AN EVALUATION OF THE RISK ASSOCIATED WITH HIGH DEBT FARM ENTERPRISES

by

ROBERT M. DZISIAK

A thesis
presented to the University of Manitoba
in partial fulfillment of the
requirements for the degree of
Masters of Science
in
Agricultural Economics and Farm Management

Winnipeg, Manitoba

(c) ROBERT M. DZISIAK, 1987

Permission has been granted to the National Library of Canada to microfilm this thesis and to lend or sell copies of the film.

The author (copyright owner) has reserved other publication rights, and neither the thesis nor extensive extracts from it may be printed or otherwise reproduced without his/her written permission.

L'autorisation a été accordée à la Bibliothèque nationale du Canada de microfilmer cette thèse et de prêter ou de vendre des exemplaires du film.

L'auteur (titulaire du droit d'auteur) se réserve les autres droits de publication; ni la thèse ni de longs extraits de celle-ci ne doivent être imprimés ou autrement reproduits sans son autorisation écrite.

ISBN 0-315-37312-1

AN EVALUATION OF THE RISK ASSOCIATED WITH HIGH DEBT FARM ENTERPRISES

BY

ROBERT M. DZISIAK

A thesis submitted to the Faculty of Graduate Studies of the University of Manitoba in partial fulfillment of the requirements of the degree of

MASTER OF SCIENCE

© 1987

Permission has been granted to the LIBRARY OF THE UNIVER-SITY OF MANITOBA to lend or sell copies of this thesis, to the NATIONAL LIBRARY OF CANADA to microfilm this thesis and to lend or sell copies of the film, and UNIVERSITY MICROFILMS to publish an abstract of this thesis.

The author reserves other publication rights, and neither the thesis nor extensive extracts from it may be printed or otherwise reproduced without the author's written permission.

ABSTRACT

Since 1981, farmers have become vulnerable to output fluctuations because of lower commodity prices and increasing levels of debt. Falling farmland prices, and loan cash flows have decreased the net worth of most Canadian farmers. The combination of factors has culminated in a drammatic increase in the number of farms facing financial insolvency.

The purpose of the study is to evaluate the financial risk associated with a grain, cow-calf, stocker-feeder, and farrow-to-finish operation. The analytical process involved simulating and interpreting the cash flows estimated for an individual, or combination of farm enterprises. The analytical technique used to simulate the variability in receipts and expenditures was a monte-carlo process. Firm insolveny was deemed to occur when simulated debts exceeded assets. Variable returns as well as insolvency were associated with the type, and level of debt, and the stochastic nature of the receipts and expenditures unique to each enterprise.

The evaluation of the simulation model involved the analysis of several scenarios dealing with the effects of three debt levels, and the type of debt, on the solvency and growth of the farm business. The three levels of debt used in the analysis involved enterprise debt/asset ratios of 15, 35, and 55 percent. Each level of debt was financed by a commodity indexed loan, a fixed interest rate mortgage, and a three year variable rate mortgage. A comparison of the risk associated with spe-

cialized versus diversified farm operations was also undertaken. Each simulation was analyzed through the probability distributions of:

- 1. Probability of an annual increase in net worth
- 2. Probability of an annual change in current assets
- Probability of an annual change in intermediate and long term assets
- 4. Probability of an annual change in outstanding liabilities

The simulations indicated the farrow-to-finish enterprise provided the highest return to net worth, as well as the lowest insolvency rates, of all of the enterprises studied. The simulation results also indicated that a continuation of the current low grain prices for another two to three years will result in widespread insolvency for high debt grain The simulation of the cow-calf enterprise suggested farm operators. that a continuation of the historical price distributions of this sector will lead to further losses of capital from this sector. also indicated there were substantial gains to be realized through the diversification of enterprise types. The comparison of the financing options applied in this study revealed no significant difference between the fixed interest and variable rate financial instruments. However, the outcomes of the commodity indexed loan trials varied with the level of debt and the type of enterprise involved. For the cow-calf and grain-cropping operations the use of the commodity indexed loan revealed no benefits, and at high debt levels it proved to be an inferior option. For the farrow-to-finish operation it was the superior option, especially at higher levels of debt. The viability of the commodity indexed loan as a financial instrument depends upon the starting point of the loan on the price cycle of the commodity being indexed.

ACKNOWLEDGEMENTS

The author wishes to express his deepest gratitude to his major advisor Dr. Daryl Kraft, for his patient supervision and unfaltering encouragement throughout the extent of this study.

He would also like to express his sincere thanks to his other committee members, Dr. Louise Arthur, and Dr. S. Abeysekera, for their constructive criticism.

The author is also indebted to several individuals for the assistance which they have provided: Neil Longmuir for executing the computer programming required in the study; Chadee and Kwame for their helpful advice and insights; and the Agricultural Economics office staff for their cheerful enthusiasm.

The author would like to dedicate this thesis to his parents, for their support and inspiration throughout his years at university.

CONTENTS

ABSTRA	CT	•	•	. iv
ACKNOW	ILEDGEMENTS	•	•	. vi
Chapte	<u>er</u>			page
Ι.	INTRODUCTION			. 1
1.	INTRODUCTION	•	•	• '
	Problem Statement	•		. 1
	Purpose Of Study	•	•	. 3
	Procedure			
	Literature Review			
	Review Of Simulation Literature	٠	•	. 5
	Studies Related To Farm-Risk Analysis	•	•	. 6
	Review of Related Simulation Studies	•	•	. 8
	Organization Of The Study	•	•	. 10
II.	THE RISK SIMULATION MODEL	•		. 11
	Model Description			11
	Overview of Model Relationships	•	•	12
	Input Data Summary			
	Stochastic Processes	•	•	• 13
	Randomly Generated Exchange Rates	•	•	. 22
	Randomly Generated Yield	•	•	27
	Randomly Generated Interest Rates	•	•	28
	Randomly Generated Grain Prices	•	•	28
	Feed Grains			
	Randomly Generated Cattle Prices	•	•	4.4
	Cow-Calf Stocker-Feeder Prices			
	Randomly Generated Hog Prices	•	•	55
	Cash Flow Calculations	•	•	62
	Grain-Cropping Cash Flow	•	•	62
	Stocker-Feeder Cash Flow		•	. 63
	Cow-Calf Cash Flow Calculations	•	•	. 66
	Farrow-To-Finish Cash Flow Calculations			
	Non-Farm Income and Cash Resources			
	Expenditures Common to all Enterprises	•	•	71
	Annual Loan Payments			
	Value and Rental of Real estate			
	Replacement of Buildings			
	Replacement of Capital Inputs			
	Capital Cost Allowances for Capital Equipment .			
	Living and Personal Withdrawls			
	Income Taxes			
	Simulation Loop Mermination			

	Financing	89
III.	DATA REQUIREMENTS AND EMPIRICAL RESULTS	94
	Scenario 1 (Enterprise Type)	107
IV.	SUMMARY, CONCLUSIONS, AND RECOMMENDATIONS	146
	Summary	146 148 151 153
BIBLI	OGRAPHY	154
Appen	<u>dix</u>	oage
A.	PROBABILITY TABLES FOR SIMULATION RESULTS	157
В.	THE SPECTRAL PROCEDURE	161
С.	BIVARIATE HOG FORECASTING MODEL	164
D.	PRICE FREQUENCY DISTRIBUTIONS	169
Ε.	RISK ANALYSIS SIMULATION MODEL	172

LIST OF TABLES

<u>Table</u>		I	oac	<u>je</u>
2.1.	GRAIN-CROPPING ENTERPRISE	•	•	16
2.2.	STOCKER-FEEDER ENTERPRISE	•	•	17
2.3.	COW-CALF ENTERPRISE	•	•	18
2.4.	FARROW-TO-FINISH ENTERPRISE	•	•	19
2.5.	FINANCIAL INFORMATION COMMON TO ALL ENTERPRISES	•	• :	20
2.6.	EXCHANGE AND LOAN RATE DATA SUMMARY	•	•	21,
2.7.	Canadian/U.S. Exchange Rates and Annual % Changes	•	•	25
2.8.	Spectral Wheat Cycle Values	•	•	37
2.9.	Historical Annual % Changes in U.S. Wheat Prices	•	•	39
2.10.	Historical Annual % Changes in U.S. Fat April Steer Prices	•	•	47
2.11.	Distribution of Finished Steer Prices (\$/cwt)	• ·	•	49
2.12.	Historical Annual % Changes in U.S. Slaughter Hog Prices .	•	•	57
2.13.	Commodity Indexed Loan Interest Rates	•	•	74
3.1.	GRAIN-CROPPING ENTERPRISE	•	•	96
3.2.	STOCKER-FEEDER ENTERPRISE	•	•	97
3.3.	COW-CALF ENTERPRISE	•	•	98
3.4.	FARROW-TO-FINISH ENTERPRISE	•	•	99
3.5.	FINANCIAL INFORMATION FOR A GRAIN-CROPPING ENTERPRISE	•	1	00
3.6.	FINANCIAL INFORMATION FOR A FARROW-TO-FINISH ENTERPRISE .	•	1	01
3.7.	FINANCIAL INFORMATION FOR A COW-CALF ENTERPRISE	•	1	102
3.8.	Initial Balance Sheet for Specialty Enterprises	•		104
3.9.	Initial Balance Sheet for Diversified Enterprises	•		106

3.10.	Enterprise Cash Flow Output	108
3.11.	Summary of Annual Net Cash Flows From All Enterprises	111
3.12.	Simulation Scenario Experiments	118
3.13.	Probability Tables for a Simulation Trial Under Scenario 1 .	120
3.14.	Cropping Enterprise Net Worth	122
3.15.	Cropping Enterprise Intermediate and Long Term Assets	126
3.16.	Cropping Enterprise Liabilities	128
3.17.	Grain-Cropping Enterprise Simulation Output	129
3.18.	Farrow-To-Finish Enterprise Net Worth	131
3.19.	Farrow-To-Finish Enterprise Intermediate and Long Term Assets	133
3.20.	Farrow-To-Finish Enterprise Liabilities	135
3.21.	Cow-Calf Enterprise Net Worth	137
3.22.	Cow-Calf Enterprise Intermediate and Long Term Assets	139
3.23.	Cow-Calf Enterprise Liabilities	141
3.24.	Diversification of Enterprises Probability Tables	144
A.1.	Cropping Enterprise Current Assets	158
A.2.	Farrow-To-Finish Enterprise Current Assets	159
A.3.	Cow-Calf Enterprise Current Assets	160
в.1.	Estimated Periodogram of The Wheat Price Series	163
D.1.	Price Variability of U.S. Hogs	169
D.2.	Price Variability of U.S. Fat April Steers	170
D.3.	Price Variability of U.S. Wheat	171

LIST OF FIGURES

	Figur	<u>·e</u>		
	·0 4		<u>p</u>	<u>age</u>
	2.1.	Flowchart of Simulation Model Logic		12
	2.2.	Triangular Distribution	•	24
	2.3.	Grain Price Linkage		30
,	2.4.	Plot of Historical Wheat Price Series and Spectral Cycle		34
	2.5.	Cattle Price Linkage		45
	2.6.	Rectangular U.S. Fat April Price Distribution	•	46
	2.7.	Historical U.S. Quarterly Slaughter Hog Prices	•	56
•	2.8.	Slaughter Hog Price Linkage	•	61
(C.1.	Crosscorrelation Function of The Hog and Corn Time Series	• 1	68

Chapter I

INTRODUCTION

1.1 PROBLEM STATEMENT

The importance of risk management 1 and financial planning 2 has been identified since 1980 under an aura of publicity dealing with the plight of the family farm. The federal government estimates 10,000 western Canadian farmers will be forced out of the industry over the coming year, with a further 27,000 producers facing serious financial difficulties in 1987. These failures, though concentrated in the grain sector, cannot be attributed to any one single factor. The most important issues pertaining to the current situation include falling commodity prices, depreciating land values, fluctuating interest rates, and rising input costs. The cost-price squeeze is expected to result in a 20 to 25 percent drop in farm income for 1986- 1987.4

For the purposes of this study the terms risk and uncertainty will be used interchangeaby to represent the variation in key agricultural variables, whether the variation is based on objective, or subjective data, or a combination of both. M.L. Hardin, "A Simulation Model For Analyzing Farm Credit Investment Alternatives"

(Ph.D. dissertation, Oklahoma State University, 1978), p.7.

² For the terms of this study the term financial planning will refer to the allocation of financial resources within the enterprise. This may refer to enterprise expansion, consolidation, or diversification, and the financial strategies used to accomplish these goals.

³ <u>Winniped</u> <u>Free Press</u> September 21, 1986

Winniped Free Press September 21, 1986

The magnitude of the financial problem can be put into perspective when viewed from the importance of agriculture to the Canadian economy. The agricultural industry in Canada produces 20 billion dollars worth of goods annually, and the trade surplus in agriculture is equivalent to the country's entire trade surplus.⁵

The long term solution to financial instability in part requires international agreement on the nature of public intervention in production and distribution of agricultural commodities. In the interim the federal and provincial governments have introduced short term programs aimed at alleviating the financial burden on farm producers. These programs include, debt moratorium legislation, financial aid for relocating farmers, tax breaks, and low cost mortgage and operating funds.

The severity and magnitude of the present situation is also linked to inadequate financial planning and risk management on the part of farmers. Many of the producers who currently find themselves in financial difficulty, have expanded the farm business too fast with more debt. In hind sight it seems rational for farmers to evaluate present and future plans in regards to their exposure to risk and the uncertainty of future financial flows.

One means of evaluating financial risk is through a simulation model able to review and analyze alternative planning strategies. The aim of such a model would be to quantify outcomes in a probablistic sense. Such a model would evaluate financial risk based on a likelihood of different outcomes, rather than single valued estimates.

⁵ Fisher, A., "Farming's Mortgaged Future," Report on Business Magazine Vol. 2(10), May 1986, p.25.

1.2 PURPOSE OF STUDY

The purpose of the study is to identify, and quantify, the key finanial relationships required in the formation of a simulation model of a farm. The model will provide a means for measuring and analyzing financial risk and uncertainty associated with different decisions on the levels of debts and assets. The model will incorporate the year to year changes in economic conditions. In other words the range of outcomes of the variables simulated by the model should correspond to past variations. Such a requirement is necessary if the simulation results are to provide useful guidence in the evaluation of financial growth, survival, and diversification strategies for prairie farmers. The model will be applied to analyze four cropping and livestock enterprises, namely:

- 1. Wheat-Cropping Enterprise
- 2. Stocker-Feeder Enterprise
- 3. Cow-Calf Enterprise
- 4. Farrow-To-Finish Enterprise

1.3 PROCEDURE

Before the analysis of all alternatives is possible the user is required to initialize the economic conditions unique to the enterprise or combination of enterprises being analyzed. Such information is required in order to determine the producer's initial financial position. The required input information includes type and size of operation, outstanding debts and financing arrangements, operating expenses, and other information pertinent to the formation of the initial financial posi-

tion. The model simulates the stochastic variables required in the analvsis. Other relevant variables which change by a trend or cyclical value are also generated. This process culminates in the annual calculation of the complete cash flow for each year of the simulation. Included is the calculation of total revenues and expenses, enterprise cash flows, debt payments, capital replacement, living and personal withdrawal, and income tax payments. The model also calculates and compares the ending debts and assets for the business being analyzed. If the debt/ asset ratio is below a default value the simulation process will continue onto the next year. If not, the model will automatically terminate because of the estimated bankruptcy of the farm enterprise. If insolveny does not occur the simulation process will continue for a maximum of ten years. Snitynsky(1983) suggested that a ten year time frame was adequate to ensure financial solvency thereafter. Each simulation is replicated a set number of times in order to achieve a stable distribution The simulation results are presented in terms of four of outcomes. measurements; the probability of an annual increase in net worth, current assets, intermediate and long term assets, and the annual change in outstanding debt. The number of times that a simulated bankruptcy was estimated to occur is also recorded.

The development of a simulation model is an appropriate approach to the evaluation of the risk associated with high debt farm enterprises, as this type of model allows for the evaluation of risk associated with the future in a probablistic sense. The intent of the model is to be a mirror of reality, and is accomplished by basing the model on the historical relationships of the variables key to its formation. The model

also allows for the dynamic interaction of variables through time. The importance of this study is that it provides a vehicle for the applied evaluation of alternative solutions for farm-firm survival in a realistic, dynamic environment. Models of this type can also help producers evaluate their present financial position in regards to a future time frame. It is hoped that the study will culminate in the development of a viable option to current risk evaluation methods.

1.4 LITERATURE REVIEW

This section reviews related studies on farm-firm risk evaluation, and simulation modelling.

1.4.1 Review Of Simulation Literature

Simulation is the method by which experimental information about systems, or models of systems is generated; It is used in formulating, evaluating, and applying models of systems. 6

Farming systems are characterized by a high degree of variability, and inorder to specify a model which adequately describes this system, the dynamic nature of the system in question must be incorporated into the model. The objective of building such a model would be to examine it in relation to selected scenarios, with the end purpose of identifying means to reduce the uncertainty in the system being studied. Hardaker(1967) discussed the use of simulation techniques in farm management research. It was his view that simulation allows for reality to be incorporated into farm planning models. Hardaker(1967) further empha-

Martin, L.R., Rausser, G.C., <u>A Survey of Agricultural Economics Liter-ature</u>, Vol. #2, University Of Minnesota Press, Minneapolis, 1977, p.113.

sized that reality is severely restricted in linear and quadratic mathematical programming models. Dent and Anderson(1971) evaluated agricultural management systems, and concluded that simulation techniques offer a means of studying decision problems of farming systems in relation to the full complexity and uncertainty of reality. These agricultural systems are influenced by uncontrollable elements so future outcomes cannot be predicted with certainty. Dent and Anderson(1971) also concluded that linear programming models would not be appropriate in modelling agricultural systems, due to the uncertainty of several key variables. Dent and Anderson(1971) further state

due to the uncontrollable elements involved in agricultural systems, future elements cannot be predicted with complete certainty; therefore the simulation technique is appropriate in studying these systems due to this methods ability to model the uncertain variables in question.⁷

Dent and Anderson(1971) also go on to discuss the virtues of monte-carlo simulation methods, as they allow for a stochastic structure to be incorporated into the model.

1.4.2 <u>Studies Related To Farm-Risk Analysis</u>

This section reviews the literature on financial risk and farm bank-ruptcy. Boehlje and Eidman(1983) define risk as "the probability of firm survival as an entity, and the variation in income that results from variable prices and yields." They reviewed marketing strategies to reduce operating risk, and financial strategies to reduce financial risk

Dent, J., Anderson, J., <u>Systems Analysis</u> <u>In Agricultural Management</u>, John Wiley and Sons Ltd., Australia, 1977, p.342.

Boehje, M., and Eidman, V., "Financial Stress in Agriculture: Implications for Producers," <u>American Journal of Agricultural Economics</u>, Vol. 65(5), 1983, p.937.

through the restructuring of debt arrangements. The presentation of these strategies is done through several scenarios designed to facilitate farm-firm survival. Included were an asset liquidation strategy designed to reduce the debt burden on the enterprise, and a sale, lease-back program for land. Also included were a liquidity management program which would be based on resource reserves, and an equity infusion plan based on the generation of capital from outside the firm.

A paper by Shepard and Collins(1982) discusses five important determinants of farm failure. The first deals with size. Increasing firm size leads to higher overall costs, and subsequently an increase in A second variable pertains to the financial structure of the A highly leveraged enterprise will greatly reduce firm liquidity firm. in times of high interest rates. The third variable looked at is farm income, and the influence that commodity price fluctuations have on farm The Shepard and Collins analysis revealed an inverse correlaincome. The relationship betion between farm income and bankruptcy levels. tween government agricultural policy and farm bankruptcy comprises the fourth variable. Debt moratorium legislation, low interest rate loans, and price support programs, are examples of policy areas which may influence farm solvency. Lastly macroeconomic variables such as the level of interest rates, exchange rates, and the availability of credit also have a direct bearing on farm solveny.

Gabriel and Baker(1980) present a conceptual framework for analyzing risk in terms of a linkage between production, investment, and financing decisions. Their discussion focused on the added variability to net cash flow resulting from the fixed financial obligation associated with

debt financing, and cash leasing. Gabriel and Baker (1980) in turn define risk as "a probability that a minimum level of funds will be unable to be generated in order to service the debt load."9

Hanson and Thompson(1980) used a simulation model to analyze the maximum feasible level of debt by farm type. They concluded that the effects of enterprise diversification on debt capacity is uncertain as to which combination of enterprises may be most profitable. They also concluded that a flexible repayment schedule for outstanding debt is necessary for highly leveraged enterprises. In comparing the various enterprise types they found that labor-intensive livestock enterprises were able to sustain the highest debt ratios, and that new entrants were least able to finance a grain enterprise.

Dent and Anderson(1971) also comment on the use of diversification of enterprises in order to reduce overall risk. This strategy would be used to minimize the variance of income, and subsequently the possibility of bankruptcy.

1.4.3 Review of Related Simulation Studies

The basis of the present study is a study by Snitynsky(1983), on the risk analysis of farmland investment. The present study expands on the logic and model specification identified by Snitynsky(1983). The Snitynsky model is a monte-carlo simulation model designed to evaluate the risk associated with prairie farmland investment. Snitynsky(1983) evaluated the model in terms of the probability of farm growth and survival

Gabriel, S., and Baker, C., "Concepts of Business and Financial Risk," American Journal of Agricultural Economics, Vol. 62(4), 1980, p.560.

associated with additional farmland investment, and financing arangements. In the specification of the methodology inherent to the farmland investment model Snitynsky(1983) concluded that:

A monte-carlo technique would be superior in dealing with several variables which interact collectively to determine overall risk. The use of this technique allows the incorporation of risk by using randomly generated crop prices, yields, and interest rates. 10

In another related study Hardin(1978) developed a monte-carlo simulation model for analyzing farm investment alternatives. This model was specifically designed to determine the profitability, solvency, liquidity, and financial risk associated with alternative capital investments, in a stochastic environment. Hardin(1978) describes his rationale for using a simulation model in order to evaluate risk as follows:

Monte-carlo simulation techniques can be employed to incorporate risk into a capital investment decision model. By specifying objective or subjective probability distributions for key economic variables, the decision makers personal experience with respect to risk of the investment can be explicitly considered. The analysis could be repeated many times to generate a probability distribution rather than a single-valued estimate of the net present value, annual cash flow, and net worth. 11

Hardin(1978) and Snitynsky(1983) both used a whole farm comparative analysis in order to obtain complete financial information on the effects of the analysis. The advantages of using whole farm analysis relative to partial enterprise analysis is that it allows for the realistic calculation of cash flows, as well as facilitating the comparison of the

Snitynsky, R., "Risk Analysis Of Farmland Investment Model", (M.Sc. Thesis, University Of Manitoba, 1983), p.24.

Hardin, M.L. "A Simulation Model For Analyzing Farm Capital Investment Alternatives" (Ph.D. Dissertation, Oklahoma State University, 1978), p.32.

base operating unit against the outcomes of alternative scenarios. Both of these studies required the input of data specific to enterprise type in order to generate the pertinent financial relationships.

The evaluation of risk in a farm business through the specification of a monte-carlo simulation model is based on previous studies by Hardin(1978) and Snitynsky(1983). The model developed for the present study represents four specific agricultural entities, and is evaluated according to the scenarios presented in chapter three.

1.5 ORGANIZATION OF THE STUDY

The remaining portion of the study deals with the logistics of each component of the model, its application, analysis of results, and the ultimate conclusions and recommendations stemming from the various scenarios applied to it. Chapter two discusses the conceptual model. Included is an overview of the model logistics, a description of each individual model component, and the relationships between these components. The application and analysis of the model is undertaken in chapter three. In chapter three alternative scenarios which include low, medium, and high debt levels, varying financing arrangements and enterprise diversification strategies are analyzed. Each of these scenarios are analyzed with respect to the probability of growth and solvency. Chapter four summarizes the study and contains conclusions and recommendations arising from the analysis.

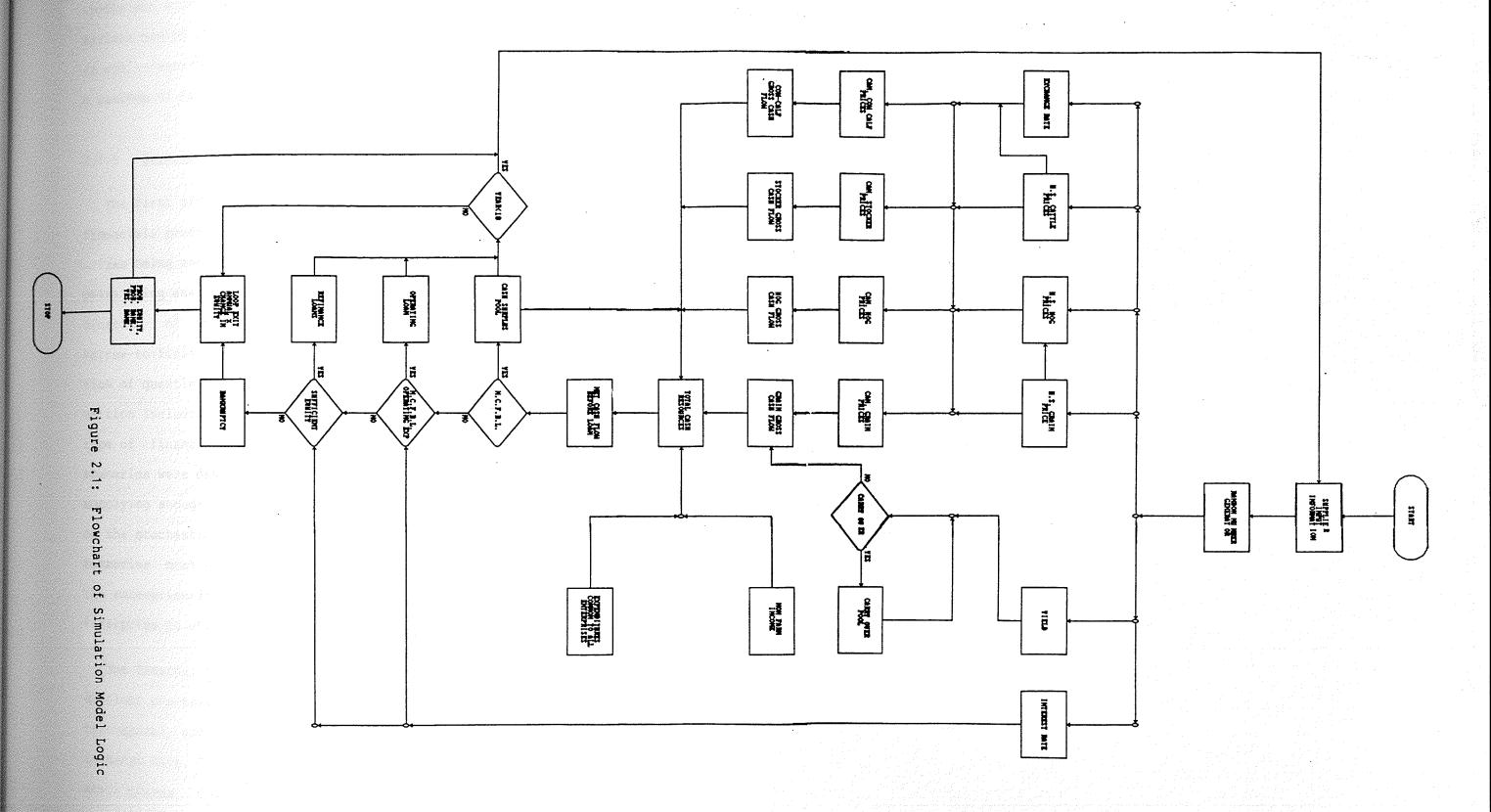
Chapter II

THE RISK SIMULATION MODEL

2.1 MODEL DESCRIPTION

Besides the research applications in the study, the simulation model is designed so that it can be used by farmers, farm management advisors, or bankers, in the financial analysis of specialized or mixed farming enterprises. Prior to obtaining the results the model requires the investor to provide financial data, in order to identify the conditions for the scenario being considered. The model allows the analysis to reflect dynamic, and stochastic realities.

Figure 2.1 illustrates a schematic flowchart of the risk simulation model. A brief overview of Figure 2.1 is as follows: The investor of the model initializes the required questions in order to set the starting points for the simulation process. The various stochastic variables are then simulated through the use of a random number generator. Commodity prices are generated in U.S. prices and then converted to Canadian equivalents. The enterprise cash flows are then calculated depending upon the pertinent revenues and direct expenses. Expenditures common to all enterprises are subtracted from total cash resources. This measures the finances available to service debts. Various tests are then made to determine the amount of an operating loan, and whether refinancing is required. A final test is then made to determine if the business has



sufficient equity to remain solvent for another year. If there is sufficient equity the simulation process continues on to the next year, and if not, insolvency is invoked and the simulation process is terminated.

A maximum of ten years are simulated.

2.1.1 Overview of Model Relationships

The first step in using the risk simulation model requires entering financial, production, and marketing information pertinent to the enterprises being analyzed. The model is flexible as to the type of enterprise being analyzed, as it allows for the selection of any one or combination of wheat- cropping, stocker-feeder, cow-calf, farrow-to-finish hog entities. The input summary also contains a selection of questions which are common to all enterprises in general. section includes questions pertaining to new and current loans, and the type of financing arrangements associated with each. The data input summaries were designed to be as parsimonious as possible, while still supplying enough information to initialize the starting points for all of the stochastic and non-stochastic variables. The data from the input summaries must be sufficient to reconstruct the financial statements of the enterprise in question. The amortization of loans relevant to the enterprise is calculated internally by the model.

The internal generation of variables by the model is divided into two distinct processes. The first phase involves the computing of the intertemporal, and stochastic variables. These include the Canadian/U.S. exchange rate, U.S. fat cattle prices, U.S. slaughter hog prices, U.S. grain prices, crop yields on the farm, and the Canadian interest rate.

These variables are generated in terms of U.S. commodity prices as the U.S. market place serves as the price discovery mechanism for Canadian commodity prices. The logistics of the models behind the forecasting of each of these individual variables are described later in the stochastic processes section of this chapter. A number of other stochastic variables are directly related to the generation of the variables required by the simulation process. These include:

- 1. U.S. corn and barley prices
- 2. Canadian wheat and barley prices
- 3. Canadian stocker and feeder cattle prices
- 4. Canadian slaughter hog prices
- 5. Prices and rental values for cultivated and pasture land

The second phase involves the generation of non-stochastic variables. These variables change at a predetermined rate, on either a quarterly or annual basis depending upon the variable in question. The rates are set by the investor, and pertain to variables such as operating expenditures, non-farm revenue, and living expenses.

After all relevant variables have been generated, the program automatically calculates the complete annual cash flows and net worth statement for the enterprise. Enterprise production costs and returns are tabulated, as well as annual cash flows for the farm. Non-farm income is then added in order to attain total cash resources. The following expenditures, if relevant, are then deducted. Included are debt payments on existing loans, capital investments for equipment, living and personal withdrawal and income taxes. A debt/asset calculation is then

computed to determine if there is sufficient equity in the enterprise to continue operating. For the study a default value for insolvency was when debts exceeded assets. If there is sufficient equity in the operation the model continues on to the next year. If there is not, the model will automatically invoke insolvency, and the simulation run is terminated. If bankuptcy does not occur, the model continues for a maximum of ten iterations.

After the model has simulated the predetermined number of replications the probability of an annual increase in net worth, current assets, intermediate and long term assets, and the probability of an annual change in outstanding debt are established. Information of this nature are the preferable measurements of risk over single estimates (Richardson and Mapp 1977).

2.2 INPUT DATA SUMMARY

Preliminary information is required from the investor of the program for the type of enterprise to be analyzed. This information is specific as to the type of enterprise being analyzed, and general as to information common to all types of enterprises. There is also a section of questions pertaining to financing arrangements used for long term loans, and for the initializing of the exchange rates. The content of the input summary questions are presented in Tables 2.1 through 2.6. The data input questions are required in order to realistically simulate the enterprise being analyzed. The questions allow for the initialization of the starting points for the stochastic and non-stochastic trend variables, as well as the construction of the financial state of affairs of the production unit being simulated.

GRAIN-CROPPING ENTERPRISE

- The number of productive acres purchased:
- 2. The price paid/acre:
- 3. The average price/acre from recent sales of comparable land:
- 4. The lowest stubble wheat yield expected 1 in 20 years:
- 5. The highest stubble wheat yield expected 1 in 20 years:
- 6. The most frequent wheat yield expected 1 in 20 years:
- 7. The average wheat yield on stubble in your neighbourhood is:
- 8. The average wheat yield on fallow is:
- 9. The expected annual increase in yields (%):
- 10. The percentage of your cropland that is summerfallowed:
- 11. The average quota expected per year (bu/ac):
- 12. The expected annual increase in quota (%):
- 13. The total operating expenses/acre:
- 14. The expected annual increase in operating expense (%):
- 15. The present cost of fertilizer/acre:
- 16. The present cost of herbicide/acre:
- 17. The beginning wheat and wheat equivalent inventory (bushels):
- 18. The total number of improved acres rented:

Source: Snitynsky, R.E., Risk Analysis of Farmland Investment.

STOCKER-FEEDER ENTERPRISE

- 19. The number of stocker steers purchased in the spring:
- 20. The number of stocker heifers purchased in the spring:
- 21. The average purchase price/stocker steer (\$/cwt.):
- 22. The average purchase price/stocker heifer (\$/cwt.):
- 23. The average purchase weight/stocker steer (lbs.):
- 24. The average purchase weight/stocker heifer (lbs.):
- 25. The death loss rate (%):
- 26. The rate of gain on pasture land (lbs./day):
- 27. The number of days on pasture land:
- 28. The rental cost of pasture land (\$/acre):
- 29. The total amount of pasture land rented (acres):
- 30. The total operating costs/year for salt, minerals, and supplement:
- 31. The total operating costs/year for veterinary services:
- 32. The total operatng costs/year for other cattle related expenses:
- 33. The total trucking charges/load shipped (\$/load):
- 34. The total selling charges/head (\$/head):
- 35. The number of months of hired labor/year:
- 36. The total wage expense/month (including room and board)(\$):
- 37. The Canadian April steer price (900-1,100 lbs.) (\$/cwt.):
- 38. The present age of the existing pole barn (years):
- 39. The size of the existing pole barn (sq./ft.):

COW-CALF ENTERPRISE

- 40. The number of productive cows in the herd:
- 41. The number of cows culled/year:
- 42. The number of cows not pregnant every fall (%):
- 43. The calf death loss rate (%):
- 44. The weaned weight of heifer calves (lbs.):
- 45. The weaned weight of steer calves (lbs.):
- 46. The number of months on feed in the winter:
- 47. The current price of tame hay (\$/tonne):
- 48. The current price of straw (\$/tonne):
- 49. The carrying capacity of pasture land (acres/cow):
- 50. The cost of rented pasture land (\$/acre):
- 51. The total amount of pasture land rented (acres):
- 52. The total operating costs/year for salt, minerals, and supplement:
- 53. The total operating costs/year for veterinary services:
- 54. The total operating costs/year for other cattle related expenses:
- 55. The total sellng charges/head (\$/head):
- 56. The total trucking charges/load shipped (\$/load):
- 57. The number of months of hired labor/year:
- 58. The total wage expense/month (including room and board) (\$):
- 59. The current market price for feeder-steer calves (\$/cwt.):
- 60. The present age of the existing pole barn (years):
- 61. The total size of the existing pole barn (sq./ft.):

FARROW-TO-FINISH ENTERPRISE

- 62. The number of productive sows in the enterprise:
- 63. The number of productive boars in the enterprise:
- 64. The average number of animals reaching weanling age/sow/litter:
- 65. The number of months between litters:
- 66. The death loss rate of finishing hogs/year (%):
- 67. The current price of feed supplement (\$/tonne):
- 68. The total operating costs/year for veterinary services:
- 69. The total operating costs/year for utilities:
- 70. The total operating costs/year for other related expenses:
- 71. The total trucking charges/load shipped (\$/load):
- 72. The total selling charges/head (\$/head):
- 73. The number of months of hired labor/year:
- 74. The total wage expense/month (including room and board) (\$):
- 75. The current market price of slaughter hogs (\$/cwt.):
- 76. The average index received for slaughter hogs (#):
- 77. The present age of the existing hog barn (years):
- 78. The total size of the existing hog barn (sq./ft.):

FINANCIAL INFORMATION COMMON TO ALL ENTERPRISES

- 79. The beginning year and quarter of the analysis (19_:_):
- 80. The current price of wheat (\$/bu.):
- 81. The expected inflation rate for operating expenses (%):
- 82. The basic living and personal expenditures/year:
- 83. The expected inflation rate for living expenses (%):
- 84. The present non-farm income/year:
- 85. The expected annual increase in non-farm income (%):
- 86. The total value of cash and near cash, and operating supplies:
- 87. The market value of machinery:
- 88. The average replacement frequency of machinery (years):
- 89. The total amount owing on accounts payable:
- 90. The current operating loan outstanding:
- 91. The interest rate on the current operating loan (%):
- 92. The total number of owned pasture land acres:
- 93. The present pasture land taxes/acre:
- 94. The total number of owned hay, crop and fallow acres:
- 95. The present improved land taxes/acre:
- 96. The present average value/acre of improved farmland (no buildings):
- 97. The present value of all farm buildings (excluding livestock barns):
- 98. The average percent of actual cropped land/quarter section (%):

EXCHANGE AND LOAN RATE DATA SUMMARY

_______ Exchange Rate Information 99. The Canadian/U.S. exchange rate: 100. The expected (Can./U.S.) exchange rate in 10 years: Loan Information A. Amortized, fixed interest rate 1. The initial length of the loan (yr): 2. The number of payments made: 3. The present annual payment: 4. The interest rate (%): B. Equal principle, floating or locked interest rate 1. The length of the loan (yr): 2. The number of payments made: 3. The annual principle payment (\$): 4. Enter the locked interest rate (%) or press return if the interest rate is floating: C. Equal principle, renewable, fixed interest rate 1. The length of the loan (yr): 2. The number of payments made: 3. The annual principle payment (\$): 4. The present locked interest rate (%): 5. After how many years is the loan renewed (yr): D. Renewable, amortized, fixed interest rate 1. The number of years the loan is amortized over (yr): 2. The total number of payments made: 3. The present annual payment (\$): 4. The initial fixed interest rate (%): 5. After how many years is the loan renewed (yr): E. Commodity indexed loan 1. The number of years the loan is amortized over (yr): 2. The amount of the loan (\$):

2.3 STOCHASTIC PROCESSES

A random number generator is used in order to introduce a stochastic element into the variables being simulated. The random number generator will generate a number between the interval of zero and one. The coefficient will then be used in either of two ways depending upon the variable being generated. The quarterly or annual variation is accomplished within a predetermined distribution for the variable in question.

For exchange rates, cattle prices, crop yields, and interest rates the random number is multiplied by a set interval, and this will subsequently be added to a lower bound to produce a forecast for that variable. The size of the interval, and the magnitude of the bounds will depend upon the distribution of each specific series. For grain and hog prices the random number is used as a residual term added to the estimate of these variables. In this way the prices will be forecasted as a function of the normally distributed error term. The following equation illustrates the calculation of this normally distributed residual term: 12

(2.1)
$$X = \sigma(\sum_{j=1}^{12} r_j - 6) + u$$
where:
$$X = \text{residual term}$$

$$\sigma = 1 \text{ standard deviation}$$

$$r = \text{random number between (0 < r < 1)}$$

$$u = \text{mean}$$

Hartley, R., <u>Operations Research</u>: A Managerial Emphasis, GoodYear Publishing Inc., U.S.A., 1976, p.711.

2.3.1 Randomly Generated Exchange Rates

The logic of the simulation program assumes that Canadian commodity prices are a function of their U.S. counterparts. This process is accomplished by first adjusting the U.S. price series by the Canadian/U.S. exchange rate, so that the prices reflect the exchange rate differential between these two countries. The equivalent price series in the Canadian market is then regressed against the U.S. exchange rate adjusted price in order to determine a functional relationship between the two markets. The functional relationships derived for the purposes of the simulation model have been derived from the relevant historical data. The form of each specific relationship is defined during the discussion specific to each price series.

Table 2.7 illustrates the historic annual percentage changes in the Canadian /U.S. exchange rate from 1970 to 1984. The annual percentage changes in exchange rates vary from (-3.6 to 8.4) percent. This yearly variation in the exchange rate can be most appropriately modelled by a triangular distribution. This distribution is illustrated in Figure 2.2.

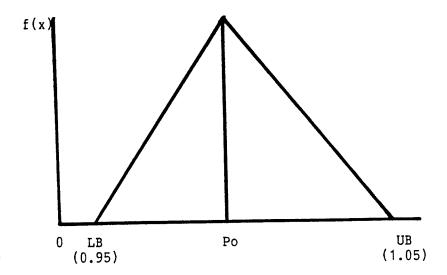


Figure 2.2: Triangular Distribution

TABLE 2.7

Canadian/U.S. Exchange Rates and Annual % Changes

		VENDLA & CHANCE
YEAR	KATE	YEARLY % CHANGE
1970	1.0475	
1971	1.0103	-3.6
1972	0.9915	-1.9
1973	0.9960	0.5
1974	0.9906	-0.5
1975	1.0160	2.6
1976	0.9823	-3.3
1977	1.0940	8.4
1978	1.1858	8.4
1979	1.1666	-1.6
1980	1.1938	2.3
1981	1.1855	-0.7
1982	1.2288	3.7
1983	1.2444	1.3
1984	1.3217	6.2
=	==========	

Source: Bank of Canada Review (1970-1984)

The initial distribution is set by the investor by initializing the exchange rate at the time the simulation is to begin. The distribution is set by answering one of two questions on the exchange rate data input summary (99 and 100). The other question on this summary asks for the expected Canadian/U.S. exchange rate in ten years. As the exchange rate is set in accordance with a number of monetary policies which are impossible to determine into the future, the movement of the exchange rate through time is set up as a subjective question to be answered at the discretion of the investor. The underlying reason for this process is to keep a measure of consistency between simulation runs. questions have been answered, the yearly increase/ (decrease) in the base value of the exchange rate for the next ten years is calculated. The calculated increment is added to the initialized value of the exchange rate, and then upper and lower bounds are determined for this value. A random number is called into the exchange rate equation, and a stochastic value between the upper and lower bounds is then determined for use in year one of the simulation run. In the next period the initial exchange rate is again increased/(decreased) by the expected yearly change in the exchange rate over the next ten years. New upper and lower bounds are then calculated for the new exchange rate, and then the random number generator is again called to generate a number to be used in the calculation of an exchange rate for year two of the simulation. This process continues on until year ten, or until insolvency is invoked. The following equations illustrate this process:

- (2.2) EYC = (EER Po) / 10
- (2.3) Pi = P(i-1) + EYC
- (2.4) LBi = (.95 * Pi)
- (2.5) UBi = (1.05 * Pi)

(2.6) EXi = LB + (UB - LB) * r

where:

Po = Initial Canadian/U.S. exchange rate as set by investor

EER = Expected exchange rate in ten years

i = Time in years

Pi = Yearly base value for calculating bounds of
 exchange rate equation

UBi = Upper bound for exchange rate

LBi = Lower bound for exchange rate

EXi = Value of exchange rate to be used in simulation

r = Random generated number (0 < r < 1)

2.3.2 Randomly Generated Yield

The randomly generated wheat yield component of the model is taken from Snitynsky(1983). The wheat yield is an essential element of the cropping enterprise, as major fluctuations in crop yield can result in large variations in cash flow. The uncertainty in yield is due primarily to the variation in weather conditions. Snitynsky's model for crop yield is based on a triangular distribution due to the central tendency in yields. The model bounds are based on the initialization of the distribution through the specification of the minimum, maximun, and modal yields.

2.3.3 Randomly Generated Interest Rates

The randomly generated interest rate used in the model is also incorporated directly from the specification developed by Snitynsky (1983). The interest rate is an important variable in the simulation of enterprise risk, as movement in interest rates can lead to large fluctuations Depending upon the principal outstanding, and the in debt payments. level of the operating loan, interest payments may contribute to uncertainty, as the repayment of predetermined debt obligations must be done from an uncertain future income. The type of financing involved is also an important factor in planning debt repayment schedules, as differing arrangements call for renegotiating loans over different time schedules. Snitynsky (1983) specified a rectangular distribution for the interest rate model based on annual changes in Canadian interest rates of between (-21 and +41) percent. 13 Snitynsky (1983) set the annual simulated interest rate range at (+ or - 25) percent about the specified interest rate, or the previous years randomly generated interest rate. 14 The interest rate generated by the model also takes into account the correlation between the annual inflation rate and the rate of interest.

2.3.4 Randomly Generated Grain Prices

The grain enterprise model assumes that wheat is the only crop grown on a grain-cropping enterprise. But the model generates quarterly prices for both barley and corn, which are subsequently used in conjunction

¹³ Snitynsky, R., "Risk Analysis of Farmland Investment Model", (M.Sc. Thesis, University of Manitoba, 1983), p.41.

¹⁴ ibid., p.43.

with the three livestock enterprises. For the purposes of this study it is assumed that wheat prices govern the movement of the feed grain prices. Barley and corn prices have subsequently been modelled as a function of wheat prices. A flowchart of the grain price linkage used in the study is illustrated in Figure 2.3. Figure 2.3 illustrates U.S. feed grain prices, and Canadian grain prices as a function of U.S. wheat prices. Canadian grain prices are also demonstrated to be a function of the Canadian/U.S. exchange rate.

In a previous study Snitynsky(1983) developed a simulation model for annual wheat prices based on a rectangular distribution with variable upper and lower bounds linked to the price of wheat in the previous year. A randomly generated price was determined between these bounds, but the simulated price was also constrained by overall bounds. distribution was restricted to yearly price movements of (+ or - 25) percent of the previous years price. The annual price distribution of the model was set with an upward trend based on the rate of inflation, but this process did allow for consecutive years of commodity price declines. The (Snitynsky 1983) model was rejected for the purposes of the current study on the basis of the expanded requirements of the new mod-These requirements include the generation of quarterly rather than annual prices, and the need to generate barley and corn prices. grounds for rejecting Snitynsky's (1983) model were that it was unable to generate a cyclical price pattern as indicated by historic quarterly grain prices (Figure 2.4), as well as the further requirement that these prices be based on U.S. market prices.

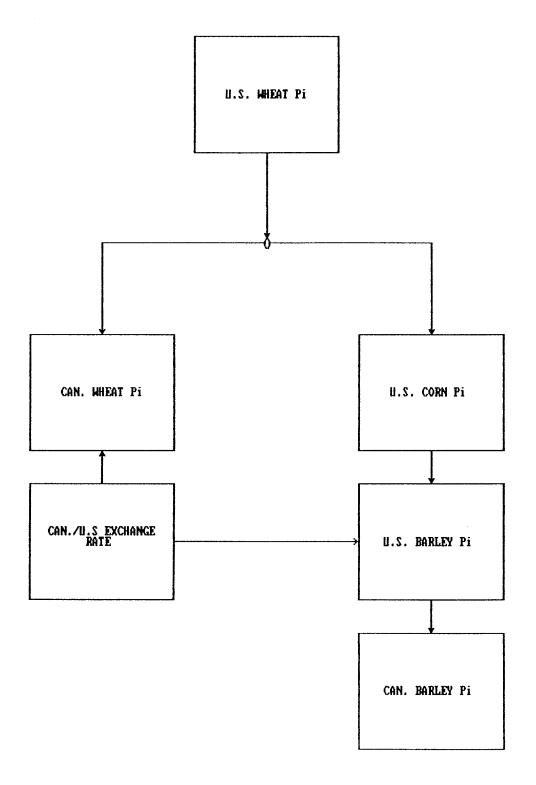


Figure 2.3: Grain Price Linkage

The assumption that Canadian grain prices are a function of U.S. prices is based on the latters world market share, and farm policies.

The development of a quarterly U.S. wheat forecasting model involved the application and testing of several alternative, quantitative, forecasting models, before the final model form was accepted. against which these alternative models were tested, was that the distribution of prices generated from it not be statistically different from the historical time series involved. The historical price series used for this analysis was comprised of the average quarterly price of No. 1, Dark Northern Spring wheat, basis Minneapolis. This price series included the years 1973 to 1985 inclusive. Further requirements where that the simulated price series have a cyclical and trend component. The capturing of cyclical price variability in the specification of the simulation model, is required in order to realistically duplicate the variability in wheat prices over the last thirteen years. However, this does not mean that future prices will exactly follow any cyclical price pattern modelled from historical prices.

A number of price analysis techniques were modelled and analyzed with respect to their ability to capture the historic variability in wheat prices.

The first model form considered was a variation of the wheat model used in the Farmland Investment Model (Snitynsky 1983). Snitynsky's rectangular distribution model was respecified to reflect a U.S. price series, and the bounds were adjusted in order to generate quarterly, rather than yearly price forecasts. The model was subsequently rejected

due to the large price variations it generated within a year, as well as its inability to produce a distinguishable price cycle.

Distributed lag models with and without a seasonal component were examined. Various forms of the distributed models all proved ineffective as to determining a cyclical component for the wheat series.

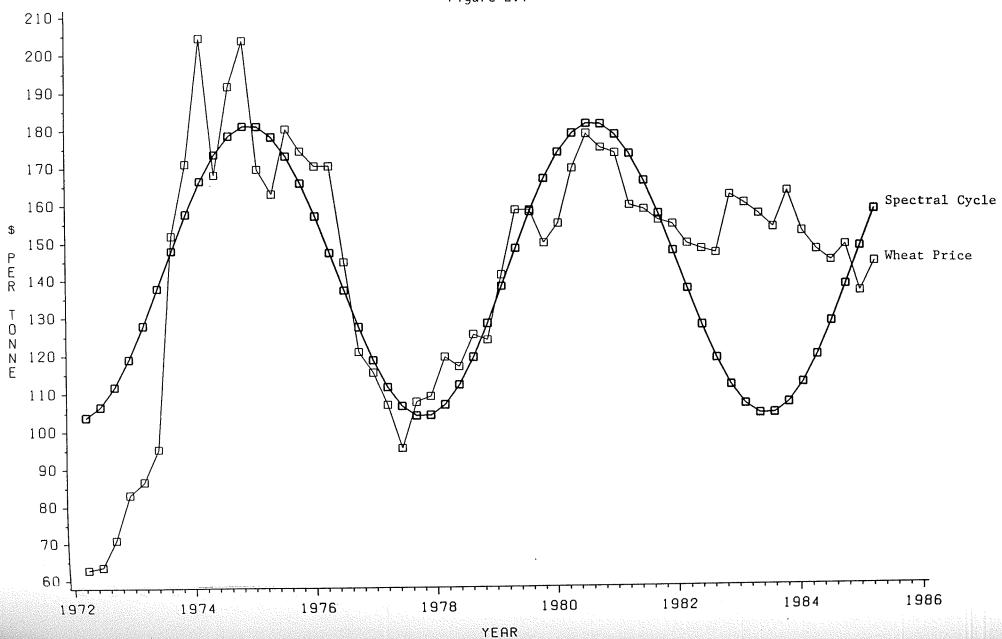
The autoregressive integrated moving average (A.R.I.M.A.) modelling technique was then applied to the wheat series. This technique was adopted due to its ability to distinguish, and model cycles within a The application of the A.R.I.M.A. technique to the wheat time series. time series resulted in the specification of several statistically appropriate model forms. The first step in this process is to identify, and estimate univariate forecasting models for the time series involved. By examining the data, and the autocorrelation function it was determined that first differencing was required in order to make the series stationary. Three different autoregressive (AR) and moving average (MA) processes were then specified as the functional form of the model. forms specified included a AR1, AR2, and a MA1 model. The objective of this process is to be able to specify the most parsimonious model forms possible which satisfy all of the theoretical criteria required from a correct model. The requirements include that the parameter estimates be statistically significant, lie within the bounds of stationarity/invertibility, and that the model residuals be white noise. An in depth discussion of A.R.I.M.A. modelling is available in McCleary and Hay(1980), Nelson(1973), or Pindyck and Rubinfeld(1981). Due to the requirements of generating one step ahead forecasts, for forty quarters into the future, these models were evaluated primarily on their forecasting performance. The forecasts generated from these models resulted in exploding forecasts through time above or below the mean, or in forecasts converging to the mean. The results indicate that a simple univariate A.R.I.M.A. model is inappropriate for forecasts more than a few periods ahead. As this analysis assumes that wheat is not a function of any other variable, a bivariate model would not be appropriate to the analysis of this variable.

The technique of Spectral Analysis was then applied to the wheat series due to this techniques ability to isolate periodic cycles in a data series. The application of this method was based on previous applied studies in this area by Yeh and Black(1964) and Nerlove(1964). Yeh and Black(1964) used this technique for the specification of weather cycles. The significant cycles were then subsequently applied to a model for use in the prediction of crop yields. Nerlove(1964) concentrated his paper on the application of spectral analysis to economic time series in order to discern cyclical variations in a time series. An in depth discussion of the theory and assumptions involved in the spectral technique is available in either Chatfield(1975), Fuller(1976), or Brillinger(1981).

The application of this technique to quarterly U.S. wheat prices resulted in the determination of a six year cycle for this time series. An illustration of this cycle imposed over the historical wheat price series it was specified from, is presented in Figure 2.4.

HISTORICAL WHEAT PRICES AND SPECTRAL CYCLE VALUES





An explanation of the process involved in the specification of this cycle and the calculation of each quarterly cycle value is presented in Appendix B. The actual simulation of wheat prices involved the building of a model whose components included the mean of the wheat series, individual cycle values, and a normally distributed random error term. A description of the equations and variables of the wheat price model is as follows:

Canadian Wheat Prices

```
(2.7) Pt = (INF * M(t-1)) + Ck
```

$$(2.8)$$
 Wt = Pk + at

$$(2.10) THEN (Wt = LOANt)$$

$$(2.11) \qquad \text{CANWHTt} = (\text{Wt} * \text{EXt})$$

where:

C = Cycle value of quarter being simulated

P = Wheat cycle price adjusted for the inflation rate, and the mean value

k = Quarter in the cycle (k = 1-24)

INF = Quarterly inflation rate

M = Mean price of wheat series (<math>Mo = 143.69)

t = Time in quarters

W = Average quarterly price of U.S. wheat (\$/tonne)

a = Normally distributed random error term

LOAN = U.S. loan rate for wheat for quarter being simulated

CANWHT = Average quarterly price of Canadian wheat

(\$/tonne)

EX = Canadian/U.S. quarterly exchange rate

Several variables have to be initialized by the investor in the data input summary in order to run the wheat price simulation model. include the year and quarter that the analysis is to begin, the expected inflation rate, and the current price of wheat in dollars per tonne. The starting point of the analysis is required so that the cycle values can be coordinated with the initial position of the simulation on the six year wheat cycle. The process of generating Canadian wheat prices begins with the calculation of the wheat cycle price. This is done by adding the initial mean value for the historic U.S. wheat price series to the appropriate cycle value for the guarter being simulated. mean value is increased by an inflation factor for each successive quarter of the simulation. The twenty-four individual cycle values are presented in Table 2.8. Once the twenty-fourth cycle value has been used, the simulation model automatically reverts back to the first value defined in the cycle. The U.S. price for wheat is then determined by adding a normally distributed, randomly generated error term to the wheat cycle price. The characteristics of this error term have already been discussed in section 2.3 of this chapter. A test is then made to see if this price is below the generated U.S. loan rate for wheat. the wheat price is then set to equal the loan rate. The logic behind this is that the loan rate is the floor price for U.S. wheat, and is supported at this level by the U.S. government. This ensures that the market price will never fall below the loan rate price. This loan rate value is predetermined in the model and is fixed for the duration of the simulation.

TABLE 2.8

Spectral Wheat Cycle Values

Cycle Length (k)	Cycle Value (Ck)	Year (quarter) (t)
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	-5.481 -15.250 -23.979 -31.074 -36.052 -38.572 -38.464 -35.735 -30.570 -23.322 -14.485 -4.660 5.482 15.250 23.979 31.074 36.052 38.572 38.464 35.734 30.570 23.322 14.484	1985 (3) 1985 (4) 1986 (1)
24	4.660	

If the price in any quarter is set equal to the loan rate, the cycle value at that point will not advance until the simulated price rises above the loan rate price. This is done in order to allow for a period of price declines following successive years of loan rate values above the market clearing price. It is expected that these price declines would be required in order to remove the accumulated inventories caused by the years of high loan rates. The length of time that it will take surplus inventory stocks to be drawn down cannot be determined with any degree of confidence. In reality the world price would bounce along the U.S. loan rate price until these surplus stocks have diminished. random nature of the model specified for this study allows for the price to bounce along the U.S. loan rate price for between one and three years before proceeding on an upward trend. The exact number of years that this process will require is quite subjective, and subsequently a default has been added to the model to allow the investor to set the time frame for this adjustment. The model default is determined as a random component of the price model. The final step in the process is the determination of the Canadian wheat price which is done by multiplying the U.S. price by the Canadian / U.S. exchange rate.

The model form shown in equations 2.7 to 2.11 was accepted based on the comparison of the simulated distribution of percentage yearly price changes, to those of the historical price series. Table D.3 in Appendix D illustrates the annual frequency distributions for the yearly variability in historical and simulated U.S. wheat prices. The historical Yearly percentage changes in U.S. wheat prices is presented in Table 2.9.

TABLE 2.9
Historical Annual % Changes in U.S. Wheat Prices

======== YEAR	PRICE (\$/TONNE)	
1973	125.94	
1974	191.80	52.3
1975	171.59	-10.5
1976	151.29	-11.8
1977	106.00	-29.9
1978	117.31	9.6
1979	145.43	24.0
1980	162.68	11.9
1981	166.17	2.1
1982	151.29	-9.0
1983	155.98	3.0
1984	153.62	-1.5
1985	142.94	-7.0

Source: Commodity Yearbook, Commodity Research Bureau Inc. (1973-1985)

2.3.4.1 Feed Grains

For the purposes of this study it is required that quarterly prices be generated for U.S. corn, U.S. barley, and Canadian barley. The U.S. corn prices are used in conjunction with U.S. hog prices in a bivariate A.R.I.M.A. model. This model is used to forecast successive values of U.S. hog prices. U.S. barley prices are required for the generation of Canadian barley prices. The Canadian barley prices are required for the calculation of feed expenses for the various livestock enterprises, and in the determination of feeder steer prices. This grain linkage has been quantified for analysis purposes through the use of regression analysis. The natural log form has been used in each of the feed grain linkage equations in order to give a more realistic indication of the price relationships at the outer bounds of the price distribution. The three relationships required in modelling this process follow:

- 1. U.S. corn = Bo + B1 (U.S. wheat) + u
- 2. U.S. barley = Bo + B1 (U.S. corn) + u
- 3. Can. barley = Bo + B1 (U.S. EXADJ barley) + u

where:

EXADJ = Canadian/U.S. exchange rate adjusted price

U.S. corn prices are determined as a function of U.S. wheat prices. Variability between corn and wheat prices is introduced through upper and lower bounds, and the values of these bounds are determined by adding and subtracting one standard deviation from the regressed relation—ship between corn and wheat in natural logorithmic form. The antilogs of these bounds are then taken to define the bounds used in determining

the price of corn. The lower bound is then added to the difference between the upper and lower bound multiplied by a random mumber between (0-1). The corn price determined in this manner is then tested against overall upper and lower bounds. The upper overall bound is set so that the price of corn can never be greater than eighty-five percent of the price of wheat. The lower overall bound is set so that the price of corn will never fall below the U.S. loan rate for corn. The loan rate for corn is set internally by the model, and is fixed for the duration of the simulation. A description of the equations used in this process is as follows:

<u>U.S. Corn Prices</u>

```
LnLBi = [ 0.956775 + ( 0.735813 * Ln USWHTi ) ]
(2.12)
                       - 0.106644 ]
(2.13)
             LBi = Antilog ( LnLB )
             LnUBi = [0.956775 + (0.735813 * Ln USWHTi)]
(2.14)
                       + 0.106644 ]
(2.15)
              UBi = Antilog ( LnUB )
(2.16)
               USCRNi = LB + (UB - LB) * r
Overall Bounds
               [ USCRNi > ( .85 * USWHTi ) ]
(2.17)
(2.18)
                  THEN
                         USCRNi = (.85 * USWHTi)
(2.19)
               ( USCRNi < CRNLOANi )
(2.20)
                  THEN
                         ( USCRNi = CRNLOANi )
(2.21)
               CRNLOANi = CRNLOANo
```

where:

LnLB = Lower bound in natural log form
LB = Lower bound
LnUSWHT = U.S. wheat prices in natural log form

LnUB = Upper bound in natural log form

UB = Upper bound

USCRN = Price of U.S. corn

CRNLOAN = U.S. loan rate for corn

i = Time in quarters

r = random number generator (0 < r < 1)

The calculation of U.S. barley prices is required as an intermediary step in the calculation of Canadian barley prices. U.S. barley prices are calculated as a function of U.S. corn prices. The calculation of barley prices uses the same functional form as specified for corn prices, but with different coefficient values. The price of U.S. barley(t) has overall bounds of 0.75 and 1.25 of the price of U.S. corn(t). the U.S. price for barley has been established it is multiplied by the Canadian/U.S. exchange rate in order to determine a Canadian dollar The Canadian barley price is then determined from equivalent price. this exchange rate adjusted American price. The exchange rate adjusted price also uses upper and lower bounds, and price variability is introduced through a random number generator. The Canadian barley price(t) also has overall bounds of 0.75 and 1.25 of the exchange rate adjusted U.S. barley price(t). A description of the equations used in this process is as follows:

U.S. Barley Prices

```
(2.25)
             UBi = Antilog ( LnUBi )
(2.26)
             USBLYi = [ LBi + ( UBi - LBi ) ] * r
Overall Bounds
(2.27)
           IF [ USBLYi > ( 1.25 * USCRNi ) ]
                 DO SIMUL
(2.28)
                    DO UNTIL [ USBLYi < ( 1.25 * USCRNi ) ]
(2.29) IF [ USBLYi < ( 0.75 * USCRNi ) ]
                 DO SIMUL
                    DO UNTIL [ USBLYi > ( 0.75 * USCRNi ) ]
(2.30)
(2.31)
              USEXBLYi = [ USBLYi * EXi ]
     where:
            Lnuscrn = U.S. corn prices in natural log form
            USBLY = Price of U.S. barley
            USEXBLY = Price of U.S. barley in Canadian dollars
            EX = Canadian/U.S. exchange rate
             SIMUL = Generate price from simulation model
Canadian Barley Prices
               LnLBi = [ 1.487937 + ( 0.691272 * LnUSEXBLYi ) ]
(2.32)
                       - 0.0925208 ]
(2.33)
               LBi = Antilog ( LnLBi )
               LnUBi = [1.487937 + (0.691272 * LnUSEXBLYi)]
(2.34)
                       + 0.0925208 ]
(2.35)
               UBi = Antilog ( LnUBi )
(2.36)
               CANBLYi = [LB + (UB - LB)] * r
Overall Bounds
            IF [ CANBLYi > ( 1.25 * EXUSBLYi ) ]
(2.37)
                 DO SIMUL
(2.38)
                    DO UNTIL [ CANBLYi < ( 1.25 * EXUSBLYi ) ]
```

(2.40) DO UNTIL [CANBLYi > (
$$0.75 \times EXUSBLYi$$
)]

where:

CANBLY = Price of Canadian barley

2.3.5 Randomly Generated Cattle Prices

The simulation model also includes two cattle enterprises, namely a cow-calf, and a stocker-feeder operation. The marketing characteristics inherent to the beef enterprises demands the generation of the various cattle prices required in the calculation of the cash flows of these operations. Figure 2.5 shows the generation of cattle prices as a sequential calculation of prices, beginning with the calculation of U.S. fat April steer prices. The April U.S. Fat steer price series is used as the starting point for all other cattle prices. It is assumed that Canadian cattle prices are a function of U.S. prices, and that feeder and stocker prices are a function of fat cattle prices. This linkage also assumes heifer prices to be a function of steer prices, and that feeder prices also depend on feed barley prices. The generation of U.S. fat April prices is based on a rectangular distribution, with alternating bounds. This distribution is illustrated in Figure 2.6, and is based on the historical percentage year-to-year changes of fat April steer prices (1973-1985), as presented in Table 2.10. Table D.2 in Appendix D illustrates the comparison between the historical and simulated annual price frequency distributions.

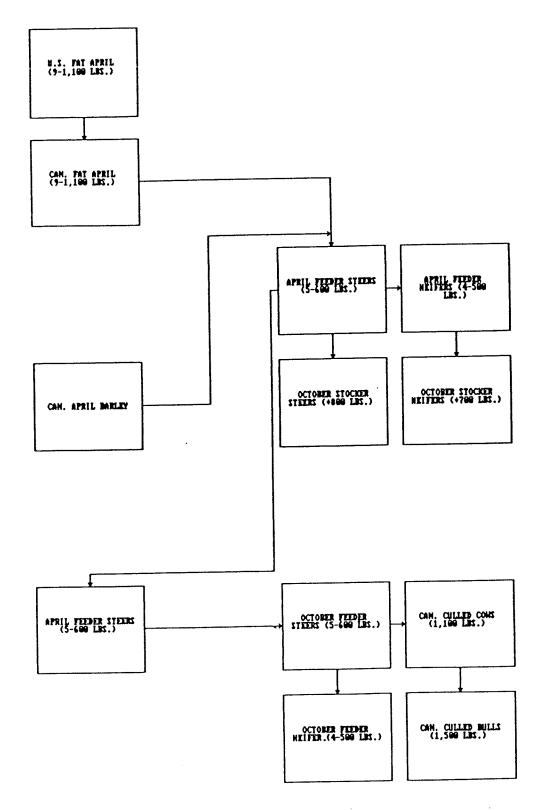


Figure 2.5: Cattle Price Linkage

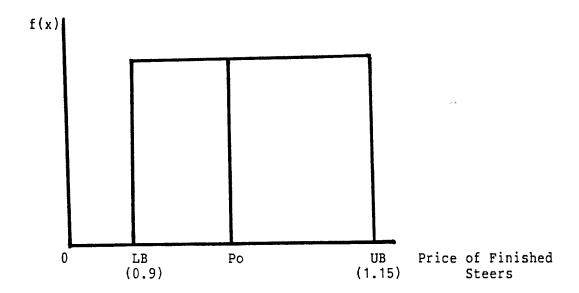


Figure 2.6: Rectangular U.S. Fat April Price Distribution

TABLE 2.10
Historical Annual % Changes in U.S. Fat April Steer Prices

		ANNUAL % CHANGE
1973	44.97	
1974	41.18	-8.4
1975	42.80	3.9
1976	43.12	0.7
1977	40.08	-7.1
1978	52.52	31.0
1979	75.00	42.8
1980	63.07	-15.9
1981	64.92	2.9
1982	69.11	6.5
1983	67.70	-2.0
1984	67.86	0.2
1985	58.72	-13.5

Source: Livestock Market Review, Agriculture Canada (1973 - 1985)

The initial distribution of the cattle model is set with a lower bound of (0.9) of the initialized U.S. fat April steer price (Po). The upper bound of this distribution is set at (1.15) of the steer price (Po). The initialized U.S. price is established from the investor supplied Canadian fat April price. The price is adjusted for the Canadian/U.S. exchange rate, as well as a predetermined relationship between the Canadian and U.S. markets. The simulated price in year one of the analysis is determined by adding the lower bound to the difference between the upper and lower bounds multiplied by a random number betweem zero and one. If the simulated price(P1) is greater than the originally specified price(Po), the bounds are set to (0.95) and (1.25) of this simulated price for years (2, 5, 6, 9, and 10) of the simulation. bounds for the remaining years of the simulation are set to (0.85), and (1.05). If P(1) is less than P(0), the bounds are then set in the reverse order of the before mentioned bounds. The bounds are specified to reflect the historical price series, but due to the variability in the generating equation (2.55) they may rise or fall in any number of consecutive years. The simulated prices are also restricted by overall The overall bounds are set to restrict the magnitude of consecutive price movements either up or down. If consecutive price increases/(decreases) result in the price level increasing/(decreasing) by more/(less) than 40/(15) percent of the price level in the first year of a successive price series movement, the price is automatically bounded to a maximum/(minimum) level of 40/(15) percent of the starting price. In the year following the bounding of the price series, the price is restricted to a movement in the opposite direction of the preceeding price movement. In the following year(t+1), the price may move in any direction as long as the magnitude of consecutive yearly changes fall within the fixed bounds. The purpose of this process is to restrict the price movements from moving too high/(low) in any direction, as well as ensuring variability in the direction of price movements. The workings of

TABLE 2.11

Distribution of Finished Steer Prices (\$/cwt)

==========		======	=======	=========	
Year	P(i)	. LB	UB	P(i+1)	CP(i)
0	59.60	53.64	68.54	55.50	75.00
1	55.50	47.18	58.28	54.07	71.77
2	54.07	51.37	67.59	65.11	65.71
3	65.11	61.85	81.38	63.09	80.55
4	63.09	53.63	66.24	55.34	79.76

where: year = year of the simulation

P = U.S. finished steer price

LB = Lower Bound

UB = Upper Bound

CP = Canadian finished steer price

this process is demonstrated by Table 2.11. The cattle prices presented in Table 2.11 demonstrate the relationships involved in the simulation of U.S. finished steer prices (P) through time. The cattle prices are bounded according to the conditions previously defined, and then fore-

casts are generated for the next periods price. The Canadian equivalent price (CP) is then established as a function of its U.S. counterpart. A description of the equations used in the simulation of cattle prices is as follows:

```
U.S. Fat April Steer Prices
(2.41)
              P(1) = [(0.9 * Po) + (1.15 * Po - 0.9 * Po) * r]
(2.42)
           IF (P(1) > Po)
(2.43)
                   THEN DO ( i = 2-10 )
                         (i = 2,5,6,9,10)
(2.44)
                          THEN DO
(2.45)
                            LB = (0.95 * P(i-1))
                             UB = (1.25 * P(i-1))
(2.46)
                          ELSE DO
(2.47)
                             LB = (0.85 * P(i-1))
                             UB = (1.05 * P(i-1))
(2.48)
(2.49)
                   ELSE DO [ P(1) < Po ] ( i = 2-10 )
(2.50)
                      IF (i = 2,5,6,9,10)
                          THEN DO
(2.51)
                             LB = (0.85 * P(i-1))
                             UB = (1.05 * P(i-1))
(2.52)
                          ELSE DO
(2.53)
                             LB = (0.95 * P(i-1))
                             UB = (1.25 * P(i-1))
(2.54)
(2.55)
             Pi = [LB + (UB - LB)] * r
      where:
            Po = Initial price of fat April steers ( $/cwt. )
            P(1) = Generated price for fat April steers ( $/cwt.)
                  in year 1 of simulation
```

```
Pi = Generated price for fat April steers ( $/cwt. )
                 for years ( 2-10 ) of simulation
            LB = Lower bound price
            UB = Upper bound price
            r = random number generator ( 0 < r < 1 )
            i = years of simulation (2-10)
Overall Bounds for Cattle Prices
              IF Pi > P(i-1)
(2.56)
(2.57)
                  THEN DO
                    L = 0
(2.58)
(2.59)
                   K = K + 1
                   PCTi = [ (Pi - P(i-K) / P(i-K) ] * 100
(2.60)
                       IF ( PCTi > 40.0 )
(2.61)
                            THEN DO
                              Pi = (0.4 * P(i-K)) + P(i-K)
(2.62)
(2.63)
                              K = 0
                              PCTi = 40.0
(2.64)
                              WHEN ( PCTi = 40.0 )
(2.65)
                                 DO SIMUL
                                   DO UNTIL ( Pi < P(i-1) )
(2.66)
                  ELSE DO
(2.67)
                    K = 0
 (2.68)
                    L = L + 1
 (2.69)
                    PCTi = [(Pi - P(i-L)) / P(i-L)] * 100
 (2.70)
                       IF ( PCTi < -15.0 )
                             THEN DO
                               Pi = [-0.15 * P(i-L)] + P(i-L)
 (2.71)
 (2.72)
                               \Gamma = 0
```

(2.73)
$$PCTi = -15.0$$

$$(2.74)$$
 WHEN (PCTi = -15.0)

DO SIMUL

$$(2.75) DO UNTIL (Pi > P(i-1))$$

END

where:

L = Counter for successive yearly negative percentage
 price changes

K = Counter for successive yearly positive percentage
 price changes

PCT = Calculation of percentage price changes from previous
 year

SIMUL = Generate price from simulation model

2.3.5.1 Cow-Calf Stocker-Feeder Prices

This section describes the cattle price linkage process illustrated in Figure 2.5. The sequential flow of these functional relationships has been established through theory, and the application of regression analysis. The specific quantitative relationships between the various price series involved have been determined through the specification and estimation of linear equations.

The starting point for this linkage begins with the conversion of the investor supplied Canadian fat April steer price to the U.S. fat April steer price (9-1,100 lbs.). The April price is used as the starting point for the beef price simulation process. The simulated U.S. price is converted into a Canadian price by multipying it by the Canadian/U.S.

exchange rate, and a functional relationship between the two markets. The April feeder steer price is determined for animals weighing (5-600 lbs.). The feeder price is a function of the Canadian fat April steer price, and the April price for feed barley. Barley is included as it is the main determinant of the cost of finishing steers. Relationships were then established between the April feeder heifer price, and the October stocker steer, and heifer price.

The Cow-Calf model assumes the calves are born in the spring and are sold as feeders in October. This model further assumes the culled cows and bulls are also sold in October. The price linkage between the cowcalf model and the stocker-feeder model assumes that October feeder steers (5-600 lbs.) are a function of April feeder steer prices. The exact functional relationships used in the generation of beef prices follow:

<u>Cattle Price Functional Relationships</u>

```
(2.76)
               USFATAPRO = [ ( CANFATAPRO / EXRTEO ) * ( 1.2206 )
                           - 7.0573 ]
(2.77)
               CANFATAPRi = [ (USFATAPR * EXRTE * 0.8105) + 6.7470 ]
(2.78)
               APRFEDSTRi = [ -2.123318 + ( 1.367418 * CANFATAPR )]
                            - ( 0.1463 * CANAPRBLY ) ]
(2.79)
               APRFEDHFRi = [ ( 0.9234 * APRFEDSTR ) -2.4267 ]
(2.80)
               OCTSTKSTRi = [ ( 0.7118 * APRFEDSTR ) + 10.5727 ]
(2.81)
               OCTSTKHFRi = [ (0.7778 * APRFEDSTR) + 7.4357 ]
(2.82)
               OCTFEDSTRi = [ 3.4361 + ( 0.930135 * APRFEDSTR ) ]
(2.83)
               OCTFEDHFRi = [ (1.0386 * OCTFEDHFR) - 8.6058 ]
(2.84)
               COWCULi = [1.914 + (0.567 * OCTFEDSTR)]
(2.85)
               BULCULi = ( 0.8 * COWCUL )
```

where:

CANFATAPR = Canadian price of fat April steers (\$/cwt)
(9-1100 lbs)

USFATAPR = U.S. price of fat April steers (\$/cwt)
(9-1100 lbs)

EXRTE = Canadian/U.S. exchange rate

APRFEDSTR = Canadian price of April feeder steers (\$/cwt) (5-600 lbs)

CANAPRBLY = Canadian price of April feed barley (\$/tonne)

APRFEDHFR = Canadian price of April feeder heifers ($\frac{s}{cwt}$)
(4-500 lbs)

OCTSTKSTR = Canadian price of October feeder steers (\$/cwt) (+800 lbs)

OCTSTKHFR = Canadian price of October feeder heifers
(\$/cwt) (+700 lbs)

OCTFEDSTR = Canadian price of October steers (\$/cwt) (5-600 lbs)

OCTFEDHFR = Canadian price of October heifers (\$/cwt)
(4-500 lbs)

COWCUL = Canadian price of October culled cows (\$/cwt)
(1100 lbs)

BULCUL = Canadian price of October culled bulls (\$/cwt)
(1500 lbs)

2.3.6 Randomly Generated Hog Prices

The nature of the farrow-to-finish hog enterprise requires that hog prices be generated in order to calculate yearly receipts. which were taken into consideration in the development of the hog model included, U.S. slaughter hog prices, feed prices, cyclical variation, and price variability. The Canadian slaughter hog price is assumed to be a function of its U.S. counterpart, and the forecasting model is subsequently specified in U.S. prices. As the largest single expense in any hog operation is the feed expense, variation in this expense will have a significant effect on annual margins. It was therefore required that any hog forecasting model specified, incorporate the price of feed into the generation of the price forecasts. It is also generally believed that a hog cycle exists, but the length of this cycle is not defined exactly. The assumption of a cyclical hog price series requires that a cyclical component be inherent to the price simulation model. plot of historical quarterly U.S. slaughter hog prices(1973-1985) is illustrated in figure 2.7, and the historical annual percentage change in this series is presented in Table 2.12. The variability in any simulated price series is required to be similar to that of the historical hog price series which has a maximum annual percentage change of (+38 and -24) percent. The annual frequency distributions for simulated and historical U.S. slaughter hogs is presented in Table D.1 in Appencix D.

HISTORICAL U.S. SLAUGHTER HOG PRICES

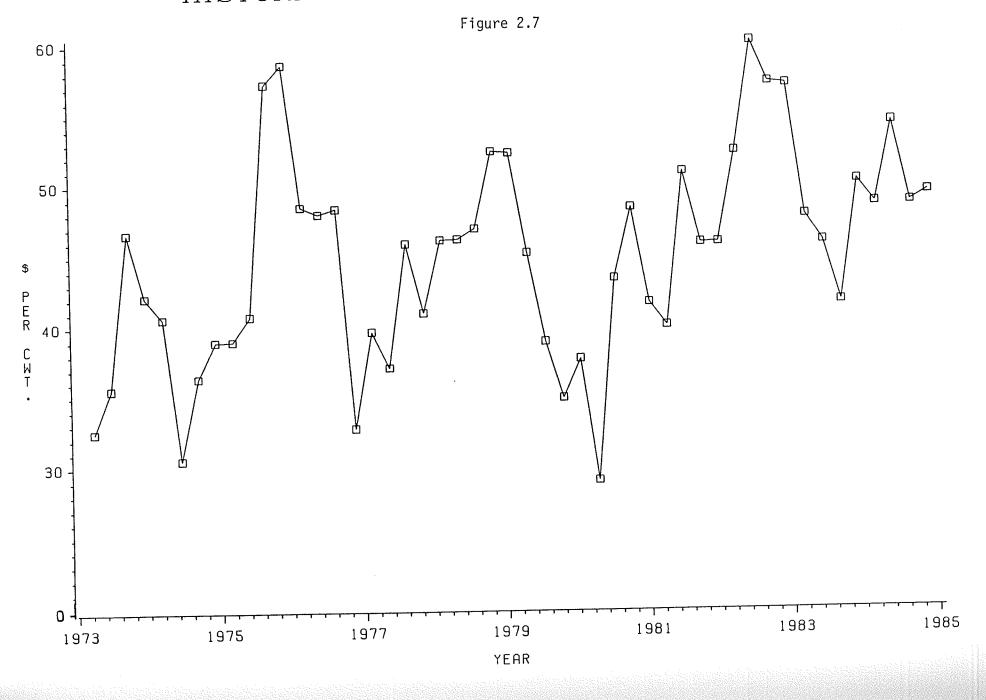


TABLE 2.12
Historical Annual % Changes in U.S. Slaughter Hog Prices

YEAR	PRICE (\$/CWT)	ANNUAL % CHANGE
1973	40.57	
1974	35.12	-13.4
1975	48.32	37.6
1976	43.11	-10.8
1977	41.07	-4.7
1978	48.49	18.1
1979	42.06	-13.3
1980	40.04	-4.8
1981	44.05	10.0
1982	55.44	25.9
1983	47.71	-13.9
1984	50.15	5.1
1985	45.39	-9.5

Source: Livestock Market Review, Agriculture Canada (1970 - 1985)

A hog forecasting price model was then specified which incorporated all of the before mentioned requirements. Theory suggested that a bivariate A.R.I.M.A. forecasting model would be the most appropriate tech-The A.R.I.M.A. technique was chosen based on previous studies nique. by Brandt and Bessler (1983), and Leuthold, MacCormick, Schmitz, and Watts (1970). Both of these papers used the A.R.I.M.A. technique to specify models which were subsequently used for the purposes of forecasting hog prices. A bivariate rather than a univariate model was constructed for the purposes of this study due to the assumption that U.S. hog prices are a lagged function of U.S. corn prices. The case for integrating a bivariate A.R.I.M.A. model structure is further strengthened by Mcleary and Hay(1983) who state that:

A multivariate forecasting model will ideally account for the joint variation of several social indicators and, based on this structure, will give reliable long-range forecasts of a time series. 15

Another quality of A.R.I.M.A. models is their ability to define, isolate, and model periodic fluctuations in a time series that repeats itself throughout the time series (Mcleary and Hay 1983). An in depth discussion of the theory and assumptions involved in the application of A.R.I.M.A. models is available in either Mcleary and Hay (1983), Nelson(1973), or Pindyck and Rubinfeld (1981). A discussion of the process involved in the building of the bivariate model used in this study is provided in Appendix C.

McCleary, R., and Hay, A., <u>Applied Time Series Analysis</u> Sage Publications Inc., California, 1983, p.206.

A description of the process involved in the simulation of Canadian slaughter hog prices is as follows. This process begins with the initializing of the hog prices for the time frame of the simulation. torical hog and corn prices used in the simulation process are stored internally within the model. The simulation model also requires normally distributed random error term values to be used in the bivariate hog The residuals are generated from a normally distributed random model. number generator, which is initialized using the variance of the historical hog price series. The bivariate A.R.I.M.A. model used in the forecasting process takes the form of a fixed coefficient equation, and is based on several lagged values of the hog, corn, and residual time se-The forecasting model generates one-step-ahead quarterly price ries. forecasts, for forty consecutive quarters. A normally distributed, randomly generated residual term is then added to each of these predicted prices to give an actual price. This residual value is bounded so that it falls within (+/-) two standard deviations of the mean of the historical hog price residual time series. Overall upper and lower price bounds for this generated price are then set by adding and subtracting one standard deviation of the historical series from the simulated The final price is then determined by adding the lower bound to price. the difference between the upper and lower bounds multiplied by a random number generator. The Canadian slaughter hog price is then determined by multiplying the U.S. price by the Canadian/U.S. exchange rate. These quarterly slaughter hog price forecasts are subsequently annualized for yearly cash flow calculations. Selling prices for culled sows and boars are determined as a function of the annualized slaughter hog price. illustration of the linkage used in this process is described in Figure 2.8. A description of the equations used in this process is as follows:

Bivariate A.R.I.M.A. Slaughter Hog Price Forecasting Model

where:

Y = Predicted U.S. slaughter hog price

X = U.S. corn price

a = Residual term

Y = Actual U.S. slaughter hog price

LB = Lower bound

UB = Upper bound

P = Bounded price for U.S. slaughter hog prices

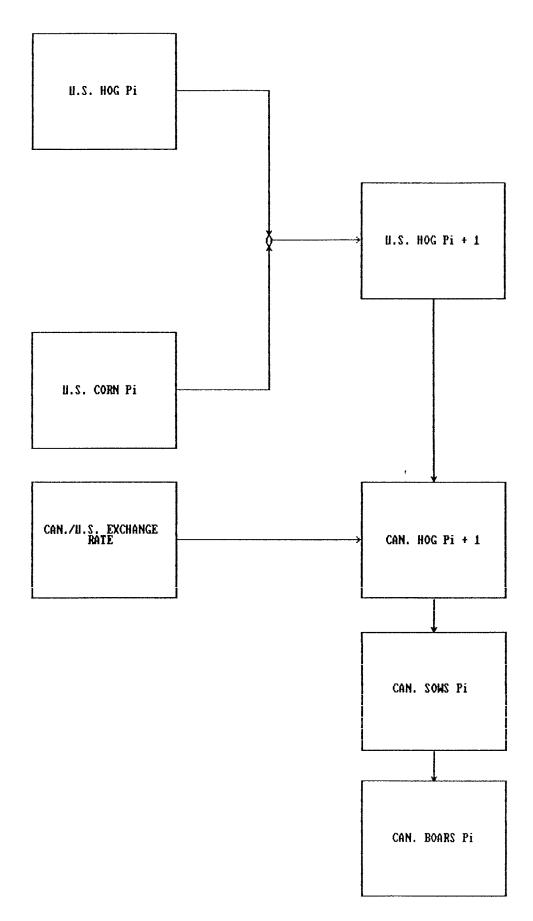


Figure 2.8: Slaughter Hog Price Linkage

r = Random number generator (0 < r < 1)

EX = Canadian/U.S. exchange rate

CANP = Canadian price of slaughter hogs

SOW = Culled sow price

BOAR = Culled boar price

t = time in quarters (-7 < t < 40)

2.3.7 <u>Cash Flow Calculations</u>

The logic of the complete simulation model allows for the simulation of any one, or combination of enterprises. The first phase involves the initialization of the production, marketing, and financial information for each enterprise. The individual cash flows are in turn calculated, and aggregated in a summary table for combination enterprise operations. The calculation of cash flows in this manner allows for the separate analysis of each enterprise, regardless of the number of enterprises involved in the operation. The annual cash flow of each enterprise is determined by subtracting off total expenses from total revenues. A complete description of the cash flow calculation for each enterprise is detailed in the following sections.

2.3.7.1 Grain-Cropping Cash Flow

The grain-cropping cash flow calculation used in the present study is taken from Snitynsky(1983). But two changes have been made on the revenue part of the calculation. One change is related to the way in which the annual total crop production is determined. Previously this was determined (Snitynsky 1983) by multiplying yield/acre by the number of

cropped acres. The average percent of actual cropped land per quarter section is now included. The cropped land percentage is initialized by the investor through question 98 of the data input summary. The addition was made in order to account for discrepencies between the actual percentage of cropped land/quarter section in differnt regions of the province. The other change is that a \$0.60/bushel transportation charge is taken off the price a producer receives for his grain in order to adequately reflect the actual farm price. The determination of yearly sales, and carryover is accomplished in the same manner as specified by Snitynsky (1983).

2.3.7.2 Stocker-Feeder Cash Flow

The determination of the stocker-feeder cash flow calculations has been specified in order to realistically reproduce those revenues and expenditures actually incurred by a stocker-feeder operation in Manitoba. The factors involved in this analysis include purchases, marketing decisions and weights, as well as the specific operating expenses inherent to an operation of this type.

Total revenue is determined by the value of steers and heifers sold in October. The price at which they are sold is generated internally by the simulation model. The total number of animals sold is a function of the number purchased in the spring, and the death loss rate. The weight of animals sold is determined from the average purchase weight for heifers and steers as initialized by the investor, and their weight gain during the specified feeding period. The amount of this weight gain is established by the investor through questions (26, 27) of the data in-

put summary. These questions include the rate of gain on pasture land (lbs/day), and the number of days on pasture land. The analysis assumes the animals are only kept for the period that they are on pasture land.

Total expenses are calculated as a function of several variables involved in the operation of a stocker-feeder enterprise. These include:

- 1. purchase of animals
- 2. cost of pasture land
- 3. operating expenses
- 4. hired labor
- 5. trucking and selling charges
- 6. feed costs

The purchase expense is determined from the total cost of steers and heifers purchased in April. It is calculated by multiplying the number of animals purchased by the average purchase weight, and the average purchase price. The number of animals purchased, and the average weight of these animals is initialized by the investor (questions 19, 20, 23, and 24), and is held constant for the course of the simulation. The cost of pasture land is determined by the cost of rented land, and the taxes on owned pasture land. The rental expense is calculated by multiplying the rental cost (\$/ac.) by the total number of acres rented. These variables are also initialized by the investor (questions 28 and In future years of the simulation the rental cost/acre is increased by an annual inflation factor. If the pasture land is owned, the model assumes that the only expense related to the land is the prop-The total amount of this charge is calculated by multiplying erty tax.

the land taxes/acre by the total number of owned pasture land acres. Both of these variables are held constant throughout the course of the simulation, and are initially set by the investor (questions 92 and 93). The operating expenses refer to the total annual cost for salt, minerals, supplement, veterinary services, and other cattle related expenses. The expenses are also provided by the investor (questions 30, 31 and 32). For future years of the simulation these variables are increased by an annual inflation factor. The next expense item is hired labor, and it is set by the investor through questions (35 and 36). The total annual hired labor expense is calculated by multiplying the total wage expense/month by the number of months of hired labor. trucking and selling charges is the next category of expenses. trucking costs are determined by multiplying the number of loads of animals shipped/year by the total trucking charges/load shipped. of a load is specified by the producer through question (33) and is increased annually by an inflation factor. The number of loads shipped/ year is also calculated internally by the model based on an average load of 40,000 lbs. The total trucking and selling charges are calculated by multiplying the average weight of steers/(heifers) sold, by the total number of steers/(heifers) sold. These amounts are then summed together, and divided by 40,000 lbs. The total selling charge is determined by multiplying the total number of animals sold by the selling charges/ The appropriate selling charge is specified by the investor animal. through question (34), and this variable is increased by an annual in-The final expense to be considered is that of total flation factor. feed costs. Feed costs are determined by multiplying the total number of animals sold by the price of barley (\$/tonne), and a per animal

feed ration. 16 This ration is supplemental to grazing, and is set at (0.145) tonnes of barley/animal/season. A description of the complete above mentioned process in equation form is provided in Appendix D.

2.3.7.3 Cow-Calf Cash Flow Calculations

The cow-calf cash flow calculations are defined in a similar manner to those of the stocker enterprise, but are specified to reflect the requirements of a cow-calf enterprise. The logic of the Cow-calf model assumes the calves are born in the spring, and sold in October. Replacement heifers are culled from the calf crop, and replacement bulls are purchased. Culled cows and bulls are also sold every October.

Total revenue consists of receipts generated from the sale of the yearly calf crop and the culled animals. The number of culled cows retired from the herd every year is determined as a yearly percentage rate. This value is supplied by the investor through question (41). The model assumes one bull for every 20 cows, and that the bulls are replaced every five years. The total value of the culled cows and bulls is determined by multiplying the total weight of the culled animals by the simulated market prices for culled cows and bulls. The model assumes that the weight of culled cows and bulls is equal to (1,100 and 1,500 lbs.) respectively. The yearly calf crop is determined by multiplying the number of cows in the herd by the yearly pregnancy percentage, minus the yearly death loss. The three variables involved in the yearly calf crop calculation are specified by the investor through ques-

Walls, A., A <u>Budget for Stockers on Grassland</u> Publication #545, Manitoba Deptartment of Agriculture, p.4.

tions (40, 41 and 42). It is further assumed that the gender of the calves is evenly distributed. The revenue from steer calves is calculated by multiplying the number available, by their market weight and the October feeder-steer calf price. The value of heifer calves sold is determined by multiplying the number of heifer calves, minus the number kept for herd replacement by their market weight, and the October feeder-heifer calf price. The weaned weight of heifer/steer calves is initialized by the investor through questions (44 and 45).

The total expense side of the cow-calf cash flow calculations is made up of the following variables:

- 1. pasture expense
- 2. total trucking and selling charges
- 3. hired labor expense
- 4. bull replacement cost
- 5. total feed costs
- 6. other operating expenses

The pasture expense, total operating expense, and hired labor expense categories are calculated in the manner specified for the stocker-feeder operation, but is specific to a cow-calf enterprise. The total trucking and selling charges is also calculated in a similar manner to the stocker-feeder operation, but is expanded to include the cost of culled cows and bulls. The bull replacement cost is assumed to be twice the price of a culled bull. The total feed cost is comprised of the yearly feed requirements for cows and bulls. The feed ration used in this analysis

Faculty of Agriculture, <u>Principles and Practices of Commercial Farming</u>, University of Manitoba, 1977, p.255,256.

is comprised of hay, straw, and barley, and is fed for a specified number of months. The values of these inputs are specified by the investor through questions (46, 47 and 48). Future values of hay and straw are increased by an inflation factor, and future values of barley are simulated by the model. A description of this complete process in equation form is also provided in Appendix D.

2.3.7.4 Farrow-To-Finish Cash Flow Calculations

The total revenue from hog sales is calculated as the sum of the yearly value of all slaughter hogs, culled sows, and culled boars. The number of hogs produced in a year depends upon the number of weanlings produced/sow/litter, the number of months between litters, and the death loss rate. Each of these variables is set by the investor through questions (62,6465, and 66). The number of sows culled in a year is assumed to be based on a 25 percent replacement rate/year. The number of boars in the enterprise is initialized by the investor through question The model further assumes that the boars are culled at a rate of 33 percent/year. The replacement sows are taken directly from production in the operation. The gilts in the enterprise are assumed to have completed one gestation period by one year of age. The number of hogs sold in a year is equal to the number of hogs produced in a year minus the number of sows culled in a year. Slaughter hogs are sold at an average weight of 220 lbs., and the price at which they are sold is generated from the simulation model as a yearly average price. 18 The revenue that a producer receives is also based on the average index for

 $^{^{1\,8}}$ The slaughter price simulated by the model is a dressed price based on (1.7 cwt.).

slaughter hogs. This index value is supplied by the investor through question (76). Culled sows and boars are assumed to be sold at a weight of 500 lbs., and the price at which they are sold is also generated by the model.

The total expense component of the farrow-to-finish cash flow calculation is based on the following variables.

- 1. boar replacement cost
- 2. total operating costs
- 3. hired labor expense
- 4. total trucking and selling charges
- 5. total feed costs

The annual boar replacement cost is based on the number of boars culled/year, multiplied by two times the price of slaughter hogs, and an average weight of 300 lbs. Total yearly operating costs are based on the yearly expense for utilities, veterinary services, and other production related expenses. The investor initializes these variables through questions (68, 69 and 70). The hired labor expense, and the total trucking and selling charges are calculated in the same manner as for the beef enterprises. The required variables in these equations are specified by the investor through questions (71, 72, 73, and 74). The yearly feed costs are specific to rations required by the six groups of animals used in this analysis. The analysis assumes a separate ration according to age and gender, and these include the following categories. Grower, weanling, finisher, gilt, sow, and boar. The specific compo-

Faculty of Agriculture, <u>Principles and Practices of Commercial Farming</u>, University of Manitoba, 1977, pp.246,247.

nent of each ration is provided in Appendix D. Each of these rations is comprised of different quantities of supplement and barley, depending upon the requirements of the animal group involved. The cost of supplement is initialized by the investor through question (67), and the annual price of barley is generated from the simulation model. A description of the complete farrow-to-finish cash flow calculation process in equation form is provided in Appendix D.

2.3.7.5 Non-Farm Income and Cash Resources

The simulation model also accounts for income from non-farm sources. A cash surplus fund is established in the model for retained earnings which have accumulated, and can be drawn upon during years of cash flow deficits. Both of these variables follow the logic developed by Snitynsky (1983). These variables are initialized by the investor through questions (84 and 86). As the cash surplus fund may accumulate a sizeable reserve through time, an interest bearing savings account has been established for any positive beginning cash assets balance. The interest revenue on this cash reserve will be tabulated on a year end basis, depending upon the outstanding positive cash reserve amount, and the annual prime interest rate.²⁰

²⁰ Beginning Cash Assets(i) = [+(N.C.F.B.L.)(i-1) * (1 + r)]

2.3.8 Expenditures Common to all Enterprises

The expenditures common to all enterprises variable is comprised of capital items, and variables which are not enterprise specific. Included here are the financing arrangements of outstanding loans, real estate and machinery values and replacement costs, living and personal expenses, and deductions specific to annual income tax payments. A description of the processes associated with these variables is discussed in section 3.2.2.

2.3.8.1 Annual Loan Payments

For each enterprise involved in the simulation model, the annual loan repayment schedule comprises a significant portion of the payable liabilities in any given year. The magnitude and burden of loan payments will vary with the enterprise under consideration, the level of debt, and the financial instrument used to finance the debt. The model logic used in the determination of loan repayment and debt financing, is a direct extension of that specified by Snitynsky (1983). There have been additions to this base model in order to meet the additional requirements of the livestock enterprises. A new loan option in the form of a commodity indexed loan has also been added to the list of financial instruments available to the investor. The financial instrument options available for loan financing include:

- 1. Amortized, fixed interest rate loan
- 2. Equal principle, floating or locked interest rate loan
- 3. Equal principle, renewable, fixed interest rate loan

- 4. Renewable, amortized fixed interest rate loan
- 5. Commodity Indexed Loan

The model aggregates, and determines annual debt payments on the basis of new loans taken out at the beginning of the analysis, outstanding loans, and operating loans. New loans are used for the purchase of land, or the replacement of buildings. If a livestock barn needs to be replaced during the course of the simulation, the model will internally calculate the cost of this replacement. A 100 percent debt, 25 year amortized, three year variable interest rate loan, will be used to finance the total amount of the capital replacement. The specifics of this process is described in the capital replacement section of this chapter.

The fixed rate loan, and the variable rate loan are the two major loan options available to a farmer today. The commodity indexed loan (C.I.L.) option has been introduced into the credit market on a trial basis. The terms of the fixed rate loan include, an eleven percent interest rate amortized over a 20 year period. The variable rate loan involves a three year renewable interest rate, amortized over a 20 year period. If refinancing occurs under either of these loans, the terms of the new loan will be specific to those of the original loan.

The C.I.L. is a financial instrument where the farmers annual debt payment is gauged as a function of the current and past level of commodity prices. The objective of this program is to reduce the risk of insolvency, and to provide an alternative to conventional financing instruments. The C.I.L. was introduced into the analysis inorder to

analyze and compare the results of such a program, against conventional financing instruments currently available to the producer. lines behind the C.I.L. is that annual loan payments vary with the price of the commodity produced. When commodity prices decrease, loan payments would fall by an indexed amount, and conversely when prices rise, loan payments would increase by the indexed amount. Loan payments are calculated as an index of the current years price over the previous years average price. A new payment is calculated at the end of each payment period based on the loan principal balance. The new outstanding principal balance(t) is calculated by multipying the previous outstanding principal(t-1) (after annual principal payments) by the index ratio.21 The starting point for the index would be the price of the commodity in the year in which the loan is undertaken(to). For a mixed operation the index structure would be applied to the principle revenue generating enterprise in the operation. The interest rate attached to the life of the loan will vary with the initial debt to assets ratio of the producer. Table 2.13 illustrates the interest rates associated with producer debt/asset ratios. When the commodity indexed loan option is invoked, the analysis restricts the use of any other financing arrangements (excluding operating loan) for the term of the simulation. If refinancing is required during the course of the simulation it will be accomplished through a consolidation of the current commodity indexed loan, and the new loan will be set up using the same terms of the former loan. As the outstanding principal and interest expense of this option varies with commodity price levels, successive years of increasing

New principal(t) = outstanding principal(t-1) * index(t)
Index = P(t)/P(t-1)

TABLE 2.13

Commodity Indexed Loan Interest Rates

Interest Rate Percentage	Enterprise Debt/Asset Ratio
6	> 35
9 11	> 25 < 25

From October 1986 to March 1987.

price levels may make this option a very expensive one for the investor. There is a safeguard against excessive price increases built into the model in the form of a ten year cumulative total payment expense. If at the end of ten years the total payment paid on the commodity idexed loan is greater than what would have been paid on a 13 percent fixed term loan, the difference between these amounts is deducted from the outstanding loan principal. This ensures that the producer will never have to pay more than a conventional loan with a 13 percent interest rate. A description of this process is as follows:

Commodity Indexed Loan Adjustment to Principal

(2.96)
$$DIFF = \sum_{j=1}^{10} ACIL(j) + PCIL(10) - \sum_{j=1}^{10} AFIC(j) - PFIL(10)$$
(2.97) IF
$$DIFF > 0 \quad THEN \quad PCIL(10) = PFIL(10) + \sum_{j=1}^{10} AFIL(j) - \sum_{j=1}^{10} ACIL(j)$$

(2.98) IF DIFF < 0 THEN PCIL(10) = PCIL(10)

where:

DIFF = The difference between the total payments on the commodity indexed loan and a 13 % fixed rate loan

PCIL = Principal on the commodity indexed loan

ACIL = Annual payment on the commodity indexed loan

PFIL = Principal on the 13 % fixed rate loan

2.3.8.2 Value and Rental of Real estate

This section covers the theory behind the annual determination of the market value, and rental expense of improved crop, and pasture land. The logic behind the calculation of the annual market value, and rental expense for improved farmland is taken from that specified in Snitynsky(1983). The only change to the specification is the addition of a factor for the percentage of actual cropped land per quarter section. For the purposes of the current study it was required to expand this model to include a means for the determination of annual pasture land values, and rental rates. This was done in order to satisfy the addition of the various livestock enterprises. The present model allows for the incorporation of the value of farmland buildings into the total value of real estate, as well as allowing for the replacement of livestock barns during the course of the simulation. A description of the equations used in the calculation of total real estate values is as follows:

Total Value of All Realestate

$$(2.99)$$
 TR = (TP / TI)

$$(2.100)$$
 PP = $(TR * PI)$

$$(2.101)$$
 TVRo = [(PI * AI) + (PP * AP) + VB]

where:

TVR = Total value of all real estate

TR = Tax Ratio

TP = Taxes on pasture land (\$/acre)

TI = Taxes on improved farmland (\$/acre)

PI = Value of improved farmland (\$ /acre) (No Buildings)

AI = Total owned acres of improved farmland

PP = Estimated price of pasture land (\$/acre)

AP = Total owned acres of pasture land

VB = Total value of all farm buildings

The estimated value of pasture land is calculated as a function of improved land prices multiplied by a tax ratio. This tax ratio is comprised of pasture land taxes over improved land taxes. This is done in order to capture the magnitude of the differential between pasture and improved land values. The initializing of the variables in the value of real estate equation is done by the investor through questions (92, 93, 94, 95, 96, and 97). The total value of all farm buildings is included in the equity calculation due to the large capital expenditures which may be associated with this variable, and the subsequent effect on total enterprise equity. The value of livestock barns may comprise the largest single capital item of a livestock operation. The total value of farm buildings is broken down into the value of all buildings excluding livestock barns, and the value of livestock barns associated with each enterprise. This is done in order to allow for the replacement of the livestock barns during the course of the simulation. It is further assumed that all farm buildings, excluding livestock barns will not have to be replaced during the course of the simulation. A description of the process involved in the valuation of all farm buildings is as follows:

Total Value of All Farm Buildings

(2.102) VB = (BLDG + COWBRN + STKBRN + HOGBRN)

where:

VB = Total value of all farm buildings

COWBRN = Value of cow-calf pole barn

STKBRN = Value of stocker-feeder pole barn

HOGBRN = Value of farrow-to-finish barn

The value of the (BLDG) variable is initialized by the investor through a question on the value of all farm buildings, excluding livestock barns (97). The initial value for each of the three possible livestock barns is generated internally by the model, depending upon the age, the size of the barn, and the type of enterprise involved. A detailed description of this process is explained in the replacement of buildings section of this chapter.

2.3.8.3 Replacement of Buildings

Unlike the grain enterprise, the three livestock units do not require a large investment in equipment. They do however require large investments to house the livestock for each enterprise. If it is required that a barn be replaced during the ten year horizon of the model, it will have a substantial effect on the debt structure, and cash flow of the enterprise. Specific questions are asked in the data input summary for each livestock enterprise as to, the present age of the existing structure, and the total size of the barn in square feet. Based on this information the model internally calculates the value of the existing barn, it's yearly depreciation value, and the year in which it must be replaced. But, before this is done an internal check is made to ensure that the size of the existing structure is sufficient to handle the num-

ber of animals associated with the livestock enterprise. If it is not, the model will by default increase the size of the barn to the size required to house the existing livestock herd. If this expansion is required, the cost and financing of the investment will be determined internally by the model. It is assumed that the life span of each barn is twenty-five years. It is also assumed that a pole barn is required for both the cow-calf and stocker-feeder enterprises, and that these structures are of the same nature. The first calculation which must be made for each of the enterprises is the establishment of the current value of the existing barn. This is accomplished by first calculating the cost of a new barn, and then depreciating off the age of the present structure in order to determine the present value of the barn. The depreciation rate used in this calculation is based on a twenty-five year, straight line deduction. A further calculation is made to determine if the existing structure will have to be replaced during the course of the simulation. If it does, the year in which the replacement must be assumed is established, and then the size and the cost of the new structure is identified. The financing is done automatically in the year in which it is built. This will be accomplished through the establishment of a one hundred percent debt, three year variable interest rate, twenty-five year amortized loan.

A complete description in equation form of this process for a cowcalf, stocker-feeder, and farrow-to-finish barn is as follows:

The first three equations of this process are used to determine the value of each of the livestock barns.

Valuation of Livestock Barns

(2.103) COMBRNi = [(120 * COWHRDi) (1 - (0.04 * COWAGE))]

where:

COWBRN = Total value of cow-calf barn

COWHRD = Total number of cows in the herd

COWAGE = The present age of the current cow-calf barn

STKBRN = Total value of stocker-feeder barn

STKHRD = Total number of animals in operation

STKAGE = The present age of the current stocker barn

HOGBRN = Total value of hog barn

SOWHRD = Total number of productive sows in the operation

HOGAGE = The present age of the farrow-to-finish barn

The model internally calculates the yearly capital cost allowance for income tax purposes. The yearly deduction is made up of allowances for both farm buildings, and farm capital machinery. The building deduction is made up of separate deductions for farm buildings excluding livestock barns, and for the livestock barns themselves. In each case the yearly depreciation rate is four percent of the total value of all buildings. The calculation of the total yearly C.C.A. deduction for all buildings is as follows:

C.C.A. Deduction

```
(2.107) BLDGDEDi = ( BLDG * 0.04 )
```

$$(2.108)$$
 COWDEDi = [(120 * COWHRD) * 0.04]

$$(2.109)$$
 STKDEDi = [(120 * STKHRD) * 0.04]

(2.110)
$$HOGDEDi = [(1,328.15 * SOWHRD) * 0.04]$$

where:

BLDGCCA = Total yearly C.C.A. deduction for all farm buildings

COWDED = The yearly C.C.A. deduction for a cow-calf barn

STKDED = The yearly C.C.A. deduction for a stocker-feeder barn

The final stage in this process is the determination of the age and replacement date of the existing livestock barn. If it is determined that replacement must be undertaken during the course of the simulation, the size and cost of this capital investment is then established. The process is the same for each of the three possible livestock enterprises. The remaining life of each livestock barn is calculated by subtracting the present age of the existing structure from twenty-five. If this value is less than ten, the barn will be replaced in the year of the simulation in which the value equals zero. A calculation will then be made to determine the size and the amount of the investment required to build a new structure. A description of this process is as follows:

Remaining Life of Current Livestock Barn

$$(2.111)$$
 LIFE = $(25 - AGE)$

(2.113) THEN (Replace in year = LIFE)

where:

LIFE = Remaining estimated life of current barn

AGE = Age of current livestock barn

The calculation used to determine the size and cost of each new livestock barn is as follows:

Replacement Cost of Livestock Barns

(2.114) REPHOGI = [(1,328.15 * SOWHRD) * (1 + INF)
$$^{\frac{1}{1}}$$
]

(2.115) REPCOWI = [(120 * COWHRD) * (1 + INF)
1
]

(2.116) REPSTKi = [(120 * STKHRD) * (1 + INF)
i
]

where:

REPHOG = Replacement cost for a farrow-to-finish barn

REPCOW = Replacement cost for a cow-calf barn

REPSTK = Replacement cost for a stocker-feeder barn

INF = The annual inflation rate

i = time in years

The inflation rate has been included in these calculations in order to take into account the increased cost of building these barns through time.

2.3.8.4 Replacement of Capital Inputs

The replacement of capital inputs is an integral financial component of a capital intensive grain-cropping operation. For the purposes of this study it is assumed that owned, or rented pasture acres require a minimal amount of farm equipment/acre of land. It is further assumed that a livestock operation requires a minimal amount of equipment, un-

less a grain component is included in the enterprise. The replacement of capital inputs varies with the size and management practices of the individual producer. The investment requirements of the replacement of equipment can have dire consequences for a cash flow deficient operation. An investor who does not posess the financial resources to replace farm machinery on a regular basis, may postpone this reinvestment for several years until he has the cash flow necessary to do so. postponement is limited to a minimal percentage of equipment. this base level of equipment value is reached, equipment replacement is necessary in order to continue operation with any degree of efficiency. The model internally determines the yearly capital replacement requirements of the individual enterprise from questions specified in the data input summaries (87 and 88). The questions include the present market value of machinery, and the average replacement frequency of machinery in years. The model determines the target level of machinery investment per acre, and multiplies this base level by the number of improved acres annually cropped. The default for this base level is set at (\$182.86/acre for 1985), and is increased by an annual inflation rate.²² The rate is set as a default value, and can be changed to suit the requirements of an individual enterprise. The annual purchase of equipment replacement is calculated as the difference between the desired, and market value of equipment. The market value of equipment(t) is determined by adding together the previous years market value of equipment(t-1) with the purchases of equipment, and then subtacting off the value of equipment traded in, and multiplying this value by (0.86),

Manitoba Deptartment of Agriculture, Manitoba Agricultural Yearbook, Winnipeg, 1985.

and the annual inflation rate. The coefficient (0.86) is the relationship between the market value of equipment which is one year older. 23 The amount of the annual replacement which is actually undertaken in any given year is determined through a series of defaults. the market value of machinery is greater than the desired value, the annual replacement is set to zero, and no equipment is purchased in that year. If it is lower, a test is made as to the producers ability to finance capital purchases. The test involves the tabulation of total receipts less accounts payable, negative beginning cash assets, debt payments, household living expenses, and the value of equipment purchased. If the test is positive the required purchase of equipment is then un-If it negative, the purchase of equipment is then calculated dertaken. as the amount by which total cash flow minus debt payments, and household withdrawals is greater than zero. If this value is negative no purchase is undertaken. The number of years in which postponement of capital purchases is allowed, is determined by overall bounds. overall bounds set the minimum allowable capital investment at sixtyfive percent of the target level of investment. If the market value falls below this bound, a minimum purchase of equipment is required to bring the market value back to the lower bound level. The overall bounds ensure that the producer has at least the minimum level of machinery necessary to adequately operate the enterprise. By doing the analysis in this manner, the producer is given an opportunity to defer capital purchases in times of cash flow shortfalls. The logic of this procedure in equation form is as follows:

²³ Aggregate Agricultural Crops Model, "Drought Sensitivity Analysis", Dept. of Ag. Econ. and Farm Mgt., University of Manitoba, 1985.

```
Replacement of Capital Equipment
              TVEt = [ TKEt * ACRE * CRPPCT * (1 + INF)^{t}]
(2.117)
(2.118)
              APEt = ( TVEt - MVEt )
              MVEt = [ (0.86 * (MVE(t-1) + APE(t-1) - TIE(t-1) )
(2.119)
                      \star (1 + INF)
               TIEt = [ APEt * (0.86)^{TF} ]
(2.120)
                 ( APEt < 0 ) OR ( TGM - DEBT - HH )t < 0
(2.121)
                    THEN ( APEt = 0 ) AND ( TIEt = 0 )
(2.122)
                 [ ( TGM - DEBT - HH )t - APEt ] > 0
(2.123)
            IF
                    THEN ( APEt = APEt )
(2.124)
(2.125)
                 [ (TGM - DEBT - HH)t - APEt ] < 0
                    THEN [ APEt = ( TGM - DEBT - HH )t
(2.126)
       Overall Bounds
                 [ (MVEt - (0.65 * TVEt) ] < 0
(2.127)
            ΙF
                    THEN [ APEt = ((0.65 * TVEt) - MVEt)]
(2.128)
       where:
             TVE = Target or desired level of machinery investment
             MVE = Market value of equipment
             TF = Trade or replacement frequency of machinery ( years )
             INF = Annual inflation rate
             TIE = Value of equipment traded in
             APE = Annual purchase of equipment
             TKE = Machinery investment per acre ( 1985 = 182.86 )
             ACRE = Total improved cropped acres
             CRPPCT = The average percent of actual cropped land
                      per quarter section
             HH = Household living expenses
             TGM = Total gross cash flow
```

DEBT = Annual debt payments

2.3.8.5 Capital Cost Allowances for Capital Equipment

The capital cost allowance (C.C.A.) deduction for machinery investment is required in the calculation of yearly taxable income. The yearly (C.C.A.) depreciation rate for this calculation is set at fifteen percent. The specification of this calculation is taken from Snitynsky(1983), but the valuation of the individual variables used in this process is unique to the present study. The amount of the yearly C.C.A. deduction is equal to the value of the undepreciated cost of capital for that year, multiplied by the yearly depreciation rate. The equation for calculating the yearly value of the undepreciated cost of capital is as follows:

Machinery Depreciation

where:

(2.129) MACHDEPi = [(MVEo * (1 - 0.15)
$$^{i-1}$$
) + MACHREPi] where:

MACHDEP = Total undepreciated cost of machinery

MVEo = Initial market value of equipment

MACHREP = Total machinery replacement

The initial market value of equipment as supplied by the investor is assumed to equal the initial undepreciated cost of machinery. The total machinery replacement in any given year is described as follows:

APE = Annual purchase of equipment

The C.C.A. calculation for machinery is then calculated as follows:

(2.131) MACHCCAi = [MACHDEPi * 0.15]

where:

MACHCCA = The yearly C.C.A. for capital machinery

2.3.8.6 Living and Personal Withdrawls

The yearly withdrawals from the enterprise which will be used for living and personal expenses, are initialized through this variable. The form of the model is a continuation of the one specified by Snitynsky(1983). The cash flows used for the calculation are initialized by the investor through two data input questions (82 and 83). These include the expected annual living and personal withdrawal, and the expected annual increase in this amount. The amount of this yearly withdrawal is deducted from the yearly gross cash flow.

2.3.8.7 Income Taxes

The simulation model allows for the calculation and payment of income tax whenever the yearly taxable income is positive. Yearly income tax payable is taken from the equations specified by Snitynsky(1983). The exact equations used in this process have been respecified in order to account for the addition of the livestock enterprises, and the restructuring of the cash flow calculations. A description of the taxable income equations used in this study is as follows:

Income Tax Calculation

$$(2.132) TAXINCi = (GROSSi - TOTINTi - CCAi)$$

$$(2.133)$$
 CCAi = (MACHDED + BLDGDCCA)

where:

TAXINC = Taxable income

GROSS = Total of all gross cash flows from all enterprises
 and non-farm income

TOTINT = Total interest expense

CCA = Total capital cost allowance

GRSCROP = Gross cash flow for a grain-cropping enterprise

GRSCOW = Gross cash flow for a cow-calf enterprise

GRSSTK = Gross cash flow for a stocker-feeder enterprise

GRSHOG = Gross cash flow for a farrow-to-finish enterprise

NONFRM = Non-farm income

Taxable income is the income against which a tax base is employed in order to determine the total taxes payable in any given year. It is calculated by determining the total annual gross cash flow, and then subtracting off, the annual interest expense, and the total capital cost allowance. The gross cash flow calculation for each enterprise is determined by subtracting total operating expenses from total revenue. The interest expense deduction is the same as the one specified by Snittynsky(1983). The C.C.A. deduction is made up of the individual deductions for machinery and farm buildings. This deduction is based on a charge to operating expenses for obsolescence and wear and tear on the original investment. The makeup of these deductions has already been discussed in previous sections of this chapter.

The exact amount of tax which is paid in any one year is based on the multiplication of the taxable income calculation by a marginal tax rate. The marginal tax rate schedule used in this study is the same as that

2.3.8.8 Simulation Loop Termination

As specified by Snitynsky(1983), the simulation loop will continue through to year ten, or until insolvency is invoked. The default for insolvency in Snitynsky's model was set as a debt/equity ratio of 5.67, which corresponds to an investor having a claim on fifteen percent of total operation assets. The present study uses a debt/asset ratio of one as the default for invoking insolvency. The debt/asset ratio is defined as the relationship between total liabilities and assets, and gives an indication of the probability of collecting the amount owed to the creditors in the event of insolvency. This default ratio was set so that the creditors would be able to collect the amount owed to them, while at the same time reflecting the time lag involved between operation failure, and the actual declaration of insolvency.

2.3.8.9 Financing

The financing section of the model determines the net cash flow before loan repayment. If it is positive, the amount will be added to the cash surplus pool reserve. If it is negative, an operating loan will be taken out to cover the shortfall. A shortfall greater in absolute value than the total amount of all operating expenses, requires that loan consolidation take place, if there is sufficient equity in the enterprise. The specification of the financing section is taken from that specified

²⁴ Snitynsky, R., "Risk Analysis of Farmland Investment Model", (M.Sc. Thesis, University of Manitoa, 1983), p.60.

by Snitynsky(1983).

2.3.8.10 Annual Equity Calculation

As specified by Snitynsky(1983) the equity position of the enterprise being analyzed is determined in the initial and final year of the simulation. The specification of the equations used in the equity calculations are based on those developed by Snitynsky(1983). Several changes have been made to these equations in order to account for the additional requirements of the study. The changes include the addition of the value of the breeding herd for both a cow-calf, and a farrow-to-finish enterprise. Also added to the asset calculation is the value of any pasture land owned, and the value of all buildings and livestock barns. The specification of the machinery replacement model has also been changed in order to allow a producer to postpone machinery replacement during years of limited cash flow, but while at the same time still requiring a minimum level of investment.

A description of the initial and final equity calculations as specified for the purposes of this study is as follows:

Initial Equity Calculation

where:

EQo = Initial Equity

CR = Initial value of cash, near cash, and operating
 supplies

PW = Initial price of wheat

WINV = Initial wheat and wheat equivalent inventory

PC = Market price of cow-calf breeding herd

CHRD = The number of cows and bulls in the herd

PH = Market price of farrow-to-finish breeding herd

HHRD = The number of sows, gilts, and boars in the herd

HINV = The outstanding slaughter hog inventory

MVE = Initial market value of all machinery

TVR = Total value of all real estate (land and buildings)

LIA = The initial outstanding liabilities:

- 1. Downpayment on land purchase
- 2. Initial operating loan liability
- 3. Initial total loan principal
- 4. Accounts payable

The initial equity calculation is essentially a calculation of initial assets minus initial liabilities. The calculation of the equity position in successive years of the simulation will depend upon the results generated through the simulation process. The calculation of the ending equity position will occur in either year ten of the simulation, or in the year of insolvency. The ending equity calculation is different from that used in the initial equity calculation. A description of the ending equity calculation is as follows:

Ending Equity Calculation

where:

EQi = Equity in year ten or in the year of insolvency

CA = Cash assets

i = Year ten or the year of insolvency

The only addition to liabilities is that of possible new loans used to finance the replacement of barns built during the simulation. Cash assets are equal to NCFBL whenever this amount is positive, otherwise it is equal to zero.

2.3.8.11 Probability Distribution

The measurement of risk is specified by Snitynsky(1983) as a probability of outcomes. The total of 300 replications of the ten year simulation was required in order to achieve a stable distribution of outcomes. A total of 300 was established from a chi-square test which determined the number of simulation trials required in order for the probability distributions between trials not to be statistically different. At the end of each simulation run the model calculated four probability distributions. These included:

- 1. Probability of an Annual Increase in Net Worth²⁵
- Probability of an Annual Change in Current Assets
- Probability of an Annual Change in Intermediate and Long-Term Assets
- 4. Probability of an Annual Change in Outstanding Debt

Each of these distributions are determined from the average annual percentage change between the initial and ending years of the simulation.

The probability tables initialize the outcomes of the probability dis-

²⁵ For a discussion of this table refer to Snitynsky(1983) p.67.

tributions into sixteen equal, two percent categories, with two additional categories at the extremes of the distribution. Due to the relative differences in the capital structure of the grain and livestock enterprises, these tables are required in order to evaluate the true nature of the performance of the individual enterprises. The tables are also required to compare the performance of each of the enterprises against each other, while still being able to take into consideration biases and inequalities inherent to each enterprise type. The nature of these differences are discussed in chapter three. The first of these tables deals with the probability of an annual increase in net worth. The net worth calculation provides an indication of operation solvency. The distributions of outcomes measures net worth, and provides an indication of the annual change in equity between the initial and ending years of the simulation. The second table presents the probability of an annual change in current assets. The amount of current assets available gives an indication of the liquidity of the operation. The working capital available to the firm is the difference between current assets, and current liabilities. The calculations are comprised of beginning and ending cash assets, and inventory values. The third table examines the probability of an annual change in intermediate and long term assets, indicating where the change in net worth has originated. comprised of the value of any breeding herd stock, the total value of all real estate, and the total value of all machinery in the operation. The last table deals with the probability of an annual change in the outstanding debt of the operation. It identifies the performance of the financing instruments as well as the ability of each enterprise to handle debt. Included in this component are the variables of tax payable,

operating loans, and total principal outstanding from existing loans. The analysis will also look at the refinancing of debt in order to increase working capital.

Chapter III

DATA REQUIREMENTS AND EMPIRICAL RESULTS

The purpose of developing the risk simulation model was to have a means for evaluating the risk associated with different debt levels. In this chapter the simulation model is applied, and analyzed with respect to two scenarios. The first of these scenarios involves a comparison of the specialized enterprise types of a grain-cropping, farrow-to-finish, and cow-calf operation. The three enterprise types are analyzed with respect to three levels of debt, and three alternative financing instruments. The second scenario analyzes the risk in terms of the diversification of enterprise types. The three types of diversification strategies include a cropping enterprise combined with each of the three livestock enterprises. These enterprise consolidations each contain a medium debt level, and are financed via a fixed interest rate loan.

Each of the enterprises involved in the analysis will use input data specific to an actual case farm supplied from producers within the province of Manitoba. The structure of each of these enterprise types reflects the data which was supplied by the enterprise operators. The case farms were collected from producers in order to adequately reflect into the analysis the input and cost structure of actual farm enterprises. The input data dealing with the outstanding level of debt, and the financing instruments used, are applied to the case farms according to the various experiments defined through the two scenarios. The results

of these experimental runs will be analyzed in regards to a probability distribution of outcomes. The results from the distribution of outcomes will be reviewed with respect to:

- 1. Number of bankruptcies
- 2. Probability of an annual increase in net worth
- 3. Probability of an annual change in current assets
- 4. Probability of an annual change in intermediate and long term assets
- 5. Probability of an annual change in outstanding debt

3.1 DATA REQUIREMENTS

The input data used for each of the four enterprise operations available in the simulation model have been supplied from producer farms. This data has been modified in order to reflect a representative base to be used as a benchmark for the analysis of the model. The data specific to each individual enterprise is presented in Tables 3.1 through 3.7. For the purposes of this study it has been assumed that a stocker-feeder operation will only be used in conjunction with a grain-cropping enterprise for consolidation purposes. The debt levels and financing instruments are taken from the two scenarios specified. For the diversification scenario the input data used in the financial information common to all enterprises section is specific to a grain-cropping enterprise.

TABLE 3.1

GRAIN-CROPPING ENTERPRISE

- 1. The number of productive acres purchased: 0
- 2. The price paid/acre: 0
- 3. The average price/acre from recent sales of comparable land: 300
- 4. The lowest stubble wheat yield expected 1 in 20 years: 18
- 5. The highest stubble wheat yield expected 1 in 20 years: 50
- 6. The most frequent wheat yield expected 1 in 20 years: 31
- 7. The average wheat yield on stubble in your neighbourhood: 32
- 8. The average wheat yield on fallow is: 37
- 9. The expected annual increase in yields (%): 1
- 10. The percentage of your cropland that is summerfallowed: 10
- 11. The average quota expected per year (bu/ac): 25
- 12. The expected annual increase in quota (%): 1
- 13. The total operating expenses/acre: 89.12
- 14. The expected annual increase in operating expense (%): 4
- 15. The present cost of fertilizer/acre: 29.19
- 16. The present cost of herbicide/acre: 8.03
- 17. The beginning wheat and wheat equivalent inventory (bushels): 12,500
- 18. The total number of improved acres rented: 640

Source: Snitynsky, R.E., Risk Analysis of Farmland Investment.

TABLE 3.2

STOCKER-FEEDER ENTERPRISE

- 19. The number of stocker steers purchased in the spring: 100
- 20. The number of stocker heifers purchased in the spring: 100
- 21. The average purchase price/stocker steer (\$/cwt.): 85.00
- 22. The average purchase price/stocker heifer (\$/cwt.): 77.50
- 23. The average purchase weight/stocker steer (lbs.): 550
- 24. The average purchase weight/stocker heifer (lbs.): 450
- 25. The death loss rate (%): 2
- 26. The rate of gain on pasture land (lbs./day): 1.75
- 27. The number of days on pasture land: 150
- 28. The rental cost of pasture land (\$/acre): 0.78
- 29. The total amount of pasture land rented (acres): 2,909
- 30. The total operating costs/year for salt, minerals, and supplement: 2,160
- 31. The total operating costs/year for veterinary services: 1,810
- 32. The total operatng costs/year for other cattle related expenses: 1,200
- 33. The total trucking charges/load shipped (\$/load): 360
- 34. The total selling charges/head (\$/head): 8.83
- 35. The number of months of hired labor/year: 0
- 36. The total wage expense/month (including room and board)(\$): 0
- 37. The Canadian April steer price (900-1,100 lbs.) (\$/cwt.): 75.00
- 38. The present age of the existing pole barn (years): 0
- 39. The size of the existing pole barn (sq./ft.): 6,300

COW-CALF ENTERPRISE

- 40. The number of productive cows in the herd: 200
- 41. The number of cows culled/year: 15
- 42. The number of cows not pregnant every fall (%): 6
- 43. The calf death loss rate (%): 6
- 44. The weaned weight of heifer calves (lbs.): 490
- 45. The weaned weight of steer calves (lbs.): 545
- 46. The number of months on feed in the winter: 7
- 47. The current price of tame hay (\$/tonne): 45
- 48. The current price of straw (\$/tonne): 10
- 49. The carrying capacity of pasture land (acres/cow): 5
- 50. The cost of rented pasture land (\$/acre): 7
- 51. The total amount of pasture land rented (acres): 360
- 52. The total operating costs/year for salt, minerals, and supplement: 1,800
- 53. The total operating costs/year for veterinary services: 3,000
- 54. The total operating costs/year for other cattle related expenses: 26,720
- 55. The total sellng charges/head (\$/head): 8.83
- 56. The total trucking charges/load shipped (\$/load): 360
- 57. The number of months of hired labor/year: 0
- 58. The total wage expense/month (including room and board) (\$): 0
- 59. The current market price for feeder-steer calves (\$/cwt.): 90
- 60. The present age of the existing pole barn (years): 0
- 61. The total size of the existing pole barn (sq./ft.): 6,300

FARROW-TO-FINISH ENTERPRISE

- 62. The number of productive sows in the enterprise: 100
- 63. The number of productive boars in the enterprise: 6
- 64. The average number of animals reaching weanling age/sow/litter: 8
- 65. The number of months between litters: 5
- 66. The death loss rate of finishing hogs/year (%): 5
- 67. The current price of feed supplement (\$/tonne): 290
- 68. The total operating costs/year for veterinary services: 2,090
- 69. The total operating costs/year for utilities: 2,150
- 70. The total operating costs/year for other related expenses: 16,602
- 71. The total trucking charges/load shipped (\$/load): 315.30
- 72. The total selling charges/head (\$/head): 1.5
- 73. The number of months of hired labor/year: 12
- 74. The total wage expense/month (including room and board) (\$): 1,145
- 75. The current market price of slaughter hogs (\$/cwt.): 68.33
- 76. The average indexed received for slaughter hogs (#): 106.4
- 77. The present age of the existing hog barn (years): 0
- 78. The total size of the existing hog barn (sq./ft.): 10,500

FINANCIAL INFORMATION FOR A GRAIN-CROPPING ENTERPRISE

- 79. The beginning year and quarter of the analysis (19_:_):1986:01
- 80. The current price of wheat (\$/bu.):3.20
- 81. The expected inflation rate for operating expenses (%):4
- 82. The basic living and personal expenditures/year: 18,000
- 83. The expected inflation rate for living expenses (%): 4
- 84. The present non-farm income/year: 0
- 85. The expected annual increase in non-farm income (%): 4
- 86. The total value of cash and near cash, and operating supplies:20,000
- 87. The market value of machinery: 17,5700
- 88. The average replacement frequency of machinery (years): 10
- 89. The total amount owing on accounts payable: 20,000
- 90. The current operating loan outstanding: 0
- 91. The interest rate on the current operating loan (%): 11
- 92. The total number of owned pasture land acres: 0
- 93. The present pasture land taxes/acre: 1.2
- 94. The total number of owned hay, crop and fallow acres: 800
- 95. The present improved land taxes/acre: 4.28
- 96. The present average value/acre of improved farmland (no buildings): 325
- 97. The present value of all farm buildings (excluding livestock barns): 65,750
- 98. The average percent of actual cropped land/quarter section (%): 75

FINANCIAL INFORMATION FOR A FARROW-TO-FINISH ENTERPRISE

- 79. The beginning year and quarter of the analysis (19_:__):1986:01
- 80. The current price of wheat (\$/bu.): 3.20
- 81. The expected inflation rate for operating expenses (%): 4
- 82. The basic living and personal expenditures/year: 18,000
- 83. The expected inflation rate for living expenses (%): 4
- 84. The present non-farm income/year: 0
- 85. The expected annual increase in non-farm income (%): 0
- 86. The total value of cash and near cash, and operating supplies: 70,000
- 87. The market value of machinery: 70,000
- 88. The average replacement frequency of machinery (years): 10
- 89. The total amount owing on accounts payable: 5,000
- 90. The current operating loan outstanding: 0
- 91. The interest rate on the current operating loan (%): 11
- 92. The total number of owned pasture land acres: 0
- 93. The present pasture land taxes/acre: 0
- 94. The total number of owned hay, crop and fallow acres: 10
- 95. The present improved land taxes/acre: 13.65
- 96. The present average value/acre of improved farmland (no buildings): 500
- 97. The present value of all farm buildings (excluding livestock barns): 70,000
- 98. The average percent of actual cropped land/quarter section (%): 100

FINANCIAL INFORMATION FOR A COW-CALF ENTERPRISE

- 79. The beginning year and quarter of the analysis (19_:_): 1986:01
- 80. The current price of wheat (\$/bu.): 3.20
- 81. The expected inflation rate for operating expenses (%): 4
- 82. The basic living and personal expenditures/year: 18,000
- 83. The expected inflation rate for living expenses (%): 4
- 84. The present non-farm income/year: 0
- 85. The expected annual increase in non-farm income (%): 4
- 86. The total value of cash and near cash, and operating supplies: 40,000
- 87. The market value of machinery: 60,000
- 88. The average replacement frequency of machinery (years): 10
- 89. The total amount owing on accounts payable: 5,000
- 90. The current operating loan outstanding: 0
- 91. The interest rate on the current operating loan (%): 11
- 92. The total number of owned pasture land acres: 640
- 93. The present pasture land taxes/acre: 1.20
- 94. The total number of owned hay, crop and fallow acres: 0
- 95. The present improved land taxes/acre: 4.50
- 96. The present average value/acre of improved farmland (no buildings):350
- 97. The present value of all farm buildings (excluding livestock barns): 70,000
- 98. The average percent of actual cropped land/quarter section (%): 100

The data presented in Tables 3.1 to 3.7, has been evaluated and recorded onto initial operation balance sheets for each enterprise operation as presented in Tables 3.8 and 3.9. The data presented in the balance sheets review the initial financial position of each enterprise before the application of any long-term debt. These balance sheets will serve as a benchmark from which the results of the four probability distribution tables will be compared. The financial structure of each enterprise has been initialized in order to reflect that of a realistic enterprise, as well as to reflect a general conformity between the individual balance sheets of each enterprise type. If the results of the three enterprise types are to be compared, the composition and magnitude of the debt/asset structure of these enterprises can not be too far out As illustrated in Table 3.8, each enterprise type has a large positive ratio of current assets to current liabilities. This enables each enterprise to start off in a positive net cash flow position. initial equity position of the grain enterprise at 541,450 dollars is approximately 100,000 dollars higher than the other two livestock enter-This is expected due to the large capital investment requirements of a grain-cropping enterprise. The analysis of the balance sheet also allows for the interpretation of the asset structure of each of the enterprise types. The grain-cropping enterprise has the majority of its capital in machinery, and land, while the livestock enterprises have the majority of their assets concentrated into cash reserves, and breeding stock. The net worth of the grain enterprise will fluctuate with commodity prices, and the sequential capitalization of these prices into land values. As land values usually make up the largest single asset value of the enterprise, high land

TABLE 3.8

Initial Balance Sheet for Specialty Enterprises

______ BALANCE SHEET ENTERPRISE TYPE GRAIN COW-CALF FARROWING ASSETS Current 60,000 40,000 114,141 Intermediate 175,700 236,250 97,957 325,750 153,733 207,815 Long-Term 419,913 561,450 429,983 TOTAL ASSETS LIABILITIES Current 20,000 5,000 5,000 Intermediate 0 0 Long-Term 0 TOTAL LIABILITIES 20,000 5,000 5,000 541,450 424,983 414,913 EQUITY

values enable an enterprise with negative net cash flows to roll over its operating debt from year to year, and still remain solvent. But the converse is also true, as falling land values reduce the equity base of an over leveraged enterprise. The equity value of a livestock enterprise will vary with the profitability and debt level of the enterprise. Due to the fixed capital base of the livestock enterprises, large swings in commodity prices have pronounced effects on the equity structure of these enterprises. Consecutive years of low commodity prices may have devastating effects on these enterprises, depending upon the debt structure of the operation. Conversely, consecutive years of rising prices lead to the amassing of capital reserves. The current and intermediate debt levels of each enterprise have been set at a low initial level in order to ensure that each enterprise will not begin in a net cash flow deficit position. This allows for the effects of the various long-term debt scenarios to be isolated from each other, as well as from any residual debt structured into the enterprise.

Table 3.9 illustrates the starting balance sheets for the three diversified operations. A review of the total assets for each diversification strategy reveals that the stocker operation adds a minimal amount of capital into the operation, while the total assets of the cow-calf and hog enterprises are substantially higher than for the specialized enterprises of this type. The liabilities of each enterprise are comprised of a medium debt load, and the equity totals reflect the starting differentials in total assets between enterprise types.

TABLE 3.9

Initial Balance Sheet for Diversified Enterprises

BALANCE SHEET ENTERPRISE TYPE GRAIN: GRAIN: GRAIN: STOCKER COW-CALF FARROWING ASSETS Current 60,000 60,000 104,000 Intermediate 175,700 351,950 203,657 405,215 Long-Term 349,750 458,565 ____ _____ TOTAL ASSETS 585,450 817,165 766,222 LIABILITIES Current 20,000 20,000 20,000 Intermediate 0 0 0 Long-Term 190,908 279,008 261,178 TOTAL LIABILITIES 210,908 299,008 281,178 EQUITY 374,542 518,157 485,044

3.2 <u>DESCRIPTION OF MODEL RESULTS</u>

A description of the output data generated by the simulation model will be discussed in this section. The data is discussed in regards to an output from a sample simulation run. The output is categorized in table form by variable, and is presented in two separate tables.

3.2.1 Enterprise Output

The first table is specific to enterprise type, and there is a separate output table for each of the four enterprise operations. put table deals with the variables specific to annual enterprise cashflow calculations. Included are sales, selling price, total revenue, operating expenses, and cash flow. An example of a cow-calf enterprise cash flow output summary is presented in Table 3.10. The first column of this table represents the year of the simulation process. The output of the analysis will run till year ten, or until the year in which insolvency is invoked. The annual number of calves sold26 is illustrated by (columns 2 and 3). The October stocker steer price (column 4) is calculated on a an annual basis as described in section 2.2.7.1., and is presented in (\$/cwt.). Livestock prices are the most important single variable in the determination of enterprise feasibility, as several years of low prices will result in the accumulation of operating losses, which will cumlinate in operation insolvency. As the level of operation debt increases the variability in steer prices becomes the main determinant of operation solvency. The total annual value of all stockers sold

²⁶ Refer to Cow-Calf Gross Cash flow p.68.

TABLE 3.10
Enterprise Cash Flow Output

			COW	-CALF EN	TERPRISE						
(1)	(2)	(3)	(4) Selling	(5)	(6) Price	(7) Total	(8) Other	(9) Total	(10) Gross	(11) Pasture	(12) Pasture
	Heifer	Steer	Price Oct.	Total	of	Feed	Operating	Operating	Cash	Land	Land
	Sales	Sales	Steers	Revenue	Barley	Expense	Expenses	Expenses	Flow	Price	Rent
Year	(#sold)	(#sold)	(\$/cwt)	(\$)	(\$/Tonne	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
1	88	88	88.68	85061	111.65	19385	38,966	58,352	26709	93.33	7.00
2	88	88	81.72	78244	135.91	21652	40,344	61,997	16247	97.06	7.27
3	88	88	93.15	89438	140.14	22047	42,094	64,142	25296	100.94	7.57
4	88	88	91.83	88146	141.85	22207	43,690	65,898	22248	104.98	7.87
5	88	88	103.26	99344	119.14	20085	45,567	65,652	33691	109.18	8.18
6	88	88	104.71	100757	129.09	21015	47,342	68,357	32399	113.55	8.51
7	88	88	94.89	91150	124.10	20548	48,995	69,544	21606	118.09	8.85
8	88	88	88.64	85026	149.84	22953	50,782	73,736	11290	122.81	9.21
9	88	88	114.77	1 10609	144.19	22426	53,195	75,621	34988	127.73	9.57
10	88	88	107.88	103862	129.03	21009	55,1 <u>2</u> 5	76,134	27727	132.84	9.96

is listed under total revenue²⁷ (column 5). The average annual price of barley²⁸ (price at farm gate) is included under (column 6). The price of barley is included in the table, as barley is the major component of total feed costs (column 7), and variation in this variable will account for the yearly variability in the total feed expense total. The yearly margins for a cow-calf operation will to a large degree depend upon the magnitude of the movements in this variable. The price of barley is also used in the calculation of feeder steer prices. As the feeder steer price is in part a function of the cost of feeding them, movements in the price of barley will inversely affect the price of feeder steers. Other operating expenses (column 8) are added to total feed expenses (column 7), in order to determine annual total operating expenses (column 9).

(3.1) (column 9) = [(column 7) + (column 8)]

The total annual gross cash flow calculation (column 10) is determined by subtracting total operating expenses (column 9), from total revenue (column 5).

(3.2) (column 10) = [(column 5) - (column 9)]

Columns (11 and 12) represent annual pasture land prices and rents per acre.²⁹ These values are included in order to give an indication of pasture land values through time as well as the expense of renting this land. The flows for the other enterprise types involved in the simulation model follow the same basic logic as described in this section.

²⁷ Refer to total revenue calculation p.66.

²⁸ Refer to Canadian barley prices p.43.

²⁹ Refer to section 2.2.10.2 (Value and Rental of Real Estate) p. 76.

3.2.2 <u>Summary of Annual Net Cash Flows From All Enterprises</u>

The results generated from the enterprise cash flow outputs are summarized, aggregated, and analyzed with respect to financial information common to all enterprises, and the specified loan financing arrange-The results are then tabulated, and an example of the output format for a cow-calf enterprise with a medium debt level is illustrated in Table 303.11. The process includes the calculation of beginning cash assets, and annual cash reserves. Annual debt payments are also displayed, as well as annual deductions for the replacement of capital inputs, living and personal withdrawal, and income tax. The last column in table 3.11 summarizes annual net cash flows before operating loan payments (N.C.F.B.L.). Table 3.11 also tabulates an enterprise simulated summary balance sheet for years zero and ten, or the year in which insolvency is invoked. The summary balance sheet includes beginning and ending current assets, intermediate and long term assets, total assets, total liabilities, and enterprise equity. The balance sheet is included in order to provide a framework for the evaluation of the beginning and ending financial positions of the enterprise for each simulation run.

Columns (2 through 5) of Table 3.11 illustrate the gross cash flows for each of the four enterprise operation types specified by the simulation model. The values are taken from the enterprise cash flow summary tables. The cash flow calculations are added together along with non-farm income (column 6), and aggregated into the total gross cash flow

³⁰ Any one or combination of enterprise types may be run during the simulation process.

TABLE 3.11
Summary of Annual Net Cash Flows From All Enterprises

Summary of Annual Net Cash Flows from All Enterprises (12) (13) (14) (15) Total Replace Living & (5)(6) Non-(8)Capital Personal Income Flow Before Operate Interest Cash Cash Pay-Finish Gross Farm Gross Gross Gross ments Expense Inputs Withdraw Tax Loan Assets Reserve Rate Gross Cash Income Cash Cash Cash (\$) (\$) (\$) (\$) (\$) (\$) (%) (\$) (\$) (\$) Flow(\$) Year Flow(\$) Flow(\$) Cash (\$) Flow\$ 0.11 0.11 0.11 -16412 0.12 -24137 0.12 -17940 -34853 -26384 0.11 -57784 0.11 -37698 -16092 -93981 -51464 -62755 0.11 -19351 29706* 0.11 -52478 0.08 -20931

SIMULATED SUMMARY BALANCE SHEET

I	n	t	е	r	m	е	d	1	а	te	
---	---	---	---	---	---	---	---	---	---	----	--

	Current &	Long Term	Total			
Year	Assets	Assets	Assets	Liabilities	Equity	
0	+40,000	+389,983	+429,983	+152,613	+275,034	
10	+0	+376,116	+376,116	+264,361	+111,754	

column (column 7).

The non-farm income variable (column 6) is initialized by the user, and is increased by an annual inflation factor. The annual prime interest rate (column 8) is estimated from equations specified by Snitynsky(1983). A brief explanation of the process involved with the generation of the remaining variables, as used for the purposes of this study is as follows: Beginning cash assets (column 9) is comprised of beginning cash assets, near cash, and operating supplies in year one, and the amount of a positive N.C.F.B.L. (column 16), lagged one period thereafter.

If N.C.F.B.L. is negative but has an absolute value less than total operating expenses (column 12), an operating loan of one year in duration is taken out, and appears as a negative figure in (column 9) of the following year. The repayment value of this loan will include the annual interest charge on this loan, at the generated operating loan interest rate. An operating loan is taken out in year five of the simulation run presented in table 3.11. In year four of the simulation run N.C.F.B.L. is negative by \$16,412, and with the addition of the interest expense on this loan, \$17,940 is owed in the beginning cash assets column of year five. If the absolute value of a negative N.C.F.B.L. is greater than the value of the total operating expenses for that year, a consolidation of all existing loans is taken out, and the value for be-

ginning cash assets in the year following this consolidation is equal to zero. This occurs in year eight of the simulation as the absolute value of N.C.F.B.L. equals \$93,981, and total operating expenses for that year total \$73,736. Beginning cash assets for year nine are subsequently equal to zero, and the consolidated annual debt payment is now equal to \$29,706. The consolidation of an existing loan is identified by an asterisk in the year in which refinancing occurs. The annual cash reserve (column 10) is calculated by adding beginning cash assets (column 9) to total gross cash flow (column 7).

(3.5) (column 10) = [(column 7) + (column 9)]

Annual debt payments (column 11) are comprised of the total annual aggregated payments for all outstanding loans, excluding operating Total operating expenses are represented by (column 12) and loans. represent the total of all operating expenses for all enterprises involved in a given simulation run. The replacement of the capital inputs variable (column 13) represents the annual capital investment for the replacement of capital inputs as described in section 2.3.8.4. (14) represents the annual amount of living and personal withdrawal as initialized by the user. The annual income tax expense (column 15) is lagged by one period in order to reflect the year in which it was actu-The specification of the income tax calculation comes from ally paid. that described by Snitynsky(1983). Table 3.11 illustrates that income tax was paid in years 6,7, and 10. The income tax paid relates to years in which total gross cash flow was greater than 30,000 dollars.

³¹ Refer to Snitynsky(1983) p.75.

The simulated summary balance sheet presented at the bottom of Table 3.11 shows that initially the operation had an equity base of \$275,034, and that after ten years of operation this had eroded to \$111,754. The loss of equity in the enterprise can be attributed to the accumulation of operating losses as presented in column 16. The build up in liabilities is also illustrated by the difference in outstanding liabilities between years (0 and 10) in the simulated summary balance sheet. As well there are no current assets left in the operation, and the intermediate and long term assets have depreciated in value.

3.3 SIMULATION SCENARIOS

The risk simulation model will be applied and analyzed with respect to two basic scenarios. Each of these scenarios will be comprised of several alternative experimental replications. Each experiment is defined and replicated 300 times, in order to achieve a probability distribution of outcomes that is statistically stable. The experiments have been specified in order to reflect varying enterprise types, debt levels, as well as the alternative financing arrangements which are available to a producer. The following two subsections discuss the two scenarios used in the analysis of the simulation model.

3.3.1 <u>Scenario</u> <u>1</u> (<u>Enterprise</u> <u>Type</u>)

The first scenario examines a comparison of the risk associated with three different types of farm enterprises. The analysis will include the operation types of:

- 1. Grain-cropping enterprise
- 2. Farrow-to-finish hog enterprise
- 3. Cow-calf enterprise

Each of these farming operations is analyzed and compared according to three levels of percentage operation debt:

- 1. Low debt level (15 % Debt/Asset Ratio)
- 2. Medium debt level (35 % Debt/Asset Ratio)
- 3. High debt level (55 % Debt/Asset Ratio)

The three levels of debt will be financed using three different loans, and a twenty year amortization period. The three financial instruments used for the purposes of this analysis include:

- 1. Commodity Indexed Loan 32
- 2. Farm Credit Corporation (FCC) Standard loan 33
- 3. Commercial loan, 3 year variable rate $^{3\,4}$

The FCC standard loan, and the commercial variable rate loan are the two principal loan options currently available. The commodity indexed loan option has been introduced into the credit market on a trial basis, and the present analysis may determine the viability of this option as a financial instrument. The purpose of the development of this scenario was to evaluate:

 $^{^{3\,2}}$ Refer to section 2.3.8.1 for a discussion on the commodity indexed loan.

Terms of this loan include 11 % interest rate, 20 year, fixed, amortized loan (As of October 1986/March 1987).

³⁴ Refer to Snitynsky(1983) for terms of loan

- The solvency of the different enterprise types in comparison to each other under varying debt/asset ratios
- The effects of varying debt levels on the solvency of each enterprise type
- 3. The performance of the three financial instrument options in prolonging operation solvency, as well as allowing for an increase in operation growth

The evaluation of this scenario will involve the simulation and discussion of the findings for twenty-seven different conditions.

3.3.2 <u>Scenario 2</u> (<u>Diversification of Enterprises</u>)

The second scenario analyzes the effects of enterprise diversification upon enterprise solvency and growth. The three diversification strategies analyzed in this scenario include:

1. Grain-Cropping : Farrow-To-Finish

2. Grain-Cropping: Cow-Calf

3. Grain-Cropping: Stocker-Feeder

For each of these three diversification strategies the financial information common to all enterprises data will be similar to a grain-cropping enterprise. Each of these diversification strategies will be analyzed with regards to a medium debt level (35 % D/A ratio), and will be financed through the fixed rate loan option. The results from these runs will be compared to each other to determine the relative advantage of these diversification strategies to those of the first scenario. The analysis will be used to determine if the financial risk as-

sociated with specialized commodity operations can be reduced through the diversification of enterprise types.

The composition of the thirty experiments defined under scenarios one and two, are presented in Table 3.12.

3.4 EMPIRICAL RESULTS

The discussion of the results includes an analysis of the outcomes of the thirty specified experiments with respect to the generated probability distribution tables. The analysis will be specific as to the comparative ability of each enterprise type to survive under increasing levels of debt, and the effect on solvency of each of the alternative financing arrangements. The analysis of the second scenario involves the outcomes of the alternative diversification strategies on liquidity and profitability. Inorder to understand the process involved with the analysis, the results of a farrow-to-finish trial will be reviewed in full detail.

3.4.1 <u>Scenario</u> <u>1</u>

One of the experiment runs evaluated under the first scenario involves a farrow-to-finish operation, with a medium debt level financed through a twenty year amortized, eleven percent fixed interest rate loan. The trial was run 300 times, and the results of the probability distribution tables are presented in table 3.13.

TABLE 3.12
Simulation Scenario Experiments

=========		========	
EXPERIMENT	ENTERPRISE TYPE	DEBT LEVEL	LOAN TYPE
NUMBER			
1-9	Grain	Low	Commodity Indexed
		Medium	FCC Standard Loan
		High	Commercial Loan
10-18	Farrow-To-Finish	Low	Commodity Indexed
		Medium	FCC Standard Loan
		High	Commercial Loan
19-27	Cow-Calf	Low	Commodity Indexed
		Medium	FCC Standard Loan
		High	Commercial Loan
28	Grain : Farrowing	Medium	FCC Standard Loan
29	Grain : Cow-Calf	Medium	FCC Standard Loan
30	Grain : Stocker	Medium	FCC Standard Loan
=========			

No insolvencies resulted from the analysis of any of the simulation runs. The first table of results deals with the probability of an annual increase in net worth. The results of this distribution show that the probability of an annual increase in net worth of between (2 and 10) percent is 73 percent. Indicating that there is significant confidence in the ability of the operation to generate a positive return to equity over a ten year period. Only six percent of the trials provided a negative return to equity, and these results indicate that there is only a marginal risk of this operation not being profitable.

The next table is of the probability of an annual increase in current assets. The distribution shows that there is an 80 percent chance of an annual increase in current assets greater than 10 percent. Indicating that the operation is quite liquid throughout the ten years, and that it will most likely generate a healthy capital flow. The probability of a negative increase in current assets is insignificant at three percent.

The third table relates the probability of an annual increase in intermediate and long term assets. The distribution is completely skewed to the negative side of the distribution with a 91 percent probability that intermediate and long term assets will decrease at an annual rate of less than six percent. The results indicate that there is no appreciation in the intermediate or long term assets of a farrow-to-finish operation. This can be attributed to the lack of a land base for the operation, as well as to the depreciation of the values of the buildings and machinery through time. The model itself assumes that the only investment in buildings that would occur during the simulation process is the replacement of the hog barn, and this did not occur for any of the simulation trials.

TABLE 3.13

Probability Tables for a Simulation Trial Under Scenario 1

Probability of an Annual Increase in Net Worth

%		< -14	< -12	< -10	-8	< -6	< -4	< -2	0	0 - 1.9	2 - 3.9	4 - 5.9	6 - 7.9	8 - 9.9	10 - 11.9	12 - 13.9	14 - 15.9	16 - 17.9	18+	l
	Ī	4	0	0	Ő	0	0	2	5	9	16	19	22	16	5	1	0	0	0	l
	*	5/	MPLE	E SIZ	E WA	\S :	300)					-					<u> </u>		1

No Bankruptcies occurred

Probability of an Annual Increase in Current Assets

%	< -14	< -12	< -10	_8 _<	< -6	< -4	< -2	0	0 - 1.9	2 - 3.9	5.9	- 6 9 7	.9	8 - 9.9	10 - 11.9	12 - 13.9	14 -1 15.9	16 - 17.9	18+	1
	3	0	0	0	0	0	0	0	0	0	7	2	4	8	10	17	20	16	17	1

Probability of an Annual Increase in Intermediate and Long Term Assets

%	< -14	< -12	< -10	< -8	< -6	< -4	< -2	0	0 - 1.9	3.	- 4 9 5	. 9	6 - 7.9	8 - 9.9	10 - 11.9	12 - 13.9	14 -1 15.9	16 - 17.9	18+	
	11	0	0	0	80	8	0	0	0		0	0	0	0	0	0	Ō	0	0	

Probability of an Annual Increase in Liabilities

%	< -14	< -12	< -10	< -8	< -6	< -4	< -2	0	0 - 1.9	2 - 3.9	4 - 5.9	6 - 7.9	8 - 9.9	10 - 11.9	12 - 13.9	14 - 1 15.9	16 - 17.9	18+
	1	0	0	0	0	0	96	2	0	0	0	0	0	0	Ō	0	0	0

The last table summarizes the simulations is terms of the probability of an annual increase in liabilities. This table shows a 98 percent probability that liabilities will fall by two percent. The simulated results indicate that the liabilities will be reduced during the ten years. The original outstanding loan totalled \$146,970, and was serviced by an annual payment of \$18,390. The results of the liabilities table(Table 3.13) indicate the simulated annual payments were met, and that no new loans were required.

3.4.1.1 Grain-Cropping

The following sections discuss the empirical results of the simulation trials defined in Table 3.12. The distributions of the probability tables referring to annual percentage changes in net worth, intermediate and long term assets, and liabilities, for each of the simulation trials are presented in Tables 3.14 through 3.23. The remaining probability tables for current assets is presented in Appendix A. These distributions include those for the alternative debt levels, and the alternative loans defined for each scenario.

As illustrated by Table 3.14, there were no insolvencies for any of the simulation trials involving low levels of debt. As well the distribution for the annual change in net worth for the fixed and variable rate loan options had a modal return of between (2 and 6) percent with a 10 percent chance of a negative return. The commodity indexed loan had a modal return of between (0 and 4) percent, with a 15 percent chance of a loss in net worth.

TABLE 3.14
Cropping Enterprise Net Worth

======		=====	====	====	====	====	====:	====	====	-===	====	===
Debt Level	Financial Instrument		obabi				al % y of				et Wo	rth
	pping rprise		-6				0- 1.9		_	6- 7.9	-	> 10
Low	Fixed Interest	5 (0	1	1	1	5	13	29	27	16	2	0
Low	Variable Interest	6)	1	3	6	12	26	35	10	2	0
Low	Commodity Interest	10		1	4	14	28	29	10	4	0	0
Medium	Fixed Interest	8 (0	1	1	2	7	14	20	25	14	7	1
Medium	Variable Interest	7) 1	2	3	8	14	18	24	18	4	1
Medium	Commodity Interest	62 (6) 2	5	9	10	6	5	0	0	0	. 0
High	Fixed Interest	27 (10	3	4	7	8	11	13	12	10	4	1
High	Variable Interest	28 (9	3	6	5	10	9	13	11	8	5	1
High	Commodity Interest	99 (76		0	0	0	0	0	0	0	0	0

The outcomes for the medium debt trials are not appreciably different for the fixed and variable rate loan options. The trials had a modal change in net worth of between (0 and +8) percent. The trials also had a 12 percent probability of a loss in net worth, with an 8 percent chance that net worth drops by more than (-14) percent. The outcome for the commodity indexed loan option trial is significantly different from the first two loan options. This trial resulted in a 67 percent chance of a loss in net worth of more than (-14) percent, with an overall 78 percent chance of a lower net worth. The return to net worth for the commodity indexed loan (C.I.L.) option is significantly lower than for the alternative loan types. The C.I.L. results also illustrate a much higher probability of a yearly negative return. Even though this trial had a high probability of a negative annual return to net worth, there was only a six percent chance of insolvency. The large initial equity base of the operation is most likely responsible for the continued solvency of the operation, as the outstanding debt of the operation is rolled over from year to year, without the operation becoming insolvent.

The analysis of the high debt simulation trials does not indicate any significant difference between the fixed, and variable rate loan options. The annual rate of return for these trials varies between (0 and +8), with a 40 percent chance of a loss. Twenty-seven percent of this amount is concentrated on an annual loss of (-14) percent. At this level of debt the fixed/(variable) rate loan options had respective probabilities of financial failure of 10 percent. The results for the commodity indexed loan option were significantly different from the other two loan options with a 76 percent chance of financial failure, and a

99 percent probability of an annual loss of (-14) percent. The analysis of these results reveals the commodity indexed loan option to be an inferior financial instrument at high levels of debt. The poor performance of the C.I.L. option can be explained by the starting point of the loan index on the wheat price cycle. In the first year the wheat price is initialized near the bottom of the price cycle, successive years of rising prices result in large increases in the outstanding principal of the loan. At high levels of debt the increases in outstanding principal led to operation insolvency.

The results indicate moderate growth in equity for a grain-cropping enterprise of between (0 and 8) percent. The concentration of these returns declines with the addition of debt to the enterprise. As the level of debt increases the distribution becomes more dispersed about the mean. The results indicate that with increased leveraging there is a higher chance of variability in returns. This dispersion reveals that as the level of leveraging increases there is a greater probability of operation failure, and a greater opportunity for higher returns. The probability of insolvency for all three loan options is very low at both the low and medium debt level. At high debt levels there is a one in ten chance of failure for the fixed and variable rate options, compared to a 76 percent chance of insolvency for the commodity indexed loan option. The analysis of the grain-cropping trials suggest that fixed or variable rate loan options should be used at high levels of debt.

The probability tables for current assets are presented in Appendix

A. The analysis of these distributions indicates that the annual change
in current assets is evenly distributed throughout the table at low debt

levels, and that it shifts towards a negative concentration on the distribution as the level of debt increases. Table 3.15 illustrates the intermediate and long term assets probability table for the grain cropping enterprise. Table 3.15 generates a positive annual increase of between (0 and +4) percent. This growth in assets is due to the increase in grain prices through time, and the subsequent capitalization of these values into land prices. At low and medium debt levels Table 3.15 reveals a greater than 90 percent probability of annual yearly percentage changes of between (2 and 4) percent. At high levels of debt the probability of annual increases between (2 and 4) percent decreases slightly for the fixed and variable rate loan instruments. trast, the probability of growth for the C.I.L. distribution disperses downwards. The distribution for the C.I.L. now ranges from between (-4 and +4), with 80 percent being between (0 and +4). The variation in the high debt C.I.L. trials may be explained by the high rates of farm failure associated with this loan option, there by limiting the amount of capitalization which can occur.

Table 3.16 addresses the probability of an annual percentage change in liabilities for a grain-cropping enterprise. The liabilities table indicates that as the level of debt increases the probability of the annual change in liabilities rises. But the magnitude of the probability of the annual change in liabilities does vary between financing instruments. At low debt levels the modal change in liabilities for the fixed and variable rate options is approximately zero. The C.I.L. option has

TABLE 3.15

Cropping Enterprise Intermediate and Long Term Assets

	Financing Instrument	Proba	==== abili	ty (nnua Lon					== == terme	===== diate
	pping rprise	< -14		-	 -8	 -6	 < -4	 -2	0	0- 1.9	2- 3.9	> 4
Low	Fixed	1	0	0	0	0	0	0	0	5	93	0
Low	Variable	3	0	0	0	0	0	0	0	5	91	0
Low	Commodity	0	0	0	0	0	0	0	0	5	94	0
Medium	Fixed	1	0	0	0	0	0	0	0	5	93	0
Medium	Variable	1	0	0	0	0	0	0	0	6	92	0
Medium	Commodity	3	0	0	0	0	0	0	0	10	88	0
High	Fixed	4	0	0	0	0	0	0	0	11	86	0
High	Variable	1	0	0	0	0	0	0	0	10	87	0
High	Commodity	3	0	0	0	0	7	9	25	31	24	0

a 78 percent probability of an annual decrease in the level of outstanding liabilities, with 43 percent of this being less than (-6) percent. At medium debt levels the fixed and variable rate options remain concentrated about a zero annual change in liabilities. The distribution for the C.I.L. option has shifted to the right so that there is now approximately a 73 percent probability of an increase in the liabilities table. At the high debt level the fixed and variable rate options have shifted to the right so that now all three loan options have approximately a 70 percent probability of an annual increase in liabilities.

As the level of operation debt increases there is a greater probability of an annual increase in outstanding liabilities. This shift in the distribution is most pronounced for the C.I.L. option. Current returns to grain farming are low, and future returns are dependant upon how long the current cycle of low commodity prices continues. As demonstrated in Table 3.17, a continuation of low commodity prices for the next few years will lead to almost certain failure for enterprises with high levels of debt.

3.4.1.2 Farrow-To-Finish Enterprise

The results of the farrow-to-finish net worth probability distribution trials are presentd in Table 3.18. The analysis of the low debt trials indicates that there is no significant difference between the outcomes of the three alternative financing arrangements. These trials had a modal probability of approximately 75 percent, of an annual growth in net worth of between (4 and 10) percent, with only a five percent chance of a loss.

TABLE 3.16
Cropping Enterprise Liabilities

	======== Financing Instrument	== == Pro	=== bab	==== ilit	=== : y of	Ann	==== ual	===== % Cha	==== ange	in I	iabi	==== iliti	=== .es
	pping rprise	-14	-8 -8	 -6	-4 -4	-2	 0 	0- 1.9	2- 3.9	4- 5.9	6- 7.9	8- 9.9	> 10
Low	Fixed	3	0	0	6	19	43	13	3	3	1	3	2
Low	Variable	2	0	0	7	23	42	10	2	2	2	4	2
Low	Commodity	10	35	18	10	4	3	5	1	2	3	2	2
Medium	Fixed	4	0	0	0	29	31	11	5	13	3	2	1
Medium	Variable	9	0	0	0	27	26	8	2	18	5	1	0
Medium	Commodity	1	2	6	7	5	9	12	17	13	14	6	2
High	Fixed	6	0	0	0	9	13	7	27	16	11	7	1
High	Variable	4	0	0	0	7	12	6	31	19	12	4	2
High	Commodity	3	0	0	0	1	15	12	14	16	20	9	4

TABLE 3.17

Grain-Cropping Enterprise Simulation Output

				CROP	ENTERPRI	SE .			
								Crop	Crop
		Carry	Yield	Price	Total	Total	Gross		Land
	Sales	-over	(bus/	(\$/	Revenue	Operating		Price	Rent
Year	(bus)	(bus)	Acre)	Bus)	(\$)	Expenses			(\$/Ac)
1	41861		23.6		149961	99613	50348	288	7.90
ż		0	17.5	3.84	95876	104265	-8388		9.61
3	22515	0	17.0	3.75	84601	108246	-23644	278	9.59

Summary of Annual Net Cash Flows from All Enterprises

Stocker Cow-C Gross Gros Cash Cas Year Flow(\$) Flow 1 0 2 0	s Finish h Gross	Gross Cash	0	Total Gross Cash Flow(\$) 50348 -8388 -23644	Interest Rate (%) 0.11 0.13 0.15	Begin Cash Assets (\$) 20000 0 -72176	Cash Reserve (\$) 70348 -8388 -95820	2	Total Operate Expense (\$) 99613 104265 108246	Capital	Living & Personal Withdraw (\$) 18000 18719 19468	Income Tax (\$) 0 0	Net Cash Flow Before Loan (\$) 0 -65746 -153926
---	---------------------	---------------	---	--	---	---	---	---	--	---------	---	---------------------------------	---

Note: An * beside the Debt Payments means the outstanding debt has been refinanced

SIMULATED SUMMARY BALANCE SHEET

Year		Intermediate & Long Term Assets	Total Assets	Liabilities	Equity	
0	+59,999 +0	+501,450 +424,286			+233,763 -21,309	

The results for the medium debt level are not significantly different from those of the low debt trials. All three loan options had a slight downward shift in the probability of an annual increase in net worth. None of the trials at the medium debt level resulted in financial failure.

The high debt simulation trials resulted in a further downward dispersion in the probability of an annual increase in net worth for both the fixed and variable rate options. These two options had a 55 percent probability of an annual increase of between (2 and 10) percent, and a 35 percent chance of an annual decrease in net worth, with approximately 10 percent being less than (-14) percent. The returns under the commodity indexed loan trial did not change significantly from the low and medium debt levels, but were substantially higher than for the other loan types. the returns generated through the C.I.L. option has a 65 percent probability of an annual return of between (4 and 10) percent. outcome can be attributed to the six percent interest rate for the commodity indexed loan option at a high level of debt, as well as to the starting point of the loan on the hog price cycle. As the loan is initialized near the top of the price cycle, there is a greater probability of successive price declines which will result in a declining outstand-The affect of this decrease on the outing principal for the loan. standing principal will be greater the larger the magnitude of the outstanding debt. The probability of insolvency at a high level of debt The results of the simulation was insignificant for all loan types. trials for the hog operation indicate that there are attractive returns from this sector, and that this operation type is able to generate significant returns at high leveraging ratios.

TABLE 3.18
Farrow-To-Finish Enterprise Net Worth

Debt Level	Financing Instrument	==:	==: P:	ro	==== babi		of obab							==== orth
Farrow-To-Finish Enterprise						 -4	< -2	0	0- 1.9	2- 3.9			_	> 10
Low	Fixed Interest	(4 0		0	0	0	1	2	11	28	33	15	6
Low	Variable Interest	(6 0)	0	0	0	0	3	11	28	31	16	4
Low	Commodity Interest	(5 0		0	0	0	0	2	10	29	29	21	4
Medium	Fixed Interest	(4 0		0	0	2	5	9	16	19	22	16	6
Medium	Variable Interest	(3)	0	2	2	3	8	13	27	25	13	4
Medium	Commodity Interest	(8)	0	1	2	2	7	16	27	25	10	2
High	Fixed Interest		15 1)	3	6	5	8	11	13	11	17	7	5
High	Variable Interest)	3	5	4	9	10	18	12	10	8	6
High	Commodity Interest	(5		0	0	1	4	6	7	17	28	20	10

The current assets probability distribution table for the farrow-tofinish simulation trials is presented in Appendix A. The current asset probability distributions indicate that at low levels of debt there is a high rate of annual growth. As the level of debt increases this distribution spreads out but the dispersion of annual change is still posi-There does not appear to be any difference in distributions of tive. current assets between loan types. Table 3.19 relates the probability of an annual percentage change in intermediate and long term assets. Table 3.19 relates a modal probability of approximately 85 percent of an annual decrease in assets of between (-6 and -8) percent. decrease is independant of the level of debt, or the financing instru-The results related by Table 3.19 are primarily due to the absence of an appreciating land base for the hog operation, as well as to the annual depreciation of buildings and machinery.

Table 3.20 presents the probability of an annual percentage change in liabilities for the farrow-to-finish simulation trials. Table 3.20 indicates an annual reduction in liabilities for all debt levels, and loan types. At low levels of enterprise debt the fixed and variable rate options have a 76 percent probability of an annual reduction in outstanding liabilities of between (-2 and -4) percent. The C.I.L. option has a 71 percent probability of an annual reduction in liabilities of between (-2 and -8) percent. At the medium/(high) level of debt the fixed and variable rate options reveal an increased concentration on the (-2 and -4) interval, to a probability of 97/(99) percent. The C.I.L. option also remains concentrated on the (-2 to -8) interval with the probability of this range occurring increasing to 88 percent.

TABLE 3.19

Farrow-To-Finish Enterprise Intermediate and Long Term Assets

====== Debt Level	======================================	Prob	==== abil	==== Lity	of A	annua Annua A Loi	==== al % ng Te	Chan	ige i Asset	in In	term	===== ediate
Farrow-To-Finish Enterprise		-	< -12	< -10	-8	-6	-4 -4	< -2	0	0- 1.9	_	> 4
Low	Fixed	8	0	0	0	84	6	0	0	0	0	0
Low	Variable	7	0	0	0	85	6	0	0	0	0	0
Low	Commodity	9	0	0	0	85	5	0	0	0	0	0
Medium	Fixed	11	0	0	0	80	8	0	0	0	0	0
Medium	Variable	9	0	0	0	87	3	0	0	0	0	0
Medium	Commodity	6	0	0	0	88	5	0	0	0	0	0
High	Fixed	8	0	0	0	88	3	0	0	0	0	0
High	Variable	6	0	0	0	88	5	0	0	0	0	0
High	Commodity	10	0	0	0	83	6	0	0	0	0	0

At the high debt level, the distribution of the C.I.L. shifts to a 80 percent probability of an annual change of between (-4 and -8) percent. The results presented in Table 3.20 indicate that the C.I.L. option retires outstanding debt at a higher annual rate than the fixed and variable rate options. The movement of the C.I.L. distribution leftwards as the level of debt increases may be related to the lower rates of interest associated with higher debt levels. But it is predominantly due to the high starting point of the loan on the hog cycle. As the price of hogs declines, there will be a subsequent reduction in the outstanding principal of the loan. The affect of the reduction will be greater the size of the outstanding loan, and will depend upon the magnitude of the reduction in the price series.

The results of the hog enterprise simulation trials infer that the annual return to the operation is comparable to the interest bearing investments (bonds and savings certificates). While the return may not be high enough to attract new capital, it should be sufficient to prevent the exodus of capital from the hog industry. The analysis of the various financial instruments applied to the three debt levels gives considerable confidence to the use of a commodity indexed loan over the variable and fixed rate options, primarily due to the starting point of the loan on the hog cycle.

TABLE 3.20 Farrow-To-Finish Enterprise Liabilities

	======================================	===== Pro	bab	==== ilit	==== y of	==== Ann	===: ual	* Cha	==== ange	==== in I	iab:	==== iliti	es ies
	w-To-Finish terprise	-14	-8	 < -6	 < -4	 -2	0	-	2- 3.9	4- 5.9	-	8- 9.9	> 10
Low	Fixed	5	0	0	7	76	9	0	0	0	0	0	0
Low	Variable	7	0	0	7	77	8	0	0	0	0	0	0
Low	Commodity	5	1	19	41	21	7	3	0	0	0	0	0
Medium	Fixed	1	0	0	0	96	2	0	0	0	0	0	0
Medium	Variable	0	0	0	0	98	1	0	0	0	0	0	0
Medium	Commodity	4	2	22	50	16	3	0	0	0	0	0	0
High	Fixed	0	0	0	0	99	0	0	0	0	0	0	0
High	Variable	0	0	0	0	98	1	0	0	0	0	0	0
High	Commodity	5	3	37	43	10	0	0	0	0	0	0	0

3.4.1.3 Cow-Calf Enterprise

The net worth probability distributions for the cow-calf simulation trials are presented in Table 3.21. At low levels of debt the average rate of insolvency is approximately 10 percent for all three types of financial instruments. The fixed and variable loan options have an 80 percent chance of an annual loss, with approximately 55 percent of this being greater than 14 percent. The commodity indexed loan option has an 85 percent chance of a loss, with 66 percent of this being greater than 14 percent.

The rates of return for the medium debt level trials show a greater probability of insolvency, and a higher rate of a declining net worth than indicated by the low debt trials. The fixed and variable rate opions had a modal return of 85 percent of an annual change in net worth of less than (-14) percent, and the commodity indexed loan had a 96 percent chance of the same level of return. All three loan options displayed an insolvency rate in excess of 50 percent. At the high debt level all three loan options designate a 92 percent insolvency rate. Associated with this was at least a 97 percent probability of a loss in net worth exceeding (-14) percent annually. The results of these simulation trials indicate that the cow-calf sector is projected to lose money at low levels of debt. As the level of debt increases the probability of annual losses rises along with the probability of insolvency. Table 3.21 indicates that at high levels of debt there is a minimal chance of operation survival. The results of Table 3.21 are consistent with the historial returns generated from the cow-calf sector over the past decade. The starting point of the cow-calf price does not

TABLE 3.21

Cow-Calf Enterprise Net Worth

====== Debt	Financing	==	==== Prob	ab:	==== ility	==== of	==== Annu	==== al %	==== Char	nge :	==== in Ne	==== et Wo	=== rth
Level	Instrument				(Pr	obab	ilit	y of	Ins	olver	псу) 	
	-Calf rprise		 < -14			< -2	0	0- 1.9	2- 3.9				> 10
Low	Fixed Interest		56 12		7	7	8	8	4	2	1	0	0
Low	Variable Interest		55 11		7	11	6	6	6	3	0	0	0
Low	Commodity Interest		66 10	1	9	9	8	3	4	1	0	0	0
Medium	Fixed Interest		87 53	3	1	4	1	1	2	1	0	0	0
Medium	Variable Interest	(85 50	3	3	2	3	3	2	0	0	0	0
Medium	Commodity Interest	(96 52)	3	1	1	0	0	0	0	0	0
High	Fixed Interest	(98 92)	0	1	0	0	0	0	0	0	0
High	Variable Interest	(97 92		0	1	0	0	1	0	0	0	0
High	Commodity Interest		100 91		0	0	0	0	0	0	0	0	0

result in any appreciable differences between the simulated results of the various loan options.

The current assets probability table is included under Appendix A. The current assets probability table exhibits a high probability of a negative annual change in current assets, regardless of the loan type used, or the outstanding debt level. Increasing the level of debt tends to lead to a larger drop in current assets. The intermediate and long term assets probability distributions for the cow-calf enterprise are presented in Table 3.22. Table 3.22 illustrates a modal annual change about zero, for all financial instruments, at low levels of enterprise At medium levels of debt all three loan types indicated a slight shift towards the negative side of the distribution, with the modal probability still concentrated on zero. At high levels of enterprise debt there is a further dispersion of the distribution towards the negative end. The modal annual change is now concentrated on the interval of (0 to -4) percent. The movement in the distribution indicates that as the level of enterprise debt increases there is a corresponding, increasing, negative change in the probability of an annual percentage change in intermediate and long term assets. The increasing rates of insolvency may be linked to the negative shift in the distribution corresponding to a higher level of enterprise debt.

Table 3.23 illustrates the probability of an annual percentage change in liabilities for a cow-calf enterprise. At low levels of debt Table 3.23 relates a distribution localized on the positive side of the table, indicating an annual increase in the level of liabilities.

 $\begin{tabular}{ll} TABLE 3.22 \\ Cow-Calf Enterprise Intermediate and Long Term Assets \\ \end{tabular}$

====== Debt Level	Financing Instrument	Prol	==== babi	===== lity		==== Annu d Lo					===== terme	==== diate
	-Calf erprise	-14	-	< -10	-8 -8	 -6	 < -4	 -2	0	0- 1.9	2- 3.9	> 4
Low	Fixed	3	0	0	0	0	1	25	54	16	0	0
Low	Variable	2	0	0	0	0	1	24	56	15	0	0
Low	Commodity	1	0	0	0	0	0	25	55	16	0	0
Medium	Fixed	4	0	0	0	2	14	24	43	11	0	0
Medium	Variable	4	0	0	0	0	13	23	42	16	0	0
Medium	Commodity	2	0	0	0	0	4	28	48	16	0	0
High	Fixed	4	0	0	3	9	17	33	25	7	0	0
High	Variable	4	0	0	4	6	21	30	25	7	0	0
High	Commodity	3	0	0	0	0	13	45	31	6	0	0

The apparent large accumulation of losses at a low level of debt (Table 3.23) is due to the aggregation of the negative categories into two columns (-14 and -2). All three financial options have over a 45 percent probability of an annual increase in liabilities of over 12 percent. There is no significant difference between the three loan options. At a medium level of debt the distributions for all loan types become more centralized, but at a lower annual level than was apparent at low levels There is now approximately a 75 percent probability of an annual increase in liabilities of between (6 and 16) percent. also less than a 10 percent probability of an annual decrease in liabil-At high levels of enterprise debt all loan options become more centralized at a lower rate of annual increase. The fixed and variable rate loan options have a 78 percent probability of an annual increase in liabilities of between (6 and 12) percent, with the C.I.L. option having a 91 percent probability of an annual increase between (4 and 10) As the level of debt increases the annual change in liabilities becomes more consolidated, but at an overall decreasing rate. the high debt level the commodity indexed loan option establishes a lower rate of change in liabilities than do the fixed and variable rate op-The lower rate of change for the C.I.L. is most likely due to the lower interest rates for the option as the level of enterprise debt increases.

The analysis of the cow-calf probability tables indicates negative rates of return, and high rates of farm failure for the cow-calf sector. The cow-calf operation is a very poor investment based on the continuation of the historic price distribution.

TABLE 3.23

Cow-Calf Enterprise Liabilities

Debt Level	Financing Instrument		Pr	oba	bili	ty of	Anı	nual	% Cl	nange	in L	iabili	ities	
	-Calf rprise	< -14	-2	0	0- 1.9			6- 7.9	8- 9.9		12- 13.9	14- 15.9	16- 17.9	 > 18
Low	Fixed	4	18	4	2	3	2	5	7	6	8	9	10	17
Low	Variable	6	14	3	2	4	7	4	6	6	9	8	10	16
Low	Commodity	4	12	2	2	4	5	5	7	7	10	9	14	15
Medium	Fixed	4	3	1	3	2	6	9	16	16	22	11	3	0
Medium	Variable	3	4	1	1	2	7	9	16	17	21	11	3	0
Medium	Commodity	5	0	0	1	1	4	8	19	33	18	6	0	0
High	Fixed	4	0	0	0	3	5	18	28	32	6	0	0	0
High	Variable	5	1	0	1	0	5	19	35	25	6	0	0	0
High	Commodity	5	0	0	0	0	28	45	18	1	1	0	0	0

low investment returns are demonstrated by the cow-calf cash flows illustrated in table 3.10. The simulated declines in net worth suggest a net outflow of capital from the cow-calf sector.

3.4.1.4 Diversification of Enterprises

The diversification of enterprise trials looked at the three enterprise types of:

- Crop:Stocker-Feeder
- 2. Crop:Cow-Calf
- 3. Crop:Farrow-To-Finish

The simulation trials involved the analysis of each enterprise type with respect to a medium debt level, financed through a fixed term loan at an eleven percent interest rate. The probability distributions for these simulation runs are presented in Table 3.24.

The analysis of the net worth probability distributions indicates that the consolidation of the crop/farrow enterprise provides the highest return to networth with a 82 percent probability of an annual change of between (6 and 12) percent. The simulations suggest only a 3 percent chance of a loss in net worth. The simulation of the stocker/ grain and cow-calf/grain enterprises indicated that they were not sigificantly different. The net worth trials had a 78/(83) percent probability of a growth in networth of between (0 and 8) percent, with a 4/(7) percent chance of a decline in net worth. The net worth distributions for the crop/farrow operation were much higher than for either of the specialized crop or farrow operations. The returns for the crop/f

cow-calf operation were substantially higher than for a specialized cowcalf operation, but slightly lower than for the specialized cropping enterprise.

The growth in current assets for the grain/farrow operation demonstrates a relatively higher return for this enterprise type. It showed a 56 percent probability of a return (> 12) percent, and only an 11 percent probability of a negative return. The cow-calf and stocker operations exhibited a 55 percent probability of a positive return which ranged equally between (0 and 18) percent annually. The modal return for both of these enterprise types indicated a 27 percent probability of an annual change of less than (-8) percent.

The distribution for the intermediate and long term assets table does not vary significantly between the three enterprise types. These results demonstrated a high modal probability of an annual increase in intermediate and long term assets of between (2 and 4) percent. The returns for the livestock enterprises are much higher for the diversified versus specialized operations.

The liabilities section of Table 3.24 indicates no difference exists between the stocker and cow-calf enterprises, but that differences are apparent between the stocker/(cow-calf) and hog operations. The stock-er/(cow-calf) operations have approximately a 70 percent probability of an annual change in liabilities of between (0 and 2) percent, compared to a 78 percent probability of an annual change between (-2 and -4)

TABLE 3.24

Diversification of Enterprises Probability Tables

Prob. Enterpris Table Type	se .					Pr	obab	ilit (P	y of roba	an i bili	Annua ty o	al Pe f bar	erce:	ntag ptcy	e Char)	nge			
Medium Debt Fixed Rate		-14	-12	-10	-8	-6	 -4	 -2	0	0- 1.9	2- 3.9	4- 5.9	6- 7.9		10- 11.9	12- 13.9	14- 15.9	16- 17.9	 18
NET WORTH																			
Crop:Stocker	(0)	4	0	0	0	0	0	0	6	11	19	27	21	9	2	0	0	0	0
Crop:Cow-calf	(0)	4	0	0	0	1	1	1	7	13	25	28	17	4	0	0	0	0	0
Crop:Farrow	(0)	3	0	0	0	0	0	0	0	0	2	10	31	33	18	2	0	0	0
CURRENT ASSETS																			
Crop:Stocker		6	2	2	28	1	2	2	2	6	3	6	6	3	9	3	5	3	6
Crop:Cow-Calf		8	2	2	26	2	2	1	5	2	7	5	4	7	3	5	4	2	5
Crop:Farrow		5	0	1	2	1	1	1	2	3	2	3	5	5	8	12	12	12	20
INTERMEDIATE AND	LONG	TER	M AS	SETS															
Crop:Stocker		6	0	0	0	0	0	0	0	8	84	0	0	0	0	0	0	0	0
Crop:Cow-Calf		7	0	0	0	0	0	0	0	24	68	0	0	0	0	0	0	0	0
Crop:Farrow		4	0	0	0	0	0	0	0	6	89	0	0	0	0	0	0	0	0
LIABILITIES																			
Crop:Stocker		7	0	0	0	0	0	42	30	9	8	2	0	0	0	0	0	0	0
Crop:Cow-Calf		2	0	0	0	0	0	41	24	15	9	5	1	0	0	0	0	0	0
Crop:Farrow		5	0	0	0	0	0	78	15	0	0	0	0	0	0	. 0	0	0	0

for the hog operation. The liabilities section seems to indicate that a diversified crop/farrow operation has a significantly better chance of reducing operation liabilities than a stocker or cow-calf diversified operation. These results indicate that there are substantial benefits to the reduction of liabilities through diversification for the crop and cow-calf operations. The annual change in liabilities for the hog operation is better under the specialized versus diversified scenario.

The consolidation of the crop/hog enterprise, shows the largest annual increase in net worth. This return is also higher than for either the specialty farrow or cropping enterprise. The diversification of the cow-calf operation substantially increases the solvency of the operation as well as significantly reducing the risk of farm failure. There does not seem to be any advantage between diversifying a grain enterprise between either a cow-calf or stocker-feeder operation. The results also indicate a slight increase in the return to net worth for a grain enterprise when consolidated with a livestock operation. More specifically the results indicate that overall there are substantial gains to the diversification of enterprises, both in the reduction of risk, and in the addition to operation liquidity.

Chapter IV

SUMMARY, CONCLUSIONS, AND RECOMMENDATIONS

4.1 SUMMARY

In recent years, farmers have become more vulnerable to commodity price fluctuations because of lower gross margins and increased debt levels. Financial stress for farm operators has increased with falling asset values, and limited cash flows available to meet long term financial committments. The combination of these factors has led to an increase in the number of farm business failures since 1982.

The risk, and financial uncertainty associated with farming has lead to the development of this thesis as a continuation of a previous study on the risk analysis of farmland investment for a grain-cropping enterprise (Snitynsky 1983). The present study extends on the former to include the livestock enterprises of a cow-calf beef, stocker-feeder beef, and farrow-to-finish hog operation. The purpose of the study was to evaluate the financial risk associated with alternative livestock and cropping enterprises, in an intertemporal and stochastic framework. The analysis required the evaluation of the cash flows specific to an individual enterprise, or combination of enterprises for a period of ten years, or until insolvency is invoked by the model. Insolvency was initiated in the simulations when liabilities exceeded assets. Risk was modelled in the form of the debt structure associated with the alterna-

tive financing strategies, and the stochastic nature of the various annual revenues and expenditures inherent to each enterprise type. The monte-carlo technique similar to previous studies on the risk analysis was used in the study (Snitynsky 1983 and Hardin 1978). It allowed for the replication of the historical probability distributions of key variables required in the determination of annual cash flows.

A probability distribution table was computed for each simulation experiment in order to determine the range of outcomes associated with each trial. Each trial was repeated 300 times inorder to make the distribution statistically stable.

The evaluation of the simulation model involved the analysis of several scenarios dealing with the effects of differing debt levels, and financial instruments on operation solvency, and growth. The financial risk associated with mixed farms versus specialized operations was also compared. The first scenario dealt with the analysis of the three specialized enterprise types of a grain-cropping, cow-calf beef, and farrow-to-finish hog operation. The three alternative enterprise types were analyzed as to varying levels of enterprise debt, and the type of financial instrument used to finance the debt. The three relative levels of total debt to assets used in the analysis included 15, 35, and 55 percent. The financing instruments included a commodity indexed loan, a fixed interest rate mortgage for twenty years, and a three year variable interest rate loan. The second scenario involved diversification strategies made up of the grain-cropping enterprise combined with each of the three livestock enterprises. The enterprise types were analyzed with a medium debt level financed through a fixed interest rate loan.

specified conditions were then analyzed and compared as to solvency and firm growth, based on the outcome of the four probability distribution output tables.

4.2 <u>CONCLUSIONS</u> <u>OF</u> <u>RESULTS</u>

The analysis and evaluation of the thirty experiment trials lead to the following observations and conclusions. The analysis of the grain-cropping enterprise indicated moderate returns (2-6 percent) to net worth, except at high levels of debt, where there existed a high probability of losses. At high debt levels only the capitalization of commodity prices into land values provided the equity infusion required to keep the operation solvent. Several years of accumulated losses caused by low prices may result in a decrease in land values, and subsequently a reduction in the available equity base. As the level of debt in the enterprises increases the combination of these factors could culminate in a dramatic increase in the number of farm failures.

Of the specialty enterprises examined, the farrow-to-finish hog trials generated the highest return to net worth. The analysis undertaken in this study indicates that the hog sector is the most profitable of the enterprise types analyzed, provided that the underlying market structure does not change. The profitability of the farrow-to-finish operation is independent of the level of debt, indicating that large returns are available in this sector through the use of leveraging. The analysis of the cow-calf simulation trials relates a dismal financial picture for the future. The cash flows of the cow-calf enterprise returned repeated losses, as well as sustaining the highest rates of fian-

ancial failure. The results generated are consistent with those experienced by this sector during the past decade. Any long term conclusions to be drawn from these findings depends upon whether these simulated outcomes are inherent to the local situation, or whether they can be put into a much broader perspective. If localized, than they would seem to indicate an inevitable movement of capital out of the cow-calf sector. If on the other hand the results can be put into a broader picture, it would seem to imply an inevitable liquidation of the North American breeding herd, succeeded by a structural change in the industry. The cow-calf sector is unprofitable no matter the level of operation debt, and the use of debt will result in almost certain operation insolvency.

The diversification of enterprises scenario involved the consolidation of a grain-cropping enterprise with each of the three livestock enterprises. The enterprise consolidations maintained a medium debt level, financed through a twenty year term fixed rate loan. For the cow-calf enterprise the results indicated an appreciable increase in the profitability of the enterprise, with a significant reduction in the number of farm failures. The results for the stocker-feeder enterprise were not significantly different from those of the cow-calf consolidation. The farrow-to-finish enterprise generated returns higher than for the specialty enterprise. For all three enterprise types, diversification resulted in returns higher than for a specialized grain enterprise. This implies that there are substantial gains in terms of risk reduction through the diversification of operation types.

The conclusions drawn from the analysis of the performance of each of the three financial instruments vary with the enterprise type involved. The results indicated no significant difference in performance between the fixed and variable rate loan options. The analysis of the commodity indexed loan trials revealed that the performance of this loan option differs with the other two loan types, as well as between enterprise The returns generated by the C.I.L. option are inferior to the types. other loan types for the grain-cropping enterprise. When applied against a high debt farrow-to-finish enterprise it generated returns to net worth significantly superior to those for the other loan types. Use of the C.I.L. option between different specialty enterprise types indicated a large variation in the ability of this financial instrument to reduce risk. The discrepency between the results of the C.I.L. option are dependant upon where on the commodity price cycle the loan starts. For the wheat enterprise the loan is initialized near the bottom of the price cycle, resulting in an increase in the price of wheat through time, and a corresponding increase in the outstanding principal of the Depending upon the magnitude of the loan and the speed with C.I.L.. which this price increase occurs, the resulting increase in the operation principal may result in operation insolvency. For the hog enterprise the results are the opposite, as the price is initilized near the top of the price cycle. As the price declines so does the outstanding principal of the loan. The results of the C.I.L. for the cow-calf enterprise are comparable to the other loan options, inferring that the magnitude of price movements in this sector did not vary significantly from the initial position of the loan.

4.3 <u>LIMITATIONS OF STUDY</u>

Due to the nature of the topics covered in this study, and the assumptions concerning the model forms used in the analysis, there are limitations inherent to the study. One such limitation deals with the simulation model itself, and its ability to define in a probablistic sense the uncertainty of the future. The price forecasting models used in the simulation were specified from the historical data of the variables simulated for the time frame of the 1970's and early 1980's. distributions generated from these models do not statistically differ from those of the historical data. The validity of the results of the simulation process require that the events of the future resemble those of the past. If in the future structural changes occur in these markets then the results extending from the analysis of the simulation model would have to be rejected. The assumptions involved with the A.R.I.M.A. and spectral model forms require that they be updated as more data becomes available. This process may result in the respecification of these model forms, and consequently the possibility of the generation of distributions differing from those presently produced.

Another limitation of this study which is inherent to modelling the grain-cropping enterprise, deals with the capitalization of land values, and the subsequent effect that this has on operation equity and solvency. As the wheat cycle proceeds upwards the associated increase in commodity prices will be capitalized into the operation land values. Due to the bankruptcy default of debts exceeding asset values, these large asset values will be able to accommodate large debt levels without invoking operation failure. It may be unrealistic to assume that the amass-

ing of large debt loads would not result in operation failure, even though the operation's assets are also growing at high rates.

Investment decisions initialized at the beginning of the simulation cannot be altered during the course of the anlysis. Depending upon the economic climate it would be expected that there would be an expansion and contraction of production units through time. This would be most prevelant in the livestock enterprises where the size of operations are not soley determined by fixed capital investments. The magnitude of this movement of resources would vary depending upon the severity and frequency of the price cycles involved, as well as by the capital makeup of the operation. The investor is also unable to buy out the outstanding mortgage if interest rates fall, or opt out of the C.I.L. program if it becomes unprofitable.

The reduction of enterprise risk through the diversification of grain-cropping alternatives is another option which was not addressed in this study.

The study also failed to examine contingency plans for prolonging operation solvency. Alternatives may include the selling off of low returning assets such as land and equipment. Such analysis would also have to include the optimal composition of owned versus rented land for both cropping and livestock enterprises.

4.4 RECOMMENDATIONS FOR FUTURE RESEARCH

Further research on the topic of risk may include the use of sensitivity analysis to determine the magnitude of the risk involved with key variables generated in the simulation process. Such research may lead to a respecification of the variables used in the simulation model. This process may increase the validity of the model, as well as expand its uses.

Due to the depressed economic conditions of the agricultural sector, income stabilization plans have been introduced to ensure a minimum level of return for producers. The present model may be used to evaluate the long term cost/benefits of such programs. Another use of the model may be in the analysis of the economic consequences of policy changes on the agricultural economy. An evaluation of the uses of this model in an extension setting may also be undertaken. The uses of the model can also be increased by diversifying the cropping operation to include specialty crops, and the expansion of the livestock sector to include a feed lot operation.

BIBLIOGRAPHY

- Agriculture Canada, Livestock Market Review, 1970-1985
- Agriculture Canada, Market Commentary, 1980-1984
- Anderson, J.R., <u>Systems Analysis in Agricultural Management</u>, John Wiley and Sons Ltd., Australia, 1971.
- Anderson, J.R., and Dent, J., "Programming for Efficient Farm Planning Against Non-Normal Risk," <u>Australian Journal of Agricultural Economics</u>, Vol. 19, 1975, pp. 94-107.
- Bank of Canada, <u>Bank</u> of <u>Canada</u> <u>Review</u>, Ottawa, Government Printer, 1970-1985.
- Boehlje, M., and Eidman, V., "Financial Stress in Agriculture: Implications for Producers," <u>American Journal of Agricultural Economics</u>, Vol. 65(5), 1983, pp. 937-944.
- Brandt, J., and Bessler, D., "Price Forecasting and Evaluation: An Application in Agriculture," Journal of Forecasting, Vol. 2, 1983 pp. 237-248.
- Brillinger, D., <u>Time Series</u> <u>Data Analysis</u> <u>and Theory</u>, Holden-Day Inc., San Fransisco, 1981.
- Canadian Grain Commission, Grain Statistics Weekly, Economics and Statistics Division, (420.3), 1973-1985.
- Chatfield, C., The Analysis of Time Series, Chapman and Hall, U.S.A., 1980
- Commodity Yearbook, Commodity Research Bureau Inc., U.S.A., 1979, 1984.
- Faculty of Agriculture, <u>Principles</u> and <u>Practices</u> of <u>Commercial Farming</u>, University of Manitoba, 1977.
- Farm Credit Corporation, Federal Farm Credit Statistics, Ottawa, 1960-
- Fisher, A., "Farming's Mortgaged Future," Report on Business Magazine, Vol. 2(10), May 1986, pp. 24-31.
- Fuller, W., <u>Introduction</u> to <u>Statistical</u> <u>Time</u> <u>Series</u>, John Wiley and Sons, NewYork, 1976.
- Gabriel, S., and Baker, C., "Concepts of Business and Financial Risk,"

 <u>American Journal of Agricultural Economics</u>, Vol. 62(4), 1980, pp. 560-564.

- Groenewegen, J., "Spline Functions: Their use in estimating nonreversible response functions," Deptartment of Agricultural and Applied Economics, University of Minnesota, (staff paper 79-42), December 1979.
- Hanson, G., and Thompson, J., <u>American Journal</u> of <u>Agricultural</u> <u>Economics</u>, Vol. 62(4), 1980, pp. 727-783.
- Hardaker, J.B., "The Use of Simulation Techniques for Farm Management Research," Farm Economics, Vol. 11(4), 1967, pp. 162-171.
- Hardin, M.L., "A Simulation Model for Analyzing Farm Capital Investment Alternatives," (Ph.D. thesis, Oklahoma State University, 1978).
- Hartley, R., Operations Research: A Managerial Emphasis, GoodYear Publishing Inc., U.S.A., 1976.
- Jenkins, G., <u>Practical Experience</u> with <u>Modelling and Forecasting Time</u> <u>Series</u>, Gwilyn Jenkins and Partners Ltd., United Kingdom, 1979.
- Johnston, J., Econometric Methods, McGraw-Hill Inc., U.S.A., 1984.
- Leuthold, R., MacCormick, A., Schmitz, A., and Watts, D., "Forecasting Daily Hog Prices and Quantities: A Study of Alternative Forecasting Techniques," <u>Journal of the American Statistical Association</u>, March 1970, pp. 90-107.
- Martin, L.R., and Rausser, G.C., <u>A Survey of Agricultural Economics</u>
 <u>Literature</u>, Vol. 2, University of Minnesota Press, Minneapolis, 1977.
- Manitoba Deptartment of Agriculture, <u>Manitoba Agricultural Yearbook</u>, Winnipeg, 1980-1985.
- McCleary, R., and Hay, A., <u>Applied Time Series Analysis</u>, Sage Publications Inc., California, 1983.
- Nelson, R., <u>Applied Time Series Analysis for Managerial Forecasting</u>, San Fransisco, Holden-Day Inc., 1973.
- Nerlove, M., "Spectral Analysis for Seasonal Adjustment Procedures," <u>Econometrica</u>, Vol. 32, pp. 241-286.
- Pindyck, R., and Rubinfeld, D., <u>Econometric Models and Economic Forecasts</u>, U.S.A., McGraw-Hill Inc., 1981.
- Rausser, G., and Farrell, K., <u>Alternative Agricultural and Food Policies and the 1985 Farm Bill</u>, University of California, Giannini Foundation, 1984.
- Richardson, J.W., and Condra, G.D., "Farm Size Evaluation in the El Paso Valley: A Survival/ Success Approach," <u>American Journal of Agricultural Economics</u>, Vol. 63(2), 1981 pp. 430-437.

- Richardson, J.W., and Mapp, H., "Use of Probablistic Cash Flows in Analysis of Investments Under Conditions of Risk and Uncertainty.", Southern Journal of Agricultural Economics, Dec. 1976.
- Ross, C., <u>Economics</u> of <u>Farrow-To-Finish</u> <u>Hoq Production</u>, Production Economics Branch, Economics Service Division, Alberta Agriculture, 1981.
- SAS/ETS: User's Guide, Version 5 Edition, SAS Institute Inc., U.S.A., 1984.
- SAS/GRAPH: User's Guide, Version 5 Edition, SAS Institute Inc., U.S.A., 1985.
- <u>Script User's Guide</u>, Waterloo, Deptartment of Computing Services, University of Waterloo, 1984.
- Shepard, L., and Collins, R., "Why Do Farmers Fail? Farm Bankruptcies 1910-78, American Journal of Agricultural Economics, Vol. 64(4), 1982, pp. 609-615.
- Snitynsky, R.E., "Risk Analysis of Farmland Investment Model," (M.Sc.
 thesis, University of Manitoba, 1983).
- Statistics Canada, <u>Farm Input Price Index</u>, Catalogue Number 62-004, Quarterly, Ottawa, 1970-1984.
- Statistics Canada, Farm Net Income, Catalogue Number 21-202, Ottawa, 1970-1984.
- Statistics Canada, Grain Trade, Catalogue Number 22-203, 1970-1984.
- Titard, P., Managerial Accounting, The Dryden Press, U.S.A., 1983.
- Turabin, K., A Manual for Writers of Term Papers, Theses, and Dissertations, 4th Edition, Chicago, University of Chicago Press, 1973.
- Walls, A., <u>A Budget for Stockers on Grassland</u>, Publication #545, Manitoba Deptartment of Agriculture.
- Williams, W., and Sout, T., <u>Economics of the Livestock-Meat Industry</u>, Macmillan Co., U.S.A., 1964.
- Winnipeg Free Press, September 21, 1986.
- Yeh, M.H., and Black, L.D., "Weather Cycles and Crop Predictions," <u>Technical Bulletin No. 8</u>, The University of Manitoba, Faculty of Agriculture and Home Economics, 1964.

Appendix A PROBABILITY TABLES FOR SIMULATION RESULTS

TABLE A.1
Cropping Enterprise Current Assets

Debt Level	Financing Instrument			Pr	obab	ilit	y of	Annu	al	Perc	enta	ge Cl	hang	e in	Curr	ent A	ssets	= = = =	= = =
	pping rprise	< -14	-12	-10	 -8	 -6	 -4	 -2	0				6- 7.9	8- 9.9	10- 11.9	12- 13.9	14- 15.9	16- 17.9	 > 18
Low	Fixed	6	0	2	14	1	2	2	3	3	5	5	6	7	6	8	5	5	14
Low	Variable	10	0	0	13	2	2	1	3	3	4	5	6	6	9	7	9	6	9
Low	Commodity	9	0	1	28	2	2	2	3	3	4	5	5	9	7	5	1	4	6
Medium	Fixed	8	1	3	32	2	1	3	6	4	5	5	4	4	4	4	3	2	1
Medium	Variable	8	1	3	28	3	2	4	3	3	4	3	6	6	6	2	4	3	5
Medium	Commodity	7	1	4	41	1	2	2	3	4	6	3	5	2	5	2	2	1	2
High	Fixed	20	4	10	28	3	1	3.	3	4	4	3	1	1	3	2	3	0	1
High	Variable	20	3	7	25	2	2	6	4	3	1	4	4	4	4	1	1	2	3
High	Commodity	32	2	18	15	1	2	2	2	2	2	2	5	3	2	1	1	1	2

TABLE A.2
Farrow-To-Finish Enterprise Current Assets

Debt Level	Financing Instrument			Pr	obab	ilit	y of	Ann	ual	Perc	enta	ge C	==== hang	e in	Curr	ent A	ssets	====	===:
	ow-To-Finish oterprise	< -14	-12	-10	-8 -8	-6 -6	 -4 	 -2	0	0-	2- 3.9	4- 5.9	6- 7.9	8- 9.9	10- 11.9	12- 13.9	14- 15.9	16- 17.9	 > 18
Low	Fixed	4	0	0	0	0	0	0	0	0	0	0	0	0	1	6	17	24	45
Low	Variable	4	0	0	0	0	0	0	0	0	0	0	0	0	2	7	17	27	40
Low	Commodity	2	0	0	0	0	0	0	0	0	0	0	0	0	1	6	18	26	43
Medium	Fixed	3	0	0	0	0	0	0	0	0	0	2	4	8	10	17	20	16	17
Medium	Variable	4	0	0	0	0	0	0	0	0	1	1	2	4	9	20	22	18	15
Medium	Commodity	5	0	0	0	0	0	0	0	0	1	1	1	6	12	20	22	19	8
High	Fixed	8	0	1	0	1	1	2	1	1	6	6	11	13	13	16			-
High	Variable	5	1	1	0	1	1	2	1	4	3			-			9	5	1
High	Commodity	3	0	0	0	0	0	0	0	0	2	3	11 5	14 9	16 16	14 24	9 21	6 7	2 5
======	=========	=====	====	====	===:	-===		====							-	=====		•	•

TABLE A.3

Cow-Calf Enterprise Current Assets

Debt Level	Financing Instrument			Pr	obab	ilit	y of	Annı	Jal	Perc	entag	ge Cl	nange	e in	Curre	ent A	ssets		
	-Calf rprise	< -14	-12	-10	-8	 -6	 -4 	 -2	 0 			4- 5.9			10- 11.9		14- 15.9	16- 17.9	 > 18
Low	Fixed	2	1	11	68	0	0	1	1	1	1	0	1	1	1	0	1	0	2
Low	Variable	2	1	10	70	0	0	0	0	0	1	1	2	3	0	2	0	2	1
Low	Commodity	2	0	10	77	0	0	1	1	0	0	0	1	0	0	0	2	0	0
Medium	Fixed	22	7	24	44	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Medium	Variable	21	9	21	46	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Medium	Commodity	3	8	40	48	0	0	0	0	0	0	0	0	0	0	0	0	0	0
High	Fixed	71	10	9	8	0	0	0	0	0	0	0	0	0	0	0	0	0	0
High	Variable	73	7	11	7	0	0	0	0	0	0	0	0	0	0	0	0	0	0
High	Commodity	50	26	14	9	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Appendix B

THE SPECTRAL PROCEDURE

The spectral wheat cycle as used in the wheat forecasting model was specified from the application of the S.A.S. spectral procedure to the U.S. wheat price series. The spectral technique was used in order to isolate any cyclical patterns in the data.

The first step in the application of the fournier analysis is to detrend the data in order to make it stationary. The stationarity requirement lead to the first differencing of the raw series Xt(1-B). The residuals of this stationary process (0 1 0), were then used in the spectral analysis to determine if a prominent cycle existed in the time The periodogram of the series was smoothed by using a weighted moving average scheme of (1 2 3 2 1). The spectral procedure adjusts the series to mean zero, and sets the first periodogram ordinate to zero in order to prevent the distorting of the scale of the plotted periodogram estimate. The plot of the periodogram of the wheat data series reveals the greatest power of the estimate at a period of 24 observations, as illustrated in Table B.1. The frequency value corresponding to a period of 24 observations (6 years) was then used with the generated sine and cosine coefficients for this cycle length to calculate the individual cycle values for each point along the 24 period cycle. The cycle values are calculated by using the following equation:

Ct = cycle values

ak = sine coefficient for the 24 period cycle

= -4.661

bk = cosine coefficient for the 24 period cycle

= -38.572

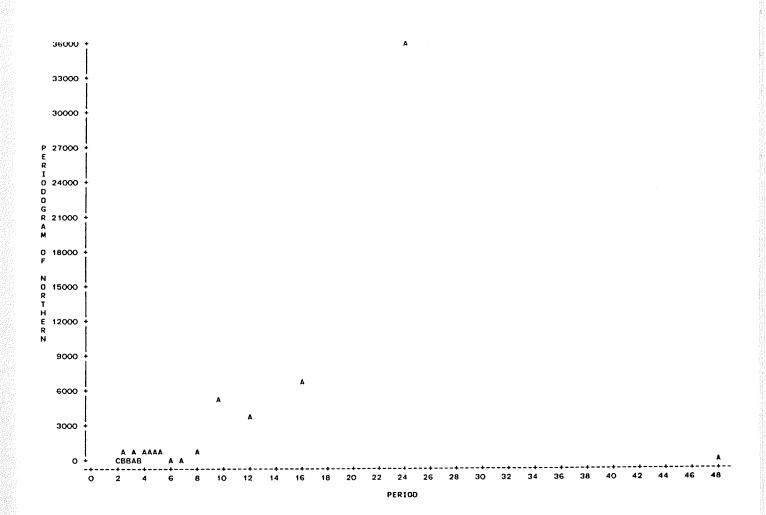
wk = frequency value for the 24 period cycle

= 0.2618

t = time (1 - 24)

The 24 individual cycle values (Ct) are calculated by incrementing the time variable by one, and then tabulating the equation. The 24 individual cycle values are presented in Table 2.8.

TABLE B.1
Estimated Periodogram of The Wheat Price Series



Appendix C

BIVARIATE HOG FORECASTING MODEL

The bivariate hog forecasting model specified for the purposes of this study was accomplished through the application of the S.A.S. A.R.I.M.A. procedure. The specification of a bivariate A.R.I.M.A. model involves the use of economic theory to model relationships between two or more time series. A bivariate model building strategy is discussed in Mcleary and Hay (1983). The process involved the specification of statistically appropriate models for each of the time series involved. A transfer function is then identified for the cross correlation coefficient, and the parameter estimates of the model are evaluated. If any component of the model is not statistically significant, or if the model residuals are not white noise the model must be respecified.

The first step in the bivariate model building process is to estimate appropriate univariate models for each of the hog and corn price series'. The objective of this process is to specify the most parsimonious model form possible, while still satisfying all of the theoretical criteria required of a correct model. These criteria include:

- 1. Parameter estimates must be statistically significant
- 2. Estimates must lie within the bounds of stationarity/invertibility
- 3. Model residuals must be white noise

For the corn price series it was determined that first differencing was required in order to make the series stationary. The examination of the autocorrelation functions revealed a significant spike at a lag of 6. This led to the final specification of a model with the functional form (AR 6). The hog price series did not require any differencing to be stationary. The univariate model form specified for this time series takes the functional form of (MA 1).

The next step in this process is to run the two series against each other in order to identify between series correlation. The relevant lead, lag relationship is identified from a plot of the crosscorrelation function. The corn series is inputed as the causer of the output hog series. The data is differenced in order to make the series white noise, there by eliminating any spurious correlation. The analysis of the cross correlation function revealed a three period lead of corn prices over hog prices. This is determined by a significant lag at the third lag, as illustrated in Figure C.1.

$$Xt-3(corn) = Zt(hogs)$$

Where Xt-3 is the input series, and Zt is the output series. This crosscorrelation function is then used to identify a transfer function between the two models. The parameters of the fully identified model are then estimated. The estimates must be statistically significant, the noise component parameters must lie within the bounds of stationarity / invertibility, and the transfer function must be independent of the noise component. The bivariate model specified through this process takes the following form:

(C.1) Yt = Wo (1-B)X(t-3) + Qo + (1 - Q1 B) at
$$(1 - \delta_6 B^6)$$

Expansion of this equation gives the following form:

(C.2) Yt =
$$Y(t-6) + Wo (X(t-3) - X(t-4) + \theta o - \theta o - \theta a(t-1) - \delta_6 a(t-6) + \theta_1 \delta_6 a(t-7)$$

The estimated coefficient values are:

$$\theta_0 = 48.4536$$
 $\theta_1 = -0.953097$

 $\omega_0 = -0.201947$

 $\delta_6 = 0.706031$

Substituting the estimated coefficients into the structural equation gives:

(C.3)
$$Yt = [(.706031) * Y(t-6) + ((-0.201947)(X(t-3) - X(t-4)) + 48.4536 - ((48.4536)(0.706031)) - (-0.953097) * a(t-1) - (0.706031) * a(t-6) + (-0.953097)(0.76031) * a(t-7)]$$

The relevant statistics of the bivariate model are as follows:

SAS

'.' MARKS TWO STANDARD ERRORS

CROSSCORRELATION CHECK BETWEEN SERIES

TO	CHI			CROSSCORRELATIONS
LAG	SQUARE I	DF	PROB	
5	10.41	6	0.109	0.010 -0.208 -0.255 -0.306 0.022 -0.169
11	13.38	12	0.342	-0.057 0.093 0.207 0.035 0.095 0.035
17	15.95	18	0.596	0.047 -0.095 0.187 -0.074 -0.028 0.067
	21.25			0.196 0.026 -0.009 -0.043 -0.170 -0.219
BOTH	VARIABL	ES	HAVE BEEN	PREWHITENED BY THE FOLLOWING FILTER

PREWHITENING FILTER NO MEAN TERM IN THIS MODEL.

AUTOREGRESSIVE FACTORS FACTOR 1 1+0.149469B**(6)

ARIMA: LEAST SQUARES ESTIMATION

PARAMETER	ESTIMATE	STD ERROR	T RATIO	LAG	VARIABLE
MU MA1,1 NUM1 DEN1,1	48.4536 -0.953097 -0.201947 0.706031	1.69447 0.0793271 0.0781713 0.14419	28.60 -12.01 -2.58 4.90	0 1 0 6	USHOG USHOG CORN CORN
CONSTANT	ESTIMATE =	48.4536			

CONSTANT ESTIMATE

VARIANCE ESTIMATE = 29.9993 STD ERROR ESTIMATE = 5.47716 NUMBER OF RESIDUALS= 38

CORRELATIONS OF THE ESTIMATES

	MU	MA1,1	NUM 1	DEN1,1
MU	1.000	-0.251	0.222	0.236
MA1.1	-0.251	1.000	0.260	0.136
NUM1	0.222	0.260	1.000	0.983
DEN1.1	0.236	0.136	0.983	1.000

AUTOCORRELATION CHECK OF RESIDUALS

TO	CHI				AUT	rocorrei	ATIONS		
	2.27 6.07 7.43 18.40	4 10 16	0.685 0.810 0.964	-0.038 -0.051	0.144 -0.157 0.032 -0.148	-0.005 0.089	0.049	-0.021 -0.065	0.199 -0.043

CROSSCORRELATION CHECK OF RESIDUALS WITH INPUT CORN

то	CHI	_	CROSSCORRELATIONS	
5 11 17	SQUARE DF 4.32 4 10.08 10 11.69 16 13.43 22	0.364 0.434 0.765	0.195 -0.040 -0.175 0.018 0.026 0.2 0.227 -0.027 -0.035 -0.124 0.212 0.1 0.017 -0.047 0.062 0.093 -0.010 0.1 -0.072 -0.196 0.037 0.028 0.004 -0.0	93 65

Figure C.1: Crosscorrelation Function of The Hog and Corn Time Series

SAS
CORRELATION OF USHOG AND CORN
CORN HAS BEEN DIFFERENCED.
PERIODS OF DIFFERENCING=1.
BOTH SERIES HAVE BEEN PREWHITENED.
VARIANCE OF TRANSFORMED SERIES= 51.111 153.602
NUMBER OF OBSERVATIONS= 45

CROSSCORRELATIONS

LAG	COVARTANCE	CORRELATION	- 1	9	8	7	6	5	4	3	2 1 0	1	2	3	4	5	6	7	8	9	1	l	STD
-24	-11.97	-0.13509	Ė	-							***	1											0.149071
-23	-3.98236	-0.04495	1								*												0.149071
-22	-0.766827	-0.00865																				١	0.149071
-21	-3.01377	-0.03401									*												0.149071
-20	11.582	0.13072										**	*									١	0.149071
-19	8.75711	0.09883	1									**										ı	0.149071
-18	12.7935	0.14439	1									**	*										0.149071
-17	4.30043	0.04854	ŀ									*											0.149071
-16	0.34545	0.00390	1																			1	0.149071
-15	-10.1807	-0.11490	ŀ								**	l										İ	0.149071
-14	-3.01099	-0.03398	ļ							Ċ	*											ı	0.149071
-13	-0.471695	-0.00532	1																			Į	0.149071
-12	1.87386	0.02115	1									l										1	0.149071
-11	-5.03482	-0.05682									*	l											0.149071
-10	18,282	0.20633										**	**										0.149071
-9	6.68375		1							•		**										-	0.149071
-8	1.90455									·		1											0.149071
-7	10.5379		1							·		**											0.149071
-6	14.8237		ŀ							Ċ		**	*									-	0.149071
-5	-14.9899									i	***	İ											0.149071
-4	-2.21478		1							Ī												۱	0.149071
-3	14.4844									Ī		**	*										0.149071
-3 -2	14.9713											**	*									1	0.149071
-1	-18.5536									Ī	***												0.149071
	0.865667	_								•				·								- 1	0.149071
0	-18.4452									•	****												0.149071
	-22.5719		1							•	****	1		Ī								-	0.149071
2 3	-27.1303									*	****	1											0.149071
4	1.92012	-										1											0.149071
	-15.0105		1							٠	***	1										١	0.149071
5 6	-5.03869		1							•	*											ı	0.149071
7	8.21185		١							•		**	:	i								ı	0.149071
8	18.3563		1							•		**	**									-	0.149071
	3.12079									•		*		·								1	0.149071
9	8.38164									٠		**	t										0.149071
10										•		*		Ĭ.									0.149071
11	3.13668									•		*											0.149071
12	4.12313		1							•	**	1											0.149071
13			1							•		**	**										0.149071
14	16.601									•	*	1		•									0.149071
15	-6.58515		1							•	*			•									0.149071
16	-2.51162		1							•		*		•								-	0.149071
17			1							•		**	***									- 1	0.149071
18										•		*		•								-	0.149071
19										•		ĺ		•								-	0.149071
20										•	*			•									0.149071
21			1							•	***			•									0.149071
22										•	****	1		•								- 1	0.149071
23										•		1		•								- 1	0.149071
24	2.07291	0.02340	i							•		ŧ										ı	J ,

Appendix D PRICE FREQUENCY DISTRIBUTIONS

TABLE D.1

Price Variability of U.S. Hogs

Change in Price % of Previous Year	FREQU Historical (1973–1985)							
+25	2	15						
+(6-24)	2	18						
(0-5)	3	22						
-(6-24)	5	40						
-25	0	5						
=======================================	=======================================							

Table D.1. represents the frequency of historical and simulated annual price variability for U.S. hogs. The price variability frequency distribution for simulated hog prices is not significantly different from that which occurred historically for the time period of between (1973-1985). The price series used in the calculation of the frequency distribution for simulated hog prices was taken from the summation of eleven, ten year simulation runs. The results of the simulation trials were used to validate the ability of the hog forecasting model to duplicate the distribution from which it had been specified from.

TABLE D.2

Price Variability of U.S. Fat April Steers

	Change in Price % of Previous Year	FREQU Historical (1973-1985)		
	+25	2	10	
	+(6-24)	1	21	
	(0-5)	5	36	
	-(6-24)	4	33	
	-25	0	0	

Table D.2 illustrates the frequency of the variability in historical and simulated annual U.S. far April steer prices. The aggregation of the variability in successive simulated runs indicates that the distribution produced by the simulated series is not significantly different from that of the historical series.

TABLE D.3

Price Variability of U.S. Wheat

Change in Price % of Previous Year	FREQU Historical (1973-1985)	JENCY Simulated			
+25	1	12			
+(6-24)	3	18			
(0-5)	3	24			
-(6-24)	4	46			
-25	1	0			
\$2==== =	=======================================	=======================================			

Table D.3 identifies the frequency distributions for the yearly variation in historical and simulated U.S. wheat prices. The validity of the wheat forecasting model was accepted based on the comparison of the historical and simulated frequency distributions. Table D.3 indicates that the distribution of annual price changes generated by the wheat simulation model are not significantly different from those which occurred historically.

Appendix E RISK ANALYSIS SIMULATION MODEL

```
// JOB ',,,T=40,L=50,I=90'
 ZERO EXEC PASSWORD
 SYSPRINT DD SYSOUT=A
//SYSIN DD *
 LONGMUR.SIMLIB NEIL
 LONGMUR. TESTLIB LUCY
 LONGMUR.NEWLIB LUCY
  SYS4.LONGMUR.STULIB LUCY
//S EXEC PLIXCL, MAP=NOMAP, X=NOXREF, CSIZE=512K, LSIZE=512K
//PL1.SYSIN DD *
// JOB ',,,F=ADJ1,T=25,L=8,I=70'
//ZERO EXEC PASSWORD
                                                                        20.
//SYSPRINT DD SYSOUT=A
                                                                        30.
//SYSIN DD *
                                                                       40.
 LONGMUR.SIMLIB NEIL
                                                                       50.
 LONGMUR. TESTLIB LUCY
                                                                       60.
  LONGMUR.NEWLIB LUCY
                                                                       70.
//S EXEC PLIXCL, MAP=NOMAP, X=NOXREF, CSIZE=1024K, LSIZE=1024K
//PL1.SYSIN DD *
/* YIELD SIMULATION MODEL
-YLDSIM: PROC OPTIONS(MAIN);
0/****************
/* GROUP=WORKAG DIR=RISK_ANALYSIS
/* TO SUBMIT: \PLMN
/**************
DCL QUESTIONS(125) CHAR(72) VARYING STATIC INIT(
                                                                       10.
                                                                        20.
 /*
                                                                       30.
 //* CROP OPERATION QUESTIONS
/*
                                                                        40.
 /*
                                                                       50.
                                                                       60.
 'The beginning Year & Quarter(i.e. 851) of the analysis 19:',
                                                                       70.
 'The number of productive acres purchased: ',
                                                                       80.
 'The price paid/acre : ',
                                                                       90.
 'The average price/acre from recent sales of comparable land : ',
                                                                       100.
 'The current price of wheat ($/bushel) : ',
                                                                       110.
 'The lowest stubble wheat yield expected 1 in 20 years :',
'The highest stubble wheat yield expected 1 in 20 years : ',
                                                                       120.
                                                                       130.
 'The most frequent stubble wheat yield in 20 years : ',
                                                                       140.
 'The AVERAGE wheat yield on STUBBLE in your neighbourhood is :',
                                                                       150.
 'Your average wheat yield on FALLOW is :',
                                                                       160.
 'The expected annual increase in yields(%):',
                                                                       170.
 'The percentage of your cropland that is summerfallowed is :',
                                                                       180.
 'The average quota expected per year(bu/acre) : ',
                                                                       190.
 'The expected annual increase in quota(%): ',
                                                                       200.
 'The total operating expenses/acre : ',
                                                                       210.
 'The expected inflation rate for operating expense (%): ',
                                                                       220.
 'The present cost of fertilizer/acre : ',
                                                                       230.
 'The present cost of herbicide/acre : ',
                                                                       240.
 'The basic living & personal expenditures/year : ',
                                                                       250.
 'The expected inflation rate for living expenses (%): ',
                                                                       260.
 'The present non-farming income : ',
                                                                       270.
 'The expected annual increase in non-farming income(%) : ',
                                                                       280.
```

```
'The total value of cash & near cash & operating supplies : ',
                                                                                    290.
 'The beginning wheat & wheat equivalent inventory (Bushels): ',
                                                                                    300.
 'The market value of machinery: ',
                                                                                    310.
 'The average replacement frequency of machinery (years) : ',
                                                                                    320.
 'The total number of rented productive acres: ',
'The total amount owing on accounts payable: ',
                                                                                   330.
                                                                                   340.
 'The percentage of the land purchase that is paid down : ',
                                                                                   350.
 'The mortgage rate(%) : ',
'The amortization period of the loan : ',
                                                                                   360.
                                                                                   370.
 'After how many years is the loan renewed: ',
                                                                                  380.
/* STOCKER-FEEDER QUESTIONS */
/* */
                                                                                 390.
400.
410.
                                                                                 420.
 /*----*/
'The number of stocker steers purhased in the spring:',
                                                                                 430.
440.
450.
460.
470.
480.
490.
500.
 'The number of stocker heifer purchased in the spring:',
 'The average purchase price/stocker steer ($/cwt):',
 'The average purchase price/stocker heifer ($cwt) :',
'The average purchase weight/stocker steer (lbs.) :',
 'The average purchase weight/stocker heifer (lbs.):',
 'The death loss rate (%):',
'The rate of gain on pasture land (lbs./day) :',
                                                                                  510.
'The number of days on pasture land:',
                                                                                  520.
'The rental cost of pasture land ($/acre) :',
                                                                                  530.
'The total amount of pasture land owned (acres):',
'The total amount of pasture land rented(acres):',
'The total operating costs/yr for Salt, Minerals & supplements:',
                                                                                  540.
                                                                               540.
550.
560.
570.
580.
 'The total operating costs/yr for Veterinary services:',
 'The total operating costs/yr for other cattle related expenses:',
 'The total trucking charges/load shipped ($/load) :',
                                                                                  590.
 'The total selling charges/head ($/head) :',
                                                                                   600.
 'The number of months of hired labor/year :',
                                                                                  610.
 'The total wage expense/month including room & board ($):',
                                                                                  620.
 'The Canadian April Steer Price(900-1,100 lbs) ($/cwt):',
                                                                                  630.
'The present age of the existing pole barn (years):',
'The total size of the existing pole barn (sq./ft.):',

0/*-----*/
/*
                                                                                   640.
                                                                                   650.
                                                                                   660.
/*
                                                                                  670.
 /* COW-CALF OPERATION QUESTIONS
/*
                                                                                 680.
690.
700.
O'The number of productive cows in the herd:',
                                                                                  710.
                                                                                 720.
730.
740.
 'The number of cows culled/year (%) :',
 'The number of cows not pregnant every fall (%) :',
 'The calf death loss rate (%) :',
                                                                                 750.
760.
770.
780.
790.
800.
 'The weaned weight of heifer calves (lbs) :',
 'The weaned weight of steer calves (lbs):',
 'The number of months on feed in the winter :',
 'The current price of Tame Hay ($/tonne):',
'The current price of Straw ($/tonne):',
 'The carrying capacity of pasture land (acres/cow):',
                                                                                  810.
820.
 'The cost of rented pasture land ($/acre) :',
 'The total amount of pasture land rented (acres) :',
 'The total operating costs/yr for salt, minerals & supplements:',
                                                                                  830.
```

```
'The total operating costs/yr for Veterinary Services :',
                                                                                                                                                                                                               840.
    'The total operating costs/yr for other cattle related expenses :',
                                                                                                                                                                                                            850.
    'The total trucking charges/load shipped ($/load) :',
                                                                                                                                                                                                             860.
    'The total selling charges/head ($/head) :',
                                                                                                                                                                                                             870.
   'The number of months of hired labor/year:',
'The total wage expense/month(including board & room) ($):',
'The current market price for feed steer calves($/cwt):',
'The present age of the existing pole barn (years):',
'The total size of the existing pole barn (sq./ft.):',
    'The number of months of hired labor/year :',
                                                                                                                                                                                                            880.
                                                                                                                                                                                                            930.
                                                                                                                                                                                                           940.
/* FARROW-FINISH HOG OPERATION */ 950.

/* */ 960.

/*-----*/ 970.

O'The number of productive sows in the enterprise :', 980.

'The number of productive boars in the enterprise :', 990.

'The average number of animals reaching weanling age/sow/litter :', 1000.

'The number of months between litters :', 1010.
     'The number of months between litters :',
   'The number of months between litters:',

'The death loss rate of finishing hogs/year (%):',

'The current price of feed supplement ($/tonne):',

'The total operating cost/year for Veterinary Services:',

'The total operating cost/year for Utilities:',

'The total operating cost/year for other related expenses:',

'The total trucking charges/load shipped ($/load):',

'The total selling charges/head ($/head):',

'The number of months of hired labor/year:',

'The total wage expense/month(including board & room) ($):',

'The current market price of slaughter hogs($/cwt):',

'The average hog index received/slaughter hogs (#):',

'The present age of the existing hog barn (years):',

'The total size of the existing hog barn (sq./ft):',

'The Canadian/U.S. exchange rate:',

'The expected (Can./U.S.) exchange rate in 10 years:',
                                                                                                                                                                                                             1010.
  'The average hog index received/slaughter hogs (#):',
'The present age of the existing hog barn (years):',
'The total size of the existing hog barn (sq./ft):',
'The Canadian/U.S. exchange rate :',
  The Canadian/U.S. exchange rate :',

'The expected (Can./U.S.) exchange rate in 10 years :',

1160.

0/*-----*/

/*

/* Required Information Section

/*

/*

/*-------/

'The total number of owned pasture land acres :',

'The total number of owned hay, crop & fallow acres :',

'The average price/acre of improved farmland(No Buildings) :',

'The total value of Farm Buildings excluding livestock barns :',

'The present jmproved land taxes/acre :',

'The present improved land taxes/acre :',
The Canadian/U.S. exchange rate :',

'The expected (Can./U.S.) exchange rate in 10 years :',

0/*-----*/
/*

/* Required Information Section

*/
/*
     'The present improved land taxes/acre :',
                                                                                                                                                                                                             1270.
     'The current operating loan interest rate (%) :',
                                                                                                                                                                                                             1280.
                                                                                                                                                                                                           1290.
1291.
     'The operating loan outstanding :',
    'The average % of cultivated cropped land/gtr. section :',
/* Commodity Indexed Loan */
/* Questions */
/*
                                                                                                                                                                                                           1300.
                                                                                                                                                                                                                1310.
                                                                                                                                                                                                                1320.
                                                                                                                                                                                                              1330.
                                                                                                                                                                                                              1340.
                                                                                                                                                                                                             1350.
  'The number of years the loan is amortized over : ',
                                                                                                                                                                                                           1360.
    'The amount of the loan : ');
                                                                                                                                                                                                                1370.
```

```
10.
   ODCL WORKVEC(125) FLOAT DEC(6) INIT((125)(0.0)),
0/*----*/
                                                                                                                            20.
                                                                                                                           30.
                                                                                                                            40.
                       CROP OPERATION VARIABLES
60.
                                                                                                                           70.
                                                                                                                          90.
                                                                                                                           110.
                                                                                                                       120.
130.
140.
150.
160.
170.
                                                                                                                          120.
                                                                                                                           190.
                                                                                                                     200.
210.
220.
230.
240.
250.
260.
270.
                                                                                                                          280.
                                                                                                                    290.
300.
310.
320.
330.
340.
                                                                                                                           360.
                                                                                                                           370.
     /* LAND PURCHASE VARIABLES
                                                                                                                           380.
     /*
                                                                                                                           390.
                                                                                                                      400.
410.
420.
430.
                         FLOAT DEC(6) DEFINED WORKVEC(29),
FLOAT DEC(6) DEFINED WORKVEC(30),
FLOAT DEC(6) DEFINED WORKVEC(31),
FLOAT DEC(6) DEFINED WORKVEC(32),
   DP
IR
T
LRENEW
                                                                                                                           440.
                                                                                                                          450.
                                                                                                                            460.
     /* STOCKER-FEEDER OPERATION VARIABLES
                                                                                                                           470.
                                                                                                                           480.
                                                                                                                           490.
                                                                                                                      490.
500.
510.
520.
530.
        STEER_PURCH FLOAT DEC(6) DEFINED WORKVEC(33),
HEIFER_PURCH FLOAT DEC(6) DEFINED WORKVEC(34),
STEER_PURCH_PRICE FLOAT DEC(6) DEFINED WORKVEC(35),
HEIFER_PURCH_PRICE FLOAT DEC(6) DEFINED WORKVEC(36),
STEER_PURCH_WEIGHT FLOAT DEC(6) DEFINED WORKVEC(37),
HEIFER_PURCH_WEIGHT FLOAT DEC(6) DEFINED WORKVEC(38),
                                                                                                                           540.
                                                                                                                           550.
```

```
500.
570.
                                                                                                              1000.
1010.
1020.
1030.
1040.
1050.
            FARROW - FINISH HOG OPERATION
NOSOWS FLOAT DEC(6) DEFINED WORKVEC(77), 1040.

NOBOARS FLOAT DEC(6) DEFINED WORKVEC(78), 1050.

NOWEANLINGS FLOAT DEC(6) DEFINED WORKVEC(79), 1060.

MONTHS_LITTER FLOAT DEC(6) DEFINED WORKVEC(80), 1070.

DEATH_LOSS_HOGS FLOAT DEC(6) DEFINED WORKVEC(81), 1080.

PRICE_FEED_SUP FLOAT DEC(6) DEFINED WORKVEC(82), 1090.

FFCOST_VET FLOAT DEC(6) DEFINED WORKVEC(83), 1100.
```

```
COST_UTILITIES FLOAT DEC(6) DEFINED WORKVEC(84),
COST_OTHERFF FLOAT DEC(6) DEFINED WORKVEC(85),
TRK_CHARGE_LOAD FLOAT DEC(6) DEFINED WORKVEC(86),
FFSELL_CHARGES FLOAT DEC(6) DEFINED WORKVEC(87),
MON_HIRED_LABOR FLOAT DEC(6) DEFINED WORKVEC(88),
HIRED_WAGE_EXP FLOAT DEC(6) DEFINED WORKVEC(89),
PRICE_SLAUGHT_HOGS FLOAT DEC(6) DEFINED WORKVEC(90),
HOG_PRICE_INDEX FLOAT DEC(6) DEFINED WORKVEC(91),
FFBARN_AGE FLOAT DEC(6) DEFINED WORKVEC(92),
FFBARN_SQFT FLOAT DEC(6) DEFINED WORKVEC(93),

*/
                                                                                                                                                                                                                                                                                                                                            1110.
                                                                                                                                                                                                                                                                                                                                        1120.
                                                                                                                                                                                                                                                                                                                                        1130.
                                                                                                                                                                                                                                                                                                                                           1140.
                                                                                                                                                                                                                                                                                                                                          1150.
                                                                                                                                                                                                                                                                                                                                          1160.
                                                                                                                                                                                                                                                                                                                                          1170.
                                                                                                                                                                                                                                                                                                                                            1180.
                                                                                                                                                                                                                                                                                                                                           1190.
                                                                                                                                                                                                                                                                                                                                          1200.
  0/*----
                                                                                                                                                                                                                                                                                                                                          1210.
                                                                                                                                                                                                                                                                             */
                                                                                                                                                                                                                                                                                                                                          1220.
        /* CANADA U.S. EXCHANGE RATE INFORMATION
                                                                                                                                                                                                                                                                                                                                            1230.
                                                                                                                                                                                                                                                                                                                                          1240.
  /*----*/
EXCHANGE_RATE FLOAT DEC(6) DEFINED WORKVEC(94),
EER FLOAT DEC(6) DEFINED WORKVEC(95),

0/*-----*/
                                                                                                                                                                                                                                                                                                                                          1250.
                                                                                                                                                                                                                                                                                                                                          1260.
                                                                                                                                                                                                                                                                                                                                          1270.
                                                                                                                                                                                                                                                                                                                                            1280.
                                                                                                                                                                                                                                                                                                                                            1290.
       /* REQUIRED INFORMATION SYSTEM
                                                                                                                                                                                                                                                                                                                                            1300.
                                                                                                                                                                                                                                                                                                                                           1310.
1320.
                                                                                                                                                                                                                                                                                                                                          1330.
                                                                                                                                                                                                                                                                                                                                          1350.
                                                                                                                                                                                                                                                                                                                                          1351.
                                                                                                                                                                                                                                                                                                                                           1360.
                                                                                                                                                                                                                                                                                                                                          1370.
                                                                                                                                                                                                                                                                                                                                         1380.
                                                                                                                                                                                                                                                                                                                                         1390.
                                                                                                                                                                                                                                                                                                                                          1391.
                                                                                                                                                                                                                                                                                                                                            1400.
                                                                                                                                                                                                                                                                                                                                            1410.
      /* COMMODITY INDEXED LOAN VARIABLES */
*/
                                                                                                                                                                                                                                                                                                                                            1420.
                                                                                                                                                                                                                                                                                                                                             1430.
                                                                      ----*/
                                                                                                                                                                                                                                                                                                                                              1440.
                         CILAPER FLOAT DEC(6) DEFINED WORKVEC(105),
CILAMT FLOAT DEC(6) DEFINED WORKVEC(106),
CILINTR FLOAT DEC(6) DEFINED WORKVEC(107);
                                                                                                                                                                                                                                                                                                                                          1450.
                                                                                                                                                                                                                                                                                                                                         1470.
ODCL MAX#_LINES
LINE_CNT
LOAN_LINE_CNT
#HEAD_LINES
BEG_CASH_ASSETS
CITITED
CITITED
CITITED
FIXED DEC(2,0) INIT(99),
FIXED DEC(2,0) INIT(99),
FIXED DEC(2,0) INIT(99),
FIXED DEC(2,0) INIT(99),
FIXED DEC(2,0) INIT(10),
FIXED DEC(6) INIT(10,0),
FIXED
```

```
0
0
0
0
```

```
PRIME
                       FLOAT DEC(6) INIT(0.01),
      ARRAY POINTERS FOR
CROPS - NSTART, NEND
STOCKERS - LVSTART, LVSTEND
COW-CALF - CCSTART, CCEND
HOGS - FFSTART, FFEND
        NSTART
                           FIXED BIN(15) INIT(1)
                                             FIXED BIN(15) INIT(28),
        NEND
       NENST
                                               FIXED BIN(15) INIT(0),
                                FIXED BIN(15) INIT(0),
FIXED BIN(15) INIT(0),
FIXED BIN(15) INIT(0),
FIXED BIN(15) INIT(0),
FIXED BIN(15) INIT(0),
FIXED BIN(15) INIT(0),
FIXED BIN(15) INIT(0),
FIXED BIN(15) INIT(0),
       NENDS
       LVSTART
      LVSTEND
     CCSTART
     CCEND
     FFSTART
0/*----
 /*
 /* LIST OF VARIABLES THAT REQUIRE %
/* CHECKING FOR VALUES BETWEEN 0 & 1
        TLIST(15) FIXED BIN(15) INIT(11,12,14,16,20,22,29,30,39,
                                                                        56,57,58,81,102,104),
                                           FIXED BIN(15) INIT(15),
FIXED BIN(15) INIT(1,5,16,19,20,21,22,23,
       NTLIST
       RQLIST(21)
                                       25,26,27,96,97,98,99,100,101,102,103,28,104),
                                      FIXED BIN(15) INIT(21),
       RTLIST
                                             FLOAT DEC(6) INIT(0.0),
       TOTCASHFLOW
                                      FLOAT DEC(6) INIT(0.0),
FLOAT DEC(6) INIT(0.0),
FLOAT DEC(6) INIT(0.0),
FLOAT DEC(6) INIT(0.0),
FLOAT DEC(6) INIT(0.0),
CHAR(1) INIT(''),
FIXED BIN(15) INIT(0),
FIXED BIN(15),
FLOAT DEC(6) INIT(0.0),
FLOAT DEC(6) INIT(0.0),
FLOAT DEC(6) INIT(0.0),
FLOAT DEC(6) INIT(0.0),
       TVR
                                             FLOAT DEC(6) INIT(0.0),
       BLDGDEPR
       DARATIO
       TAX_RATIO
EST_PRICE_PAST
       I
        J
       IREFIN
       IRENEW
       JJ
       IRCIL#
        CTYPE
        (KK,KZ,KI)
        RANDNUMB
       REPLY
        SEED
        YLD
                                             FLOAT DEC(6) INIT(0.0),
       AREAA
                                             FLOAT DEC(6) INIT(0.0),
       AREAB
                                             FLOAT DEC(6) INIT(0.0),
                                           FLOAT DEC(6) INIT(0.0),
FLOAT DEC(6) INIT(0.0),
       MACDEF
       MACREP
```

```
TOTREP
                                                                               FLOAT DEC(6) INIT(0.0),
            TOTREP

ALOANINT

FLOAT DEC(6) INIT(0.0),

TOTALASSETS

FLOAT DEC(6) INIT(0.0),

TOTALPRINC

FLOAT DEC(6) INIT(0.0),

FLOAT DEC(6) INIT(10)(0.0),

PREBARLEY(4)

FLOAT DEC(6) INIT(10)(0.0),

PREORN(4)

FLOAT DEC(6) INIT(10),

FLOAT DEC(6) INIT(10),

FLOAT DEC(6) INIT(10),

FLOAT DEC(6) INIT(10),

FLOAT DEC(6) INIT(0.0),

0/* LIVESTOCK CAPITAL INVESTMENT VARIABLES
            LIVESTOCK CAPITAL INVESTMENT VARIABLES */

SFEXPAND_COST FLOAT DEC(6) INIT(0.0),

SFCCA FLOAT DEC(6) INIT(0.0),

CCEXPAND_COST FLOAT DEC(6) INIT(0.0),

CCREPLACE_BARN FLOAT DEC(6) INIT(0.0),

CCCCA FLOAT DEC(6) INIT(0.0),

FFEXPAND_COST FLOAT DEC(6) INIT(0.0),

FFEXPAND_COST FLOAT DEC(6) INIT(0.0),

FFREPLACE_BARN FLOAT DEC(6) INIT(0.0),

FFCCA FLOAT DEC(6) INIT(0.0),

VALUE OF LIVESTOCK RAPN(S) VARIABLES */
0/* VALUE OF LIVESTOCK BARN(S) VARIABLES */
             VCCBARN
VSFBARN
VFFBARN
                                                                               FLOAT DEC(6) INIT(0.0),
                                                                                 FLOAT DEC(6) INIT(0.0),
                                                                               FLOAT DEC(6) INIT(0.0),
0/*--- BARN DEPRECIATION VARIABLES
                                                                                                             ----*/
              SFBDEPRC
                                                                              FLOAT DEC(6) INIT(0.0),
                                                                             FLOAT DEC(6) INIT(0.0),
              CCBDEPRC
                                                                              FLOAT DEC(6) INIT(0.0),
             FFBDEPRC
             --- COMMODITY INDEXED LOAND VARIABLES ---
                                                                       FLOAT DEC(6) INIT(0.0),
              CIP
                                                                               FLOAT DEC(6) INIT(0.0),
             INTPD
                                                                              FLOAT DEC(6) INIT(0.0),
                                                                              FLOAT DEC(6) INIT(0.0),
             CAPPD
             ERC
                                                                             FLOAT DEC(6) INIT(0.0),
             PRATIO
                                                                               FLOAT DEC(6) INIT(0.0),
   /* PCIL - Principal Commodity Index loan */
  /* ACIL - Annual payment C.I.Loan in year j */
   /* PFIL - Principal fixed interest rate loan in year j */
  /* AFIL - Annual payment fixed interest rate loan */
           PCIL(10)
                                                                                 FLOAT DEC(6) INIT((10)(0.0)),
                                                                                  FLOAT DEC(6) INIT((10)(0.0)),
           ACIL(10)
           PFIL(10)
                                                                                  FLOAT DEC(6) INIT((10)(0.0)),
                                                                                 FLOAT DEC(6) INIT((10)(0.0)),
          AFIL(10)
0/* --- CONTROL VARIBLES --- */
                                                                                 FIXED BIN(15) INIT(0),
                                                                                  FIXED BIN(15) INIT(0),
              ΙI
                                                                                 FIXED BIN(15) INIT(30),
              IIMAX
                                                                              FIXED BIN(15) INIT(10),
              IMAX
                                                                          FIXED BIN(15) INIT(0),
FIXED BIN(15) INIT(0),
FIXED BIN(15) INIT(0),
             ISFRAGE
             ICCRAGE
              IFFRAGE
              SUM
                                                                               BUILTIN,
```

```
ABS
                                      BUILTIN,
n
      EOF
                                      BIT(1) INIT('0'B),
      REFIN FLAG
                                      BIT(1) INIT('0'B),
                                      BIT(1) INIT('0'B),
      OFF
                              BIT(1) INIT('1'B)
BIT(1) INIT('1'B)
BIT(1) INIT(OFF),
BIT(1) INIT(OFF),
BIT(1) INIT(OFF),
BIT(1) INIT(OFF),
BIT(1) INIT(OFF),
BIT(1) INIT(OFF),
BIT(1) INIT(OFF),
BIT(1) INIT(OFF),
BIT(1) INIT(OFF),
BIT(1) INIT(OFF),
BIT(1) INIT(OFF),
BIT(1) INIT(OFF),
BIT(1) INIT(OFF),
      ON
                                     BIT(1) INIT('1'B),
      IRCIL FLAG
      PRTLN FLAG
      PRTDTL_FLAG
      LIVESTOCK_FLAG
      STOCKER FLAG
      CCALF FLAG
      CROP_FLAG
      EXCHANGE_FLAG
      RSBFLAG
                                    BIT(1) INIT(OFF),
      RCBFLAG
      RHBFLAG BIT(1) INIT(OFF), TYPE_FLAG BIT(1) INIT(OFF),
      --- PRINTER TABLE OUTPUT CONTROL FLAGS
      PRCROP_FLAG BIT(1) INIT(OFF),
PRSTOCK_FLAG BIT(1) INIT(OFF),
PRCC_FLAG BIT(1) INIT(OFF),
PRFF_FLAG BIT(1) INIT(OFF),
PRSUM_FLAG BIT(1) INIT(OFF),
      --- STORAGE TABLES FOR ENTERPRISES
      CROPS(9,10)

STOCKFEED(12,10)

COW_CALF(11,10)

FLOAT DEC(6),

FARROW(8,10)

FLOAT DEC(6),
      TAB(9,10)
                                    FLOAT DEC(6),
      LTYPE
                                      FIXED BIN(15) INIT(1),
       FILE DECLARATIONS
      SYSPRINT FILE EXTERNAL PRINT,
      PRINTER FILE EXTERNAL PRINT,
      LOANFIL FILE EXTERNAL PRINT,
                 FILE EXTERNAL PRINT,
      TERM
      FILEIN FILE EXTERNAL STREAM INPUT,
      FT06F00 FILE EXTERNAL PRINT,
      DEFLTFL FILE EXTERNAL STREAM INPUT,
      SYSIN FILE EXTERNAL STREAM INPUT;
       LOAN FLAGS TO IDENTIFY FLOATING INTEREST RATES
ODCL LTYPE_FLAG(4)

FLAG_LTYPE2

BIT(1) INIT((4)('00'B)),

BIT(2) INIT(OFF),

BIT(2) INIT('00'B),
      STATUS_FLAG
                                   BIT(1) INIT(OFF),
                                     BIT(1) INIT(OFF),
      SAVE_BFLAG
      DONE
                                     BIT(1) INIT(OFF),
      BANKRUPT_FLAG
                                      BIT(1) INIT(OFF);
         ENTRY CONDITIONS TO EXTERNAL ROUTINES
ODCL RAND ENTRY EXTERNAL OPTIONS (FORTRAN),
                ENTRY (FLOAT DEC(6), FLOAT DEC(6), BIT(2), BIT(1),
      YEAR0
                   FIXED BIN(15),1(20,6) FLOAT DEC(6),1(125) FLOAT DEC(6))
                   EXTERNAL,
      REPLACE ENTRY EXTERNAL,
      INTREPL ENTRY EXTERNAL,
```

```
ENTRY(FIXED BIN(15), FLOAT DEC(6), FLOAT DEC(6),
     TAXES
               FLOAT DEC(6), FLOAT DEC(6), FLOAT DEC(6),
    FLOAT DEC(6), FLOAT DEC(6), FLOAT DEC(6), FLOAT DEC(6), FILE) EXTERNAL,
     CANUSER ENTRY(1(125) FLOAT DEC(6), FLOAT DEC(6), FIXED BIN(31),
             FLOAT DEC(6)) EXTERNAL,
     USSPRIC ENTRY(FIXED BIN(31), FLOAT DEC(6),
             1(125) FLOAT DEC(6),1(10) FLOAT DEC(6),FILE) EXTERNAL,
     STOCKER ENTRY(1(10) FLOAT DEC(6), FLOAT DEC(6), 1(4) FLOAT DEC(6),
                    1(125) FLOAT DEC(6),
                    1(12,10) FLOAT DEC(6), FIXED BIN(15)) EXTERNAL,
     COWCALF ENTRY(1(10) FLOAT DEC(6), FLOAT DEC(6), 1(4) FLOAT DEC(6),
                    1(125) FLOAT DEC(6),
                    1(11,10) FLOAT DEC(6), FIXED BIN(15)) EXTERNAL,
     HOGSFF ENTRY(1(10) FLOAT DEC(6), FLOAT DEC(6),1(4) FLOAT DEC(6),
                  FLOAT DEC(6), 1(125) FLOAT DEC(6),
                   1(8,10) FLOAT DEC(6), FIXED BIN(15)) EXTERNAL,
    ESTIMTE ENTRY(FIXED BIN(31), FLOAT DEC(6), FLOAT DEC(6),
                  FLOAT DEC(6)) EXTERNAL,
     ASKQUES ENTRY(FIXED BIN(15), FILE, 1(125) CHAR(72) VARYING)
              EXTERNAL,
             ENTRY(BIT(1),BIT(1),BIT(1),BIT(1),BIT(1),BIT(1),BIT(1),
     PRMENU
                   BIT(1), FILE, FILE) EXTERNAL,
     STCROPS ENTRY(1(9,10) FLOAT DEC(6), FIXED BIN(15), FLOAT DEC(6),
                   FLOAT DEC(6), FLOAT DEC(6), FLOAT DEC(6),
                   FLOAT DEC(6), FLOAT DEC(6), FLOAT DEC(6))
     STFINCE ENTRY(1(9,10) FLOAT DEC(6), 1(12,10) FLOAT DEC(6),
                   1(11,10) FLOAT DEC(6), 1(8,10) FLOAT DEC(6),
                   1(9,10) FLOAT DEC(6), FIXED BIN(15), FLOAT DEC(6),
                   FLOAT DEC(6), FLOAT DEC(6), FLOAT DEC(6),
                   FLOAT DEC(6), FLOAT DEC(6), FLOAT DEC(6),
                   FLOAT DEC(6)) EXTERNAL,
     CLRTABS ENTRY(1(9,10) FLOAT DEC(6), 1(12,10) FLOAT DEC(6),
                   1(11,10) FLOAT DEC(6), 1(8,10) FLOAT DEC(6), 1(9,10) FLOAT DEC(6)) EXTERNAL,
     PRCROPS ENTRY(1(9,10) FLOAT DEC(6), FILE, FIXED DEC(2)) EXTERNAL,
     PRSTOCK ENTRY(1(12,10) FLOAT DEC(6), FILE, FIXED DEC(2)) EXTERNAL,
     PRCOWC ENTRY(1(11,10) FLOAT DEC(6),1(10) FLOAT DEC(6),FILE,
             FIXED DEC(2)) EXTERNAL,
     PRHOGS ENTRY(1(8,10) FLOAT DEC(6), FILE, FIXED DEC(2)) EXTERNAL,
            ENTRY(1(9,10) FLOAT DEC(6), 1(9,10) FLOAT DEC(6),
     PRSUM
                   1(12,10) FLOAT DEC(6),1(11,10) FLOAT DEC(6),
                   1(8,10) FLOAT DEC(6),1(125) FLOAT DEC(6),
                   FILE, FIXED DEC(2)) EXTERNAL,
     READCHR ENTRY(CHAR(1), BIT(1), BIT(1), BIT(1), FILE, FILE) EXTERNAL,
     INVENTH ENTRY(FILE) EXTERNAL,
     READREL ENTRY(FLOAT DEC(6), BIT(1), BIT(1), FILE, FILE) EXTERNAL,
     READINT ENTRY(FIXED BIN(15), BIT(1), BIT(1), FILE, FILE) EXTERNAL;
ODCL BARNINV ENTRY(1(125) FLOAT DEC(6), BIT(1), BIT(1), BIT(1),
                   FLOAT DEC(6), FLOAT DEC(6), FIXED BIN(15),
                  FLOAT DEC(6), FLOAT DEC(6),
                  FLOAT DEC(6), FLOAT DEC(6), FLOAT DEC(6),
                  FLOAT DEC(6), FLOAT DEC(6)) EXTERNAL;
ODCL CRNCFBL ENTRY(FLOAT DEC(6), FLOAT DEC(6), FLOAT DEC(6),
                   FLOAT DEC(6), 1(15) FLOAT DEC(6),
```

```
FLOAT DEC(6), BIT(1), BIT(1)) EXTERNAL;
 /* CROP_PRICE_SEGMENT ROUTINE ENTRY
 /*
          DECLARATIONS
 /*
ODCL CMPTPRC ENTRY(1(125) FLOAT DEC(6), FLOAT DEC(6), FIXED BIN(31),
            FLOAT DEC(6),1(4) FLOAT DEC(6), 1(4) FLOAT DEC(6),
            FLOAT DEC(6), FLOAT DEC(6), FIXED BIN(15), FIXED BIN(15),
                  BIT(1), BIT(1), BIT(1), FIXED BIN(15),
                 FLOAT DEC(6)) EXTERNAL,
     LOANRTE ENTRY(FLOAT DEC(6)) EXTERNAL,
     UNPACKS ENTRY(1(125) FLOAT DEC(6), FIXED BIN(15))EXTERNAL;
0/*
         STORE FREQUENCY TABLES
                                  */
ODCL NULL
                          BUILTIN,
     TOP
                          POINTER INIT(NULL),
                       POINTER INIT(NULL),
BASED(RPT),
FIXED BIN(15),
     RPT
     1 YEAR NODE
       2 COLID
                         FIXED BIN(15),
       2 YEARBANKR
       2 NEXT
                          POINTER;
0/* RANDOM NUMBER STARTING USING THE CLOCK
ODCL TIME
                       BUILTIN,
                          CHAR(9) INIT(' '),
     TIMEX
     SUBSTR
                          BUILTIN;
0/*----*/
 ·/*
                                 */
 /* SETUP DEFAULT DATA FOR EACH
 /* ENTERPRISE ... MORTGAGES ARE */
 /* USER SUPPLIED
 /*
 /*----*/
 DCL DEFAULTS(125) FLOAT DEC(6) INIT((125)(0.0));
DCL DFLTS(8) FLOAT DEC(6) INIT((8)(0.0));
ODCL ERROR_TERM(-6:40) FLOAT DEC(6) INIT((47)(0.0)),
     USPRICE HOGS (-5:40) FLOAT DEC(6) INIT((46)(0.0)),
     PRICECORN(-3:40) FLOAT DEC(6) INIT((44)(0.0)),
     CANPRICE HOGS(4) FLOAT DEC(6) INIT((4)(0.0));
ODCL 1 REPLACE_CAP_INPUTS(0:10),
```

```
2 MVE FLOAT DEC(6), /* MARKET VALUE OF EQUIPMENT */
2 APE FLOAT DEC(6), /* ANNUAL PURCHASE FO EQUIPMENT */
2 TTIE FLOAT DEC(6), /* VALUE OF EQUIPMENT NOT TRADED */
2 TTVE FLOAT DEC(6); /* DESIRED EQUIPMENT INVESTMENT */
 /* DYNAMIC FILE ALLOCATION PARAMETERS */
/*-----*/

ODCL DYNAM ENTRY EXTERNAL OPTIONS(ASSEMBLER,INTER,RETCODE),
WORK1 FIXED BIN(31) INIT(0),
TUSERID ENTRY EXTERNAL OPTIONS(ASSEMBLER,INTER),
PARM1 CHAR(256) INIT(''),
LSIZE FIXED BIN(15) INIT(7),
USERID CHAR(7) INIT(''),
NUSERID CHAR(7) VARYING INIT(''),
DSNAME CHAR(80) VARYING,
INDEX BUILTIN;
0/*********************************
 /*
       INITALZE: PROC
 /***************
OINITALZE: PROC:
      OPEN FILE(PRINTER) LINESIZE(133) PAGESIZE(66);
      OPEN FILE(SYSPRINT) LINESIZE(133) PAGESIZE(66);
      OPEN FILE(LOANFIL) LINESIZE(133) PAGESIZE(66):
      OPEN FILE (DEFLTFL) INPUT;
      GET FILE(DEFLTFL) LIST((DFLTS(I) DO I = 1 TO 8));
      RMI = DFLTS(1);
      BANKRUPT LIMIT=DFLTS(2);
      FALLOWCOST=DFLTS(3);
      REDUCETILLCOST=DFLTS(4);
      INCRLTAX=DFLTS(5);
      MEAN_PRICE=DFLTS(6);
      LOANRATE=DFLTS(7);
      IIMAX=DFLTS(8);
      GET FILE (DEFLTFL) LIST ((ERROR TERM(I) DO I = (-6) TO 0));
      GET FILE(DEFLTFL) LIST((USPRICE_HOGS(I) DO I=(-5) TO 0));
      GET FILE(DEFLTFL) LIST((PRICECORN(I) DO I = (-3) TO 0));
      GET FILE(DEFLTFL) LIST((DEFAULTS(I) DO I = 1 TO 125));
      CLOSE FILE(DEFLTFL);
0/*----
 /* SET UP ARRAY POINTERS FOR /* CROPS - NSTART, NEND
 /* STOCKERS - LVSTART, LVSTEND
 /* COWCALF - CCSTART, CCENT
 /* HOGS - FFSTART, FFEND
 /*
      LVSTART=NEND+5; /* STOCKER
      LVSTEND=LVSTART+21;
      CCSTART=LVSTEND+1; /* COW CALF
```

```
CCEND=CCSTART+21;
     FFSTART=CCEND+1;
                              /* FARROW FINISH */
     FFEND=FFSTART+16;
0
     CALL GETID;
     CALL CLRTABS(CROPS, STOCKFEED, COW CALF, FARROW, TAB);
     CALL MASTER_MENU;
     CALL PERCENT CHECK:
     CALL UNPACKS (WORKVEC, QUARTER);
0
     CALL LOAN_MENU;
     INIT_LOAN_RATE=LOANRATE;
     USCLR=0.8*LOANRATE*(2204.6/48.0);
     CALL DEFAULT_MENU;
     CALL LOANRIE (LOANRATE);
     CALL SET_INIT_VALUES;
     CALL NEWRMI;
     TIMEX=TIME;
     SEED = SUBSTR(TIMEX, 5, 5);
OEND INITALZE;
 GETID: PROC;
     FETCH DYNAM;
     CALL TUSERID(USERID);
     LSIZE=INDEX(USERID, ' ');
     IF LSIZE-1 < 7 & LSIZE = 0
     THEN
       NUSERID = SUBSTR(USERID, 1, LSIZE-1);
     ELSE
       NUSERID=USERID;
END GETID;
OEXTDATA: PROC(START, STOP);
 DCL (START, STOP) FIXED BIN(15),
      RESPONSE
                     FIXED BIN(15) INIT(0);
           PUT FILE(TERM) SKIP(2) EDIT(
           'DO YOU WISH TO USE',
           ' 1. The internal default file.',
           ' 2. Your own external file of data.',
           'ENTER (1 or 2):') (SKIP, X(2), A);
           CALL READINT (RESPONSE, ON, OFF, TERM, SYSIN);
           IF RESPONSE=2
           THEN DO:
             CALL GETNAME;
             DO I = START TO STOP;
               GET FILE(FILEIN) LIST(REPLY);
               WORKVEC(I)=REPLY;
             PUT FILE(TERM) SKIP EDIT(I,QUESTIONS(I),WORKVEC(I))
             (F(4),X(1),A,F(10,3));
             END;
             CLOSE FILE(FILEIN);
             CALL DYNAM(WORK1, 'UNALLOC', 'DD=FILEIN;');
             CALL DYNAM(WORK1, 'END');
           ELSE DO I = START TO STOP;
             WORKVEC(I)=DEFAULTS(I);
             PUT FILE(TERM) SKIP EDIT(I,QUESTIONS(I),DEFAULTS(I))
             (F(4),X(1),A,F(10,3));
```

```
END:
 END EXTDATA;
OGETDATA: PROC(START, STOP);
 DCL (START, STOP, I) FIXED BIN(15);
         DO I = START TO STOP;
            CALL ASKQUES(I, TERM, QUESTIONS);
            CALL READREL (REPLY, ON, OFF, TERM, SYSIN);
            WORKVEC(I)=REPLY;
          END:
 END GETDATA;
OGETNAME: PROC;
ODCL CORRECT BIT(1) INIT(OFF);
   DO UNTIL(CORRECT);
       CORRECT=ON;
       PUT FILE(TERM) SKIP EDIT
        ('ENTER DATASET NAME WITHOUT TSOID PREFIX :')(X(5),A);
       GET FILE(SYSIN) EDIT(DSNAME) (A(80));
       PUT FILE (TERM) SKIP EDIT
        (' THE DATASET NAME YOU HAVE ENTERED IS - ',DSNAME,
        ' IS THIS NAME CORRECT Y-YES N-NO :')(SKIP,A,A,SKIP,A);
       GET FILE(SYSIN) EDIT(ANS) (A(1));
       IF ANS = 'N' | ANS = 'n'
       THEN
         CORRECT = OFF;
0/*----
 /* BUILD INTERNAL DCB (DATA CONTROL */
/*
       BLOCK) */
 /*
     PARM1='DD=FILEIN DSN='||NUSERID||'.'||DSNAME||' SHR;';
     CALL DYNAM(WORK1,'INIT');
     CALL DYNAM(WORK1, 'ALLOC', PARM1);
     OPEN FILE(FILEIN) INPUT;
OEND GETNAME;
1
-MASTER_MENU: PROC;

ODCL MASTER_FLAG BIT(1) INIT(ON),

MASTER_INPUT FIXED BIN(15) INIT(3),

RESPONSE FIXED BIN(15) INIT(0),

CHAR(1) INIT('N'),
     FLAG BIT(1) INIT(OFF), ADD_FLAG BIT(1) INIT(OFF);
     DO UNTIL ( ¬MASTER_FLAG );
       PUT FILE(TERM) SKIP(2) EDIT(' MASTER MENU') (COL(18),A)
        (' 1. Crop Enterprise.') (SKIP,COL(10),A)
       (' 2. Livestock Enterprise.') (SKIP,COL(10),A)
       (' 3. Exit this Menu. ) (SKIP, COL(10), A)
       ('ENTER selection (1-3):') (SKIP, COL(10), A);
   CALL READINT (MASTER_INPUT,ON,OFF,TERM,SYSIN);
0/*--
 /* CROP ENTERPRISE QUESTIONS
```

```
IF MASTER_INPUT=1 THEN DO;
                         PUT FILE(TERM) SKIP(2) EDIT((29)' ',' |',' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', ' |', |
                           (29)' ','')
                           (COL(\overline{10}), A, SKIP, COL(\overline{10}), A, X(\overline{27}), A, SKIP, COL(\overline{10}), A,
                            SKIP, COL(10), A, X(27), A, SKIP, COL(10), A, SKIP, A);
                             CALL DFLT(ANS);
                          IF ANS = 'Y' | ANS = 'y'
                          THEN
                                 CALL EXTDATA (NSTART, NEND);
                          ELSE
                                CALL GETDATA (NSTART, NEND);
                          CROP_FLAG=ON;
                          CALL MESSAGE2;
                          IF ACPURCH > 0.0
                          THEN
CALL LAND_PURCHASE_MENU;
  /* */
/* ASK EXCHANGE RATE QUESTIONS */
/* /*
                             IF TEXCHANGE_FLAG & ANS = 'Y' | ANS = 'y'
                                THEN DO I = FFEND+1 TO FFEND+2;
                                      WORKVEC(I)=DEFAULTS(I);
                                      PUT FILE(TERM) SKIP EDIT(I,QUESTIONS(I),DEFAULTS(I))
                                       (F(4),X(1),A,F(10,3));
                                       EXCHANGE_FLAG=ON;
                                      END;
                                ELSE DO I = FFEND+1 TO FFEND+2;
                                       CALL ASKQUES(I, TERM, QUESTIONS);
                                       CALL READREL (REPLY, ON, OFF, TERM, SYSIN);
                                       WORKVEC(I)=REPLY;
                                      EXCHANGE_FLAG=ON;
                                       END;
                                 CALL MESSAGE2;
                          END:
  IF MASTER INPUT=2 THEN DO;
                             CALL LVSTMM(ON,OFF,LIVESTOCK_FLAG,STOCKER_FLAG,CCALF_FLAG,
                             HOG_FLAG, EXCHANGE_FLAG, LVSTART, LVSTEND, CCSTART, CCEND,
                             FFSTART, FFEND, QUESTIONS, WORKVEC, TERM);
                             LIVESTOCK_FLAG=ON;
           ASK NECESSARY QUESTIONS TO RUN STAND*/
ALONE LIVESTOCK */
```

```
IF MASTER_INPUT=3 & - CROP_FLAG & MASTER_FLAG
   THEN DO;
     PUT FILE(TERM) SKIP(3) EDIT
  (' ADDITIONAL INFORMATION IS REQUIRED TO ANALYZE YOUR DATA') (A):
     CALL DFLT(ANS);
      IF ANS='Y' ANS='y'
      THEN DO:
       PUT FILE(TERM) SKIP(2) EDIT(
       'DO YOU WISH TO USE',
       ' 1. The internal default file.',
       ' 2. Your own external file of data.',
       'ENTER (1 or 2):') (SKIP,X(2),A);
       CALL READINT (RESPONSE, ON, OFF, TERM, SYSIN);
       IF RESPONSE=2
       THEN DO;
         CALL GETNAME;
         DO I = 1 TO RTLIST;
           GET FILE(FILEIN) LIST(REPLY);
           WORKVEC(RQLIST(I)) = REPLY;
           PUT FILE(TERM) SKIP EDIT(RQLIST(I), QUESTIONS(RQLIST(I)),
           REPLY) (F(4), X(1), A, F(10,3));
         CLOSE FILE(FILEIN);
         CALL DYNAM(WORK1, 'UNALLOC', 'DD=FILEIN;');
         CALL DYNAM(WORK1, 'END');
       END;
       ELSE DO I = 1 TO RTLIST;
         WORKVEC(RQLIST(I)) = DEFAULTS(RQLIST(I));
         PUT FILE(TERM) SKIP EDIT(RQLIST(I), QUESTIONS
         (RQLIST(I)), DEFAULTS(RQLIST(I))) (F(4), X(1), A, F(10, 3));
       END:
      END;
               /* END THEN ANS='Y' */
      ELSE DO I = 1 TO RTLIST;
        CALL ASKQUES(RQLIST(I), TERM, QUESTIONS);
        CALL READREL(REPLY, ON, OFF, TERM, SYSIN);
        WORKVEC(RQLIST(I)) = REPLY;
      END; /* END ESLE ANS='Y' */
      CALL MESSAGE2;
      MASTER FLAG = OFF;
      ADD FLAG = ON;
     END;
     IF MASTER INPUT=3
     THEN
       MASTER_FLAG=OFF;
/* NECESSARY INFORMATION TO RUN THE
/* ANALYSIS IF BOTH CROPS & LIVESTOCK */
/* QUESTIONS ARE ASKED
    IF "MASTER FLAG & "ADD FLAG
    THEN DO:
```

```
PUT FILE(TERM) SKIP(3) EDIT
      (' ADDITIONAL INFORMATION IS REQUIRED TO ANALYZE YOUR DATA') (A);
      CALL DFLT(ANS);
       IF ANS='Y' | ANS='y'
       THEN
         CALL EXTDATA (96, 104);
       ELSE
         CALL GETDATA(96,104);
       CALL MESSAGE2;
       ADD FLAG=ON;
     END;
0
        IF MASTER_INPUT < 1 | MASTER_INPUT > 3 THEN
         PUT FILE (TERM) SKIP(2) EDIT
          (' *** Response MUST BE a number between 1 & 3.')(A);
0
    END;
                     END DO UNTIL */
OEND MASTER_MENU;
-/*************/
 /*
 /* MESSAGE2 ....
 /* Allow the user to correct basic
   input data and land purchase loan
 /*
    information
 /**************
-MESSAGE2: PROC;
ODCL ANS
               CHAR(1) INIT('N'),
               BIT(1) INIT(OFF),
     FLAG
     INEXT
               FIXED BIN(15) INIT(1);
       PUT FILE(TERM) SKIP(2) EDIT
       ('Do you wish to make any changes in the '
       'above responses?', 'ENTER Y-Yes, N-NO :')
       (A,A,SKIP,A);
       CALL READCHR(ANS, FLAG, ON, OFF, TERM, SYSIN);
     DO UNTIL ( ANS='N' );
       IF ANS='Y'
       THEN DO UNTIL ( FLAG );
         PUT FILE(TERM) EDIT(
 'ENTER the question # you wish to change OR PRESS RETURN :')(A);
         INEXT=0:
         CALL READINT (INEXT, ON, OFF, TERM, SYSIN);
         IF INEXT=0
         THEN DO;
           FLAG=ON;
           ANS='N';
           END;
         ELSE DO:
           CALL ASKQUES(INEXT, TERM, QUESTIONS);
           CALL READREL (REPLY, ON, OFF, TERM, SYSIN);
           WORKVEC(INEXT) = REPLY;
           FLAG=OFF;
           END;
         END;
      END;
                     /* END UNTIL */
OEND MESSAGE2;
```

```
/*
/*
   Correct loan information data before*/
/*
    going on to next loan
                                      */
/*
/**************
-MESSAGE3: PROC(JJ,IS,IE,LOAN QUEST);
ODCL ANS
                  CHAR(1) INIT('N'),
                  BIT(1) INIT(OFF),
    FLAG
    ERROR FLAG
                  BIT(1) INIT(OFF),
    INEXT
                  FIXED BIN(15) INIT(0),
    MOD
                  BUILTIN,
    II
                  FIXED BIN(15) INIT(0),
                  FIXED BIN(15),
    JJ
    IS
                  FIXED BIN(15),
    ΙE
                  FIXED BIN(15),
    RESP
                  FLOAT DEC(6) INIT(0.0),
    LOAN_QUEST(*) CHAR(72) VARYING;
      PUT FILE(TERM) SKIP(2) EDIT
      ('Do you wish to make any changes in the ',
       'above loan responses?', 'ENTER Y-Yes, N-NO :')
      (A,A,SKIP,A);
      CALL READCHR(ANS, FLAG, ON, OFF, TERM, SYSIN);
      DO UNTIL ( ANS='N' );
0
        IF ANS='Y'
        THEN DO UNTIL (FLAG);
          PUT FILE(TERM) SKIP EDIT(
          'ENTER The question # you wish to change',
          'or PRESS RETURN TO EXIT :')(A, SKIP, A);
0/*************
/*
/*
    CHECK THAT SUBSCRIPTS ARE FOR
/*
    CURRENT LOAN
 /*
 /**************
              DO UNTIL ( ¬ERROR FLAG );
                ERROR FLAG=OFF;
                INEXT=0;
                CALL READINT (INEXT, ON, OFF, TERM, SYSIN);
                IF INEXT >= IS & INEXT <= IE | INEXT=0
                THEN
                  ERROR FLAG=OFF;
                ELSE DO;
                  ERROR FLAG=ON;
                  PUT FILE(TERM) SKIP EDIT('** ERROR ** This',
                  ' response must be a number between', IS, ' and ',
                  IE) (A,A,P'ZZ9',A,P'Z9')
                  ('Please re-enter response :') (SKIP,A);
                  END:
               END;
                       /* UNIT TERROR_FLAG */
0
               IF INEXT = 0
               THEN DO;
                 FLAG=ON;
                 ANS='N';
```

```
END;
               ELSE DO;
                 RESP=0.0;
                 II=INEXT-IS+1;
0
                 IF INEXT=9
                 THEN
                   PUT FILE(TERM) EDIT(INEXT,LOAN_QUEST(INEXT))
                   (P'ZZ9',X(1),A);
                 ELSE DO;
                   IF INEXT =10 THEN
                      PUT FILE(TERM) EDIT(LOAN_QUEST(INEXT))(COL(3),A);
                   ELSE
                     PUT FILE(TERM) EDIT(INEXT,LOAN_QUEST(INEXT))
                      (P'ZZ9',X(1),A);
                   CALL READREL (RESP, ON, OFF, TERM, SYSIN);
      TEST IF FLOATING RATE WAS REQUESTED */
                   IF RESP = 0.0 & INEXT = 10 THEN RESP = OLIR;
                  END;
0
                 IF MOD(II, 4) = 0 \& RESP > 1.0
                    RESP = RESP * 0.01;
0
                 IF INEXT=10
                             THEN II=II-1;
                 LOANR(JJ, II) = RESP;
                 IF II = 4 THEN LOANINT(JJ)=RESP;
                 IF II = 3 THEN LOANPAY(JJ)=RESP;
                 END;
                             /* ELSE DO */
                 END;
                                 THEN DO */
             END;
                                 END UNTIL ANS=N */
OEND MESSAGE3:
0/******************************
 /*
                                           */
/*
      MAINLINE
 /*
 /***************
0
     CALL INITALZE:
0
     DO WHILE ( ¬EOF );
0
       IF ALM = 0 THEN ALM=100;
0
       CALL PRINT INPUT;
       CALL PROCESS;
0
     END;
0
     CALL TERMINATE;
1
-/***************
/*
    Print input data summary
/*
/**************
-PRINT INPUT: PROC;
    PUT FILE(PRINTER) PAGE EDIT('DATA INPUT SUMMARY')
    (SKIP(3),COL(30),A) ((84)'') (COL(2),A):
0
    IF CROP FLAG
    THEN DO:
      PUT FILE(PRINTER) SKIP(2) EDIT('CROP ENTERPRISE')
      (COL(32),A);
```

```
DO I = NSTART TO NEND;
         PUT FILE(PRINTER) SKIP EDIT(I,QUESTIONS(I),WORKVEC(I))
         (P'ZZ9',X(1),A,COL(74),P'ZZZ,ZZ9V.999');
       PUT FILE(PRINTER) SKIP EDIT((84)' ') (COL(2),A):
     END:
0
       PUT FILE(PRINTER) SKIP EDIT((84)' ') (COL(2).A)
       ('LAND PURCHASE LOAN DETAIL') (SKIP(2), COL(30), A)
       ((84)'_') (SKIP,COL(2),A);
       DO I = NEND+1 TO NENDS;
         PUT FILE(PRINTER) EDIT(I,QUESTIONS(I),WORKVEC(I))
         (SKIP,P'ZZZ9',X(1),A,COL(74),P'ZZZ,ZZ9V.999');
       PUT FILE(PRINTER) SKIP EDIT((84)' ') (COL(2),A);
     IF STOCKER FLAG
     THEN DO;
       PUT FILE(PRINTER) PAGE EDIT('DATA INPUT SUMMARY',
       'STOCKER FEEDER ENTERPRISE', (84)' ')
       (SKIP(2),COL(30),A,SKIP(2),COL(26),A,SKIP,COL(2),A);
       DO I = LVSTART TO LVSTEND;
         PUT FILE(PRINTER) SKIP EDIT(I,QUESTIONS(I),WORKVEC(I))
         (P'ZZZ9',X(1),A,COL(74),P'ZZZ,ZZ9V.999');
       PUT FILE(PRINTER) SKIP EDIT((84)'_') (COL(2),A);
     END:
0
     IF CCALF_FLAG
     THEN DO;
       PUT FILE(PRINTER) PAGE EDIT('DATA INPUT SUMMARY',
       'COW-CALF ENTERPRISE', (84)' ')
       (SKIP(2),COL(30),A,SKIP(2),COL(30),A,SKIP,COL(2),A);
       DO I = CCSTART TO CCEND;
         PUT FILE(PRINTER) SKIP EDIT(I,QUESTIONS(I),WORKVEC(I))
         (P'ZZZ9',X(1),A,COL(74),P'ZZZ,ZZ9V.999');
       PUT FILE(PRINTER) SKIP EDIT((84)' ') (COL(2),A);
     END;
0
     IF HOG FLAG
     THEN DO;
       PUT FILE(PRINTER) PAGE EDIT('DATA INPUT SUMMARY',
       'FARROW-FINISH HOG ENTERPRISE', (84)' ')
       (SKIP(2),COL(30),A,SKIP(2),COL(26),A,SKIP,COL(2),A);
       DO I = FFSTART TO FFEND;
         PUT FILE(PRINTER) SKIP EDIT(I,QUESTIONS(I),WORKVEC(I))
         (P'ZZZ9',X(1),A,COL(74),P'ZZZ,ZZ9V.999');
         END:
       PUT FILE(PRINTER) SKIP EDIT((84)' ') (COL(2),A);
     END;
0
     PUT FILE(PRINTER) EDIT(
     'EXCHANGE & LOAN RATE DATA INPUT SUMMARY', (84)' ')
     (SKIP(3),COL(21),A,SKIP(2),COL(2),A);
     DO I =FFEND+1 TO FFEND+2;
       PUT FILE(PRINTER) SKIP EDIT(I,QUESTIONS(I),
      WORKVEC(I)) (P'ZZZ9',X(1),A,COL(74),P'ZZZ,ZZ9V.999');
     PUT FILE(PRINTER) SKIP EDIT((84)' ') (COL(2),A);
```

```
0
     PUT FILE(PRINTER) EDIT(
     'ADDITIONAL REQUIRED DATA INPUT SUMMARY', (84)' ')
     (SKIP(3),COL(21),A,SKIP(2),COL(2),A);
     DO I =FFEND+3 TO FFEND+11;
       PUT FILE(PRINTER) SKIP EDIT(I,QUESTIONS(I),
       WORKVEC(I)) (P'ZZZ9',X(1),A,COL(74),P'ZZZ,ZZ9V.999');
     PUT FILE(PRINTER) SKIP EDIT((84)' ') (COL(2),A);
0
     IF NLOAN > 0
     THEN DO;
       PUT FILE(PRINTER) EDIT(' ','OPERATING LOAN DETAIL')
       (PAGE, A, SKIP(2), COL(30), A)
       ((60)'_') (SKIP,COL(2),A) ('# OF') (SKIP,COL(23),A)
       ('Loan','Amortization Payments Annual Interest Number of Years')
       (SKIP,COL(3),A,COL(9),A)
       (' Number', 'Period', 'Made', 'Payment
                                             Rate
                                                    Loan is renewed')
       (SKIP, A, COL(12), A, COL(23), A, COL(31), A)
       ((60)'_') (SKIP,COL(2),A);
0
       DO I = 1 TO NLOAN;
         PUT FILE(PRINTER) SKIP EDIT(I, (LOANR(I, J) DO J = 1 TO 5))
         (COL(3), P'Z9', COL(14), P'ZZ9', COL(24), P'ZZ9', P'ZZ, ZZZ, ZZ9',
         X(4), P'9V.999', X(6), P'Z9');
      PUT FILE(PRINTER) SKIP EDIT((60)'_') (COL(2),A);
      END;
OEND PRINT_INPUT;
0/***************
/*
/*
      LAND_PURCHASE_MENU: PROC
 /*
 /***********************
0LAND_PURCHASE_MENU: PROC;
     PUT FILE (TERM) SKIP EDIT
     ('SELECT the type of loan that will')(COL(5),A)
     ('finance the land purchase') (COL(9),A)
     ('1. Amortized locked interest rate.') (SKIP, COL(5), A)
     ('2. Renewable amortized locked interest rate.') (COL(5),A)
     ('3. Commodity Indexed Loan.') (COL(5),A)
     ('4. No Land Purchase or EXIT this menu.') (COL(5),A)
     ('ENTER Number 1 or 4 : ') (SKIP, COL(5), A);
0
     CALL READINT (LTYPE, ON, OFF, TERM, SYSIN);
0
     SELECT;
0
       WHEN( LTYPE=1 ) DO;
         NENST=NEND+1;
         NENDS=NEND+3;
       END;
0
       WHEN( LTYPE=2 ) DO;
         NENST=NEND+1;
         NENDS=NEND+4;
       END;
0
       WHEN( LTYPE=3 ) DO;
         NENST=NEND+76;
         NENDS=NEND+77:
         IRCIL_FLAG=ON;
```

```
END;
0
      WHEN( LTYPE=4 ) DO:
        DO I=NEND+1 TO NEND+4;
          WORKVEC(I)=0.0; /* ZERO LAND PURCHASE DATA */
        WORKVEC(2)=0.0; /* ZERO LAND PURCHASE */
      END;
0
      OTHERWISE;
0
    END:
    DO I = NENST TO NENDS;
      CALL ASKQUES(I, TERM, QUESTIONS);
            CALL READREL (REPLY, ON, OFF, TERM, SYSIN);
            WORKVEC(I)=REPLY:
      FLAG_LTYPE2=ON;
    END;
    CALL MESSAGE2;
OEND LAND_PURCHASE_MENU;
0/**************
/*
/*
     PROCEDURE P E R C E N T C H E C K*/
/*
 /********************
OPERCENT CHECK: PROC;
    DO I = 1 TO NTLIST;
      IF ABS(WORKVEC(TLIST(I))) >= 1.0 THEN
         WORKVEC(TLIST(I)) = WORKVEC(TLIST(I))* 0.01;
    END;
OEND PERCENT CHECK;
_/***************
/*
/*
           DEFAULT MENU
 /************
-DEFAULT_MENU: PROC;
ODCL ANSWER
                         FIXED BIN(15) INIT(7),
    Ι
                         FIXED BIN(15) INIT(0),
    CARD
                         CHAR(16) INIT(''),
    SUBSTR
                         BUILTIN:
    DO UNTIL ( ANSWER = 8 );
      PUT FILE(TERM) SKIP(2) EDIT
       ('DEFAULT MENU') (COL(16),A)
       ('1. Change sample size, the DEFAULT is', DFLTS(8)/10.0,
       ' ten year periods.')(SKIP(2),A,F(6),A)
       ('2. Change Debt/Asset ratio, the DEFAULT is ',DFLTS(2),' .')
       (SKIP,A,F(5,1),A)
       ('3. Change cash operating cost of summerfallowing',
        'The DEFAULT is ',DFLTS(3),' per acre.')
        (SKIP,A,SKIP,COL(4),A,F(7,2),\overline{A})
       ('4. Change reduction in cost for crops grown on')
       (SKIP,A) (' summerfallow the DEFAULT is',DFLTS(4),' per acre.')
       (SKIP,A,F(7,2),A)
       ('5. Change required machinery investment per acre.')(SKIP,A)
           The DEFAULT is', DFLTS(1), 'per acre.') (SKIP, A, F(7,2), A)
```

```
('6. PRINT detail for each operating loan the DEFAULT is NO.')
      (SKIP,A)
      ('7. PRINT detail for each sample the DEFAULT is NO.') (SKIP,A)
      ('8. No further updates.') (SKIP,A)
          ENTER NUMBER OR NUMBER(S) ( 1-8 ) :',
          each number separated by a single blank :')
       (SKIP, A, SKIP, A);
       GET FILE(SYSIN) EDIT(CARD) (A(16));
       DO I = 1 TO 16 BY 2;
        ANSWER=8;
        IF SUBSTR(CARD, I, 1) = ' '
        THEN
          LEAVE:
        ELSE
          ANSWER = SUBSTR(CARD, I, 1);
        CALL OVERRIDE (ANSWER, ON, OFF);
                   /*
       END;
                       END DO I */
                   /*
    END;
                       END DO UNTIL */
OEND DEFAULT_MENU;
0/*************
/*
/*
      OVERRIDE SYSTEM DEFAULTS
                                    * /
/*
/****************
OOVERRIDE: PROC(ANSWER,ON,OFF);
ODCL ANS
                  CHAR(1) INIT('N'),
                  FIXED BIN(15),
    ANSWER
    ON
                  BIT(1),
    OFF
                  BIT(1),
                  BIT(1) INIT(OFF);
    ERR FLAG
    SELECT:
/*
/*
      DEFAULT ..
                 SAMPLE SIZE
/*
 /********************
    WHEN (ANSWER=1) DO:
   IIMAX=DFLTS(8):
    PUT FILE(TERM) EDIT
    ('To change the default sample size enter your new number',
     'or PRESS RETURN To obtain the default sample size of',
     DFLTS(8)/10.0,' :')
    (SKIP, A, SKIP, A, P'ZZZZ9', A);
    CALL READINT (IIMAX, ON, OFF, TERM, SYSIN);
    IIMAX = IIMAX * 10;
    END;
/*
                                    */
/*
     DEFAULT .. DEBT/EQUITY RATIO
                                    * /
/*
WHEN (ANSWER=2) DO:
    BANKRUPT_LIMIT=DFLTS(2);
    PUT FILE(TERM) EDIT
```

```
('To change the DEBT/EQUITY limit to invoke bankruptcy',
  'enter your new number or PRESS RETURN to obtain the',
  'default value of ',DFLTS(2),' : ') (SKIP,A,SKIP,A,SKIP,A,
  P'ZZZ,ZZ9V.9',A);
    CALL READREL (BANKRUPT LIMIT, ON, OFF, TERM, SYSIN);
_/***************
   PRINT - DETAIL ON EACH LOAN
/*
/*************
    WHEN( ANSWER=6) DO:
    PUT FILE(TERM) SKIP EDIT(
    'Do you wish to print the detail on each loan?')(A)
    ('NOTE: This output is available ONLY by answering yes',
     'to the question "DO YOU WISH A HARD COPY OF THIS ANALYSIS?"')
    (SKIP, A, SKIP, A)
    ('ENTER - Y-Yes, N_No :')(COL(1),A);
    ANS='N';
    PRTLN FLAG=OFF;
    CALL READCHR(ANS, ERR FLAG, ON, OFF, TERM, SYSIN);
    IF ANS = 'Y'
    THEN DO;
      PRTLN_FLAG=ON;
      END;
    END;
/*
/*
   PRINT - DETAIL ON EACH SAMPLE
 /**************
    WHEN (ANSWER=7) DO;
0
      CALL PRMENU(PRCROP FLAG, PRSTOCK FLAG, PRCC FLAG, PRFF FLAG,
      PRSUM_FLAG, ON, OFF, PRTDTL_FLAG, TERM, SYSIN);
    END;
/*
 /* CASH OPERATING COSTS FOR CROPS
 /* GROWN ON SUMMERFALLOW
 /***************
    WHEN (ANSWER=3) DO;
0
    FALLOWCOST=DFLTS(3);
    PUT FILE(TERM) SKIP EDIT(
     'The cash operating costs for crops grown on',
    'summerfallow has a DEFAULT of',DFLTS(3),' per acre.',
    'To change this default enter your new number', 'or PRESS RETURN to obtain the default cost ',DFLTS(3),' :')
     (SKIP, A, SKIP, A, F(7, 2), A, SKIP, A, SKIP, A, P'ZZZ9V.99', A);
    CALL READREL (FALLOWCOST, ON, OFF, TERM, SYSIN);
-/**************
 /*
```

```
THE REDUCTION IN COST OF SEEDING
    ON FALLOW DUE TO LESS TILLAGE
/*
    OPERATIONS HAS A DEFAULT VALUE OF
/*
    $5.00
 /*
 /****************
    WHEN (ANSWER=4) DO:
    REDUCETILLCOST=DFLTS(4);
    PUT FILE (TERM) SKIP EDIT(
    'The reduced cash cost of seeding on summerfallow',
    'has a DEFAULT cost of', DFLTS(4),'.',
     'To change this default enter your new number',
     'or PRESS RETURN to obtain the default cost', DFLTS(4),' :')
    (SKIP, A, SKIP, A, F(7, 2), A, SKIP, A, SKIP, A, P'ZZZ9V.99', A);
    CALL READREL (REDUCETILLCOST, ON, OFF, TERM, SYSIN);
    END;
_/****************
/*
/* THE REQUIRED MACHINERY INVESTMENT
    PER ACRE IS $182.86 IN 1982
/*
 WHEN ( ANSWER = 5 ) DO:
0
      RMI = DFLTS(1);
      PUT FILE(TERM) SKIP(2) EDIT
      ('The required machinery investment per acre') (SKIP,A) ('has been defaulted to',DFLTS(1),'.') (SKIP,A,F(7,2),A)
       ('To change this default enter your new number')(SKIP,A)
       ('or PRESS RETURN to obtain the default ',DFLTS(1),' :')
       (SKIP, A, P'ZZZ9V.99', A);
      CALL READREL (RMI, ON, OFF, TERM, SYSIN);
    END;
    OTHERWISE;
    END;
                    END SELECT
OEND OVERRIDE;
0/***************************
/*
    SET INITIAL VALUES
 OSET_INIT_VALUES: PROC;
    INIT_INVENT=CARRYOVER;
    INIT CASH ASSETS=BEG CASH ASSETS;
    INIT DP=DP;
    INIT_MI = MI;
     INIT OLR=OLR;
     INIT_OLIR=OLIR;
    INIT_RMI = RMI;
    INIT_QUOTA=QUOTA;
    OL=ZERO;
    PRINCIPLE=COSTAC*ACPURCH-DP*COSTAC*ACPURCH:
    INIT IR=IR;
    PREVPRICE=INITPRICE;
```

```
LANDPRICE=PBAR;
    ACRES=OWNLND+RENLND;
    SUMCAP=ZERO;
    INIT_ACCTPAY=ACCTPAY;
    INIT_EXCHR=EXCHANGE_RATE;
    LINE CNT=99;
    INIT_MEAN_PRICE=MEAN_PRICE;
    INIT USCLR=USCLR;
0END SET_INIT_VALUES;
1
*/
 /*
    COMPUTE REQUIRED MACHINERY
    INVESTMENT PER ACRE BEGINNING IN
    YEAR OF ANALYSIS
    BASE YEAR =1982 $182.86 PER ACRE
 /****************
-NEWRMI: PROC;
ODCL POWER
                   FLOAT DEC(6) INIT(0.0);
    RMI = INIT RMI;
0
    IF BEGIN_YEAR < 1900 THEN BEGIN_YEAR=BEGIN YEAR+1900;
0
     POWER=BEGIN_YEAR-1985+1;
0
     IF POWER < 0.0
     THEN DO;
       POWER=ABS (POWER);
       RMI = RMI * (1.0/(1.0+OEI) * *POWER);
       END;
     ELSE
       RMI = RMI * (1.0 + OEI) * * POWER;
OEND NEWRMI;
0/***************
 /*
 /*
     PROCESS: PROC
 /*
 /*******************
OPROCESS: PROC;
ODCL K
                  FIXED BIN(15) INIT(0),
                  FLOAT DEC(6) INIT(0.0),
                  FLOAT DEC(6) INIT(0.0),
    INFLATE
                  FLOAT DEC(6) INIT(0.0),
    TEMP
                  FLOAT DEC(6) INIT(0.0),
    ISAVE
                  FIXED BIN(15),
    MOD
                   BUILTIN;
    IRENEW=LRENEW;
    II=0;
    NCFLBL=0.0;
    STATUS_FLAG=OFF;
0
    DO UNTIL( II >= IIMAX ); /* DEFAULT VALUE IIMAX=30 */
      TLOANPRINC, VCCBARN, VSFBARN, VFFBARN=0.0;
      SFBDEPRC, SFEXPAND_COST, SFREPLACE BARN=0.0;
      CCBDEPRC, CCEXPAND_COST, CCREPLACE_BARN=0.0;
      FFBDEPRC, FFEXPAND_COST, FFREPLACE_BARN=0.0;
      CALL INTREPL(INIT_MI, ACRES, RMI, ALM, PERFALL,
```

```
REPLACE_CAP_INPUTS,PCULT_ACRES);
0
     IF CROP FLAG
     THEN DO;
       RMI = 1.0;
     END;
0/*
 **
      CAPITAL INVESTMENT IN POLE BARNS
 */
0
     IF STOCKER_FLAG
     THEN DO;
       CALL BARNINV(WORKVEC, RSBFLAG, ON, OFF, 30, 4, ISFRAGE, STEER_PURCH
                     SFREPLACE_BARN, SFBDEPRC, SFCCA);
     END;
0
     IF CCALF_FLAG
     THEN DO:
       CALL BARNINV (WORKVEC, RCBFLAG, ON, OFF, 30, 4, ICCRAGE, NOCOWS,
                   CCBARN_AGE, CCBARN_SQFT, CCEXPAND_COST, CCREPLACE_BARN,
                   CCBDEPRC, CCCCA);
     END;
0
     IF HOG FLAG
     THEN DO;
       CALL BARNINV (WORKVEC, RHBFLAG, ON, OFF, 101, 13.15, IFFRAGE, NOSOWS,
                    FFBARN_AGE, FFBARN_SQFT, FFEXPAND_COST,
                    FFREPLACE_BARN,FFBDEPRC,FFCCA);
     END;
       I=1;
       EYC=(EER-EXCHANGE RATE)/10.0;
       ISAVE=1;
       BANKRUPT FLAG=OFF;
       TOTREP=ZERO;
       KCLB=(MOD(BEGIN_YEAR, 1985))*4+QUARTER-2;
0
       IF KCLB <= 0
       THEN DO;
         KCLB=1;
         QUARTER=3;
       END;
0
       KCLE=KCLB+3;
       CYCLE FLAG=OFF;
0
       IF KCLE > 24
       THEN DO:
         KCLB=21;
         KCLE=24;
       END;
0
     IF LANDTAX > 0.0
     THEN DO;
       TAX_RATIO = TAXES_PAST / LANDTAX;
       EST_PRICE PAST=TAX RATIO*PRICE IMPFMLD;
       TVR=PRICE_IMPFMLD*OWNLND + EST PRICE PAST*OWNED PAST + VB
                                                                                  (STEER PU
     END;
0
     IF HOG_FLAG
     THEN
       CALL HOGSPR;
     ELSE
       PRCHOGS=0.0;
     CALL YEAR0(EQUITYO, TVR, LOAN_FLAG, IRCIL_FLAG, NLOAN, LOANR, WORKVEC);
```

```
0/*
 **
     COMMODITY INDEXED LOAN IS PRESENT
    CILIR - DETERMINE THE INTEREST RATE BASED ON
 **
              INITIAL ASSETS AND DEBT
 **
    CILIRO - DETERMINE WHICH ENTERPRISE WILL BE
 **
              USED FOR THE PRICE RATIO OF THE LOAN
*/
0
      IF IRCIL FLAG
      THEN DO;
        IF ¬DONE
        THEN
          CALL CILIR(DONE);
        CALL CILIRO(CTYPE);
        INIT CILINTR=CILINTR;
        INIT CILAMT=CILAMT;
        INIT_CILAPER=CILAPER;
      END;
0
       MACREP=APE(I);
       ACCTPAY=INIT ACCTPAY;
       IREFIN=ZERO;
       REFIN FLAG=OFF:
       KI = 0;
          DO UNTIL( I > IMAX );/* DEFAULT VALUE IMAX=10 */
 /*
**
      COMPUTE AREA UNDER DISTRIBUTION
*/
0
     IF CROP FLAG
     THEN DO;
       AREAA = (MOSTYLD*(1.0+GR)**(I-1) - LOWYLD*(1.0+GR)**(I-1))/
               (HIGHYLD*(1.0+GR)**(I-1) - LOWYLD*(1.0+GR)**(I-1));
       AREAB = 1.0-AREAA;
       CALL QUOTA GENER;
                          /* COMPUTE RANDOM QUOTA */
       CALL RAND(SEED, RANDNUMB);
       CALL RANDYLDS; /* COMPUTE RANDOM YIELD */
       CALL RAND(SEED, RANDNUMB);
     END;
       ALOANINT=OLR-OL;
0
      IF ¬CYCLE_FLAG & I > 1
      THEN DO;
        KCLB=KCLB+4;
        KCLE=KCLE+4;
      END;
      IF KCLE > 24
      THEN DO:
        KCLB=1;
        KCLE=4;
      CALL CMPTPRC(WORKVEC, MEAN_PRICE, SEED, RANDNUMB, PRBARLEY, PRCORN,
      PRICE, LOANRATE, KCLB, KCLE, ON, OFF, CYCLE_FLAG, I, USCLR);
0
      KZ=0;
      DO KK=KCLB TO KCLE;
        KZ=KZ+1;
        PRICECORN(KK)=PRCORN(KZ);
      END;
```

```
CALL RAND(SEED, RANDNUMB);
      CALL NEW_INTRATE(OLIR); /* COMPUTE RANDOM INTEREST RATE */
0/*
       INITIALIZE BEGINNING CASH ASSETS & ANNUAL DEBT PAYMENTS
0
        IF I=1
        THEN DO;
          BEG_CASH_ASSETS=CR-DP*COSTAC*ACPURCH-OLR;
0/*
      ANNUAL PAYMENTS ON LAND PURCHASE LOAN in year 1 */
          IF IR > 0.0 & CROP_FLAG
          THEN
            ANNUAL_PAYMENTS=((1.0-DP)*(COSTAC*ACPURCH))/
            ((1.0-(1.0/(1.0+IR)**T))/IR);
        END; /* END IF I = 1 */
0
         DEBT_PAYMNT=ANNUAL_PAYMENTS;
            CALL INVENTORY_ANALYSIS;
0
            IF CROP FLAG
            THEN DO;
              CALL GOLAND;
0/*
              STORE CROP RESULTS FOR PRINTING LATER
              CALL STCROPS(CROPS, I, SALES, CARRYOVER, YLD, PRICE,
                   TOTAL_OPEREXP, LANDPRICE, LANDRENT);
            END:
            ELSE
              CROPS(*,I)=0.0;
0
            IF I > 1 & (LANDTAX > 0.0)
            THEN DO;
              INFLATE = (1.0 + OEI) ** (I-1);
              TAX_RATIO = (TAXES PAST*INFLATE) / (LANDTAX*INFLATE):
              EST_PRICE_PAST=TAX_RATIO*(PRICE_IMPFMLD*INFLATE);
0
              IF STOCKER FLAG & ISFRAGE >= I
                VSFBARN=(STEER_PURCH+HEIFER_PURCH)*120.0*(1.0-0.04*
                         (I-ISFRAGE));
              ELSE
                VSFBARN=(STEER_PURCH+HEIFER_PURCH)*120.0*(1.0-0.04*I);
0
              IF CCALF_FLAG & ICCRAGE >= I
              THEN
                VCCBARN=NOCOWS*120*(1.0-0.04*(I-ICCRAGE));
              ELSE
                VCCBARN=NOCOWS*120*(1.0-0.04*I);
0
              IF HOG FLAG & IFFRAGE >= I
                VFFBARN=NOSOWS*1328.15*(1.0-0.04*(I-IFFRAGE));
                VFFBARN=NOSOWS*1328.15*(1.0-0.04*I);
0
              SELECT:
                WHEN ( CROP_FLAG & OWNED PAST>0.0 ) DO;
                  TEMP=OWNLND*LANDPRICE+TAX RATIO*LANDPRICE*
                       OWNED_PAST;
                END;
                WHEN( CROP_FLAG ) DO; /* CROP PRESENT
                  TEMP=OWNLND*LANDPRICE;
                END:
                WHEN ( ¬CROP FLAG & OWNED PAST>0.0 & OWNLND>0.0 ) DO:
                  TEMP=EST_PRICE_PAST*OWNED_PAST+PRICE_IMPFMLD*
                       INFLATE * OWNLND;
```

```
END;
                  WHEN( ¬CROP_FLAG & OWNED_PAST>0.0 ) DO;
                     TEMP=EST PRICE PAST*OWNED PAST;
                  WHEN( ¬CROP_FLAG & OWNLND>0.0 ) DO;
                    TEMP=PRICE IMPFMLD*INFLATE*OWNLND:
                  END;
                END:
                TVR=TEMP + VCCBARN + VSFBARN + VFFBARN + VB*(1.0-0.04*I);
OPUT FILE(TERM) EDIT(' *** TVR *** I=',I,' INFLATE=',INFLATE,
        LANDPRICE',LANDPRICE,' OWNLND',OWNLND,' EST_PRICE_PAST',
 EST_PRICE_PAST, 'OWNED_PAST', OWNED_PAST, 'VB', VB*(1.0-0.04*I), 'VCCBARN', VCCBARN, 'VSFBARN', VSFBARN, 'VFFBARN', VFFBARN, 'TAX RATIO',
 TAX_RATIO,' TAXES_PAST', TAXES_PAST,' LANDTAX', LANDTAX,' OEI', OEI,
 ' TEMP=', TEMP) (SKIP, (4)(A,F(1\overline{2}));
             END:
0/*
       STORE STOCKER FEEDER INFORMATION FOR PRINTING LATER
       IF STOCKER_FLAG
       THEN DO;
         CALL CANUSER (WORKVEC, YGER, SEED, RANDNUMB);
         IF I = 1
         THEN
           CALL USSPRIC(SEED, RANDNUMB, WORKVEC, P1, TERM);
         CALL STOCKER(P1, YGER, PRBARLEY, WORKVEC, STOCKFEED, I);
      END;
0/*
 **
     COW CALF ENTERPRISE
 */
0
       IF CCALF FLAG
       THEN DO:
         CALL CANUSER(WORKVEC, YGER, SEED, RANDNUMB);
         IFI=1
         THEN
           CALL USSPRIC(SEED, RANDNUMB, WORKVEC, P1, TERM);
         CALL COWCALF(P1, YGER, PRBARLEY, WORKVEC, COW_CALF, I);
      END;
      STORE FARROW FINISH INFORMATION FOR PRINTING LATER
                                                                      */
      IF HOG FLAG
      THEN DO:
         CALL CANUSER(WORKVEC, YGER, SEED, RANDNUMB);
                        /* COMPUTE HOG PRICES
         CALL HOGSPR;
         CALL HOGSFF(P1, YGER, PRBARLEY, PRCHOGS, WORKVEC, FARROW, I);
      END;
0/*
             COMPUTE COMMODITY INDEXED PAYMENTS IF PRESENT
      IF IRCIL FLAG
      THEN DO;
         CALL CILIR1(CTYPE);
         CALL CILIR2(OFF);
      END;
0/*
 ** REPLACE STOCKER, COWCALF, HOG BARN
 ** IN YEAR I IF REQUIRED
 ** 3 yr. renewable amortized mortagage
 ** for 25 years .. random interest rate
 */
```

```
0
       IF RSBFLAG & ISFRAGE=I
       THEN DO;
         CALL ADDLOAN(SFREPLACE_BARN);
       END:
 0
       IF RCBFLAG & ICCRAGE=I
       THEN DO;
         CALL ADDLOAN(CCREPLACE_BARN);
       END;
 0
       IF RHBFLAG & IFFRAGE=I
       THEN DO;
         CALL ADDLOAN(FFREPLACE_BARN);
       END;
 0
       TOTCASHFLOW=STOCKFEED(10,1)+COW_CALF(9,1)+FARROW(8,1)
                                                                        CROPS(7,1)+OFFIN
       TREVENUE = TOTCASHFLOW;
       LIVING_EXP=BL*(1.0+BLPER)**(I-1);
0/*
 ** TOTAL REVENUE = GROSS CASH FLOW FROM
 ** CROPS + STOCKERS + COWCALF + HOGS
 ** + OFF FARM INCOME * RATE OF
 ** EXPECTED INCREASE PER YEAR
 */
0
       REPL_NCFLBL=TOTCASHFLOW+BEG_CASH_ASSETS-DEBT_PAYMNT-
                   LIVING_EXP-INCOME_TAX;
      CALL REPLACE(REPLACE_CAP_INPUTS, ALM, OEI, RMI, ACRES, PERFALL,
0
      I, CROP_FLAG, TREVENUE+BEG_CASH_ASSETS, DEBT_PAYMNT, BL, BLPER,
       PCULT ACRES);
      MACREP=APE(I);
      NCFLBL=REPL_NCFLBL-MACREP;
0
      IF NCFLBL > 0.0
      THEN
        SAVE_NCFBL=NCFLBL;
      ELSE
        SAVE_NCFBL=NCFLBL;
      ACCTPAY=0.0;
0/*
       STORE FINANCIAL DATA FOR PRINTING LATER */
      CALL STFINCE(CROPS, STOCKFEED, COW_CALF, FARROW, TAB, I, OLIR,
                    BEG_CASH_ASSETS, TREVENUE, DEBT_PAYMNT, MACREP,
                    LIVING_EXP, INCOME_TAX, SAVE_NCFBL);
0
     CALL NEWTLOANPRINC:
      CALL REFINANCE(ISAVE);
0
      IF NCFLBL > 0.0
                       /* PAY PRIME RATE INTEREST ON NCFLBL */
      THEN
        NCFLBL=NCFLBL*(1.0+OLIR);
0/*
        ACCMULATE FREQUENCY OF NET CASH FLOW BEFORE LOAN
     CALL CRNCFBL(SAVE_NCFBL,LIVING_EXP,BEG_CASH_ASSETS,ACRES,
          NCFBL_TAB, TABSAMP, ON, OFF);
0/* The total value of buildings excluding livestock barns */
     BLDGDEPR = 0.04*VB;
0/* Depreciation on stocker, cowcalf, hog barns
     IF STOCKER_FLAG & ISFRAGE >= I
     THEN DO;
       BLDGDEPR=BLDGDEPR+((STEER_PURCH+HEIFER_PURCH)*120.0*
                (1.0-0.04*(I-ISFRAGE)))*0.04;
     END:
     ELSE DO:
```

```
BLDGDEPR=BLDGDEPR+SFBDEPRC:
     END:
0
     IF CCALF_FLAG & ICCRAGE >= I
     THEN DO;
       BLDGDEPR=BLDGDEPR+(NOSOWS*120.0*
                (1.0-0.04*(I-ICCRAGE))) * 0.04:
     END;
     ELSE DO;
       BLDGDEPR=BLDGDEPR+CCBDEPRC;
     END;
0
     IF HOG_FLAG & IFFRAGE >= I
     THEN DO;
       BLDGDEPR=BLDGDEPR+(NOSOWS*1328.15*
                (1.0-0.04*(I-IFFRAGE)))*0.04;
     ELSE DO;
       BLDGDEPR=BLDGDEPR+FFBDEPRC;
     END;
            CALL SOLVENCY_CHK;
0
            IF BANKRUPT FLAG THEN LEAVE;
0
            CALL TAXES (I, TOTREP, MACREP, INIT MI, TOTCASHFLOW,
                INCOME_TAX, SFCCA, CCCCA, FFCCA, ALOANINT, BLDGDEPR, TERM);
            CALL OPERLOAN(ISAVE);
0
            PREVPRICE=PRICE;
            IF REFIN FLAG
            THEN
               ANNUAL PAYMENTS=DEBT PAYMNT;
            IF I=1 THEN MACREP=ZERO;
            I=I+1:
            ISAVE=ISAVE+1;
            EXCHANGE_RATE=EXCHANGE RATE+EYC;
          END:
                        /*
                             END I <= IMAX
      CALL PRINT ROUTINE;
0/*
 ** Equity in year 10 or year bankruptcy occured
 ** Cash assets = net cash flow before loan when
 ** ever this amount is positive otherwise it is
 ** zero + cowcalf herd + hog herd + mve +tvr
 */
0
     IF I > 10 THEN I = I - 1;
0
     IF IRCIL FLAG
     THEN
       CALL ADJUST CIL;
0
     EQUITY = TOTALASSETS - TOTALPRINC - INCOME TAX;
      CALL ANNUALIN; /* ANNUAL INCREASE IN NET WORTH
      CALL ASSTLIB; /*
                        COMPUTE ASSETS & LIABILITIES */
      CALL CASSIN; /* CURRENT ASSET INCREASE */
      CALL ILASSIN; /* INTERM LONG ASSET INCREASE */
      CALL LIBINC; /* LIABILITY INCREASE
0
      IF PRTDTL FLAG
      THEN DO;
         LINE CNT=LINE CNT+4;
0
         PUT FILE(PRINTER) SKIP(2) EDIT
         (' Note: An * beside the Debt Payments means the outstanding'
          ,' debt has been refinanced',(125)'_') (SKIP,A,A,SKIP,X(1),A);
```

```
CALL PRTASLI(SYSPRINT);
         CALL PRTASLI (PRINTER);
       END;
0
       ITEST=ITEST+1;
       II=II+IMAX;
0/*
      RESET THE LOAN FLAGS FOR FLOATING INTEREST RATES
      DO K = 1 TO 4;
       IF LTYPE_FLAG(K)='01'B THEN LTYPE_FLAG(K)='11'B;
      END;
       IF LOAN_FLAG = '01'B THEN LOAN_FLAG= '11'B;
       LOANR(*,4)=LOANINT(*);
       LOANR(*,3)=LOANPAY(*);
0
       CARRYOVER=INIT_INVENT;
       QUOTA=INIT QUOTA;
       BEG_CASH_ASSETS=INIT_CASH_ASSETS;
       DEBT_PAYMNT, ANNUAL PAYMENTS = 0.0;
       DP=INIT DP;
       MI = INIT_MI;
       OLR=INIT OLR;
       OL=ZERO;
       IR=INIT IR;
       IF CROP_FLAG
       THEN
         PRINCIPLE=COSTAC*ACPURCH-DP*COSTAC*ACPURCH;
       ELSE
         PRINCIPLE=0.0;
       ACCTPAY=INIT ACCTPAY:
       PREVPRICE=INITPRICE;
       INCOME TAX=0.0;
       LANDPRICE=PBAR;
       OLIR=INIT_OLIR;
       RMI = INIT_RMI;
       LOANRATE=INIT LOAN RATE;
       MEAN_PRICE=INIT MEAN PRICE;
       CALL LOANRTE(LOANRATE);
       EXCHANGE RATE=INIT EXCHR;
       USCLR=INIT USCLR;
       SUMCAP=ZERO;
       CILAPER=INIT_CILAPER;
       CILAMT=INIT_CILAMT;
       CILINTR=INIT_CILINTR;
       ACIL(*), PCIL(*), AFIL(*), PFIL(*)=0.0;
       CALL CLRTABS(CROPS, STOCKFEED, COW CALF, FARROW, TAB);
       CALL NEWRMI;
     END;
                        /*
                             END II < IIMAX
                                               */
     RMI=INIT RMI;
0/*
         PRINT PROBABILITY OF ANNUAL INCREASE(%) TABLE */
     CALL PRTAB(SYSPRINT,OFF);
     CALL PRTAB(PRINTER,ON);
     CALL PRTAB2(SYSPRINT,OFF);
     CALL PRTAB2(PRINTER,ON);
     CALL STATUS(STATUS_FLAG,ON,OFF,SYSIN,TERM);
     IF STATUS_FLAG
     THEN DO:
       CALL UPDATE_MENU(ON,OFF,SYSIN,TERM);
```

```
CALL PERCENT CHECK;
       CALL SET INIT VALUES;
       CALL NEWRMI;
     END:
     ELSE
       EOF=ON;
 END PROCESS;
0ADDLOAN: PROC(REPLACE_BARN);
ODCL REPLACE_BARN
                        FLOAT DEC(6);
        NLOAN=NLOAN+1;
        LOANR(NLOAN, 4)=IR;
        CALL NEW_INTRATE(LOANR(NLOAN, 4));
        LOANR(NLOAN, 1)=25;
        LOANR(NLOAN, 2) = 0;
        LOANR(NLOAN, 3) = (LOANR(JJ, 4)/(1.0-(1.0/(1.0+LOANR(NLOAN, 4)))
             **LOANR(NLOAN, 1))))*REPLACE BARN;
        LOANR(NLOAN, 5)=3;
        LOANR(NLOAN, 6)=4;
        DEBT_PAYMNT=DEBT_PAYMNT+LOANR(NLOAN, 3);
        LTYPE=4:
OEND ADDLOAN;
-PRINT_ROUTINE: PROC;
     IF PRTDTL FLAG & PRCROP FLAG
     THEN DO;
           IF LINE CNT > MAX# LINES THEN DO;
              CALL INVENTH(PRINTER);
              CALL INVENTH(SYSPRINT):
              LINE_CNT=#HEAD LINES;
              END;
           CALL PRCROPS(CROPS, SYSPRINT, LINE_CNT);
           CALL PRCROPS (CROPS, PRINTER, LINE CNT);
           END;
     IF PRTDTL_FLAG & PRSTOCK_FLAG
0
     THEN DO;
           IF LINE_CNT > MAX# LINES
           THEN DO:
             CALL INVENTH(PRINTER);
             CALL INVENTH(SYSPRINT);
             LINE_CNT=#HEAD_LINES;
           CALL PRSTOCK(STOCKFEED, SYSPRINT, LINE CNT);
           CALL PRSTOCK(STOCKFEED, PRINTER, LINE CNT);
           END:
0
     IF PRTDTL_FLAG & PRCC_FLAG
     THEN DO;
           IF LINE_CNT > MAX# LINES
           THEN DO;
             CALL INVENTH(PRINTER);
             CALL INVENTH(SYSPRINT);
             LINE CNT=#HEAD LINES;
             END;
           CALL PRCOWC(COW_CALF, P1, SYSPRINT, LINE_CNT);
           CALL PRCOWC(COW_CALF, P1, PRINTER, LINE_CNT);
```

```
END;
0
    IF PRTDTL_FLAG & PRFF_FLAG
    THEN DO;
          IF LINE_CNT > MAX# LINES
          THEN DO;
            CALL INVENTH(PRINTER);
            CALL INVENTH(SYSPRINT);
           LINE_CNT=#HEAD LINES;
            END;
          CALL PRHOGS (FARROW, SYSPRINT, LINE CNT);
          CALL PRHOGS (FARROW, PRINTER, LINE CNT);
          END;
0
    IF PRTDTL FLAG & PRSUM_FLAG
    THEN DO:
         IF LINE CNT > MAX# LINES
          THEN DO;
            CALL INVENTH(PRINTER);
            CALL INVENTH(SYSPRINT);
     CALL PRSUM(CROPS, TAB, STOCKFEED, COW_CALF, FARROW, WORKVEC, SYSPRINT,
               LINE CNT);
     CALL PRSUM(CROPS, TAB, STOCKFEED, COW_CALF, FARROW, WORKVEC, PRINTER,
               LINE_CNT);
          END;
OEND PRINT_ROUTINE;
0/*******************
/*
                                          */
/*
     RANDYLDS: PROC
                                          */
/*
 /********************
ORANDYLDS: PROC:
    IF RANDNUMB <= AREAA
    THEN DO;
      YLD=LOWYLD*(1.0+GR)**(I-1)+(RANDNUMB*(HIGHYLD*(1.0+GR)**(I-1)-
          LOWYLD*(1.0+GR)**(I-1))*(MOSTYLD*(1.0+GR)**(I-1)-
          LOWYLD*(1.0+GR)**(I-1))**0.5;
    END;
    ELSE DO:
      YLD=HIGHYLD*(1.0+GR)**(I-1)-((1.0-RANDNUMB)*(HIGHYLD*(1.0+GR)**
          (I-1)-LOWYLD*(1.0+GR)**(I-1))*(HIGHYLD*(1.0+GR)**(I-1)-
          MOSTYLD*(1.0+GR)**(I-1)))**0.5;
    END;
    YLD=YLD*PCULT_ACRES;
END RANDYLDS:
/*
                                      * /
/*
     TERMINATE: PROC
/*
 OTERMINATE: PROC;
    CLOSE FILE(SYSPRINT), FILE(SYSIN), FILE(FT06F00),
          FILE(PRINTER);
OEND TERMINATE;
```

```
OQUOTA GENER: PROC;
 /*
 /*
       GENERATE RANDOM QUOTA'S
 /*--
ODCL AREAC FLOAT DEC(6,0) INIT(0.0),
NEW_QUOTA FLOAT DEC(6,0) INIT(0.0),
LOW_QUOTA FLOAT DEC(6,0) INIT(0.0),
HI_QUOTA FLOAT DEC(6,0) INIT(0.0),
     ABS
                    BUILTIN;
0
     CALL RAND(SEED, RANDNUMB);
     LOW_QUOTA=0.75*INIT_QUOTA*(1.0+QUOTA_INCR)**(I-1);
     HI_QUOTA=1.25*INIT_QUOTA*(1.0+QUOTA_INCR)**(I-1);
     NEW QUOTA=INIT QUOTA*(1.0+QUOTA_INCR)**(I-1);
     AREAC=(NEW_QUOTA-LOW_QUOTA)/(HI_QUOTA-LOW_QUOTA);
0
     IF RANDNUMB <= AREAC
     THEN
       QUOTA=LOW_QUOTA+(RANDNUMB*(HI_QUOTA-LOW_QUOTA)*
              (ABS(QUOTA-LOW QUOTA)))**0.5;
       QUOTA=HI_QUOTA-((1.0-RANDNUMB)*(HI_QUOTA-LOW_QUOTA)*
              (HI_QUOTA-QUOTA))**0.5;
OEND QUOTA GENER;
0/***************
      INVENTORY ANALYSIS: PROC
 /*
 /****************
OINVENTORY ANALYSIS: PROC;
ODCL MIN
                    BUILTIN,
     TOTWHEATPROD
                   FLOAT DEC(6) INIT(0.0);
0
     IF CROP FLAG
     THEN DO;
       TOTWHEATPROD=(PERFALL*ACRES*(FALLYLD/STUBYLD)*YLD)
                    + (1.0-2.0*PERFALL)*ACRES*YLD;
        SALES=MIN(QUOTA*ACRES, TOTWHEATPROD+CARRYOVER);
      END:
      ELSE DO:
        TOTWHEATPROD=0.0;
        SALES=0.0;
      END;
        CARRYOVER=TOTWHEATPROD+CARRYOVER-SALES:
        IF CARRYOVER < 0.0 THEN CARRYOVER=0.0;</pre>
0/*
 **
     ACCUMULATE THE TOTAL PRINCIPLE OF ANY OUTSTANDING LOANS
 */
     IF LOAN FLAG = '11'B & FLAG
     THEN DO;
       TLOANPRINC=0.0;
        DO JJ = 1 TO NLOAN:
          IF LOANR(JJ,6) > 0.0 THEN
             CALL PROCESS LOANS (DEBT PAYMNT, JJ, LOANR, LTYPE FLAG,
             LOAN_FLAG, TLOANPRINC);
```

```
END;
    END;
0
     IF CROP_FLAG
      THEN
       CALL GOLAND;
0
     CALL GOEXPS;
END INVENTORY ANALYSIS;
0/**************
/*
/*
           OPERLOAN
/*
 /***************
OOPERLOAN: PROC(ISAVE);
ODCL MOD
                     BUILTIN,
                     FIXED BIN(15);
    ISAVE
    IF NCFLBL < ZERO
    THEN
        OL=ABS(NCFLBL);
    ELSE
        OL=ZERO;
0
    OLR=OL*(1.0+OLIR)**0.75;
0
     IF OL = ZERO
     THEN
        BEG_CASH_ASSETS=NCFLBL;
    ELSE
        BEG_CASH_ASSETS=(-1.0)*OLR;
     SELECT;
0/*
        NOREFINANCING HAS OCCURED & LOAN IS UP FOR RENEWAL */
        WHEN(LTYPE=2 & MOD(ISAVE, IRENEW)=0 & FLAG_LTYPE2 & ISAVE > 0 &
             ¬REFIN_FLAG) DO;
             CALL PREMIUM;
             ANNUAL_PAYMENTS=PRINCIPLE/((1.0-(1.0/(1.0+iR)**(T-I))
                             ))/IR);
             ISAVE=ZERO;
             END;
0
        WHEN(LTYPE=2 & MOD(ISAVE, IRENEW)=0 & FLAG_LTYPE2 & ISAVE > 0 &
             REFIN FLAG) DO;
            PRINCIPLE=PRINCIPLE-(ANNUAL PAYMENTS-PRINCIPLE*IR);
            CALL PREMIUM;
            IF IR > 0.0
            THEN
           NEW_PAYMENTS=PRINCIPLE/((1.0-(1.0/(1.0+IR)**(T-IREFIN)))/IR);
             NEW PAYMENTS=0.0;
            ISAVE=ZERO;
            END:
0
        OTHERWISE;
     END:
 END OPERLOAN;
-PREMIUM: PROC;
        IR=OLIR;
        SELECT;
          WHEN(IRENEW=2) DO;
0
```

```
IR=IR+0.005;
            END:
0
          WHEN(IRENEW=3) DO;
            IR=IR+.010;
            END;
0
          WHEN(IRENEW=4) DO:
            IR=IR+.015;
            END;
0
          WHEN(IRENEW=5) DO;
            IR=IR+.020;
            END;
0
      OTHERWISE;
        END:
 END PREMIUM;
0/**************
 /*
      PROCEDURE: REFINANCE
 /*
 /***************
-REFINANCE: PROC(ISAVE);
0/* REFINANCING OF OPERATING LOAN */
ODCL ISAVE
                             FIXED BIN(15),
     CONSOLD
                             FLOAT DEC(6) INIT(0.0),
     ABS
                             BUILTIN,
     LANDINT
                             FLOAT DEC(6) INIT(0.0);
0
     IF CROP FLAG & ACPURCH > 0.0
     THEN DO;
       LANDINT=PRINCIPLE*IR;
       PRINCIPLE=PRINCIPLE-(ANNUAL_PAYMENTS-PRINCIPLE*IR);
0
     TOTAL OPEREXP=CROPS(6,I)+STOCKFEED(9,I)
                                                                COW_CALF(8,I)+FARROW(7
0
     IF NCFLBL*(-1.0) > TOTAL OPEREXP & I < 10
     THEN DO:
0
         IF LTYPE=1 THEN
                            IR=OLIR+.020;
         IF LTYPE=2 THEN
                            CALL PREMIUM;
         IF IRCIL_FLAG
                                  /* COMMODITY INDEX LOAN */
         THEN DO:
           IR=CILINTR;
           PFIL(I)=PFIL(I)+ABS(NCFLBL);
           DEBT_PAYMNT=0.0;
           KI = 0;
           CILAMT=ABS(NCFLBL)+ERC;
           PRINCIPLE=CILAMT;
           ERC=CILAMT;
           TLOANPRINC=ERC;
         END;
         ELSE DO;
           CALL RAND(SEED, RANDNUMB);
           CALL NEW_INTRATE(IR);
           LOANR(JJ-1,4)=IR;
OPUT FILE(TERM) EDIT(' NCFLBL-1', NCFLBL, ' PRINCIPLE', PRINCIPLE,
 ' TLOANPRINC', TLOANPRINC, ' LENGTH LOAN', LOANR(JJ-1,1)) (SKIP,(3)(A,F(12)),A,F(12,5));
           CONSOLD=ABS (NCFLBL)+PRINCIPLE+TLOANPRINC;
```

```
OPUT FILE(TERM) EDIT(' NCFLBL-2', NCFLBL, ' PRINCIPLE', PRINCIPLE,
 ' TLOANPRINC', TLOANPRINC, ' LENGTH LOAN', LOANR(JJ-1,1))
 (SKIP, (3)(A,F(12)),A,F(12,5));
          LOANR(JJ-1,2)=0; /* # of payments made */
           TLOANPRINC=CONSOLD:
 (NOZERODIVIDE): DEBT PAYMNT=CONSOLD/((1.0-(1.0/(1.0+IR))
                 **LOANR(JJ-1,1)))/IR);
          LOANR(JJ-1,3)=DEBT_PAYMNT;
OPUT FILE(TERM) EDIT(' JJ-1', JJ-1,' ANNUAL PAYMENT', LOANR(JJ-1,3),
 ' INTEREST RATE', LOANR(JJ-1,4), 'TLOANPRINC', TLOANPRINC)
 (SKIP, (4)(A,F(12,3)));
        END;
0/*
     ADD TOTAL PRINCIPLE TO NET CASH FLOW FOR REFINANCING */
         IF LOAN_FLAG = '11'B THEN LOAN_FLAG='01'B;
         REFIN FLAG=ON;
         ISAVE=ZERO;
OPUT FILE(TERM) SKIP EDIT(' NCFLBL**RF', NCFLBL,' TOTEXP',
 TOTAL_OPEREXP)((2)(A,F(12)));
        NCFLBL=ZERO;
         IF CROP FLAG & ACPURCH > 0.0
         THEN
          LANDINT=PRINCIPLE*IR;
         IREFIN=I;
0
      ALOANINT=ALOANINT+LANDINT;
      END:
OEND REFINANCE;
-NEWTLOANPRINC: PROC;
ODCL KJ
             FIXED BIN(15) INIT(0);
     IF REFIN_FLAG & ¬IRCIL_FLAG
      THEN DO;
        KJ=LOANR(JJ-1,1)-LOANR(JJ-1,2)-I+IREFIN;
        TLOANPRINC=LOANR(JJ-1,3)*((1.0-(1.0/(1.0+LOANR(JJ-1,4)))
                  **KJ))/LOANR(JJ-1,4));
     END;
OEND NEWTLOANPRINC:
0/**************
/*
 /*
      PROCEDURE: NEW INTRATE
 /*
 /**************
-NEW_INTRATE: PROC(IR);
ODCL LI
                FLOAT DEC(6) INIT(0.75),
                 FLOAT DEC(6) INIT(1.25),
    UI
                 FLOAT DEC(6) INIT(0.02),
     TWO
    SEVEN
                 FLOAT DEC(6) INIT(0.12),
                 FLOAT DEC(6);
0/*
     LOWER LIMIT ON INTEREST RATES
    LI=LI*IR;
    UI=UI*IR;
    IF LI < BLPER-TWO
    THEN DO:
      LI=BLPER-TWO;
      UI = (BLPER-TWO)/0.75*1.25;
      END:
```

PERFALL*F

```
0/*
    UPPER LIMIT ON INTEREST RATES
    IF UI > BLPER+SEVEN
    THEN DO;
      UI = BLPER+SEVEN;
      LI = (BLPER + SEVEN)/1.25 * 0.75;
0/*
     GENERATE RANDOM NUMBER
0
    CALL RAND(SEED, RANDNUMB);
0/*
    NEW INTEREST RATE IS
    IR = LI + (UI - LI) * RANDNUMB;
0
OEND NEW INTRATE;
0/***************
/*
/*
    PROCEDURE: GOLAND
/*
/*
    COMPUTE THE LAND RENT AND
/*
            THE LAND PRICE ($/Acre)
/*
 /****************
OGOLAND: PROC;
ODCL TEMP1
                        FLOAT DEC(6) INIT(0.0),
                        FLOAT DEC(6) INIT(0.0);
    TEMP2
    TEMP1=PERFALL*FALLYLD + (1.0-2.0*PERFALL)*STUBYLD;
    TEMP2=FERT+CHEM:
    LANDRENT=(0.33*((PRICE+PREVPRICE)/2.0*TEMP1*PCULT ACRES))-
             (0.33*(((PERFALL*TEMP2+(1.0-2.0*PERFALL)*TEMP2)
            +(LANDTAX*(1.0+INCRLTAX)**I));
0
    IF LANDRENT <= 0.04 * LANDPRICE
        LANDPRICE=(1.1746189*LANDRENT**0.05)*LANDPRICE**0.95;
        END;
    ELSE DO;
        LANDPRICE=(1.6206566*LANDRENT**0.15)*LANDPRICE**0.85;
    IF RENLND = 0 THEN LANDRENT=0.0;
OEND GOLAND;
0/***************
/*
    PROCEDURE: GOEXPS
/*
/*
    COMPUTE TOTAL OPERATING EXPENSES
/*
    TOTAL WHEAT PRODUCTION IS A FUNCTION*/
/*
     OF STUBBLE ACREAGE AND
 /*
         FALLOW ACREAGE
 /*
 /*************
OGOEXPS: PROC:
ODCL TCROPCOST
                      FLOAT DEC(6) INIT(0.0);
    TCROPCOST=(PERFALL*ACRES*(OEAC-0.33*FERT-REDUCETILLCOST))
             +(1.0-2.0*PERFALL)*ACRES*OEAC
             + PERFALL*ACRES*FALLOWCOST;
     IF ACRES > 0.0 THEN TCROPCOST=TCROPCOST/ACRES;
    IF RENLND > 0.0 & ACRES > 0.0
```

```
THEN DO:
     TOTAL OPEREXP=((TCROPCOST+LANDTAX)*(1.0+OEI)**I
                                                               RENLND/ACRES*LANDRENT)*
    ELSE DO;
         TOTAL_OPEREXP=(TCROPCOST+LANDTAX)*(1.0+OEI)**I*ACRES;
0
     TOTAL OPEREXP=TOTAL_OPEREXP*PCULT_ACRES;
OEND GOEXPS:
0/***************
/*
/*
      SOLVENCY_CHK
 /*
                                          * /
 /**************
OSOLVENCY_CHK: PROC;
ODCL OL
                   FLOAT DEC(6) INIT(0.0),
                   FLOAT DEC(6) INIT(0.0),
     OLR
    DEBT
                   FLOAT DEC(6) INIT(0.0),
     ABS
                   BUILTIN;
0/*
    OPERATING LOAN INTEREST = OPERATING LOAN REPAYMENT -
                                OPERATING LOAN
0
     IF NCFLBL < ZERO
     THEN
       OL=ABS(NCFLBL);
     ELSE
       OL=ZERO;
     OLR=OL*(1.0+OLIR)**0.75;
0
     IF NCFLBL > 0.0
     THEN
         TOTALASSETS=NCFLBL:
     ELSE
         TOTALASSETS=0.0;
0
     TOTALASSETS=TOTALASSETS+CARRYOVER*PRICE+MVE(I)+TVR
                + (NOCOWS*11.0+(NOCOWS/20.0)*15.0)*
                (P1(I)*YGER*0.8105+6.7470)
                                                          (NOSOWS + NOBOARS) * 3.86 * FARR
0
     TOTALPRINC=PRINCIPLE+TLOANPRINC+OLR;
     IF NCFLBL < 0.0
     THEN
       DEBT=TLOANPRINC-INCOME TAX-ABS(NCFLBL);
       DEBT=TLOANPRINC-INCOME_TAX;
0 EQUITY=TOTALASSETS - DEBT;
0PUT FILE(TERM) EDIT(' I',I,' NCFLBL',NCFLBL,' TLOANPRINC',TLOANPRINC,
 ' INCOME_TAX', INCOME_TAX, ' ERC', ERC, ' DEBT', DEBT, ' ASSETS',
 TOTALASSETS) (SKIP, (\overline{4})(A,F(12,2));
     IF EQUITY <= 0.0
     THEN DO:
       BANKRUPT FLAG=ON;
       SAVE BFLAG=ON;
     END;
     ELSE
0
       IF DEBT / TOTALASSETS > BANKRUPT_LIMIT
       THEN DO;
         BANKRUPT FLAG=ON;
         SAVE BFLAG=ON;
```

```
END;
OEND SOLVENCY_CHK;
OANNUALIN: PROC;
                           FLOAT DEC(6) INIT(0.0),
ODCL INCREASE
     LOG
                           BUILTIN,
     EXP
                           BUILTIN,
     ID
                           FIXED BIN(15) INIT(1),
                           FIXED BIN(15) INIT(1),
     ΙX
                           FIXED DEC(3,0) INIT(-8.),
     LOWLIMIT
                           FIXED DEC(3,0) INIT(18.),
     UPLIMIT
     LLIST(16)
                           FIXED DEC(5,1) INIT(-13.9, -11.9, -9.9, -7.9,
                        -5.9, -3.9, -1.9, 0.0, 2., 4., 6., 8., 10., 12., 14., 16.),
     ULIST(16)
                           FIXED DEC(5,1) INIT(-12.0, -10.0, -8.0, -6.0,
                        -4.0, -2.0, 0.0, 1.9, 3.9, 5.9, 7.9, 9.9, 11.9, 13.9,
                        15.9,17.9),
                           BIT(1) INIT(OFF);
     FOUND
OON ERROR BEGIN;
     PUT FILE(SYSPRINT) SKIP EDIT(EQUITY, EQUITYO, I)((3)(F(10,0)));
     LINE CNT=LINE CNT+1;
0/*
      COMPUTE ANNUAL EQUITY (INCREASE OR DECREASE) %
     INCREASE=0.0:
0
     IF EQUITY>0.0 & EQUITYO>0.0
     THEN DO:
       INCREASE=LOG(EQUITY/EQUITYO)/I;
       INCREASE=(EXP(INCREASE)-1.0)*100.0;
     END:
     ELSE
       IF EQUITYO > 0.0
       THEN DO;
         INCREASE=((EQUITY-EQUITYO)/EQUITYO)/I;
         INCREASE=(EXP(INCREASE)-1.0)*100;
       END;
       ELSE
         INCREASE=0.0;
0/*
      POSITION (INCREASE OR DECREASE) IN TABLE
     IF INCREASE <= LOWLIMIT
     THEN DO;
       ID=1;
       FOUND=ON;
       END;
     ELSE
       IF INCREASE >= UPLIMIT
       THEN DO;
         ID=15:
         FOUND=ON;
         END;
0
     IF - FOUND THEN
       DO IX=1 TO 16;
         IF INCREASE >= LLIST(IX) & INCREASE <= ULIST(IX)</pre>
         THEN DO;
            ID=IX+1;
           FOUND=ON:
            END;
```

```
END;
0
     PROBTAB(ID)=PROBTAB(ID)+1;
     PROBSAMP=PROBSAMP+1;
0/*
      CHECK IF BANKRUPTCY OCCURRED
     IF BANKRUPT_FLAG
     THEN DO:
       PROBANK(ID)=PROBANK(ID)+1.0;
      BUILD LIST OF BANKRUPT YEARS
       ALLOCATE YEAR_NODE;
       NEXT=TOP;
       TOP=RPT;
       YEARBANKR=II;
       COLID=I;
     END:
OEND ANNUALIN;
0/****************************
/*
                                            */
        PRTAB(TEMPFL)
      PRINT SUMMARY TABLES & YEARS
/*
      BANKRUPTCY OCCURRED STARTING FROM
/*
      THE LAST YEAR TO THE 1 YEAR
 /*
 /**************
OPRTAB: PROC(TEMPFL, FLAG);
ODCL TEMPFL
                     FILE VARIABLE,
     FLAG
                     BIT(1),
                     BUILTIN,
     MOD
     PRINTLINE(10) CHAR(3) INIT((10)(' ')),
                     CHAR(3) INIT(' '),
     BLANK
     SAMPLE
                     FIXED BIN(31) INIT(1),
                   . CHAR(3) INIT(' *');
     STAR
     IF ¬FLAG THEN DO;
     COMPUTE PROBABILITY OF ANNUAL (INCREASE OR DECREASE) */
O(NOZERODIVIDE): PROBTAB = PROBTAB/PROBSAMP * 100.0 + 0.5;
      COMPUTE PROBABILITY OF BANKRUPTCY
O(NOZERODIVIDE): PROBANK = PROBANK/PROBSAMP * 100.0 + 0.5;
                  END;
     PUT FILE(TEMPFL) PAGE EDIT
     ('Probability of an Annual Increase in Net Worth')
     (SKIP(2),COL(15),A) ((80)'_') (SKIP(2),COL(8),A)
     ('% | < < < <
                                <
      '0 - 2 - 4 - 6 - 8 - 10 - 12 - 14 -16 -')
     (SKIP,COL(8),A,COL(44),A)
     (' | -14 -12 -10 -8 -6 -4 -2
      ' 1.9 3.9 5.9 7.9 9.9 11.9 13.9 15.9 17.9 18+ |')
     (SKIP,COL(10),A,A) ((80)'_') (SKIP,COL(8),A) ('|',PROBTAB,' |')
     (SKIP,COL(10),A,(13)(P'ZZZ9'),(5)(P'ZZZZ9'),A)
     ((80)'_') (SKIP,COL(8),A)
     (' % | SAMPLE SIZE WAS : ',PROBSAMP,'|') (COL(8),A,P'ZZZ9', COL(80),A) (' |',(80)'_','|') (SKIP,COL(8),A,A,A); (SKIP(2),COL(15),A) ((71)'_') (SKIP(2),COL(2),A)
   ('\% \mid ','<','<','<','<','0 - \overline{2} - 4 - 6 - 8 - 10 - 12 - 14 - 16 -','|')
   (COL(3),A,COL(8),A,COL(12),A,COL(16),A,COL(20),A,COL(27),A,COL(72),A)
```

```
('| -8 -6 -4 -2 0 1.9 3.9 5.9 7.9 9.9 11.9 13.9 15.9 17.9 18+',
     '|') (COL(5),A,COL(72),A) ((71)'_') (COL(2),A);
     PUT FILE(TEMPFL) EDIT
     ('|',PROBTAB,'|') (COL(5),A,(10)(P'ZZZ9'),(5)(P'ZZZZ9'),COL(72),A)
(' % | SAMPLE SIZE WAS : ',PROBSAMP,'|') (COL(1),A,P'ZZZ9',
COL(72),A) (' ___|',(66)'__','|') (SKIP,A,A,A);
      IF SAVE BFLAG
      THEN
      PUT FILE(TEMPFL) EDIT
      ('Probability of Bankruptcy') (SKIP(2),COL(24),A)
('|',(66)'_','|') (COL(5),A,A,A)
('|',PROBANK,'|')(COL(5),A,(10)(P'ZZZ9'),(5)(P'ZZZZ9'),COL(72),A)
('|',(66)'_','|') (COL(5),A,A,A);
0
      ELSE
        PUT FILE(TEMPFL) SKIP(2) EDIT(' No Bankruptcies occurred')
        (A):
0/*
       PRINT LIST OF BANKRUPT YEARS IN REVERSE ORDER
      IF SAVE_BFLAG
      THEN DO:
0
         PUT FILE(TEMPFL) PAGE EDIT('Year Bankruptcy Occurred')
          (SKIP(2),A,COL(8),A) ((39)'_') (SKIP,COL(2),A)
         ('Year')(SKIP,COL(18),A) ('Sample ',(I DO I = 1 TO 10))
(SKIP,A,(10)(P'ZZ9')) ((39)'_') (SKIP,COL(2),A);
0
         RPT=TOP:
         DO UNTIL ( RPT = NULL );
0
            IF YEARBANKR <=10
            THEN
               SAMPLE=1;
            ELSE
               SAMPLE=YEARBANKR/10:
            PRINTLINE(*)=BLANK;
            PRINTLINE(COLID)=STAR;
            PUT FILE(TEMPFL) SKIP EDIT(SAMPLE, PRINTLINE)
            (P'ZZZZZZ9',X(1),(10)(A(3)));
            TOP=RPT:
            RPT = RPT -> NEXT;
            IF FLAG THEN FREE TOP->YEAR NODE;
            PUT FILE(TEMPFL) EDIT((39)'_')(COL(2),A);
      END:
      IF FLAG THEN DO;
        SAVE_BFLAG=OFF;
        TOP=NULL:
        RPT=NULL;
        PROBSAMP=0.0;
0
        PROBTAB(\star)=0.0:
        PROBANK(\star)=0.0;
      END;
OEND PRTAB;
0/**************
 /*
 /* PROCEDURE: PROCESS_LOANS(LOANR, DEBT)*/
 /* LOANR(*,1)=Length of loan
 /* LOANR(*,2)= # of payments made
```

```
/* LOANR(*,3)=Annual payments
 /* LOANR(*,4)=Interest rate
 /* LOANR(*,5)= # years loan is renewed */
 /* LOANR(*,6)=Loan type
 /*
 <sup>^</sup>/**********************************/
OPROCESS_LOANS: PROC(DEBT, JJ, LOANR, LTYPE FLAG, LOAN FLAG, TLOANPRINC);
ODCL DEBT
                           FLOAT DEC(6),
     JJ
                           FIXED BIN(15),
    LOANR(20,6)
                           FLOAT DEC(6),
     LTYPE FLAG(4)
                           BIT(2),
     LOAN_FLAG
                           BIT(2),
     TLOANPRINC
                           FLOAT DEC(6)
     (PRNREM, PAYMNT INIT(0)) FLOAT DEC(6),
                            FLOAT DEC(6) INIT(0.0),
     (ANSWER, J)
                           FIXED BIN(15),
    MOD
                           BUILTIN;
0/*
     RENEWAL SCHEDULE FOR :
                                */
    Equal Principal Renewable Locked Interest Rate */
    Renewable Amortized Floating OR Locked Interest Rate */
     ANSWER=LOANR(JJ,6);
     IF ANSWER = 4 \& LTYPE_FLAG(4) \& LOANINT(JJ)>0.0 \& I = 1
     THEN DO:
       J=LOANR(JJ,1)-LOANR(JJ,2)-I+1;
       PRNREM=LOANR(JJ,3)*((1.0-(1.0/(1.0+LOANR(JJ,4))**J))/
              LOANR(JJ,4));
       LOANR(JJ,3)=PRNREM/((1.0-(1.0/(1.0+LOANR(JJ,4))**J))/
              LOANR(JJ,4));
     END;
       IF ANSWER=4 & LTYPE_FLAG(4)
       THEN DO;
         IF MOD(LOANR(JJ, 2)+I-1, LOANR(JJ, 5)) = 0
           J=LOANR(JJ,1)-LOANR(JJ,2)-I+1;
           PRNREM=LOANR(JJ,3)*((1.0-(1.0/(1.0+LOANR(JJ,4))**J))/
                  LOANR(JJ,4));
           CALL NEW_INTRATE(LOANR(JJ,4));
           LOANR(JJ,3)=PRNREM/((1.0-(1.0/(1.0+LOANR(JJ,4))**J))/
                  LOANR(JJ,4));
         END:
       END;
0/*
          TYPE 2 LOANS
     IF ANSWER = 2 & LTYPE_FLAG(2)
     THEN DO:
         CALL NEW_INTRATE(LOANR(JJ,4));
         END;
0/*
        TYPE 3 RENEWABLE LOAN
     IF ANSWER=3 & LTYPE_FLAG(3) THEN DO;
       IF MOD(LOANR(JJ, 2)+I-1, LOANR(JJ, 5)) = 0
       THEN DO:
           CALL NEW INTRATE(LOANR(JJ,4));
           END;
        END;
0/* Remaining Principal
```

```
0
    IF ANSWER = 1 ANSWER = 4
    THEN DO:
      J=LOANR(JJ,1)-LOANR(JJ,2)-I;
    PRNREM=LOANR(JJ,3)*((1.0-(1.0/(1.0+LOANR(JJ,4))**J))/LOANR(JJ,4));
      END;
    ELSE DO:
      J=LOANR(JJ,1)-LOANR(JJ,2)-I;
      PRNREM=LOANR(JJ,3)*J;
    END;
0/*
     COMPUTE ANNUAL PAYMENTS
0
     SELECT;
0
       WHEN (ANSWER=1) DO;
         PAYMNT=LOANR(JJ,3):
         END:
0
       WHEN (ANSWER=2) DO;
         PAYMNT=LOANR(JJ,3)+(LOANR(JJ,3)*(LOANR(JJ,1)-LOANR(JJ,2))
                *LOANR(JJ,4));
         END;
0
       WHEN (ANSWER=3) DO;
         TEMP=LOANR(JJ,3)*(LOANR(JJ,1)-LOANR(JJ,2)-I+1)*LOANR(JJ,4);
         PAYMNT=LOANR(JJ,3)+TEMP;
         END:
0
       WHEN(ANSWER=4) DO:
         PAYMNT=LOANR(JJ,3);
         END;
0
       OTHERWISE;
     END;
     ADD LOAN PAYMENT TO TOTAL DEBT PAYMENT
     DEBT = DEBT + PAYMNT;
     ALOANINT=ALOANINT+PRNREM*LOANR(JJ,4);
PUT FILE(TERM) SKIP EDIT(' ALOANINT', ALOANINT, ' PRNREM', PRNREM,
 ' JJ',JJ,' LOANR(JJ,4)',LOANR(JJ,4)) ((4)(A,F(12,2)));
/*
/*
     PRINT INFORMATION ABOUT EACH TYPE OF LOAN
/*
 IF LOAN_FLAG = '11'B & PRTLN_FLAG THEN DO;
      IF LOAN_LINE_CNT > 54
      THEN DO;
        PUT FILE(SYSPRINT) EDIT(
         'Detail for operating loans') (SKIP(2),COL(12),A)
        (' Sample Loan
                           Principal','Interest')
        (SKIP(2),A,COL(42),A)
        (' Number Number
                          Remaining', 'Payment', 'Rate', 'J')
        (SKIP, A, COL(32), A, COL(44), A, COL(52), A);
        PUT FILE(LOANFIL) PAGE EDIT(
         'Detail for operating loans') (SKIP(2),COL(12),A)
        (' Sample Loan
                          Principal','Interest')
        (SKIP(2),A,COL(42),A)
        (' Number Number
                           Remaining', 'Payment', 'Rate')
        (SKIP,A,COL(32),A,COL(44),A) ((48)' ') (SKIP,COL(2),A);
        LOAN LINE CNT=7;
        END;
```

```
IF J > (-1.0)
      THEN DO;
       PUT FILE(LOANFIL) EDIT
       (PROBSAMP, JJ, PRNREM, PAYMNT, LOANR(JJ, 4))
       (SKIP,COL(2),P'ZZZZ9',X(4),P'Z9',X(3),P'ZZ,ZZZ,ZZ9V.99',
       P'ZZZZ,ZZ9V.99',P'ZZZV.9999');
       LOAN LINE CNT=LOAN LINE CNT+1;
      END;
       END:
    TLOANPRINC=TLOANPRINC+PRNREM;
0
    IF I = 1
    THEN
      INIT REMAINP=TLOANPRINC:
0/*
        TEST FOR LOAN BEING PAID UP
    IF PRNREM <=0.0 THEN
       LTYPE_FLAG(ANSWER) = '01'B;
END PROCESS_LOANS;
0/**************
/*
/*
          STATUS
/*
 /***************
OSTATUS: PROC(FLAG, ON, OFF, SYSIN, TERM);
ODCL FLAG
                BIT(1),
    OFF
                BIT(1),
                BIT(1) INIT(OFF),
    ERR FLAG
                BIT(1),
    ON
    SYSIN
                FILE VARIABLE,
    TERM
                FILE VARIABLE,
    ANSWER
                CHAR(1) INIT('N');
0
    PUT FILE(TERM) EDIT
    ('Do you wish to update & run a further analysis of this problem?')
    (SKIP(3),COL(1),A) ('ENTER --- Y-Yes, N-No : ') (COL(1),A);
   CALL READCHR(ANSWER, ERR_FLAG, ON, OFF, TERM, SYSIN);
   IF ANSWER = 'Y' | ANSWER = 'y'
   THEN
              FLAG=ON;
OEND STATUS:
0/**************
/*
/*
            UPDATE MENU
 /**************
OUPDATE_MENU: PROC(ON,OFF,SYSIN,TERM);
                    BIT(1),
ODCL ON
                    BIT(1),
    OFF
    FLAG
                    BIT(1) INIT(OFF),
    ANSWER
                    FIXED BIN(15) INIT(3),
    SYSIN
                    FILE VARIABLE,
    TERM
                    FILE VARIABLE;
0
    DO UNTIL ( FLAG );
    PUT FILE(TERM) EDIT
     ('UPDATE MENU') (SKIP(2), COL(5), A)
     ('1. Basic input data #''s', NSTART,' - ', NEND)
```

```
(COL(1),A,P'ZZ9',A,P'Z9')
     ('2. Loan information') (COL(1),A)
    ('3. Change Program Defaults.')
    (COL(1),A)
     ('4. No further updates.')(COL(1),A)
    ('ENTER NUMBER (1-4): ')(COL(1),A);
0
      CALL READINT (ANSWER, ON, OFF, TERM, SYSIN);
      SELECT;
0
        WHEN( ANSWER = 1 ) DO;
           CALL UPDATA;
           END;
0
        WHEN ( ANSWER = 2 ) DO;
           CALL LOAN_UPDATE_MENU;
           END;
0
        WHEN ( ANSWER = 3 ) DO;
           CALL DEFAULT_MENU;
           END;
0
        OTHERWISE DO;
           FLAG=ON:
           END;
0
      END;
                    END SELECT
      END;
                       END UNTIL
  END UPDATE_MENU;
0/*************
  /*
                UPDATA
   /**************
OUPDATA:
          PROC:
0DCL
      FLAG
                   BIT(1) INIT(OFF),
      INEXT
                  FIXED BIN(15);
     DO UNTIL ( FLAG );
        PUT FILE(TERM) EDIT(
      'ENTER the question # you wish to change OR PRESS RETURN :')(A);
        INEXT=0;
0
        CALL READINT (INEXT, ON, OFF, TERM, SYSIN);
0
        IF INEXT=0
        THEN
          FLAG=ON;
      ELSE DO;
          CALL ASKQUES(INEXT, TERM, QUESTIONS);
          CALL READREL(REPLY, ON, OFF, TERM, SYSIN);
          WORKVEC(INEXT) = REPLY;
          END;
    END;
   LINE CNT=99;
 END UPDATA;
0/**************
 /*
 /*
     PROCEDURE: LOAN MENU
 /*
 /**************
OLOAN_MENU: PROC;
```

```
ODCL ANSWER
                        FIXED BIN(15) INIT(0),
    UPDATE STATUS
                        BIT(1) INIT(OFF);
    CALL TYPE_LOAN_MENU(ANSWER);
    CALL GET_LOAN_DATA(JJ, ANSWER, UPDATE_STATUS, OFF);
END LOAN MENU;
0/****************
/*
                                        */
       LOAN_UPDATE_MENU
 /*
 /*************
-LOAN_UPDATE_MENU: PROC;
ODCL ANSWER
                      FIXED BIN(15) INIT(1);
    PUT FILE(TERM) SKIP EDIT(
        Do you wish to update:',' 1. Land Purchase Loan.',
     ' 2. An existing loan.','
                                ENTER NUMBER 1 or 2 :')
    ((4)(SKIP,A));
    CALL READINT (ANSWER, ON, OFF, TERM, SYSIN);
0/*
        UPDATE THE INFORMATION ON THE TYPE OF LOAN THAT
        WILL FINANCE THE LAND PURCHASE
    IF ANSWER = 1
    THEN
       CALL LAND_PURCHASE_MENU;
    ELSE DO;
        DISPLAY THE MENU FOR EXISTING LOANS
                                                           */
0
       CALL EXLOAN UPMENU;
       END;
OEND LOAN_UPDATE MENU;
0/****************************
/*
/*
      TYPE_LOAN_MENU
 /*
 /*************
OTYPE_LOAN_MENU: PROC(TYPE);
                     FIXED BIN(15),
ODCL TYPE
    J
                     FIXED BIN(15) INIT(1),
    CORRECT
                     BIT(1) INIT(OFF),
    LENGTH MENU
                            FIXED BIN(15) INIT(5);
ODCL MENU(5)
                            CHAR(72) VARYING INIT(
     'Amortized locked interest rate',
     'Equal principal floating or locked interest rate',
     'Equal principal renewable locked interest rate',
     'Renewable amortized locked interest rate',
     'Commodity Indexed Loan');
     DISPLAY MENU OF AVAILABLE TYPES OF LOANS
    PUT FILE(TERM) SKIP(2) EDIT(
     'SELECT THE TYPE OF LOAN(S) THAT YOU HAVE',
     'FROM THE FOLLOWING LIST')(SKIP, COL(5), A, COL(10), A);
    DO J = 1 TO LENGTH MENU;
      PUT FILE(TERM) SKIP EDIT(J, MENU(J))(P'Z9', X(1), A);
    END;
0/*
      SET USERS SELECTION
    CORRECT=OFF;
```

```
DO UNTIL ( CORRECT );
    TYPE=0:
    PUT FILE(TERM) SKIP(2) EDIT(
    'ENTER NUMBER (1-',LENGTH_MENU,') OR PRESS RETURN IF YOU', 'HAVE NO LOANS: ') (A,F(1),A,A);
    CALL READINT (TYPE, ON, OFF, TERM, SYSIN);
    CORRECT=ON;
    IF TYPE < 0 | TYPE > LENGTH MENU
    THEN DO;
      CORRECT = OFF;
      PUT FILE(TERM) SKIP EDIT(' **** ERROR MESSAGE ****') (A)
       (' THE RESPONSE TO THIS QUESTION CAN BE A NUMBER 1 - ',
       LENGTH_MENU, ' OR',
        ' PRESS THE RETURN KEY IF YOU HAVE NO LOANS')
       (SKIP(2),A,F(1),A,SKIP,A);
      END;
    END;
OEND TYPE_LOAN_MENU;
0/***************
 /* GET_LOAN_DATA(JJ,ANSWER,UPDATE_STATUS*/
/***********
-GET_LOAN_DATA: PROC(JJ, ANSWER, UPDATE_STATUS, UPDATE);
ODCL LOAN#(5)
                            FIXED BIN(15) INIT(4,5,5,5,2),
    LOAN QUEST(22)
                            CHAR(72) VARYING INIT(
     'The initial length of the loan (years) : ',
     'The number of payments made : ',
     'The amount of each annual payment : ',
     'The interest rate (%) : ',
     'The length of the loan (years) : ',
     'The number of payments made : '
     'The annual principal payment: '
     'ENTER the locked interest rate(%)
                                        OR'
       PRESS RETURN if the interest rate is floating: ',
0
     'The total length of the loan (years) : ',
     'The total number of payments made : ',
     'The annual principal payment : '
     'The present locked interest rate(%) : '
     'After how many years is the loan renewed : ',
     'The number of years the loan is amortized over : ',
     'The total number of payments made : ',
     'The present annual payment : ',
     'ENTER the initial locked interest rate(%) : ',
     'After how many years is the loan renewed: ',
     'The number of years the loan is amortized over : ',
     'The amount of the loan : ');
ODCL MAX#LOANS
                             FIXED BIN(15) INIT(20),
    ΙI
                             FIXED BIN(15),
     (J, IS, IE, ANSWER, JJ)
                             FIXED BIN(15),
    UPDATE STATUS
                             BIT(1),
                             BIT(1),
    UPDATE
     CORRECT
                             BIT(1) INIT(OFF),
```

```
MOD
                              BUILTIN,
     RESP
                              FLOAT DEC(6) INIT(0.0);
0
     IF ANSWER = 0
     THEN DO;
          LOAN FLAG='00'B;
          NLOAN=0;
          END:
     ELSE DO:
          LOAN FLAG='11'B;
      ASK LOAN QUESTIONS & GET USERS RESPONSES
     DO UNTIL (ANSWER=0);
       LTYPE_FLAG(ANSWER) = '11'B;
       IS=(ANSWER-1)*5+1:
       IE=IS+LOAN#(ANSWER)-1;
       IF "UPDATE_STATUS THEN JJ=JJ+1;
       II=0;
       LOANR(JJ,6)=ANSWER;
0/*
         SET THE LOAN FLAGS FOR FLOATING INTEREST RATES
       IF ANSWER=2 | ANSWER =4 THEN LTYPE_FLAG(ANSWER)='11'B;
0
       DO J=IS TO IE;
         RESP=0.0;
         II=II+1;
0
         IF J=9
         THEN
           PUT FILE(TERM) EDIT(J,LOAN_QUEST(J)) (P'ZZ9',
           X(1),A);
         ELSE DO;
           IF J = 10 THEN
              PUT FILE(TERM) EDIT(LOAN_QUEST(J))(COL(3),A);
              PUT FILE(TERM) EDIT(J,LOAN_QUEST(J))
              (P'ZZ9',X(1),A);
0
           CALL READREL (RESP, ON, OFF, TERM, SYSIN);
0/*
       TEST IF FLOATING RATE WAS REQUESTED
0
           IF RESP = 0.0 \& J = 10 THEN RESP = OLIR;
0
      IF J = 21
      THEN DO;
        CILAPER=RESP;
        LOAN FLAG='00'B:
        NLOAN=0;
        IF RESP < 6
        THEN DO;
        CORRECT = OFF;
        DO UNTIL ( CORRECT );
          CORRECT=ON:
          PUT FILE(TERM) EDIT
          (' *** ERROR ***',' Commodity indexed loans are ',
           'loans longer than 5 years only') (SKIP,A,SKIP,A,A);
          CALL READREL (RESP, ON, OFF, TERM, SYSIN);
          IF RESP < 6
          THEN
            CORRECT=OFF;
          CILAPER=RESP;
        END:
        END;
```

```
END;
          END;
0
        IF MOD(II,4) = 0 \& RESP > 1.0
           RESP = RESP * 0.01;
0
        IF J=10 THEN II=II-1;
0
        IF J = 22
        THEN DO:
          CILAMT=RESP; /* amount of loan */
          IRCIL_FLAG=ON;
        END;
        ELSE
         LOANR(JJ, II) = RESP;
        IF II = 4 THEN LOANINT(JJ)=RESP;
        IF II = 3 THEN LOANPAY(JJ)=RESP;
0/***************
/*
                                      */
/* ALLOW USER TO MAKE CHANGES TO THE
/* CURRENT LOAN IF HE HAS MADE ANY
/* TYPING ERRORS
                                      */
/*
                                      */
 /***************
    CALL MESSAGE3(JJ, IS, IE, LOAN_QUEST);
-/****************/
/* OBTAIN INFORMATION ABOUT THE USERS
/*
   NEXT LOAN OR EXIT
                                      */
/*
/**************
     ANSWER=0;
     CORRECT=OFF;
     IF ¬UPDATE
     THEN DO UNTIL ( CORRECT);
       ANSWER=0;
       PUT FILE (TERM) EDIT(
       'ENTER LOAN TYPE NUMBER (1-5) FOR NEXT LOAN',
       'OR PRESS RETURN if there are no further loans : ')
       (SKIP(2),A,SKIP,A);
       CALL READINT (ANSWER, ON, OFF, TERM, SYSIN);
       CORRECT=ON;
0
    IF ANSWER < 0 | ANSWER > 5
    THEN DO;
      CORRECT = OFF;
      PUT FILE(TERM) SKIP EDIT(' **** ERROR MESSAAGE ****') (A)
      (' THE RESPONSE TO THIS QUESTION CAN BE A NUMBER 1 - 5 OR',
       ' PRESS THE RETURN KEY IF THERE ARE NO FURTHER LOANS')
      (SKIP(2),A,SKIP,A);
      END;
       END;
-/********************
/*
   CHECK THAT THE MAXIMUM NUMBER OF
/* LOANS HAS NOT BEEN EXCEEDED
```

```
/**************
      IF MOD(JJ,MAX\#LOANS) = 0
      THEN DO;
        ANSWER=0;
        PUT FILE(TERM) SKIP(2) EDIT(
        'MAXIMUM NUMBER OF LOANS LIMIT EXCEEDED - ',
        'LOAN QUESTION PROCESSING TERMINATED ....',
        'CONTACT : NEIL LONGMUIR (U. of M.)',
         'PHONE
                   474-9384',
        'TO HAVE THIS LIMIT CHANGED')(SKIP(2),A,(4)(SKIP,A));
        END;
    END; /* END UNTIL */
    IF "UPDATE_STATUS THEN NLOAN=JJ;
          /* END ELSE
    END;
OEND GET LOAN DATA;
0/***************
/*
/*
      EXLOAN_UPMENU
/*
/**************
-EXLOAN UPMENU: PROC;
                        FIXED BIN(15) INIT(4),
ODCL ANSWER
    TYPE
                        FIXED BIN(15) INIT(1),
    RESPONSE
                        FIXED BIN(15) INIT(1),
    UPDATE_STATUS
                        BIT(1) INIT(OFF),
    NO_MORE_UPDATE
                        BIT(1) INIT(OFF);
    DO UNTIL ( NO_MORE UPDATE );
      PUT FILE(TERM) SKIP EDIT(' You have ', NLOAN, ' Loans',
           Do you wish to :',
        1. Add a new loan.',' 2. Delete an existing loan.',
        3. Update an existing loan.',' 4. No further loan updates.',
           ENTER NUMBER 1-5: ')(SKIP,A,P'ZZ9',A,(5)(SKIP,A));
0
      CALL READINT (ANSWER, ON, OFF, TERM, SYSIN);
0
      UPDATE_STATUS=OFF;
      SELECT;
0/*
         ADD A NEW LOAN TO THE EXISTING LOANS
         WHEN (ANSWER = 1 ) DO;
           CALL TYPE LOAN MENU(TYPE);
           CALL GET_LOAN_DATA(NLOAN, TYPE, UPDATE_STATUS, ON);
           END;
0/*
         DELETE AN EXISTING LOAN
                                                  */
         WHEN ( ANSWER = 2 ) DO;
           PUT FILE(TERM) SKIP EDIT(
      ENTER the number 1 -', NLOAN,' of the loan you wish to delete :')
            (A,P'ZZ9',A);
           CALL READINT (RESPONSE, ON, OFF, TERM, SYSIN);
           DO J = 1 TO 6;
             LOANR(RESPONSE, J)=0;
           END;
        END;
0/*
         UPDATE/CHANGE/ AND EXISTING LOAN
                                                    */
       WHEN ( ANSWER = 3 ) DO;
         UPDATE_STATUS=ON;
         PUT FILE(TERM) SKIP EDIT(' ENTER the number 1 -', NLOAN,
```

```
' of the loan you wish to update : ') (A,P'ZZ9',A);
0
          CALL READINT (RESPONSE, ON, OFF, TERM, SYSIN);
0/*
          RETRIEVE THE LOAN TYPE
          TYPE=LOANR(RESPONSE, 6);
          CALL GET LOAN DATA (RESPONSE, TYPE, UPDATE STATUS, ON);
0/*
          FINISHED UPDATE THE LOAN INFORMATION
       WHEN (ANSWER = 4 ) DO;
          NO_MORE_UPDATE=ON;
          END;
0
                        /* END SELECT */
       END;
     END;
                            END UNTIL */
OEND EXLOAN UPMENU;
-LVSTMM: PROC(ON,OFF,LIVESTOCK_FLAG,STOCKER_FLAG,CCALF_FLAG,HOG_FLAG,
               EXCHANGE FLAG, LVSTART, LVSTEND, CCSTART, CCEND, FFSTART,
               FFEND, QUESTIONS, WORKVEC, TERM) REORDER;
ODCL LVSTYPE
                           FIXED BIN(15) INIT(4),
                           BIT(1),
     (ON,OFF)
                           BIT(1),
     LIVESTOCK_FLAG
                           BIT(1),
     STOCKER FLAG
                           BIT(1),
     CCALF_FLAG
     HOG FLAG
                           BIT(1),
                           BIT(1),
     EXCHANGE FLAG
     FLAG
                           BIT(1) INIT(OFF),
                           CHAR(1) INIT('N'),
     (LVSTART, LVSTEND, I) FIXED BIN(15),
                           FIXED BIN(15),
     (CCSTART, CCEND)
                           FIXED BIN(15),
     (FFSTART, FFEND)
     OUESTIONS(*)
                           CHAR(72) VARYING,
     WORKVEC(*)
                           FLOAT DEC(6),
                           FILE VARIABLE;
     TERM
ODCL ASKQUES
                     ENTRY EXTERNAL;
     LIVESTOCK_FLAG=ON;
     DO UNTIL ( ¬LIVESTOCK FLAG );
       PUT FILE(TERM) SKIP(2) EDIT
0
       ('LIVESTOCK MENU') (COL(15),A)
       (' 1. Stocker-Feeders.') (SKIP,COL(10),A)
       (' 2. Cow-Calf.') (SKIP, COL(10), A)
       (' 3. Farrow-Finish Hogs.') (SKIP,COL(10),A)
       (' 4. Exit this Menu.') (SKIP, COL(10), A)
              ENTER selection ( 1-4 ) :') (SKIP, COL(10), A);
0
       CALL READINT (LVSTYPE, ON, OFF, TERM, SYSIN);
0
         WHEN( LVSTYPE=1 ) DO;
            CALL DFLT(ANS);
            IF ANS = 'Y' | ANS = 'y'
            THEN
              CALL EXTDATA(LVSTART,LVSTEND);
            ELSE
              CALL GETDATA(LVSTART,LVSTEND);
            STOCKER_FLAG=ON;
            CALL MESSAGE2;
            CALL EXCHANG;
          END;
```

```
0
         WHEN( LVSTYPE=2 ) DO;
           CALL DFLT(ANS);
           IF ANS = 'Y' | ANS ='y'
           THEN DO;
             CALL EXTDATA(CCSTART, CCEND);
             IF "STOCKER_FLAG
             THEN DO:
               WORKVEC(CCSTART-3)=DEFAULTS(CCSTART-3);
               PUT FILE(TERM) SKIP EDIT(CCSTART-3,QUESTIONS(CCSTART-3),
               DEFAULTS(CCSTART-3)) (F(4),X(1),A,F(10,3));
               END;
           END;
           ELSE DO;
             CALL GETDATA (CCSTART, CCEND);
             IF "STOCKER_FLAG
             THEN DO:
               GET FILE(SYSIN) LIST(REPLY);
               WORKVEC(CCSTART-3)=REPLY;
               END;
            END;
           CCALF FLAG=ON;
           CALL MESSAGE2;
           CALL EXCHANG;
         END;
0
         WHEN( LVSTYPE=3 ) DO;
           CALL DFLT(ANS);
           IF ANS = 'Y' | ANS = 'y'
             CALL EXTDATA (FFSTART, FFEND);
           ELSE
             CALL GETDATA (FFSTART, FFEND);
           HOG FLAG=ON;
           CALL MESSAGE2;
           CALL EXCHANG;
0
         WHEN( LVSTYPE=4 ) LIVESTOCK_FLAG=OFF;
         OTHERWISE DO;
           PUT FILE(TERM) SKIP(2) EDIT
           (' *** Response MUST BE a number between 1 & 4.') (A);
       END;
                     SELECT
                              */
     END;
               /* DO UNTIL
OEND LVSTMM;
-EXCHANG: PROC;
           IF ¬EXCHANGE_FLAG
           THEN DO;
             PUT FILE(TERM) SKIP(2) EDIT
              (' Canadian/U.S. exchange rate data is required')(A);
             CALL DFLT(ANS);
             IF ANS='Y' | ANS='y'
             THEN DO;
               DO I = FFEND+1 TO FFEND+2;
                 WORKVEC(I)=DEFAULTS(I);
                 PUT FILE(TERM) SKIP EDIT(I,QUESTIONS(I),DEFAULTS(I))
```

```
(F(4),X(1),A,F(10,3));
               END;
               EXCHANGE FLAG=ON;
               CALL MESSAGE2;
             END;
             ELSE DO;
               DO I = FFEND+1 TO FFEND+2;
                 CALL ASKQUES(I, TERM, QUESTIONS);
                 CALL READREL (REPLY, ON, OFF, TERM, SYSIN);
                 WORKVEC(I)=REPLY;
               END;
               EXCHANGE FLAG=ON;
               CALL MESSAGE2;
             END:
           END;
OEND EXCHANG:
-DFLT: PROC(ANS)
                  REORDER;
                      BIT(1) INIT(OFF),
ODCL FLAG
                      CHAR(1):
     ANS
0
         PUT FILE(TERM) SKIP(2) EDIT
         ('DO YOU WISH TO USE THE DEFAULT NUMBERS.') (COL(5),A)
         ('ENTER Y-YES N-NO:') (SKIP, COL(5), A);
         CALL READCHR(ANS, FLAG, ON, OFF, TERM, SYSIN);
OEND DFLT;
OHOGSPR: PROC;
ODCL CORRECT
                         BIT(1) INIT(OFF),
                         FLOAT DEC(6),
     (LB,UB)
                         FLOAT DEC(6) INIT(0.0),
     PRUHOGS
                         FIXED BIN(15) INIT(0),
     OTR
     K
                         FIXED BIN(15) INIT(0):
0
     DO K = KCLB TO KCLE;
       QTR=QTR+1;
       CORRECT=OFF;
       DO UNTIL ( CORRECT );
         CORRECT=ON;
         CALL ESTIMTE(SEED, RANDNUMB, NORM_ERROR_TERM, 5.477);
         IF NORM ERROR TERM > 10.95
         THEN
            CORRECT=OFF;
         ELSE
            IF NORM_ERROR_TERM < (-10.95)</pre>
            THEN
              CORRECT=OFF;
            ELSE
              ERROR TERM(K)=NORM ERROR TERM;
       END:
0
      USPRICE HOGS(K)=0.706031*USPRICE HOGS(K-6)+(-0.201947*
       ((PRICECORN(K-3)-PRICECORN(K-4)))+48.4536-
       (48.4536*0.706031)-(-0.953097*ERROR TERM(K-2))-
       (0.706031*ERROR_TERM(K-6))+(-0.953097*(0.706031*
      ERROR_TERM(K-7)));
0
      LB=USPRICE HOGS(K)-10.95;
      UB=USPRICE HOGS(K)+10.95;
      CALL RAND(SEED, RANDNUMB);
```

```
USPRICE HOGS(K)=LB+(UB-LB)*RANDNUMB:
      PRUHOGS=PRUHOGS+USPRICE_HOGS(K);
      CANPRICE_HOGS(QTR)=USPRICE_HOGS(K)*EXCHANGE RATE;
    PRCHOGS=(SUM(CANPRICE_HOGS))/4.0;
OEND HOGSPR;
1
 /*
         COMMODITY INDEX LOAN INTEREST RATE ROUTINE
OCILIR: PROC(DONE);
ODCL DONE
                 BIT(1);
      INIT ASSETS=CARRYOVER*INITPRICE+MI+TVR+(CR-DP*COSTAC*ACPURCH)
                                                                          (NOCOWS*11.0
      (1.1*(1.7/2.2))*PRICE_SLAUGHT_HOGS;
      INIT DEBT=ACCTPAY+INCOME TAX+OLR+CILAMT (COSTAC*ACPURCH-DP*COSTAC*ACPURC
      CILINTR=0.11;
      IF INIT ASSETS > 0.0
        DARATIO=INIT_DEBT/INIT_ASSETS*100.0;
      ELSE
        DARATIO=1.0;
0
      IF DARATIO > 35.0
      THEN
        CILINTR=0.06;
      ELSE
        IF DARATIO > 25.0 & DARATIO <= 35.0
        THEN
          CILINTR=0.09;
OPUT FILE(TERM) SKIP EDIT(' DARATIO=',DARATIO) (A,F(10,4));
    DONE=ON;
OEND CILIR;
OCILIRO: PROC(CTYPE):
ODCL CTYPE FIXED BIN(15);
0/*----
 /*
 /* DETERMINE WHICH ENTERPRISE WILL BE USED
 /* FOR THE PRICE RATIO OF THE LOAN
     IF TYPE FLAG & IRCIL FLAG
     THEN DO;
       PUT FILE(TERM) SKIP EDIT
       ('1. Crop Enterprise','2. Stockers','3. Cow-calf',
   '4. Hogs') ((4)(SKIP,X(2),A))
       ('Which enterprise will determine the index',
        'price ratio for the loan',
        'ENTER (1 - 4):') ((4)(SKIP,X(2),A));
       CALL READINT(CTYPE, ON, OFF, TERM, SYSIN);
       TYPE FLAG=ON;
     END:
OEND CILIRO;
OCILIR1: PROC(CTYPE);
ODCL CTYPE FIXED BIN(15);
0/*----
 /*
```

```
COMPUTE PRICE RATIO Y(T)/Y(T-1)
    IF CTYPE = 1 \& I = 1
    THEN
      PRATIO=PRICE/WORKVEC(5); /* CROPS */
    ELSE
      IF CTYPE=1 & I ==1
        PRATIO=PRICE/CROPS(4,I-1);
     IF CTYPE = 2 \& I = 1
0
     THEN
       PRATIO=STOCKFEED(3,1)/WORKVEC(52);
     ELSE
       IF CTYPE=2 & I 7=1
       THEN
         PRATIO=STOCKFEED(3,1)/STOCKFEED(3,1-1);
     IF CTYPE = 3 \& I = 1
0
     THEN
       PRATIO=COW_CALF(3,I)/WORKVEC(52);
     ELSE
       IF CTYPE=3 & I 7=1
       THEN
         PRATIO=COW_CALF(3,1)/COW_CALF(3,1-1);
     IF CTYPE = 4 \& I = 1
0
     THEN
       PRATIO=FARROW(2,1)/WORKVEC(90);
       IF CTYPE=4 & I 7=1
        THEN
         PRATIO=FARROW(2,I)/FARROW(2,I-1);
 OEND CILIR1;
 OCILIR2: PROC(FLAG);
 ODCL FLAG BIT(1);
 0/*----
  /*
  /* BIP - BEGINNING INDEXED PRINCIPLE
  /* CIP - INDEXED PAYMENT
  /* INTPD - INTEREST PAID
  /* CAPPD - CAPITAL PAID
            - ENDING REMAINING PRINCIPLE
  /* ERC
  /*
       IFI=1
       THEN DO:
         BIP=CILAMT*PRATIO;
         PCIL(I)=BIP;
         PFIL(I)=CILAMT;
         CIP=BIP*(CILINTR/
             (1.0-(1.0/(1.0+CILINTR)**(CILAPER-I))));
         ACIL(I)=CIP;
         AFIL(I)=CILAMT*(0.13/(1.0-(1.0/(1.13**20.0))));
        ANNUAL PAYMENT ON COMMODITY INDEX LOAN in year 1 if any */
  0/*
         DEBT_PAYMNT=DEBT_PAYMNT+CIP;
```

```
INTPD=CILAMT*CILINTR;
       CAPPD=CIP - INTPD;
       ERC =BIP - CAPPD;
     END;
     ELSE DO:
0
       IF ¬FLAG
                   /* BEGINNING INDEXED PAYMENT */
       THEN
         BIP=ERC*PRATIO;
       ELSE
         BIP=ERC;
       PCIL(I)=BIP;
       PFIL(I)=PFIL(I-1);
0
       IF REFIN FLAG
       THEN DO;
         KI = KI + 1;
         CIP=BIP*(CILINTR/
             (1.0-(1.0/(1.0+CILINTR)**(CILAPER-KI))));
        END;
       ELSE
         KI=I;
       CIP=BIP*(CILINTR/
           (1.0-(1.0/(1.0+CILINTR)**(CILAPER-I))));
OPUT FILE(TERM) LIST(KI,I,REFIN FLAG);
       ACIL(I)=CIP;
       DEBT PAYMNT=CIP; /* ADD NEW PAYMENT
                                                  */
       INTPD=BIP*CILINTR:
       CAPPD=CIP - INTPD;
       ERC =BIP - CAPPD;
       TLOANPRINC=ERC:
OPUT FILE(TERM) SKIP EDIT(' BIP=',BIP,' PRATIO',PRATIO,' CIP',
CIP, 'DEBT PAYMENT', DEBT_PAYMNT, 'INTPD', INTPD, 'CAPPD', CAPPD,
 ' ERC', ERC, ' KI', KI) ((4)(A,F(12,3)));
n
      IF TAB(9,I)*(-1.0)>TAB(I,5)&I>1 & I<10
        AFIL(I)=AFIL(I-1);
      ELSE /* CALCULATE ME A NEW PAYMENT AFTER REFINANCING */
        AFIL(I)=PFIL(I)*(0.13/(1.0-(1.0/(1.13**20.0))));
0
      IF TAB(9,1)*(-1.0)>TAB(5,1) & I=10
        AFIL(I)=AFIL(I-1);
      PFIL(I)=PFIL(I)-(AFIL(I)-PFIL(I)*0.13);
OEND CILIR2;
OADJUST CIL: PROC;
ODCL SUM
               BUILTIN,
     JK
               FIXED BIN(15) INIT(1),
     DIFF
               FLOAT DEC(6) INIT(0.0);
OPUT FILE(TERM) SKIP EDIT(' PCIL(',I,')',PCIL(I))
 (A,F(2),A,F(13,2));
     DIFF=SUM(ACIL)+PCIL(I) - SUM(AFIL)-PFIL(I);
0
     IF DIFF > 0.0
       PCIL(I)=PFIL(I)+SUM(AFIL)-SUM(ACIL);
       TLOANPRINC=PCIL(I);
```

```
END:
0
     PUT FILE(TERM) SKIP EDIT('ACIL', 'PCIL', 'AFIL', 'PFIL')
     (X(1),(4)(X(9),A));
     DO JK=1 TO I;
       PUT FILE(TERM) SKIP EDIT(ACIL(JK),PCIL(JK),AFIL(JK),PFIL(JK))
       (x(1),(4)(F(13,2)));
     PUT FILE(TERM) SKIP EDIT(SUM(ACIL), SUM(AFIL), 'DIFF', DIFF)
     (F(14,2),X(13),F(13,2),SKIP,A,F(13,2));
OPUT FILE(TERM) SKIP EDIT(' TLOANPRINC=',TLOANPRINC) (A,F(13,2));
OEND ADJUST CIL;
OASSTLIB: PROC;
ODCL ABS
             BUILTIN;
     BCURRASSETS=INIT INVENT*INITPRICE + CR
                                                  (NOSOWS*NOWEANLINGS*(1.0-DEATH LOSS
     (1.1*(1.7/2.2))*PRICE SLAUGHT HOGS)-
     (DP*ACPURCH*COSTAC);
     IF NCFLBL > 0.0
0
     THEN
       ECURRASSETS= NCFLBL + CARRYOVER*PRICE
                                                     (NOSOWS*NOWEANLINGS*(1.0-DEATH_LOS
       (1.1*(1.7/2.2))*FARROW(2,I));
     ELSE
       ECURRASSETS= CARRYOVER*PRICE
                                           (NOSOWS*NOWEANLINGS*(1.0-DEATH_LOSS_HOGS)*
       (1.1*(1.7/2.2))*FARROW(2,I));
0
     BINTLONGASSETS=INIT MI+VB+(NOCOWS*11.0+(NOCOWS/20.0)*15.0)*
     APR STEER PRICE + (NOSOWS+NOBOARS)*3.86*PRICE SLAUGHT HOGS
                                                                      PRICE IMPFMLD*OWN
     NOSOWS*1328.15*(1.0-0.04*FFBARN_AGE) + /* VALUE HOG BARN */
                                              /* PASTURE LAND
     OWNED_PAST*TAX_RATIO*PRICE_IMPFMLD;
     EINTLONGASSETS=MVE(I)+TVR+(NOCOWS*11.0+(NOCOWS/20.0)*15.0)*
     (P1(I)*YGER*0.8105+6.7470) + (NOSOWS+NOBOARS)*3.86*FARROW(2,I);
     BCURRLIB=INIT_ACCTPAY+INIT_OLR+INIT_CILAMT+INIT_REMAINP;
     IF NCFLBL < 0.0
     THEN
       ECURRLIB=TLOANPRINC+INCOME_TAX+ABS(NCFLBL);
       ECURRLIB=TLOANPRINC+INCOME_TAX;
     EQUITY=ECURRASSETS+EINTLONGASSETS-ECURRLIB;
OPUT FILE(TERM) EDIT(' INIT_INVENT', INIT_INVENT, ' CR', CR,
   INITPRICE', INITPRICE, 'NOSOWS', NOSOWS, 'NOWEANLINGS',
 NOWEANLINGS, ' DEATH LOSS HOGS', DEATH LOSS HOGS, ' MONTHS LITTER',
 MONTHS_LITTER, 'PRICE_SLAUGHT_HOGS', PRICE_SLAUGHT_HOGS,
 'DP', DP, 'ACPURCH', ACPURCH, 'COSTAC', COSTAC)
 (SKIP, (4)(A,F(12,2)));
OPUT FILE(TERM) EDIT(' NCFLBL', NCFLBL, ' CARRYOVER', CARRYOVER,
 ' PRICE', PRICE, ' FARROW(2,1)', FARROW(2,1), ' 1',1,
 ' BEG CASH ASSETS', BEG CASH ASSETS) (SKIP, (4)(A,F(12,2)));
OPUT FILE(TERM) EDIT(' INIT_MI', INIT_MI,' VB', VB,' NOCOWS',
 NOCOWS, 'APR STEER PRICE', APR STEER PRICE, 'NOBOARS',
 NOBOARS) (SKIP, (4)(A,F(12,2)));
OPUT FILE(TERM) EDIT(' MVE(I)', MVE(I),' TVR', TVR,' COW_CALF(3,I)',
 COW_CALF(3,1)) (SKIP, (4)(A,F(12,2)));
OPUT FILE(TERM) EDIT(' INIT_ACCTPAY', INIT_ACCTPAY,' INIT_OLR',
 INIT_OLR,' INIT CILAMT', INIT CILAMT,' INCOME TAX', INCOME TAX,
 ' REMAINP', REMAINP) (SKIP, (4\overline{)}(A,F(12,2));
OPUT FILE(TERM) EDIT(' NCFLBL', NCFLBL, ' TLOANPRINC', TLOANPRINC,
```

```
' ERC', ERC, ' INC TAX', INCOME_TAX) (SKIP, (4)(A,F(12,2)));
OPUT FILE(TERM) SKIP EDIT(' CARRYOVER*PRICE', CARRYOVER*PRICE)
OPUT FILE(TERM) SKIP EDIT(' VCCBARN', VCCBARN, ' VSFBARN', VSFBARN,
' VFFBARN', VFFBARN) ((3)(A,F(12)));
OEND ASSTLIB;
PRTASLI:PROC(TEMPFL);
ODCL TEMPFL
                     FILE VARIABLE;
     PUT FILE(TEMPFL) SKIP(2) EDIT
     ('SIMULATED SUMMARY BALANCE SHEET') (COL(33),A)
     ('Intermediate') (SKIP(2),COL(21),A)
     ('Current & Long Term', 'Total')
     (SKIP, COL(13), A, COL(38), A)
     ('Year
              Assets
                         Assets', 'Assets Liabilities', 'Equity')
     (SKIP, COL(7), A, COL(37), A, COL(61), A) ((74)' ')(COL(7), A);
     PUT FILE (TEMPFL) SKIP EDIT
     ('0', BCURRASSETS, BINTLONGASSETS, BCURRASSETS+BINTLONGASSETS,
     BCURRLIB, EQUITYO)
     (COL(10), A, P'SS, SSS, SS9', X(2), P'SSS, SSS, SS9', P'SS, SSS, SS9',
     P'SSS,SSS,SS9',X(2),P'SSS,SSS,SS9');
0
     PUT FILE(TEMPFL) SKIP EDIT
     (I, ECURRASSETS, EINTLONGASSETS, ECURRASSETS+EINTLONGASSETS.
          ECURRLIB, EQUITY)
     (COL(9),P'Z9',P'SS,SSS,SS9',X(2),P'SSS,SSS,SS9',P'SS,SSS,SS9',
     P'SSS,SSS,SS9',X(2),P'SSS,SSS,SS9')
     ((74)'')(COL(7),A);
OEND PRTASLI;
OCASSIN: PROC:
ODCL INCREASE
                           FLOAT DEC(6) INIT(0.0),
     LOG
                           BUILTIN,
     EXP
                           BUILTIN,
                           FIXED BIN(15) INIT(1),
     ID
                           FIXED BIN(15) INIT(1),
                           FIXED DEC(3,0) INIT(-14.),
     LOWLIMIT
     UPLIMIT
                           FIXED DEC(3,0) INIT(18.),
     LLIST(16)
                           FIXED DEC(5,1) INIT(-13.9, -11.9, -9.9, -7.9
                        -5.9, -3.9, -1.9, 0.0, 2., 4., 6., 8., 10., 12., 14., 16.),
     ULIST(16)
                           FIXED DEC(5,1) INIT(-12.0, -10.0, -8.0, -6.0,
                        -4.0, -2.0, 0.0, 1.9, 3.9, 5.9, 7.9, 9.9, 11.9, 13.9,
                        15.9,17.9),
     FOUND
                           BIT(1) INIT(OFF);
0
     INCREASE=0.0;
     IF BCURRASSETS>0.0 & ECURRASSETS>0.0
     THEN DO;
       INCREASE=LOG(ECURRASSETS/BCURRASSETS)/I;
       INCREASE = (EXP(INCREASE) - 1.0) * 100.0;
     END:
     ELSE
       IF BCURRASSETS > 0.0
       THEN DO;
         INCREASE=((ECURRASSETS-BCURRASSETS)/BCURRASSETS)/I:
         INCREASE=(EXP(INCREASE)-1.0)*100;
       END;
```

```
ELSE
         INCREASE=0.0;
0/*
      POSITION (INCREASE OR DECREASE) IN TABLE
     IF INCREASE <= LOWLIMIT
     THEN DO;
       ID=1;
       FOUND=ON;
       END;
     ELSE
       IF INCREASE >= UPLIMIT
       THEN DO;
         ID=UPLIMIT;
         FOUND=ON;
         END:
0
     IF ¬ FOUND THEN
       DO IX=1 TO 16;
         IF INCREASE >= LLIST(IX) & INCREASE <= ULIST(IX)</pre>
         THEN DO:
           ID=IX+1;
           FOUND=ON;
           END;
       END:
     PROBCASST(ID)=PROBCASST(ID)+1;
     PROBCSAMP=PROBCSAMP+1;
END CASSIN;
OILASSIN: PROC;
                           FLOAT DEC(6) INIT(0.0),
ODCL INCREASE
     LOG
                           BUILTIN,
     EXP
                           BUILTIN.
     ID
                           FIXED BIN(15) INIT(1),
     ΙX
                           FIXED BIN(15) INIT(1),
     LOWLIMIT
                           FIXED DEC(3,0) INIT(-14.),
                           FIXED DEC(3,0) INIT(18.),
     UPLIMIT
     LLIST(16)
                           FIXED DEC(5,1) INIT(-13.9, -11.9, -9.9, -7.9,
                        -5.9, -3.9, -1.9, 0.0, 2., 4., 6., 8., 10., 12., 14., 16.),
                           FIXED DEC(5,1) INIT(-12.0, -10.0, -8.0, -6.0,
     ULIST(16)
                        -4.0, -2.0, 0.0, 1.9, 3.9, 5.9, 7.9, 9.9, 11.9, 13.9,
                        15.9,17.9),
     FOUND
                           BIT(1) INIT(OFF);
0
     INCREASE=0.0;
     IF BINTLONGASSETS>0.0 & EINTLONGASSETS>0.0
     THEN DO;
       INCREASE=LOG(EINTLONGASSETS/BINTLONGASSETS)/I;
       INCREASE=(EXP(INCREASE)-1.0)*100.0;
     END;
     ELSE
       IF BINTLONGASSETS > 0.0
       THEN DO;
         INCREASE=((EINTLONGASSETS-BINTLONGASSETS)/BINTLONGASSETS)/I;
         INCREASE=(EXP(INCREASE)-1.0)*100;
       END;
       ELSE
         INCREASE=0.0;
0/*
      POSITION (INCREASE OR DECREASE) IN TABLE
```

```
0
     IF INCREASE <= LOWLIMIT
     THEN DO:
       ID=1;
       FOUND=ON;
       END;
     ELSE
       IF INCREASE >= UPLIMIT
       THEN DO;
         ID=UPLIMIT;
         FOUND=ON;
         END;
0
     IF ¬ FOUND THEN
       DO IX=1 TO 16;
         IF INCREASE >= LLIST(IX) & INCREASE <= ULIST(IX)</pre>
         THEN DO;
           ID=IX+1:
           FOUND=ON;
           END;
       END:
0
     PROBILASST(ID)=PROBILASST(ID)+1;
     PROBILSAMP=PROBILSAMP+1;
 END ILASSIN;
OLIBINC: PROC;
                           FLOAT DEC(6) INIT(0.0),
ODCL INCREASE
     LOG
                           BUILTIN,
     EXP
                           BUILTIN,
                           FIXED BIN(15) INIT(1),
     ID
     IX
                           FIXED BIN(15) INIT(1),
                           FIXED DEC(3,0) INIT(-14.),
     LOWLIMIT
     UPLIMIT
                           FIXED DEC(3,0) INIT(18.),
     LLIST(16)
                           FIXED DEC(5,1) INIT(-13.9, -11.9, -9.9, -7.9,
                        -5.9,-3.9,-1.9,0.0,2.,4.,6.,8.,10.,12.,14.,16.),
     ULIST(16)
                           FIXED DEC(5,1) INIT(-12.0, -10.0, -8.0, -6.0,
                        -4.0, -2.0, 0.0, 1.9, 3.9, 5.9, 7.9, 9.9, 11.9, 13.9,
                        15.9,17.9),
                           BIT(1) INIT(OFF);
     FOUND
0
     INCREASE=0.0;
     IF BCURRLIB>0.0 & ECURRLIB>0.0
     THEN DO;
       INCREASE=LOG(ECURRLIB/BCURRLIB)/I;
       INCREASE=(EXP(INCREASE)-1.0)*100.0:
     END;
     ELSE
       IF BCURRLIB > 0.0
       THEN DO;
         INCREASE=((ECURRLIB-BCURRLIB)/BCURRLIB)/I;
         INCREASE=(EXP(INCREASE)-1.0)*100;
       END:
       ELSE
         INCREASE=0.0;
0/*
      POSITION (INCREASE OR DECREASE) IN TABLE
     IF INCREASE <= LOWLIMIT
     THEN DO:
       ID=1:
```

```
FOUND=ON:
       END;
    ELSE
       IF INCREASE >= UPLIMIT
       THEN DO;
         ID=UPLIMIT;
         FOUND=ON:
         END;
0
     IF ¬ FOUND THEN
       DO IX=1 TO 16;
         IF INCREASE >= LLIST(IX) & INCREASE <= ULIST(IX)</pre>
         THEN DO;
           ID=IX+1;
           FOUND=ON:
           END;
       END:
0
     PROBLIB(ID)=PROBLIB(ID)+1;
     PROBLSAMP=PROBLSAMP+1;
END LIBINC;
OPRTAB2: PROC(TEMPFL,FLAG);
ODCL TEMPFL
                FILE VARIABLE,
                 BIT(1):
     FLAG
     IF ¬FLAG
     THEN DO;
       IF PROBCSAMP > 0.0 /* CURRENT ASSETS */
       THEN
         PROBCASST=PROBCASST/PROBCSAMP*100.0+0.05;
       ELSE
         PUT FILE(TEMPFL) SKIP EDIT
         (' **ERROR** NUMBER OF CURRENT ASSET SAMPLES =0')
         (A):
       IF PROBILSAMP > 0.0
         PROBILASST=PROBILASST/PROBILSAMP*100.0+0.05;
       ELSE
         PUT FILE(TEMPFL) SKIP EDIT
         (' **ERROR** NUMBER OF INTERMEDIATE LONGTERM ASSETS',
          ' SAMPLES = 0') (A.A):
       IF PROBLSAMP > 0.0
       THEN
         PROBLIB=PROBLIB/PROBLSAMP*100.0+0.05;
       ELSE
         PUT FILE(TEMPFL) SKIP EDIT
         (' **ERROR** NUMBER OF LIABILITY SAMPLES = 0') (A);
     END;
0
     PUT FILE(TEMPFL) SKIP EDIT
     ('Probability of an Annual Increase in Current Assets')
     (SKIP(2),COL(23),A)
     ((80)'_') (SKIP(2),COL(8),A)
     ('% | < <
                  < <
                           <
      '0 - 2 - 4 - 6 - 8 - 10 - 12 - 14 - 16 - ')
     (SKIP,COL(8),A,COL(44),A)
     (' | -14 -12 -10 -8 -6 -4 -2
        1.9 3.9 5.9 7.9 9.9 11.9 13.9 15.9 17.9 18+ |')
```

```
(SKIP,COL(10),A,A) ((80)'_') (SKIP,COL(8),A)
    ('|', PROBCASST, ' |')
    (SKIP, COL(10), A, (13)(P'ZZZ9'), (5)(P'ZZZZ9'), A)
    ((80)'') (SKIP,COL(8),A);
    PUT FILE (TEMPFL) SKIP EDIT
    ('Probability of an Annual Increase in Intermediate and',
     ' Long Term Assets')
    (SKIP(2),COL(13),A,A)
    ((80)' ') (SKIP(2),COL(8),A)
             < < < < <
     10 - 2 - 4 - 6 - 8 - 10 - 12 - 14 - 16 - 1
     (SKIP,COL(8),A,COL(44),A)
     (' | -14 -12 -10 -8 -6 -4 -2 0',
      ' 1.9 3.9 5.9 7.9 9.9 11.9 13.9 15.9 17.9 18+ | ')
     (SKIP,COL(10),A,A) ((80)'_') (SKIP,COL(8),A)
     ('|',PROBILASST,' |')
     (SKIP, COL(10), A, (13)(P'ZZZ9'), (5)(P'ZZZZ9'), A)
     ((80)'') (SKIP,COL(8),A);
     PUT FILE (TEMPFL) SKIP EDIT
0
     ('Probability of an Annual Increase in Liabilities')
     (SKIP(2),COL(23),A)
     ((80)'_') (SKIP(2),COL(8),A)
('% | < < < < < <
      10 - 2 - 4 - 6 - 8 - 10 - 12 - 14 - 16 - 1
     (SKIP, COL(8), A, COL(44), A)
     (' | -14 -12 -10 -8 -6 -4 -2
                                       0',
      ' 1.9 3.9 5.9 7.9 9.9 11.9 13.9 15.9 17.9 18+ | ')
     (SKIP,COL(10),A,A) ((80)'_') (SKIP,COL(8),A)
     ('|', PROBLIB,' |')
     (SKIP, COL(10), A, (13)(P'ZZZ9'), (5)(P'ZZZZ9'), A)
      ((80)'_') (SKIP,COL(8),A);
OEND PRTAB2;
OEND YLDSIM;
                                                                            10.
 //LKED.SYSLIB DD
                                                                            20.
               DD DSN=SYS2.FORTLIB, DISP=SHR
                                                                            30.
               DD DSN=SYS4.IMSL.LOAD,DISP=SHR
                                                                            40.
               DD DSN=SYS1.USERLINK, DISP=SHR
                                                                            50.
               DD DSN=LONGMUR.SIMLIB, DISP=SHR
  /LKED.SYSLMOD DD DSN=LONGMUR.NEWLIB,DISP=SHR
  LKED.SYSLMOD DD DSN=LONGMUR.KLUTZLIB,DISP=SHR
 //LKED.SYSIN DD *
   NAME RISKCL(R)
                                                                            10.
   JOB ',,,T=40,L=5,I=90'
                                                                            20.
   ZERO EXEC PASSWORD
                                                                            30.
  SYSPRINT DD SYSOUT=A
                                                                            40.
 //SYSIN DD *
                                                                            50.
   LONGMUR.SIMLIB NEIL
                                                                            60.
   LONGMUR. TESTLIB LUCY
                                                                            70.
   LONGMUR.NEWLIB LUCY
                                                                            80.
   SYS4.LONGMUR.STULIB LUCY
 //ONE EXEC FORTXCL
 //FORT.SYSIN DD *
       SUBROUTINE RAND(SEED, RAN)
       INTEGER*4 SEED
       SEED=SEED*69069
```

```
RAN=ABS (SEED*0.4656613E-9)
     WRITE(6,1) SEED, RAN
     FORMAT(' SEED=',112,' RANDOM NUMBER =',F12.6)
      RETURN
//LKED.SYSLMOD DD DSN=SYS4.LONGMUR.STULIB.DISP=SHR
//LKED.SYSIN DD *
 NAME RAND(R)
// JOB ',,,T=9,L=1,I=15,F=31'
                                                                         20.
//ZERO EXEC PASSWORD
//SYSPRINT DD SYSOUT=A
                                                                         30.
                                                                         40.
//SYSIN DD *
                                                                         50.
  LONGMUR.SIMLIB NEIL
  LONGMUR. TESTLIB LUCY
                                                                         60.
                                                                         70.
  LONGMUR.NEWLIB LUCY
                                                                         80.
  SYS4.LONGMUR.STULIB LUCY
//* LINK EDIT TOGETHER ALL MODULES FOR RISK ANALYSIS
 /* PLANNING FOR BOTH CROPS AND LIVESTOCK
 /* SEPTEMBER 1985
 /* TO SUBMIT THIS FILE \RSLN
//LKED EXEC PGM=IEWL,PARM='LIST,MAP',REGION=(166K,45K)
 SYSLIB DD DSN=SYS1.USERLINK,DISP=SHR
        DD DSN=SYS2.FORTLIB, DISP=SHR
        DD DSN=SYS4.IMSL.LOAD, DISP=SHR
        DD DSN=SYS4.LONGMUR.STULIB, DISP=SHR
        DD DSN=LONGMUR.NEWLIB, DISP=SHR
        DD DSN=LONGMUR.TESTLIB, DISP=SHR
        DD DSN=LONGMUR.SIMLIB, DISP=SHR
        DD DSN=LONGMUR.LIBSIM, DISP=SHR
        DD DSN=LONGMUR.KLUTZLIB,DISP=SHR
//SYSLIN DD DDNAME=SYSIN
//LKED.SYSLMOD DD DSN=LONGMUR.KLUTZLIB,DISP=SHR
//SYSPRINT DD SYSOUT=A
//SYSUT1 DD UNIT=SYSDA, SPACE=(CYL, (2,1))
//LKED.SYSIN DD *
  INCLUDE SYSLIB(RISKCL,RAND,CAPSEG,PRTSEG,READSEG,LVSTSEG,CROPSEG)
  ENTRY PLISTART
  NAME CLRISK(R)
              RISK ANALYSIS OUESTIONNAIRE
          DEPARTMENT OF AGRICULTURAL ECONOMICS
              UNIVERSITY OF MANITOBA
         CROP OPERATION QUESTIONS
 The beginning year of the analysis 19
 The number of productive acres purchased
 The price paid/acre
 The average price/acre from recent sales of comparable land
 The initial price of wheat
 The lowest stubble wheat yield expected 1 in 20 years
 The highest stubble wheat yield expected 1 in 20 years
 The most frequent stubble wheat yield in 20 years
```

```
The AVERAGE wheat yield on STUBBLE in your neighbourhood is
Your average wheat yield on FALLOW is
The expected annual increase in yields(%)
The percentage of your cropland that is summerfallowed is
The average quota expected per year(bu/acre)
The expected annual increase in guota(%)
The total operating expenses/acre
The expected annual increase in operating expense (%)
The present cost of fertilizer/acre
The present cost of herbicide/acre
The present land taxes/acre
The current operating loan interest rate(%)
The operating loan outstanding
The basic living & personal expenditures/year
The expected increase in living expenses(%)
The present non-crop income
The expected annual increase in non-crop income(%)
The total value of cash & near cash & operating supplies
The beginning wheat & wheat equivalent inventory (Bushels)
The market value of machinery
The average replacement frequency of machinery (years)
The total number of rented productive acres
The total number of owned productive acres before land purchases
The total amount owing on accounts payable
// JOB ',,,T=20,L=4,I=10,F=37'
                                                                         20.
//ZERO EXEC PASSWORD
 //SYSPRINT DD SYSOUT=A
                                                                         30.
//SYSIN DD *
                                                                         40.
                                                                         50.
 LONGMUR.SIMLIB NEIL
                                                                         60.
  LONGMUR. TESTLIB LUCY
  LONGMUR.NEWLIB LUCY
                                                                         70.
                                                                         80.
  SYS4.LONGMUR.STULIB LUCY
//S EXEC PLIXCL, MAP=NOMAP, X=NOXREF, CSIZE=512K, LSIZE=512K
                                                                         90.
                                                                         100.
//PL1.SYSIN DD *
*PROCESS;
/* CLEAR 10 YEAR SAMPLE ARRAYS BETWEEN RUNS */
-CLRTABS: PROC(CROPS,STOCKFEED,COW_CALF,FARROW,TABS);
ODCL CROPS(*,*)
                  FLOAT DEC(6),
     STOCKFEED(*,*) FLOAT DEC(6),
     COW CALF(*,*) FLOAT DEC(6),
     FARROW(*,*)
FLOAT DEC(6),
     TABS(*,*)
                      FLOAT DEC(6);
0
     CROPS(*,*)=0.0;
     STOCKFEED(*,*)=0.0;
     COW CALF(*,*)=0.0;
     FARROW(*,*)=0.0;
     TABS(*,*)=0.0;
OEND CLRTABS:
*PROCESS:
             CHARACTER HANDLING ROUTINE
OREADCHR: PROC(ANS, ERR_FLAG, ON, OFF, TERM, SYSIN) REORDER;
                    CHAR(2) INIT('NY'),
ODCL B ALPHA
                    CHAR(2) INIT('ny'),
     S ALPHA
     ONSOURCE
                    BUILTIN,
     TRANSLATE
                    BUILTIN,
```

```
ANS
                    CHAR(1),
                     BIT(1),
     ON
     OFF
                     BIT(1),
                     BIT(1),
     MESSAGE_FLAG
     ERR FLAG
                     BIT(1),
     TERM
                     FILE VARIABLE,
     SYSIN
                    FILE VARIABLE;
0
     MESSAGE FLAG=OFF;
0
     DO UNTIL ( ¬ERR_FLAG );
       ERR_FLAG=OFF;
0
     GET FILE(SYSIN) EDIT(ANS) (A(1));
     ANS=TRANSLATE(ANS, B ALPHA, S ALPHA);
     IF ANS = 'Y' | AN\overline{S} = 'N'
0
     THEN DO;
       ERR FLAG=OFF;
       MESSAGE_FLAG=OFF;
       END;
     ELSE
       ERR FLAG=ON;
     IF ERR FLAG & ¬MESSAGE FLAG
     THEN DO:
        PUT FILE(TERM) EDIT(
     * ***
             The only valid answer to this question is ***',
     ' ENTER
             Y for Yes
                             N for No : ')
           (SKIP, A, SKIP, A);
           ONSOURCE='N';
           MESSAGE_FLAG=ON;
           END;
     END;
                 /* END UNTIL */
OEND READCHR;
*PROCESS;
-READINT: PROC(INT_NUM,ON,OFF,TERM,SYSIN);
ODCL INT NUM
                       FIXED BIN(15),
                       BIT(1),
     (ON,OFF)
                       FILE VARIABLE,
     (TERM, SYSIN)
     ONSOURCE
                       BUILTIN,
     ERR FLAG
                       BIT(1) INIT(OFF);
0
     ON CONVERSION BEGIN;
       ERR FLAG=ON;
       ONSOURCE='0';
       PUT FILE(TERM) SKIP EDIT
       ('*** ERROR *** RE-ENTER NUMBER : ')(A);
       END;
0
     DO UNTIL ( TERR FLAG );
       ERR FLAG=OFF;
       GET FILE(SYSIN) LIST(INT_NUM);
     END;
OEND READINT;
*PROCESS;
-READREL: PROC(REAL_NUM,ON,OFF,TERM,SYSIN);
ODCL REAL NUM
                     FLOAT DEC(6),
     (ON,OFF)
                     BIT(1),
     (TERM, SYSIN)
                     FILE VARIABLE,
                     BUILTIN,
     ONSOURCE
                     BIT(1) INIT(OFF);
     ERR_FLAG
```

```
ON CONVERSION BEGIN;
       ERR FLAG=ON;
       ONSOURCE='0.0';
       PUT FILE (TERM) SKIP EDIT
       ('*** ERROR *** RE-ENTER NUMBER : ')(A);
       END:
0
     DO UNTIL ( TERR FLAG );
       ERR FLAG=OFF;
       GET FILE(SYSIN) LIST(REAL_NUM);
     END;
OEND READREL;
          STORE CROP ENTERPRISE INFORMATION --- */
/* ---
*PROCESS:
-STCROPS: PROC(CROPS, I, SALES, CARRYOVER, YLD, PRICE, TOTAL_OPEREXP,
               LANDPRICE, LANDRENT) REORDER;
ODCL CROPS(*,*)
                       FLOAT DEC(6),
                        FIXED BIN(15),
     (SALES, CARRYOVER) FLOAT DEC(6),
     (YLD, PRICE)
                       FLOAT DEC(6),
                       FLOAT DEC(6),
     TOTAL OPEREXP
     LANDPRICE
                       FLOAT DEC(6),
     LANDRENT
                       FLOAT DEC(6);
     CROPS(1,I)=SALES;
     CROPS(2,I)=CARRYOVER;
     CROPS(3,I)=YLD;
     CROPS(4,I)=PRICE;
     CROPS(5,I)=SALES*PRICE;
     CROPS(6,I)=TOTAL_OPEREXP;
     CROPS(7,I)=CROPS(5,I)-CROPS(6,I);
     CROPS(8,I)=LANDPRICE;
     CROPS (9, I) = LANDRENT;
OEND STCROPS;
*PROCESS:
 /* --- STORE FINANCIAL INFORMATION --- */
-STFINCE: PROC(CROPS, STOCKFEED, COW_CALF, FARROW, TAB, I, OLIR,
               BEG_CASH_ASSETS,TREVENUE,DEBT_PAYMNT,MACREP,
               LIVING_EXP, INCOME_TAX, SAVE_NCFBL) REORDER;
ODCL CROPS(*,*)
                             FLOAT DEC(6),
     STOCKFEED(*,*)
                             FLOAT DEC(6),
     COW CALF(*,*)
                             FLOAT DEC(6),
     FARROW(*,*)
                             FLOAT DEC(6),
     TAB(*,*)
                             FLOAT DEC(6)
                             FIXED BIN(15),
     (OLIR, BEG_CASH_ASSETS) FLOAT DEC(6),
     (TREVENUE, DEBT PAYMNT) FLOAT DEC(6),
     (MACREP, LIVING EXP)
                             FLOAT DEC(6),
     (INCOME_TAX, SAVE_NCFBL) FLOAT DEC(6);
0
     TAB(1,I)=OLIR;
     TAB(2,I)=BEG CASH ASSETS;
     TAB(3,1)=TREVENUE+BEG_CASH_ASSETS;
     TAB(4,I)=DEBT_PAYMNT;
     TAB(5,I)=CROPS(6,I)+STOCKFEED(9,I)+COW\ CALF(8,I)+FARROW(7,I);
     TAB(6,I)=MACREP;
     TAB(7,I)=LIVING EXP;
     TAB(8,1)=INCOME TAX;
```

```
TAB(9,I)=SAVE_NCFBL;
OEND STFINCE:
*PROCESS;
 /* ----
          ASK QUESTIONS
0ASKQUES: PROC(I,TERM,QUESTION);
                             CHAR(72) VARYING,
ODCL QUESTION(*)
     TERM
                             FILE VARIABLE,
                             FIXED BIN(15);
     PUT FILE(TERM) EDIT(I,QUESTION(I))(F(3,0),X(1),A);
OEND ASKQUES;
                                                                         10.
//LKED.SYSLIB DD
                                                                         20.
              DD DSN=SYS2.FORTLIB, DISP=SHR
                                                                         30.
              DD DSN=SYS4.IMSL.LOAD, DISP=SHR
              DD DSN=SYS1.USERLINK,DISP=SHR
                                                                         40.
              DD DSN=LONGMUR.SIMLIB, DISP=SHR
                                                                         50.
 /LKED.SYSLMOD DD DSN=LONGMUR.LIBSIM,DISP=SHR
//LKED.SYSIN DD *
  NAME READSEG(R)
// JOB ',,,T=10,L=2,I=10,F=ADJ1'
                                                                         20.
 ZERO EXEC PASSWORD
                                                                         30.
 /SYSPRINT DD SYSOUT=A
                                                                         40.
//SYSIN DD *
                                                                         50.
  LONGMUR.SIMLIB NEIL
                                                                         60.
  LONGMUR. TESTLIB LUCY
                                                                         70.
  LONGMUR.NEWLIB LUCY
  SYS4.LONGMUR.STULIB LUCY
                                                                         80.
//S EXEC PLIXCL, MAP=NOMAP, X=NOXREF, CSIZE=512K, LSIZE=512K
                                                                         90.
                                                                         100.
//PL1.SYSIN DD *
*PROCESS;
()/****************************
 /*
 /*
      INVENT HEADING: PROC
 /*
 /**************
OINVENTH: PROC(PRTFILE) REORDER;
ODCL PRTFILE FILE VARIABLE;
      PUT FILE(PRTFILE) PAGE EDIT(
      'Risk Analysis of Farm Land Investments',
      'Department of Agricultural Economics',
      'University of Manitoba')
      (SKIP(2), COL(17), A, SKIP, COL(18), A, SKIP, COL(25), A);
OEND INVENTH;
*PROCESS;
       PRINT OPTION MENU ROUTINE
-PRMENU: PROC(PRCROP FLAG, PRSTOCK FLAG, PRCC FLAG, PRFF FLAG,
     PRSUM_FLAG,ON,OFF,PRTDTL_FLAG,TERM,SYSIN) REORDER;
                       BIT(1),
ODCL PRCROP FLAG
                       BIT(1),
     PRSTOCK FLAG
     PRCC_FLAG
                       BIT(1),
     PRFF_FLAG
                       BIT(1),
                       BIT(1),
     PRSUM_FLAG
     PRTDTL FLAG
                       BIT(1),
     ON
                       BIT(1),
     OFF
                       BIT(1),
     FINISHED
                       BIT(1),
```

```
FIXED BIN(15) INIT(0),
FILE VARIABLE,
    PROPTION
    TERM
                    FILE VARIABLE,
    SYSIN
                     CHAR(14) INIT(''),
0
    CARD
                      FIXED BIN(15) INIT(0),
                      BUILTIN;
    SUBSTR
     INITIALIZE ALL FLAGS TO OFF */
0/*
    PRCROP_FLAG, PRSTOCK_FLAG, PRCC_FLAG, PRFF_FLAG, PRSUM_FLAG=OFF;
     FINISHED=OFF;
     DO UNTIL (FINISHED);
0
     PUT FILE(TERM) SKIP(2) EDIT
     ('PRINT OPTION MENU') (COL(5),A)
     (' 1. Print detail for Crop Enterprise.') (SKIP,A)
     (' 2. Print detail for Stocker Feeder Enterprise.') (SKIP,A)
     (' 3. Print detail for Cow-Calf Enterprise. (SKIP, A)
     (' 4. Print detail for Farrow-Finish Enterprise.') (SKIP,A)
     (' 5. Print detail Summary for all Enterprises.') (SKIP,A)
     (' 6. Print detail for All Enterprises & the summary for',
          all enterprises & Exit this Menu.') (SKIP,A,SKIP,A)
     (' 7. EXIT this Menu.') (SKIP,A)
       ' ENTER NUMBER OR NUMBER(S) ( 1-7 )',
      ' each number separated by a single blank :')
     (SKIP, A, SKIP, A);
     GET FILE(SYSIN) EDIT(CARD) (A(14));
0/*----*/
 /*
 /* PARSE THE INPUT DATA FROM INPUT
 /* RECORD -- INPUT DATA CAN BE UP TO */
 /* 7 1 DIGIT NUMBERS TO SELECT THE
 /* PRINT OPTIONS
 /*
 ·/*----*/
     DO I = 1 TO 14 BY 2;
       PROPTION=7;
       IF SUBSTR(CARD,I,1) = ' '
       THEN
              LEAVE;
       ELSE
         PROPTION=SUBSTR(CARD, I, 1);
 0
         WHEN( PROPTION=1 ) DO; PRTDTL_FLAG=ON; PRCROP_FLAG=ON; END;
 0
         WHEN( PROPTION=2 ) DO; PRTDTL_FLAG=ON; PRSTOCK_FLAG=ON; END;
 0
         WHEN( PROPTION=3 ) DO; PRTDTL_FLAG=ON; PRCC_FLAG=ON; END;
 0
         WHEN( PROPTION=4 ) DO; PRTDTL_FLAG=ON; PRFF_FLAG=ON; END;
 0
         WHEN( PROPTION=5 ) DO; PRTDTL_FLAG=ON; PRSUM_FLAG=ON; END;
 0
          WHEN ( PROPTION=6 ) DO;
 0
            FINISHED, PRCROP_FLAG, PRSTOCK_FLAG=ON;
            PRCC_FLAG, PRFF_FLAG, PRSUM_FLAG=ON;
            PRTDTL_FLAG=ON;
            END;
          WHEN ( PROPTION=7 ) FINISHED=ON;
 0
 0
          OTHERWI SE
            PUT FILE(TERM) SKIP(2) EDIT
            (' *** Response MUST BE a number between 1 & 7.') (A);
        END: /* END SELECT */
 0
        END; /* DO I = 1 TO 14 BY 2 */
```

```
/* END UNTIL
    END:
OEND PRMENU:
*PROCESS;
/* ---
         PRINT CROP ENTERPRISE RESULTS --- */
-PRCROPS: PROC(CROPS, PRINTER, LINE CNT) REORDER;
ODCL CROPS(*,*)
                    FLOAT DEC(6),
    PRINTER
                    FILE VARIABLE,
    (I,J)
                     FIXED BIN(15),
    LINE CNT
                     FIXED DEC(2),
    SUM
                     BUILTIN;
0
    PUT FILE(PRINTER) SKIP(2) EDIT
     ('CROP ENTERPRISE')(COL(28),A)
     ('Crop Crop') (SKIP,COL(59),A)
     ('Carry Yield Price Total','Total Gross Land
                                                       Land')
     (SKIP,COL(15),A,X(5),A)
     ('Sales -over (bus/ ( $/ Revenue Operating Cash',
      ' Price Rent') (SKIP, COL(8), A, A)
     (' Year (bus) (bus) Acre) Bus) ($)',
                Flow (\$/Ac) (\$/Ac)') (SKIP,A,X(6),A);
      'Expenses
     LINE CNT=LINE CNT+6;
    DO I = 1 TO 10;
      IF SUM(CROPS(*,I))=0 THEN LEAVE;
      PUT FILE(PRINTER) SKIP EDIT(I,(CROPS(J,I) DO J=1 TO 9))
       (X(2),P'ZZ9',(2)(P'----9'),P'---9V.9',P'--9V.99',
     P'----9',P'----9',P'----9',P'---9',
       P'---9V.99'):
      LINE CNT=LINE CNT+1;
     END;
OEND PRCROPS:
*PROCESS:
 /* PRINT STOCKER-FEEDER ENTERPRISE INFORMATION */
-PRSTOCK: PROC(STOCKFEED, SYSPRINT, LINE CNT);
ODCL STOCKFEED(*,*) FLOAT DEC(6),
     SYSPRINT
                     FILE VARIABLE,
                     FIXED BIN(15),
     (I,J)
                     FIXED DEC(2),
     LINE_CNT
                     BUILTIN;
     PUT FILE(SYSPRINT) SKIP(2) EDIT
     ('STOCKER-FEEDER ENTERPRISE') (COL(28),A)
  ('Selling','Purchase','U.S.','Total Other','Total Gross Pasture',
      ' Pasture') (SKIP(2),COL(24),A,COL(41),A,COL(55),A,COL(65),A,
      COL(85),A,A)
      ('Heifer
               Steer Price Oct. Total Price Apr. April Fat',
          Purchase Operating Operating
                                       Cash
                                               Land
       (SKIP,COL(8),A,A)
      ('Sales
              Sales
                       Steers Revenue Steers
                                                   Steer Price',
       ' Expenses Expenses Expenses Flow Price
       (SKIP, COL(8), A, A)
      (' Year (#Sold) (#Sold) ($/cwt)
                                          ($)
                                                ($/cwt)
                                                            ($/cwt)',
      '$','$','$','$','$','$') (SKIP,A,COL(68),A,COL(78),A,COL(88),A,
      COL(97), A, COL(104), A, COL(112), A);
      LINE CNT=LINE CNT+6;
0
      DO I=1 TO 10:
        IF SUM(STOCKFEED(*,I))=0 THEN LEAVE;
        PUT FILE(SYSPRINT) SKIP EDIT(I,
```

```
(STOCKFEED(J,I) DO J= 1 TO 12))
        (X(3),P'Z9',P'----9',P'----9',P'----9v.99',P'----9',
        P' -----9v.99', X(4), P' -----9v.99', (3)(P' ------9'),
        P'----9', P'---9v.99', P'---9v.99');
      LINE CNT=LINE CNT+1;
OEND PRSTOCK:
*PROCESS;
/*
        PRINT COW CALF ENTERPRISE RESULTS
-PRCOWC: PROC(COW_CALF, P1, TEMPFL, LINE_CNT) REORDER;
ODCL COW CALF(*,*)
                         FLOAT DEC(6),
    P1(*)
                         FLOAT DEC(6),
     TEMPFL
                         FILE VARIABLE,
     (I,J)
                         FIXED BIN(15),
     SUM
                         BUILTIN,
    LINE CNT
                         FIXED DEC(2):
0
    PUT FILE(TEMPFL) SKIP(2) EDIT
     ('COW-CALF ENTERPRISE') (COL(30),A)
                                 Other','Total
     ('Selling','Price Total
                                                  Gross',
     ' Pasture Pasture') (SKIP(2),COL(23),A,COL(42),A,COL(70),A,A)
     ('Heifer Steer Price Oct. Total
                                         of Feed Operating',
      ' Operating
                    Cash Land
                                Land') (SKIP, COL(8), A, A)
                               Revenue Barley Expense Expenses',
     ('Sales Sales Steers
                  Flow Price Rent') (SKIP, COL(8), A, A)
       Expenses
     (' Year (#sold) (#sold) ($/cwt)','($) ($/Tonne) ($)',
      '($)','($)','($)
                       ($)
                             ($)')(SKIP,A,X(5),A,X(5),A,
     X(7),A,X(7),A);
     LINE_CNT=LINE_CNT+6;
0
    DO I = 1 TO 10;
       IF SUM(COW_CALF(*,I))=0 THEN LEAVE;
       PUT FILE(TEMPFL) SKIP EDIT(I, (COW CALF(J,I) DO J=1 TO 11),P1(I))
       (X(2),P'ZZ9',(2)(P'---,--9'),X(3),P'----9V.99',P'-----9',
       P'----9V.99',P'-----9',P'--,---,-9',P'-,---,-9',
        P'----9',(3)(P'---9V.99'));
      LINE_CNT=LINE CNT+1;
     END;
OEND PRCOWC;
*PROCESS;
        PRINT FARROW TO FINISH HOG ENTERPRISE RESULTS
-PRHOGS: PROC(FARROW, SYSPRINT, LINE_CNT) REORDER;
ODCL FARROW(*,*)
                    FLOAT DEC(6),
     SYSPRINT
                    FILE VARIABLE,
     (I,J)
                    FIXED BIN(15),
     SUM
                    BUILTIN,
     LINE CNT
                    FIXED DEC(2);
0
     PUT FILE(SYSPRINT) SKIP(2) EDIT('FARROW-TO-FINISH ENTERPRISE')
     (COL(24),A)
     ('Average','Price
                        Total
                                 Other
                                           Total
                                                      Gross')
     (SKIP(2),COL(15),A,COL(31),A)
 ('Hog
       Selling Total
                       of
                              Feed Operating Operating
                                                               Cash')
     (SKIP,COL(9),A)
    ('Sales Price Revenue Barley Expense Expenses Expenses
     (SKIP,COL(8),A) (' Year (#sold) ($/cwt) ($) ($/Bu)
            ($)
                     ($)') (SKIP,A,A);
     LINE_CNT=LINE_CNT+6;
```

```
0
    DO I = 1 \text{ TO } 10;
       IF SUM(FARROW(*,I))=0 THEN LEAVE;
       PUT FILE(SYSPRINT) SKIP EDIT(I, (FARROW(J, I) DO J=1 TO 8))
       (X(2),P'ZZ9',P'---,-9',P'-,-9V.99',P'----,-9',
        P'---9v.99', P'----, --9', (3) (P'--, ---, --9'));
       LINE CNT=LINE CNT+1;
     END:
OEND PRHOGS:
*PROCESS:
/*
       PRINT SUMMARY OF ALL ENTERPRISES
-PRSUM: PROC(CROPS, TAB, STOCKFEED, COW_CALF, FARROW, WORKVEC,
        PRTFILE, LINE_CNT) REORDER;
ODCL CROPS(*.*)
                       FLOAT DEC(6),
     TAB(*,*)
                       FLOAT DEC(6),
                       FLOAT DEC(6),
     STOCKFEED(*,*)
                       FLOAT DEC(6),
     COW CALF(*,*)
                       FLOAT DEC(6),
     FARROW(*,*)
     WORKVEC(*)
                       FLOAT DEC(6),
                       FLOAT DEC(6) DEFINED WORKVEC(21),
     OFFINC
     INCINC
                       FLOAT DEC(6) DEFINED WORKVEC(22),
     PRTFILE
                       FILE VARIABLE,
                       FLOAT DEC(6),
     TEMP1
                       CHAR(1) INIT((10)' '),
     TEXT(10)
                       FIXED BIN(15),
     (I,J)
     SUM
                       BUILTIN,
     LINE CNT
                       FIXED DEC(2);
     PUT FILE(PRTFILE) SKIP(2) EDIT
     ('Summary of Annual Net Cash Flows from All Enterprises')
     (COL(33),A)
     ('Stocker Cow-Calf Farrow- Crop
                                          Non-
      'Begin',' Debt Total Replace Living &','Net Cash')
     (SKIP(2),COL(7),A,COL(65),A,COL(80),A,COL(121),A)
     ('Gross Gross
                        Finish Gross
                                        Farm
                                                Gross Interest',
         Cash
                 Cash
                        Pay- Operate Capital Personal Income ',
      'Flow Before') (SKIP, COL(8), A, A, A)
     ('Cash
                                 Cash Income
                                                         Rate',
               Cash
                      Gross
                                                Cash
          Assets Reserve ments Expense Inputs Withdraw
                                                             Tax',
      'Loan') (SKIP,COL(9),A,A,COL(123),A)
                                                        Flow($)',
      (' Year Flow($) Flow($) Cash ($) Flow$
                                                 ($)
                           ($)
                                                 ($)
                                                           ($)',
          (%)
                  ($)
                                 ($) ($)
                      ($)') (SKIP,A,A,A);
            ($)
     LINE CNT=LINE CNT+6;
      DO I = 1 TO 10;
        IF TAB(9,I)*(-1.0) > TAB(5,I) \& I < 10
        THEN
          TEXT(I+1)='*';
        ELSE
          TEXT(I+1)=' ':
        IF TAB(9,I)*(-1.0) > TAB(5,I) & I = 10
        THEN
          TEXT(I) = '*';
        TEMP1=STOCKFEED(10,I)+COW CALF(9,I)+FARROW(8,I)+CROPS(7,I)
                                                                                  OFFIN
        IF SUM(TAB(*,I)) =0 THEN LEAVE:
        PUT FILE(PRTFILE) SKIP EDIT
        (I,STOCKFEED(10,I),COW CALF(9,I),FARROW(8,I),CROPS(7,I),
```

```
OFFINC*(1.0+INCINC)**(I-1), TEMP1, (TAB(J,I) DO J=1 TO 4),
        TEXT(I), (TAB(J,I) DO J=5 TO 9))
       (X(2),P'ZZ9',P'----9',(2)(P'----9'),P'----9',P'----9',
      P'----9',P'---9v.99',X(2),(2)(P'----9'),P'----9',A(1),
        (2)(P'----9'),P'----9',P'----9',P'----9');
       LINE CNT=LINE CNT+1:
      END:
OEND PRSUM:
                                                                      10.
//LKED.SYSLIB DD
             DD DSN=SYS2.FORTLIB, DISP=SHR
                                                                      20.
             DD DSN=SYS4.IMSL.LOAD, DISP=SHR
                                                                      30.
             DD DSN=SYS1.USERLINK, DISP=SHR
                                                                      40.
             DD DSN=LONGMUR.SIMLIB, DISP=SHR
                                                                      50.
 LKED.SYSLMOD DD DSN=SYS4.LONGMUR.STULIB.DISP=SHR
//LKED.SYSIN DD *
 NAME PRTSEG(R)
 / JOB ',,T=15,I=25,F=37'
 ZERO EXEC PASSWORD
                                                                      20.
                                                                      30.
 /SYSPRINT DD SYSOUT=A
//SYSIN DD *
                                                                      40.
 LONGMUR.SIMLIB NEIL
                                                                      50.
 LONGMUR. TESTLIB LUCY
                                                                      60.
 LONGMUR.NEWLIB LUCY
                                                                      70.
 SYS4.LONGMUR.STULIB LUCY
                                                                      80.
//S EXEC PLIXCL, MAP=NOMAP, X=NOXREF, CSIZE=512K, LSIZE=512K
                                                                      90.
//PL1.SYSIN DD *
                                                                      100.
* PROCESS;
 /*************
/*
                                        */
    COMPUTE INITIAL
        TOTAL ASSETS IN YEAR 0
 /*
        TOTAL REMAINING PRINCIPAL IN
 /*
 /*
        INITIAL EQUITY IN YEAR 0
 /**************
OYEARO: PROC(EQUITO,TVR,LOAN FLAG,IRCIL FLAG,NLOAN,LOANR,WORKVEC)
       REORDER;
ODCL EQUITO
                       FLOAT DEC(6),
    TVR
                       FLOAT DEC(6),
    MKTHOG_INVENT
                       FLOAT DEC(6) INIT(0.0),
     IRCIL_FLAG
                       BIT(1),
    LOAN_FLAG
                       BIT(2),
                       BIT(2) INIT('11'B),
    LOAN ON
    NLOAN
                       FIXED BIN(15),
                       FIXED BIN(15) INIT(0),
                       FLOAT DEC(6),
    LOANR(20,6)
    REMAINP
                       FLOAT DEC(6) INIT(0.0),
     JJ
                       FIXED DEC(2,0) INIT(0),
    ANS
                       FIXED DEC(2,0) INIT(0);
ODCL WORKVEC(*)
                       FLOAT DEC(6),
     ACPURCH
                       FLOAT DEC(6) DEFINED WORKVEC(2),
                                                                      90.
     COSTAC
                        FLOAT DEC(6) DEFINED WORKVEC(3),
                                                                      100.
     PBAR
                       FLOAT DEC(6) DEFINED WORKVEC(4),
                                                                      110.
                    FLOAT DEC(6) DEFINED WORKVEC(5),
     INITPRICE
                                                                      120.
```

```
FLOAT DEC(6) DEFINED WORKVEC(23), FLOAT DEC(6) DEFINED WORKVEC(24),
        CR
                                                                                                        300.
        CARRYOVER
                                                                                                        310.
       MI FLOAT DEC(6) DEFINED WORKVEC(25),
ACCTPAY FLOAT DEC(6) DEFINED WORKVEC(28),
DP FLOAT DEC(6) DEFINED WORKVEC(29),
APR_STEER_PRICE FLOAT DEC(6) DEFINED WORKVEC(52),
NOCOWS FLOAT DEC(6) DEFINED WORKVEC(55),
NOSOWS FLOAT DEC(6) DEFINED WORKVEC(77),
NOBOARS FLOAT DEC(6) DEFINED WORKVEC(78),
NOWEANLINGS FLOAT DEC(6) DEFINED WORKVEC(79),
MONTHS_LITTER FLOAT DEC(6) DEFINED WORKVEC(80),
DEATH_LOSS_HOGS FLOAT DEC(6) DEFINED WORKVEC(81),
PRICE_SLAUGHT_HOGS FLOAT_DEC(6) DEFINED WORKVEC(90)
                                   FLOAT DEC(6) DEFINED WORKVEC(25),
                                                                                                        320.
                                                                                                        350.
                                                                                                        410.
                                                                                                        690.
0
                                                                                                       770.
                                                                                                       1040.
                                                                                                       1050.
                                                                                                       1060.
                                                                                                       1070.
                                                                                                       1080.
        PRICE_SLAUGHT_HOGS FLOAT DEC(6) DEFINED WORKVEC(90),
                                                                                                       1170.
        PRICE_IMPFMLD FLOAT DEC(6) DEFINED WORKVEC(98),
                                                                                                       1350.
                                   FLOAT DEC(6) DEFINED WORKVEC(103),
                                                                                                      1390.
        OLR
                                    FLOAT DEC(6) DEFINED WORKVEC(106),
        CILAMT
                                                                                                      1460.
                                     FLOAT DEC(6) DEFINED WORKVEC(107);
        CILINTR
                                                                                                      1470.
       REMAINP=COSTAC*ACPURCH-DP*COSTAC*ACPURCH;
       IF LOAN_FLAG = LOAN_ON & ¬ IRCIL_FLAG
       THEN DO JJ = 1 TO NLOAN;
          ANS=LOANR(JJ,6);
          IF ANS = 5 THEN LEAVE;
          J=LOANR(JJ,1)-LOANR(JJ,2);
          IF ANS = 1 | ANS = 4
          THEN DO:
            REMAINP=REMAINP+LOANR(JJ,3)*
             ((1.0-(1.0/(1.0+LOANR(JJ,4))**J))/LOANR(JJ,4));
          ELSE DO;
            REMAINP=REMAINP+LOANR(JJ,3)*J;
          END:
0
      MKTHOG INVENT=NOSOWS*NOWEANLINGS*(1.0-DEATH LOSS HOGS)
                           *(1.1*(1.7/2.2))*
                           PRICE SLAUGHT HOGS;
0
      IF ANS=5 THEN REMAINP=0.0;
       EQUITO=(CARRYOVER*INITPRICE + MI + TVR - ACCTPAY
                                                                                               (CR-DP*COSTAC*ACPUR
```