

Final Design Report Farm Grade Distributor Redesign & Cost Savings Client: AGI-VIS

MECH 4860: Engineering Design

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Letter of Transmittal

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Professor Paul Labossière Department of Engineering University of Manitoba Winnipeg, MB R3T 2N2

Dear Dr. Paul Labossière,

The attached report, "Farm Grade Distributor Redesign & Cost Savings" is submitted in accordance with the requirements set by Professor Paul Labossière in the MECH 4860 Engineering Design Course.

The purpose of our report is to explain the final design and demonstrate how our proposed design meets our customer's design criteria. The report includes an overview of the final design, manufacturing process, cost analysis, preliminary engineering drawings, and bill of materials.

We would like to acknowledge our advisor Vern Campbell for providing feedback throughout the course project and Aidan Topping for helping us to better structure our reports. If you have any questions, please do not hesitate to contact our team.

Best Regards,

Zerlina Abhazim Team 29 Project Manager



Executive Summary

AGI-VIS is a supplier of commercial agricultural equipment and is in the early stages of expanding its product line to include farm grade equipment. AGI-VIS tasked our team to design a farm grade version of their distributors. The company has failed to sell many distributors in the past two years due to large manufacturing costs as a result of long labour hours. On average, a mild steel distributor with eight outlets has a total manufacturing cost of \$10360 (Material Cost of \$4364 and Labor Cost of \$5996) and takes 92 hours to assemble. The goal of this project is to design a farm grade distributor with a total manufacturing cost of \$7770, which is 25% less than the commercial version.

In the concept generation phase of this project, a total of six main concepts were generated with a focus on different body shell types. The chosen body shell for the final design involves significantly less forming due to the octagonal geometry, an angled lower section that coincides with the required 50-degree product discharge angle, and eight outlet spouts. The angled nature of the new distributor body concept allowed for a simplified outlet spout design made from standard 12-inch, 10-gauge mild steel tubing that is cut to length with welded round flanges. Similarly, the inlet and internal swing spout will use the same standard tubes and flanges which allow for the parts to be assembled simultaneously. A significant change from the commercial version is that the farm grade distributor, except for a few components (outlets, swing spout, service door and drive assembly) will be composed of galvanized steel. The use of galvanized steel will allow for many distributor components to be bolted, simplifying the overall distributor assembly process and making replacing parts more feasible. The final design also includes features such as an air vent, drip tray, cleanout holes, outlet spout covers, lifting lugs built into the body shell flanges, a 12-inch to 11-inch diameter bolt-on swing spout transition, hanger supports, an inspection window and shipping legs.

Finally, the main project objective of developing a farm grade distributor with a 25% reduction of total manufacturing cost and less assembly time was achieved. The new design has a projected total manufacturing cost of \$7828 with material and labour costs of \$3700 and \$4128 respectively. For the assembly process, the required labour hours were reduced by 28.5 hours to 63.5 hours.



Table of Contents

L	ist of Fig	gures	vii
L	ist of Ta	bles	. ix
1	Intro	duction	1
	1.1	Project Background	1
	1.2	Project Objective	2
	1.3	Project Scope	2
	1.4	Constraints and Limitations	3
	1.4.1	Constraints	3
	1.4.2	Limitations	3
	1.5	Customer Needs	4
	1.6	Design Methodology	5
	1.6.1	Target Specifications	8
2	Deta	ils of the Final Design	.10
	2.1	Final Design Overview	.10
	2.2	Distributor Body Shell	.12
	2.2.1	Body Shell	.12
	2.2.2	Inlet	.14
	2.2.3	Service Door	.15
	2.2.4	Hanger Supports	.16
	2.2.5	Ventilation Cover	.17
	2.3	Outlet Spouts	.18
	2.4	Internal Swing Spout Assembly	.20
	2.4.1	Main Spout	.21
	2.4.2	Swing Spout Support	.22



	2.4.3	3 UHMW Ring	23
	2.4.4	4 Spout Transition	24
	2.5	Shipping/Assembly Legs	26
	2.6	Electrical Control Unit	26
	2.7	Final Design Relating to the Voice of the Customer	29
3	Desi	gn Analysis	30
	3.1	Distributor Capacity Calculation	30
	3.2	Lifting Lug Stress Analysis	31
	3.3	Hanger Support Strength Analysis	32
	3.4	Stress from Outlet to the Body	33
	3.5	Shipping/Assembly Leg Stress Analysis	35
4	Proc	ess Analysis	37
	4.1	Baseline Performance	37
	4.2	Future State Value Stream Map (VSM)	38
	4.3	Updated Process Flow Chart	42
	4.4	Assembly Layout	44
	4.4.	Work Center Layout	44
	4.4.2	Shop Layout	45
5	Cost	Analysis	47
	5.1	Labour Cost and Routing Hours	47
	5.2	Material Costs	49
6	Reco	ommendations & Future Works	51
	6.1	Future Works	51
	6.1.	Analyze the Causes	51
	6.1.2	2 Act on the Cause	52





6	5.2	Key Insights	52
7	Sum	nmary	53
8	Refe	erences	55



List of Figures

Figure 1: AGI-VIS Stainless Steel Distributor	1
Figure 2: Isometric View of the Farm Grade Distributor	10
Figure 3: Inside View of Farm Grade Distributor (Top Body Panel Hidden)	11
Figure 4: Body Shell with all features	12
Figure 5: Body panels that make up the body shell	12
Figure 6: Upper lifting lugs	13
Figure 7: Lower lifting lugs	13
Figure 8: Inlet	14
Figure 9: Door	15
Figure 10: Hanger supports	16
Figure 11: Ventilation Cover	17
Figure 12: Outlet Spout	18
Figure 13: Outlet Spout with Spout Cover	18
Figure 14: Tapered and Welded Outlet Spouts (Old Design)	19
Figure 15: Modified Swing Spout	20
Figure 16: Original Swing Spout (For a Larger Sized Distributor)	20
Figure 17: Main Spout.	21
Figure 18: Support Assembly with Fasteners	22
Figure 19: Support Assembly without Fasteners	22
Figure 20: UHMW Ring	23
Figure 21: Section View of the Inlet Inside of the UHMW Ring	23
Figure 22: Transition Mating with Discharge Hole	24
Figure 23: Transition – Discharge Closeup View	24



Figure 24: Transition with Neoprene Boot Attachment	25
Figure 25: Transition with Brush Spout Attachment	25
Figure 26: Shipping/Assembly Legs Installed on Outlet Spouts	26
Figure 27: Drive Assembly without Sensor Box	27
Figure 28: Drive Assembly with Sensor Box	27
Figure 29: Drive Assembly Installed (Section View)	27
Figure 30: Dimensions of internal swing spout	30
Figure 31: Free Body Diagram of Lifting Lug	31
Figure 32: Free Body Diagram of Hanger Support	32
Figure 33: Normal Force from Outlet to the body	33
Figure 34: Trapezoidal shape of the body plate	34
Figure 35: Shipping Leg	35
Figure 36: Cause and Effect Diagram with Key Variables for Distributor Fabrication	39
Figure 37: Future State Value Stream Map	41
Figure 38: Updated Process Flow Chart	43
Figure 39: Work center layout	44
Figure 40: Shop layout to scale	46



List of Tables

TABLE I: CUSTOMER NEEDS	4
TABLE II: FUNCTIONAL DECOMPOSITION	5
TABLE III: WEIGHTED CRITERIA MATRIX	7
TABLE IV: METRICS WITH MARGINAL AND IDEAL VALUES	8
TABLE V: DESIGN SUMMARY	29
TABLE VI: WORK CENTERS FOR THE FARM GRADE DISTRIBUTOR	47
TABLE VII: SIMPLIFIED ROUTING REPORT SUMMARY	48
TARLE VIII. SIMPLIFIED MATERIALS COST SLIMMARY	50



1 Introduction

AGI-VIS is an agricultural equipment supplier based in Oak Bluff, Manitoba that specializes in manufacturing material handling and bulk storage equipment that is specifically engineered for commercial applications. The company product line includes equipment such as bucket elevators, overhead bin systems, spouting, distributors, control (slide) gates, various types of conveyor systems used for grain storage purposes.

This report focuses on AGI-VIS distributors, a product line that our team was tasked with redesigning for farm grade applications. Included in this report is a definition of the project, a detailed overview of the final design, its fabrication process and total manufacturing cost.

1.1 Project Background

AGI-VIS distributors are designed for material handling applications to convey materials such as grain, fertilizer, and feed to bulk storage bins. With an electrically operated rotating internal swing spout that mates with the external outlet spouts (via position sensors), the distributor can accurately direct product to a chosen storage bin. Currently, the distributor is available in mild steel or stainless-steel options and have other customer-specific configurations such as spouting size (Ø10"-16"), the number of outlets (4-24), spout liners, and body type (full round or flat back). A stainless-steel distributor is shown in Figure 1 and has a full round body type with six outlets.



Figure 1: AGI-VIS Stainless Steel Distributor [1]



AGI-VIS products including the distributors have been designed for commercial use only. However, the company has recently invested in a new product development department and plans to expand its current offerings by developing a new farm grade product line. At the top of the list are their distributors that currently have a total manufacturing cost of \$10360 (material cost of \$4364 and labour cost of \$5996). These distributors are of reliable design, but poor sales indicate that they are too expensive in today's marketplace. Only nine distributors were sold in the last two years. As a result, AGI-VIS is targeting farmers who have a high demand for this product but, historically in most cases, are not willing to pay the high price of commercial distributors. With a new and more affordable farm grade version, the company hopes that it will lead to a continual increase in distributor sales and improve their overall earning potential.

1.2 Project Objective

The objective of this project is to design a farm grade distributor with a total manufacturing cost of \$7770 (a 25 percent cost reduction from the current commercial version, \$10360) by December 4, 2019.

1.3 Project Scope

The scope of this project covers the design of a single configuration of a farm grade distributor. The chosen configuration to be used as a baseline for this project includes 12-inch inlet and outlet spouting, eight outlet spouts and a 50-degree discharge angle. Additionally, the bodyshell is not limited to the current flat-back and full round types. Further details on the project are highlighted in the project charter shown in Appendix A.

The project scope includes potential cost savings from the following areas:

- Design changes to an existing commercial distributor
- Process improvements to manufacturing and assembly for labour time reduction
- Design of new tooling and/or fixtures

Any process improvements are required to be within the company's current manufacturing capabilities and are limited from the point where the individually processed distributor components arrive at the assembly cells, up to the point where the distributor is fully assembled, painted, tested and ready for shipping.



Items out of the scope include modifications to the shop layout, the design of the transition from the grain elevator to the distributor inlet, electrical and control aspects, creating prototypes, and any overhead costs.

Deliverables for this project include the following:

- 3D SolidWorks models and assembly drawings using AGI-VIS SolidWorks templates
- Bill of Materials (BOM) and Standard Routing Reports using AGI-VIS MRP (Material Requirements Planning) software, Made2Manage
- Final Design Report and Project Poster

1.4 Constraints and Limitations

The following outlines the constraints and limitations of the project that are not within the control of the project team and limit the methodology to accomplish tasks within the project.

1.4.1 Constraints

- The layout of the manufacturing shop cannot be changed
- All parts must be made with the existing tooling in AGI-VIS' manufacturing shop
- Discharge angle of the outlet spouts set to 50° cannot be changed
- The drive assembly stays the same, adding a base cost of \$3457.74 to the new design when the material and labour costs are added together.

1.4.2 Limitations

- Lack of information from competitors restricts the ability to fully benchmark other distributors on the market
- A lack of scheduled distributor jobs at VIS that prevents conducting future time studies and testing (results rely on old data),
- All parts must be cut on standardized sheet metal sizes (4 feet x 10 feet or 5 feet x 10 feet)
- The assembly process will be limited to only two assemblers, therefore additional assemblers cannot be added to fast track the assembly process.



1.5 Customer Needs

Customer needs were assessed from the perspective of the client, AGI-VIS, and the target consumer of the product, grain farmers. An initial priority was given to each need ranging from 1 to 5, with 5 being the highest priority. Customer needs are summarized in TABLE I below.

TABLE I: CUSTOMER NEEDS

#	Target consumer of the product – Farmers	*Priority
1	Reliable swing spout - The grain goes in a correct bin	5
2	Reliable swing spout - Ensure swing spout does not get stuck	5
3	Inexpensive	4
4	Easy maintenance	4
5	Airtight	4
6	Internal parts easily accessible and can fit through the door	3
7	Easy to operate	2
8	Corrosion resistant	2
9	Wear resistance on the inside of distributor from grain	2
10	Self-cleaning	1
11	Light weight	1
#	Client Needs – AGI-VIS	*Priority
12	Total assembly labour hours reduce	5
13	Inexpensive	5
14	Minimize the total quantity of parts to be assembled	4
15	Minimize the amount of forming on the brake (sheet metal bends)	4
16	Uses hardware and fasteners	2
17	Focus on a single size distributor	1

The design of the distributor focused to address needs with priority values of 2 to 5. The highest priority items are to ensure the swing spout does not get stuck during operation, the grain deposits into the correct bin, and reliability for the farmer. For AGI-VIS, the focus will be to reduce the total labour hours and the total manufacturing cost.



1.6 Design Methodology

Key problems were identified with the current design and manufacturing process using the current process flowchart shown in Appendix B.5. Various design concepts were generated to address each problem using the functional decomposition method shown in TABLE II.

TABLE II: FUNCTIONAL DECOMPOSITION

Process	Problem	Proposed Solution	
Hammering flange to the bottom plate	Time-consuming, critical path item	Incorporate tolerances into the design to ensure a perfect fit	
Body forming 100-150 bends	Time-consuming	Reduce the number of bends to have one bend per outlet	
Additional and Removal of stiffener	Time-consuming	A thicker gauge of metal for the bottom plate	
Cut flange 1.5-2" deep centred between each bolt	Time-consuming	Change circular to the bent body. The flange can be bent on flat body panel pieces.	
Paint on Mild steel	Painting adds waiting time	Select galvanized steel which doesn't require paint	
Stainless steel material	Expensive	Galvanized steel is inexpensive and offers the	
selection	Unnecessary for farm grade application	durability required for farm- grade cycles of use	
Cut out inspect door hole	Time-consuming	Precut door opening before the part is formed with water jet/laser cutter	
Door opening	A lot of maintenance is required after installation of distributors in the winter, access to the internal part must be more easily accessible	To have a larger door would need to bolt components rather than to weld. A larger hole would be subject to warping during welding.	
Door opening	Due to a small door opening, a lot of assembling of parts must be done when inside the distributor in a highly confined space.	Introduce a port through the bottom for easy removal of parts and	
Door location: elevated on the center of the sidewall Tripping hazard		Design door opening to be flush with a bottom surface	



Process	Problem	Proposed Solution	
Double inlet assembly, deadhead. Additional inlet piece to take the wear and be easily replaced	Farm grade distributor will not be subject to as much wear.	Use a removable liner or thicker piece of sheet metal for the internal inlet.	
Bending outlets to the tapered tube.	An expensive and long process	Buy fixed diameter tubing and laser cut	
Assembly bent door to the body	The piece must be stepped on to reform correctly to attach to the body. Poor fit leads to a risk of leakage and moisture entering the distributor	Rectangular elevated box door. Easier assembly to the body panel. The door is flat, therefore no reforming or leakage	

The main problems addressed reducing assembly time and eliminating non-value-added steps. The proposed solutions column aimed to reduce labour time and change materials to meet the less demanding needs of a farm grade distributor.

After functional decomposition, concepts were generated during brainstorming. The top five generated concepts were screened against the voice of the customer by establishing a quantifiable weighted criterion. A Criteria Weighting Matrix (CWM) was used to quantify the weighted importance of each decision criteria. Each parameter was compared with one another and the criteria of greater importance were recorded. The number of times the criteria were selected as the higher importance was tallied to determine the total hits. The total hits were divided by the amount of hit possible to determine the weight for that criterion. Each team member filled out the CWM independently and the totals were averaged. The resulting relative weights for the criteria are shown in TABLE III below as a percentage.

The detailed descriptions of each criteria are also shown in TABLE III in order of highest to lowest importance. The decision criteria matrix indicates that the cost, lack of product build-up and reduce labour time are of the highest importance in the design of the distributor. The internal space and tolerancing parts proved to be of the least importance in the final design of the distributor. All weighted criteria were applied to the selection of the distributor's body shell design and adjusted for the remaining features. The criterion addressed all the customer needs to be established by the client in TABLE I with a priority of two or higher in greater detail.



TABLE III: WEIGHTED CRITERIA MATRIX

Criteria		Weight	Description
Cost	\	13.8%	Reduce material and labour cost
Product Build Up	\	12.5%	 Minimize product (rain, snow, and grain) build up on the exterior/interior of the distributor
Labour Time	\	10.9%	 Reduce labour time to enable the full assembly to be able to be completed in a single workweek
Easy Maintenance	_	10.0%	 The parts are durable and easy to be maintained during monthly maintenance checks
Airtight	_	10.3%	 Any moisture can damage the product and clog the distributor causing build-up. The container must be sealed.
Lifecycle	1	9.3%	• The distributor must last 15-20 years before failure
Ventilation	_	8.7%	 Must be a ventilation system in place to remove any moisture in the air that enters the distributor and adjacent spouting
Easy entrance and exit into confined space	_	8.3%	 Minimize tripping hazards Ensure the door can be opened easily from the interior or exterior The opening is large enough to fit an average-sized technician (approx. 200 lbs) during initial assembly and maintenance.
Wear Resistant	_	7.4%	 Resistance from wear as the grain will significantly erode single side of the spout on entry into the distributor
Number of Steps	\	5.8%	• Reduce the number of steps for assembly <60 steps
Number of Parts	\	4.2%	Reduce the number of parts for the whole assembly
Tolerance	-	3.8%	 Parts should have a tolerance of 1/16 inch to save time during assembly and reduce the amount of re-forming parts
Internal Space	1	2.6%	• Increase the amount of internal space in the distributor for easy maintenance.



1.6.1 Target Specifications

Each of the metrics in TABLE IV correlates with at least one weighted criterion identified in TABLE III and function to address the customer needs, established in TABLE I, to design a distributor that is reliable, inexpensive and easy to maintain. The marginal values indicate the lowest value that would still manage to meet the needs of the client, however, the design aimed to meet the ideal values listed below.

TABLE IV: METRICS WITH MARGINAL AND IDEAL VALUES

Spec. #	Specifications	Unit	Marginal values	Ideal values
1	Cost per distributor	\$	7,770-10,300	7,770
2	Horizontal surface area	ft ²	3-4	<3
3	Total labour time	hours	60-70	<60
4	Airtight	Yes/No	-	Yes
5	Lifecycle	years	15-20	20
6	Ventilation system	Yes/No	-	Yes
7	Door opening	ft^2	3.5-4	4
8	Wear resistant features	Yes/No	-	Yes
9	Number of steps involved to assemble a distributor	steps	39-30	<30
10	Number of parts required to build a distributor		40-60	<40
11	11 Tolerances		-	1/16
12	Internal Space	ft ³	35-40	>40



Each target specification from TABLE IV has a quantifiable metric detailed below:

- Metric 1: Total manufacturing cost of the distributor including materials and labour (\$)
- Metric 2: Minimize the horizontal surface area to ensure that the product does not build upon the distributor such as snow, water, grain, and bird nests. [ft²]
- Metric 3: Total labour time required to assemble the distributor, not including the control box or fasteners. (hours)
- Metric 4: All seams in the distributor designed are sealed and airtight to prevent moisture from entering the system and contaminating the quality of the product [Yes/No]
- Metric 5: Lifecycle of the distributor till failure (years)
- Metric 6: A ventilation system is provided to release any moisture that enters the system [Yes/No]
- Metric 7: Door opening can fit average-sized technician to enable easy entrance, removal and maintenance of the internal components [ft²]
- Metric 8: Components is the assembly can resist wear or are easily replaceable [Yes/No]
- Metric 9: Number of steps involved to make a distributor (steps)
- Metric 10: Number of parts required to build a distributor (parts)
- Metric 11: The tolerance between the interconnecting parts within the distributor assembly to ensure uninterrupted rotation of the swing spout and minimize rework during assembly (inch)
- Metric 12: Volume of internal space can fit an average sized technician to enable easy entrance, removal, maintenance, and assembly while within the distributor [ft³]

The House of Quality shown in Appendix C related the relationship between customer needs and target specifications and metrics. AGI-VIS competitors including GSI, Lambton, Schagel, Honeyville, and Hayes & Stolz were also compared to the customer needs from the client to see how the current AGI-VIS distributor design compared to the competitors and reiterated the main needs the current design failed to address.



2 Details of the Final Design

This section outlines the final design, its operation and its design features that met the customer needs previously outlined.

2.1 Final Design Overview

The final design of the farm grade distributor shown in Figure 2, was designed to use the same operational methodology as the original commercial distributor where an internal swing spout rotates within the distributor body on a central shaft. The central shaft is driven by an electric drive assembly which includes position sensors that allow the swing spout to accurately stop at the outlet spout of the user's choosing. The product can then be fed into the inlet of the distributor from a grain elevator and discharge into a select grain storage bin.

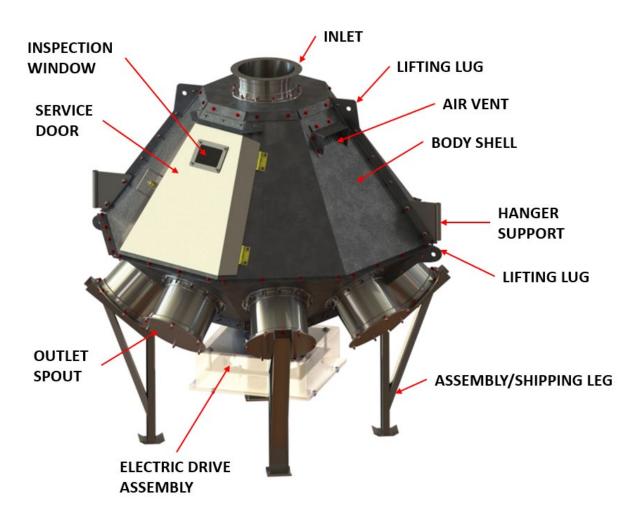


Figure 2: Isometric View of the Farm Grade Distributor



The new design as shown in Figure 3 has an octagonal geometry to coincide with the eight outlet spouts, a 50-degree product discharge angle and 12-inch diameter tubing (10-gauge HRMS) for the inlet, internal swing spout and outlets. Major changes (discussed in more depth in later sections) featured in the farm grade distributor include the switch from mild steel construction to galvanized steel construction, more bolting over welding, an angled bottom section rather than a flat one, and a simpler outlet spout design.

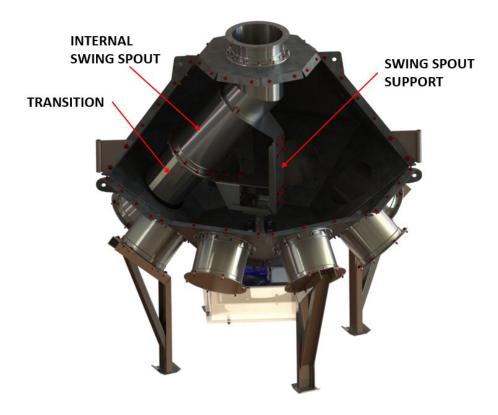


Figure 3: Inside View of Farm Grade Distributor (Top Body Panel Hidden)

Overall, the new distributor design comprises of six main subassemblies that are discussed in further detail in the following sections. These subassemblies are:

- 1. Distributor Body Shell
- 2. Outlet Spouts
- 3. Internal Swing Spout
- 4. Spout Transition
- 5. Shipping/Assembly Legs
- 6. Electrical Control Unit



2.2 Distributor Body Shell

The body shell, shown in Figure 4, is the housing component of the distributor where the material is handled. The shell covers the internal spout sub-assembly where grain travels through and is deposited into outlets located along the lower bottom half of the shell.



Figure 4: Body Shell with all features

Features on the body include the main body shell, a product inlet, service door, hanger supports, ventilation cover, drip tray, and clean out covers which are all attached to the four main body panels.

2.2.1 Body Shell

Shown in Figure 5, the body shell is the main structure of the body sub-assembly and is a major structural component that holds all parts together.



Figure 5: Body panels that make up the body shell



The new design consists of six parts: four body panels, top, and bottom caps that are all bolted together by flanges. The flanges contain built-in lifting lugs, shown in Figure 6 and Figure 7 so that the distributor can be moved with overhead cranes. The upper body panels, top and bottom cap are 12-gauge and the lower body panels are 10-gauge galvanized steel.

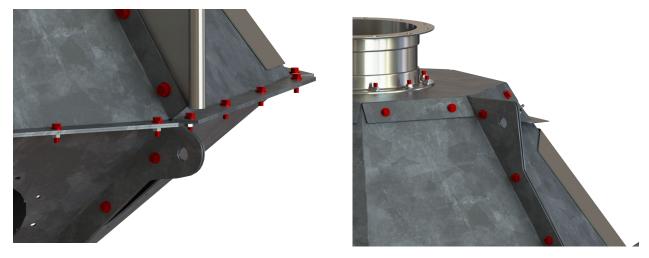


Figure 6: Upper lifting lugs

Figure 7: Lower lifting lugs

Attached to the bottom plate, the distributor contains cleanout covers that can be removed to empty built-up product. This additional feature allows for easy cleaning and improved maintenance.

Compared to the previous design, the body shell parts have a separate assembly process due to changed design features. The old design had multiple formed bends and consisted of mild steel that required painting to avoid corrosion. In addition, these panels were welded together.

To achieve a lower costing farm grade application, galvanized steel allows for lesser labour costs over mild steel. Benefits in using galvanized steel include lack of painting parts and less welding in the fabrication process. Since the steel is purchased with a galvanized coating, the metal is less susceptible to corrosion and does not need a paint coating in the assembly process. Also, galvanized steel has excellent mechanical properties and life expectancy of up to 50 years [2].

With bolted parts, warpage and weak points are not a problem in the design. Since welding requires melting metal, cooling after welding adds downtime to the total assembly time and painting is required to ensure that the welded metal does not corrode.



With the new features on the body shell, the target specifications earlier discussed highlight low fabrication costs that include material and labour, fewer steps and parts involved in the assembly process, proper ventilation during the application, and a fair sales costs that achieve customer needs. The numbers for costs will be discussed in Section 4.4.

2.2.2 Inlet

The inlet is the top section of the body shell that feeds product into the distributor shown in Figure 8. The inlet consists of three parts: one cut tube and two flanges welded on one end and a 7" distance from the lower half. The clearance allows for the UHMW ring on the internal spout to fit onto the inlet. More detail of flange locations is specified in the Body Shell Drawing found in Appendix D.



Figure 8: Inlet

The inlet material is 10-gauge mild steel tubing and two purchased flanges. Since the inlet is more prone to wear during the application, the bolted configuration allows for a replaceable part for easy maintenance.

Compared to the old design, the new design has fewer parts and fabrication steps. The old design had sheet metal flanges that were not designed to any standard; furthermore, two sheet metal rolled plates were welded down the sides to form a non-standard tube. Working with no standards can increase errors in fabrication and adds room for rework. The new inlet accounts for tolerances of the purchased flanges and is properly fitted to the tubing to decrease labour time significantly.



2.2.3 Service Door

The service door is a component that provides access to the internal distributor components. Shown in Figure 9, features of the door include a handle, hinged clamp, door hinges, and a window.

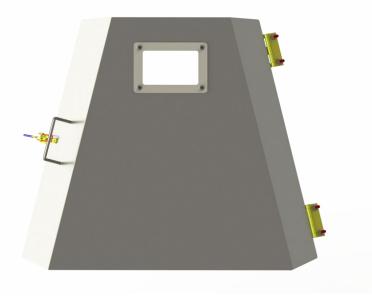


Figure 9: Door

The door is made of 12-gauge mild steel for components to be welded. The window, hinges and clamp are purchased parts that allow for ease of assembly during fabrication. Most component features allow for the door to be bolted to the body.

The window is an additional feature that is made of lexan glass. The window provides a visual of the internal components for improved maintenance. Another additional feature of the door is the drip tray cover located above the door that is bolted onto the body. The drip tray helps with water runoff that could leak into the distributor. This feature meets customer needs by reducing humidity and water contaminating the grain inside the distributor.

Like the old design, the new door is made of a sheet metal part that covers a cutout in the body shell. However, the cutout for the door is already laser-cut during table processing. As a result, rework in the overall body is eliminated decreasing fabrication costs. Likewise, the door design is sufficient to the target specifications and meets customer needs by improving cost, inspection, and assembly.



2.2.4 Hanger Supports

The hanger supports allow the distributor to be held in place while suspended above the bins. Two hanger supports are attached to the body shell flanges on opposite sides of the structure as shown in Figure 10.

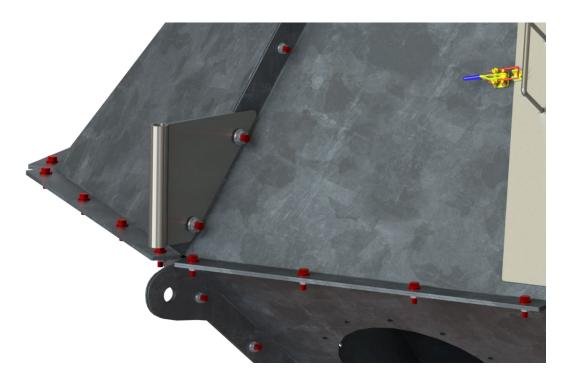


Figure 10: Hanger supports

The hanger support design is different from the old design because it is bolted instead of welded. The material of the hanger supports consist of ¼-inch mild steel sheet metal and a 3/4-inch pipe schedule 40, mild steel pipe.

Although there is still welding involved in the design, the support is bolted onto the body. As discussed, reduced welding improves the fabrication process. In addition, the hanger support is an optional feature in case the customer does not need it for their grain application.



2.2.5 Ventilation Cover

The ventilation cover shown in Figure 11 is an additional feature of the body used to ensure water does not leak through the vent and into the distributor.



Figure 11: Ventilation Cover

Ventilation is up to customer need that helps prevent condensation inside of the distributor when humidity levels increase. Although it is an additional component that adds to the original design, it eliminates the previous ventilation system composed of unnecessary components. As a result, the overall cost decreases.



2.3 Outlet Spouts

The outlet spouts expel and direct product from the internal swing spout to the desired grain storage bin. A total of eight outlets are included in this design and are bolted to the lower half of the distributor body. Figure 12 shows the outlet spouts that are made of mild steel so that round flanges can be welded onto each end. Each outlet has an outer diameter of 12-inch and has a thickness of 10-gauge. In addition to each outlet is a thin outlet spout cover made of 14-gauge HRMS as shown in Figure 13. These covers will allow the farmer to close off any unused outlets and prevent dust from entering the distributor.



Figure 12: Outlet Spout

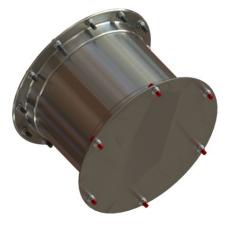


Figure 13: Outlet Spout with Spout Cover



Figure 14 shows the original outlet spout design of the commercial distributor which involves a tedious and time-consuming manufacturing process. This process involves cutting the sheet metal parts on the water jet, forming these sheets on the brake press, welding the parts together with a round flange on the end to create the tapered shape, and ultimately welding the entire outlet spout to the distributor. In total, the assembly and installation of these outlets take on average three to four hours. However, according to the distributor assemblers, it often takes much longer than this as the formed sheets often don't fit snug into the round flange and require rework at the brake press.

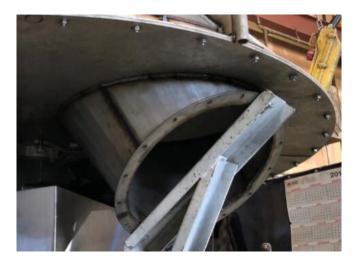


Figure 14: Tapered and Welded Outlet Spouts (Old Design)

The new design, on the other hand, will save assembly time as it has a much simpler manufacturing and installation process. It only requires two assembly steps which are cutting the spouting to length from standard 12-inch diameter tubes and then welding round flanges that easily slip on to the ends of the spouting. Afterwards, they are bolted on to the body through the round flanges.



2.4 Internal Swing Spout Assembly

The internal swing spout assembly is critical to the functionality of the distributor as it facilitates the material flow of the product (grain) into the various grain storage bins. Shown in *Figure 15* and *Figure 16*, the new swing spout design possesses similar aspects to the original commercial design, but now incorporates a bolt-on transition spout (discussed further in Section 2.5) in place of the sleeve and UHMW (polyethylene) glide plate.

Like the original commercial spout, the farm grade spout will also be constructed of mild steel due to the spout being completely enclosed within the distributor body and protected from harsh and corrosive conditions. As such, the swing spout does not require any protective coating or painting which further generates cost savings for the client. This is because mild steel construction without painting would be less expensive than using galvanized steel due to a greater cost per square foot.

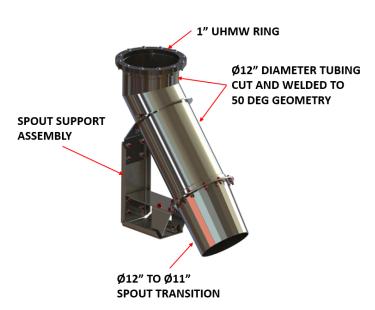


Figure 15: Modified Swing Spout



Figure 16: Original Swing Spout (For a Larger Sized Distributor)



2.4.1 Main Spout

The main spout seen in *Figure 17*, is designed to discharge at 50-degrees as requested by the client. Since grain has an angle of repose of 28 degrees, the grain should flow without issue as the minimum angle required for dry grain to flow reliably is 45-degrees [3]. Implementing a larger discharge angle will only ensure that the chances of product building up and plugging the distributor are minimized.



Figure 17: Main Spout

Just like the newly designed outlet spouts the spouting will be cut to length from standard 12-inch diameter tubing with round flanges welded on the ends. The new spout design eliminates the extra unnecessary and time-consuming processes involved in the original design. These processes include cutting the required part on the water or plasma jet, rolling it and then welding it to form the tube.



2.4.2 Swing Spout Support

Figure 18 and Figure 19 show the spout support assembly for which was not drastically redesigned in this project, but rather modified to integrate well with the other design changes to the distributor. First, the large formed L-Bracket was elongated by approximately six inches since the drive assembly and mounting plate connected to the support was lowered as a result of the new body shell. Gusset plates were then added to provide additional support to the L-Bracket since structural parts weaken as they increase in length.



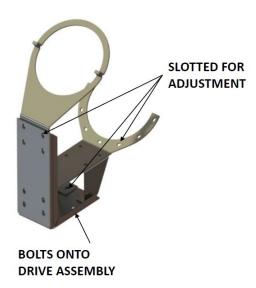


Figure 18: Support Assembly with Fasteners

Figure 19: Support Assembly without Fasteners

The next modification was to the bottom ring bracket which will now be bolted onto the round flange and transition connection, all of which will share the same fasteners. Overall, the entire assembly was designed to bolt together for easy maintenance and replacement of parts in the field. Beyond that, the support parts are all slotted to allow for adjustment during the overall installation of the swing spout assembly into the distributor.



2.4.3 UHMW Ring

Bolted onto the top of the round flange of the internal spout will be a 1-inch thick UHMW ring shown in Figure 20. The purpose of this piece is that it will help keep the entire swing spout centered and prevent the product from falling out of the swing spout when the distributor is fully assembled and in service. Since the 12-inch diameter inlet will go through the top cap and into the body, the inlet spouting can be inserted into the UHMW ring and act as a guide as it rotates with the central shaft.

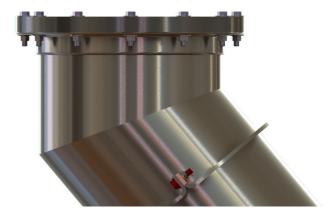


Figure 20: UHMW Ring

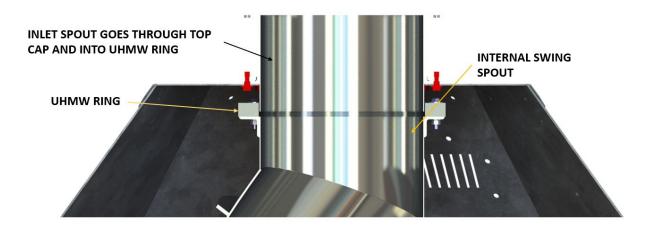


Figure 21: Section View of the Inlet Inside of the UHMW Ring

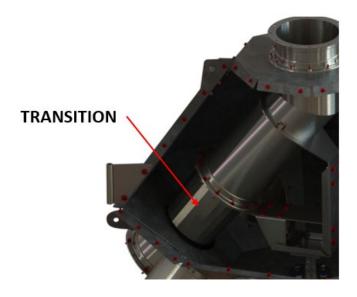
The internal diameter of the UHMW piece was designed to have an internal diameter that is 1/16 of an inch larger than the outer diameter of the inlet spout tubing for added tolerance and ease of swing spout rotation as shown in Figure 21. UHMW was chosen for this piece because it has



outstanding resistance to abrasion, low moisture absorption, high corrosion resistance and better strength for a thermoplastic [4]. Furthermore, UHMW plastic is durable and inexpensive.

2.4.4 Spout Transition

A significant change that was made to the swing spout assembly is that it now requires a bolt-on round transition (12-inch to 11-inch diameter) spout that attaches to the end of the main spout as seen in Figure 22.



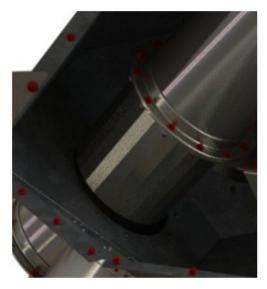


Figure 22: Transition Mating with Discharge Hole

Figure 23: Transition – Discharge Closeup View

The transition spout addressed one of the higher priority projects for the grain product to precisely discharge into the outlet spouts. As previously mentioned, there is no longer a flat bottom plate, rather an angled body panel with 12-inch diameter round discharge openings. As such, the swing spout can no longer glide on a flat surface like the commercial-grade distributor and create a sealed connection with the discharge holes. To ensure a sealed connection and minimize the collection of products inside of the distributor the following three design features were established:

- The transition spout will be installed with the smaller 11-inch diameter end facing the discharge holes so that the grain expels into an oversized 12-inch diameter hole as seen in Figure 24.
- The clearance between the transition and the angled body panel is minimized by approximately 1-inch to safely clear the fasteners.



• The positioning of transition was optimized so that the top of the transition is tangent with the top of the discharge holes to create extra room for the grain to fall into.

When the distributor is in service, the flow of the grain (created by the 50-degree discharge angle), the oversized opening, the transition to body panel clearance, and the optimized positioning of the transition spout, the risk of grain spilling out is minimized. More importantly, with oversized discharge holes, there is 1-inch of tolerance in the event the swing spout stops too late or too early.

In addition to the bolt-on transition, there are optional features designed that can be attached to the transition spout if the customer chooses. These options include a bolt-on flexible neoprene rubber boot and a clamp-on brush option as shown in Figure 24 and Figure 25.





Figure 24: Transition with Neoprene Boot Attachment

Figure 25: Transition with Brush Spout Attachment

The bolt-on neoprene boot provides an extension to the transition spout that can glide along the distributor body and fasteners without causing mechanical damage. Due to its soft texture and flexible behaviour over a wide range of temperatures, the neoprene boot is a feasible option all year long. The brush spout option, on the other hand, is attached to the end of the transition using a hose clamp and will allow for an improved sealed connection with the discharge hole. At the same time, the self-cleaning brush will remove unwanted product build-up.



2.5 Shipping/Assembly Legs

The farm grade distributor will come with a total of four shipping/assembly legs shown in Figure 26 that are made from three 3/16-inch thick mild steel pieces that are formed and welded together. The top piece of each shipping leg attach to the outlet flanges.



Figure 26: Shipping/Assembly Legs Installed on Outlet Spouts

Essentially, these legs serve two main purposes. The first is that they are required during manufacturing when assemblers are putting the distributor together. The assembly process (Section 4.3) involves many steps where the distributor must be elevated from the ground. Secondly, the legs protect the drive assembly during installation and when the finished distributor is shipped to the customer. Otherwise, the entire weight of the distributor will act on the drive assembly, stressing the central shaft and possibly causing it to fail. The strength of these shipping legs is analyzed in Section 3.

2.6 Electrical Control Unit

The electrical control unit [5] [6] shown in Figure 27 and Figure 28 was left out of the scope for this project and therefore not redesigned. Additionally, since the operational and capacity requirements are the same as the original, the entire assembly will be reused and integrated accordingly into the farm grade distributor.



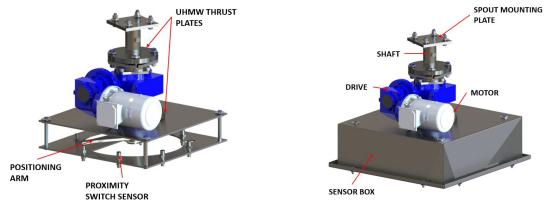


Figure 27: Drive Assembly without Sensor Box

Figure 28: Drive Assembly with Sensor Box

Shown in Figure 29 the control unit is installed underneath the distributor body with the shaft going through the bottom plate and into the body. On the end of the shaft, a welded mounting plate contains a connection with spout support assembly. This connection allows the swing spout to rotate with the central shaft. To ensure that the swing spout is positioned correctly during service, the spout is synced during final testing to stop when the positioning arm hovers over top of the magnetic position sensor of the chosen outlet spout.

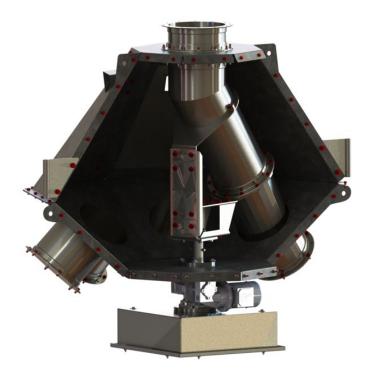


Figure 29: Drive Assembly Installed (Section View)



As nothing changed in the design of the electrical control unit the installation procedure also remains the same. However, the spout mounting plate position was lowered due to the change in the location of the bottom body panel. In this case, rather than extend the shaft to reach the spout support the L-Bracket was elongated in the spout support instead. Otherwise, by extending the length of the shaft, the shaft would ultimately become weaker.



2.7 Final Design Relating to the Voice of the Customer

Table V below summarizes the design features implemented to the new design addressing the voice of the customer.

TABLE V: DESIGN SUMMARY

Voice of the Customer (Target Specifications or Project Needs)	Targets or Customer Need met? (Yes/No/Somewhat)	Design Feature
Discharge Angle (50 Degrees)	Yes	- New distributor designed to discharge specifically at 50-degrees
Reliable Spout – (Grain discharges into the correct discharge hole)	Yes	 Position sensors ensure the spout stops at the correct hole Oversized discharge openings just in case the spout stops too late or too early
Reliable Spout (Spout will not get stuck)	Yes	 1-inch clearance between the transition and body panel ensures spout does not catch on fasteners Spout support and the connection between the inlet and UHMW ring keeps spout centered with the body
Cost Reduction of 25% from the commercial version (\$7770)	Yes	- The total cost savings including material and labour costs are \$2532.86 or 24.5% respectively (described in Section 5).
Minimize Product Build up (Snow, water, dust, etc.) (Horizontal surface area 3 - 4 ft²)	Somewhat	 The distributor body shell is angled so any unwanted product slides off the distributor Flat surfaces were minimized as much as possible but are still present on the top cap and body connection flanges (5.6 ft²)
Reduce labour time (60-70 hours)	Yes	- The projected labour-time of the new distributor is 63.5 hours which is a 28.5-hour improvement from the commercial version, 92 hours (highlighted in Section 5)
Easy Maintenance	Yes	 More bolted components and less welded components allow for easy replacement of parts Service door allows for access to internal components Product cleanout holes for removing product buildup at the bottom of the distributor Inspection window to easily see the internal features
Airtight	Somewhat	 The distributor is now bolted together through flanges, creating more small crevices for potential leakage Assembly instructions include applying silicone and gaskets to seal crevices
Life Cycle (15 – 20 years)	Yes	 The body is constructed of galvanized steel which has excellent mechanical properties and life expectancy of up to 50 years [2]. Most of the parts are now bolted and are easily replaceable. Product cleanout holes, spout covers, and an inspection window will help facilitate proper maintenance to ensure a long product life.
Ventilation	Yes	- A vent was designed into the distributor body and is complimented with a vent cover.
Easy entrance and exit into confined spaces (Door Opening 3.5 - 4 ft ²)	N/A	 Service door allows for access to internal components (3.9 ft²) Will be confirmed when a prototype is created
Wear resistance	Somewhat	 The use of galvanized steel and mild steel at an increased gauge will help prevent wear. UHMW was used on parts that make contact during spout rotation. Wear resistance could be improved by incorporating liners, however at an increased cost.
Corrosion resistance	Yes	 Galvanized steel has excellent corrosion resistance and will protect the body shell. The mild steel components except for the internal swing spout are to be painted to protect from corrosion.
Reduce the total number of assembly steps (<30)	Yes	- Total assembly steps reduced from 39 steps to 29 steps
Reduction in the total number of parts required (40 – 60 parts) Note: Part totals do not include fasteners and drive assembly parts	No	- The number of parts decreased from 75 to 68.
Add tolerances to parts to save time during assembly and minimize rework	Yes	 Bolt holes were made 1/16-inch larger than the fasteners. Large assembly parts were designed with slotted holes.
Sufficient Internal Space (Internal Space > 40 ft ³)	Yes	 Large internal space allows for easy entrance and removal of parts and technicians (46.7 ft³) Will be confirmed when prototype is created



3 Design Analysis

The analytical analysis was evaluated on key features of the design to ensure max stresses were below the point of failure by a minimum factor of safety of two. The following sections give a summary of the results from the calculations.

3.1 Distributor Capacity Calculation

Flow rates of grain through the swing spout in Figure 30 was calculated using to determine the overall capacity of the distributor.

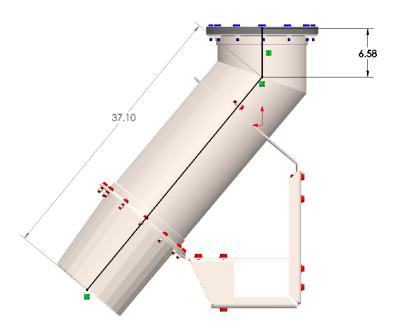


Figure 30: Dimensions of internal swing spout

Q = Volume flowrate [gpm]

 $g = \text{Acceleration due to gravity } [ft/s^2]$

 D_h = Hydraulic diameter [ft]

 $A = \text{Effective orifice area} [ft^2]$

$$Q = 0.75A\sqrt{(gD_h)}$$



$$Q = 0.75 * pi \left(\frac{11 in}{2}\right)^{2} \sqrt{(32.40 ft/s^{2} * 11 in)}$$

$$= 1345 gpm$$

$$\sim 10700 ft^{3}/hour$$

Given a farm grade distributor has an average cycle time of 76 hours per year [7]. The distributor allows for a capacity of approximately 10700 cubic feet per hour of grain.

3.2 Lifting Lug Stress Analysis

Failure Mode 1 is due to shear stress on the plate of the lifting lug leading to catastrophic failure. The portion above the hole is in compression while the portion below the hole is in tension due to the weight of the distributor pulling it down. Figure 31 outlines the area that will be subject to the shear.

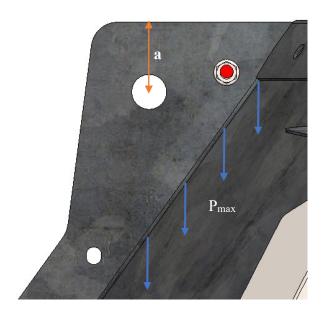


Figure 31: Free Body Diagram of Lifting Lug

 P_{max} = Max load the lifting lug will experience due to the weight of the distributor and the internal spout full of grain $[lb_f]$

a = Length from the center the hole to the edge of the plate of the lifting lug [in]

t = Thickness of the lifting lug plate [in]



 σ_{allow} = Maximum allowable stress before failure [psi]

The following calculation assumes the plate is tension. The forces acting on the lifting lugs are shown in the schematic below.

$$\begin{split} \sigma_{allow} &= \frac{P_{max}}{2at} \\ &= \frac{(P_{grain} + P_{distributor})}{2 \times 2.00 \ in \times (2 \times 0.14 \ in)} \\ &= \frac{1027 \ lbf + 137 \ lbf}{1.12 \ in^2} \\ &= 1039 \ psi \end{split}$$

The tensile yield strength of galvanized steel is 29600 psi [8]. The calculated stress acting on the lifting lug is 1039 psi due to the maximum weight of the distributor filled with the grain still maintains below the yield stress. With a factor of safety of 25, the lifting lug remains well below to point of failure and proves the proposed is reliable design.

3.3 Hanger Support Strength Analysis

The hanger support is subject to shear stress from the bolts connecting the support to the body shell of the distributor as shown in Figure 32.

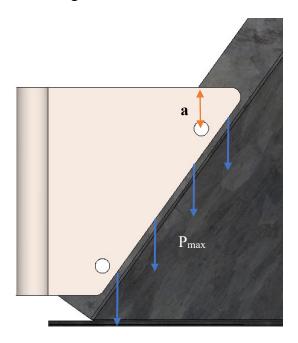


Figure 32: Free Body Diagram of Hanger Support



 P_{max} = Maximum load the support hanger will experience due to the weight of the distributor and the internal spout full of grain $[lb_f]$

a = Length from the center the hole to the edge of the plate of the lifting lug [in]

t = Thickness of the hanger support [in]

$$\sigma_{allow} = \frac{P_{max}}{2at}$$

$$= \frac{(P_{grain} + P_{distributor})}{2 * \times 0.74 in \times (0.25 in)}$$

$$= \frac{1027 lb_f + 137 lb_f}{0.37 in^2}$$

$$= 3174 psi$$

Since mild steel's yield strength, 44 000 psi, is less than the applied stress, the part will not fail due to shear stress [8]. The maximum yield strength of the ½-inch 5 grade bolt is 120 000 psi and is well above the maximum stress the part will endure proving the design is safe and reliable [9].

3.4 Stress from Outlet to the Body

The stress from the outlet to the body plate is important when the product is exiting from a 12" outlet to 40' spouting. The normal force acts on the object by an inclined plane shown in Figure 33.

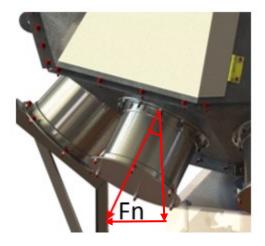


Figure 33: Normal Force from Outlet to the body



There is a normal force pulled away from the 10-gauge galvanized steel body when the product exits the distributor, assuming the 40' spouting filled with the grain is acting on the plate. Therefore, the allowable load (normal force acting on the plate) F_n in lbf can be calculated as,

$$F_n = mgcos\theta$$

Where, m = Mass of the outlet, product exiting, and 40 ft of spouting [lbs]

 $g = \text{Gravitational acceleration } \left[\frac{ft}{s^2} \right]$

 θ = Angle of the outlet in the y-direction [°]

$$F_n = (322,560 + 6,720) \times 32.174 \times \cos(50^\circ)$$

$$F_n = 6,809,855.67 \ lbf$$

Next, the normal stress shown in the immediate equation below is calculated using the area of the plate and the normal force previously calculated. Figure 34 shows the trapezoidal shape of the body plate.

$$\sigma = \frac{F_n}{A}$$

Where, A =Area of the trapezoidal plate $[in^2]$

 σ = Normal stress [psi]

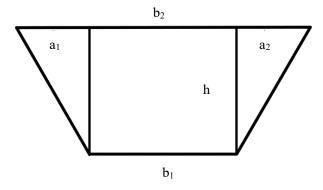


Figure 34: Trapezoidal shape of the body plate

$$A = \frac{1}{2}(b_1 + b_2)h$$

Where, h = height of the trapezoid [in]



$$b_1 = bottom \ length \ [in]$$

 $b_2 = top \ length \ [in]$

The height of the trapezoid can be calculated using the right-angle triangle formula [10]. Now, the normal stress can be calculated:

$$\sigma = \frac{F_n}{\frac{1}{2}(b_1 + b_2)h}$$

$$\sigma = \frac{6.81 \times 10^6 \, lbf}{\frac{1}{2}(13.04 + 26.72)in \cdot 22.22 \, in}$$

$$\sigma = 15,416.20 \, psi$$

Therefore, a normal stress of 15,416.20 *psi* is acting on the distributor body plate. Altogether, the 10-gauge galvanized steel body can support a normal stress up to 29,600 *psi*. From the normal stress calculation, the design will have an overall factor of safety of 2 assuming the 40' spout is full of grain.

3.5 Shipping/Assembly Leg Stress Analysis

The entire weight of the distributor is supported by the shipping legs. In Figure 35, W signifies the weight of the distributor on the shipping leg.

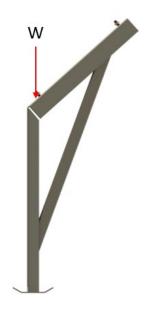


Figure 35: Shipping Leg



The shipping legs act as a column that can fail by buckling when the critical load is reached. This column can be analyzed with the Euler column formula. Therefore, the allowable load F_a in lbf can be calculated as: [11]

$$F_a = \frac{n \, \pi^2 EI}{L^2}$$

Where, n = factor accounting for the end conditions

 $E = \text{modulus of elasticity } \left[\frac{lb}{in^2} \right]$

 $I = \text{moment of inertia } [in^4]$

L = length of the column [in]

The column is made of a mild steel C-channel with a moment of inertia $I_y = 324.1182 \ in^4$. The Modulus of elasticity of mild steel is $30457924.91 \ \frac{lb}{in^2}$ and the factor is 4 as the column ends are fixed. The Euler buckling load of the column, F_1 , can be calculated as:

$$F_1 = \frac{4 \pi^2 \left(30.4579 \times 10^6 \frac{lb}{in^2}\right) (324.1182 in^4)}{324 in^2}$$
$$F_1 = 1.2029 \times 10^6 lb_f$$

The support piece attached to the support leg is also in compression. Assuming, the support piece acts as a column, it can fail through buckling when the critical load is reached. This column can be analyzed with the Euler column formula also. Since the C-channel support piece is also made of mild steel, the same factors mentioned above apply. Therefore, the allowable load, F_2 , in lbf can be calculated as: [11]

$$F_2 = \frac{4 \pi^2 \left(30.4579 \times 10^6 \frac{lb}{in^2}\right) (0.3071 in^4)}{324 in^2}$$
$$F_2 = 1.1397 \times 10^6 lbf$$

The force acting on the distributor without the support leg is 33,042.7 lb_f . Therefore, the support legs, with a critical buckling load of $1.2029 \times 10^6 \ lb_f$, will easily withstand the weight of the distributor.



4 Process Analysis

This section will highlight the assembly process of the final design by reviewing the current state process, establishing a target operating condition, explaining the methodology for producing a final process flow and highlighting process changes to proceed with final design implementation. The sections that will be covered include:

- 1. Baseline Performance
- 2. Future State Value Stream Map (VSM)
- 3. Updated Process Flow Chart
- 4. Assembly Layout

4.1 Baseline Performance

In earlier stages of design development, the process of the current distributor fabrication was analyzed. Current state data in Appendix B including the SIPOC (Suppliers, Inputs, Process, Outputs, and Customers) Table, performance data, Current State VSM, and Value-Added Analysis were used to understand key elements in the manufacturing process. Note that labour costs defined in this section do not include table processing and forming since the scope is narrowed to the distributor assembly only. Evidently, the target operating state described in Figure 38 does not match the cost analysis of the labour described in section 4.4.

Assumptions for the baseline performance include:

- The standard costed BOM and routing reports in the MRP system are the average fabrication costs based on the demand of AGI-VIS customers
- All factual statements are confirmed by interviews by the assemblers and client
- The process scope only covers the point where parts enter the cell to shipping.

Below is a brief description of the current state data described previously:

1. SIPOC Table

- SIPOC was the first step to the lean method: define the process
- Provided a summary of the manufacturing of the distributor by defining supplier capability, customer needs, inputs, outputs, and the process flow. Further details of the table are in Appendix B.1.



2. Performance Data

- Collected data were timesheets of total distributor assembly times were graphed
 and analyzed in statistical analysis software, Minitab. Results found in Appendix
 B.2 were skewed and unreliable because of the lack of variation and bias in the data
 set.
- The costed BOM and routing reports provided the proper data needed for the distributor fabrication found in Table D and E from Appendix B.
- Despite skewed data, the process does not follow any standards and is lagging in the competitor market. Thus, the causes must be determined.

3. Value-Added Analysis

- The second step to understanding the problems that arose in the design was to
 establish the focus on the current distributor design because the design depended
 on the fabrication process.
- The Value-Added Analysis, in Appendix B.3, was used to break down the current process, found in Appendix B.5, to show that the design was long and convoluted. The datum was collected by interviewing process performers because future jobs did not occur in the period of the project deadline. Collecting explicit and clear datum was beyond the team's capability.

4. Current State VSM

- The third step to understanding the problems in the design was examining the current situation.
- A VSM created a linear model of the current process.
- The VSM provided information such as low customer demand. In addition, an MRP system was adding unnecessary production control to a simple process flow. The Current State VSM is found in Appendix B.4.

4.2 Future State Value Stream Map (VSM)

Based on the current baseline performance, a Future State VSM shown in Figure 38 was created to establish a target operating condition (TOC) for material and labour costs in manufacturing.



A list of potential process times including setup and cycle times were validated with MRP data and interviews with the process performers. The major design changes modified the overall process flow. As a result, the manufacturing processes created a TOC that help achieve a state with no waste.

The Future state value stream map shows a TOC of 39.2 hours. With a current state of 71 hours from the current VSM, the assembly time is targeted to decrease by 31.8 hours. Although the labour time changes are ambitious, the major changes are a result of distributor design changes that are confirmed only by the assemblers.

Below are insights from the Future State VSM:

- Removal of the MRP system will decrease the corruption that comes with external production control.
- Fewer parts in the process flow results in fewer steps
- The linear process allows for the inputs to continuously flow to produce the output.
- The removal of any WIP that existed in the previous design.
- Design changes result in lower cycle times and the removal of non-value-added steps observed from the current design.

Knowing the process flows, a list of causes to the narrowed focus on long assembly time is summarized in the cause and effect diagram shown in Figure 36.

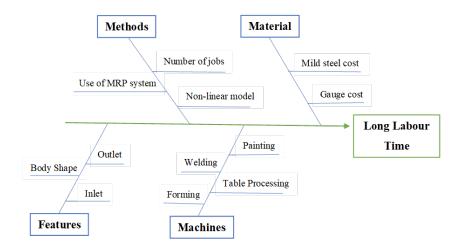
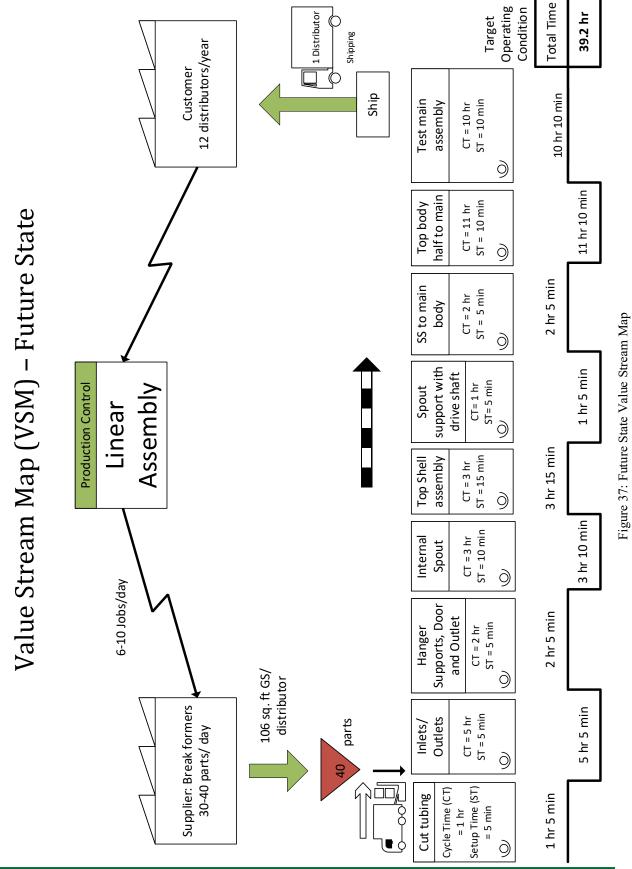


Figure 36: Cause and Effect Diagram with Key Variables for Distributor Fabrication



With the lack of tools for testing, the causes must be analyzed internally to ensure the key variables are true. However, these variables cannot be confirmed because it is beyond the scope of the project. Section 6.1 describes further actions to take to achieve the proposed goal.





Page | 41



4.3 Updated Process Flow Chart

The final design assembly process is defined in Figure 39. The new process flow consists of the small component assembly that is split into two sections for both assemblers. The assemblers combine the small components for the large component assembly.

The major design changes including the inlet, outlets, body, and material have improved the overall process flow. Based on the Future State VSM, the updated process flow was simplified.

Major changes in the final design assembly process include:

- Inlets and outlets have proper tolerances and are easily fitted, decreasing labour time.
- The body shape is octagonal and consists of four body panels with flanges that bolt together.
- Mild steel is replaced with galvanized steel for ease of manufacturing by decreasing welding and painting.
- The assembly is a linear process.
- The total number of steps was reduced to 29 steps.
- Non-value-added steps were removed from the old distributor design.

Tying back to the voice of the customer, the following customer and client needs were considered in the new process flow:

- Low fabrication and sales costs
- Corrosion-resistant
- Easy maintenance



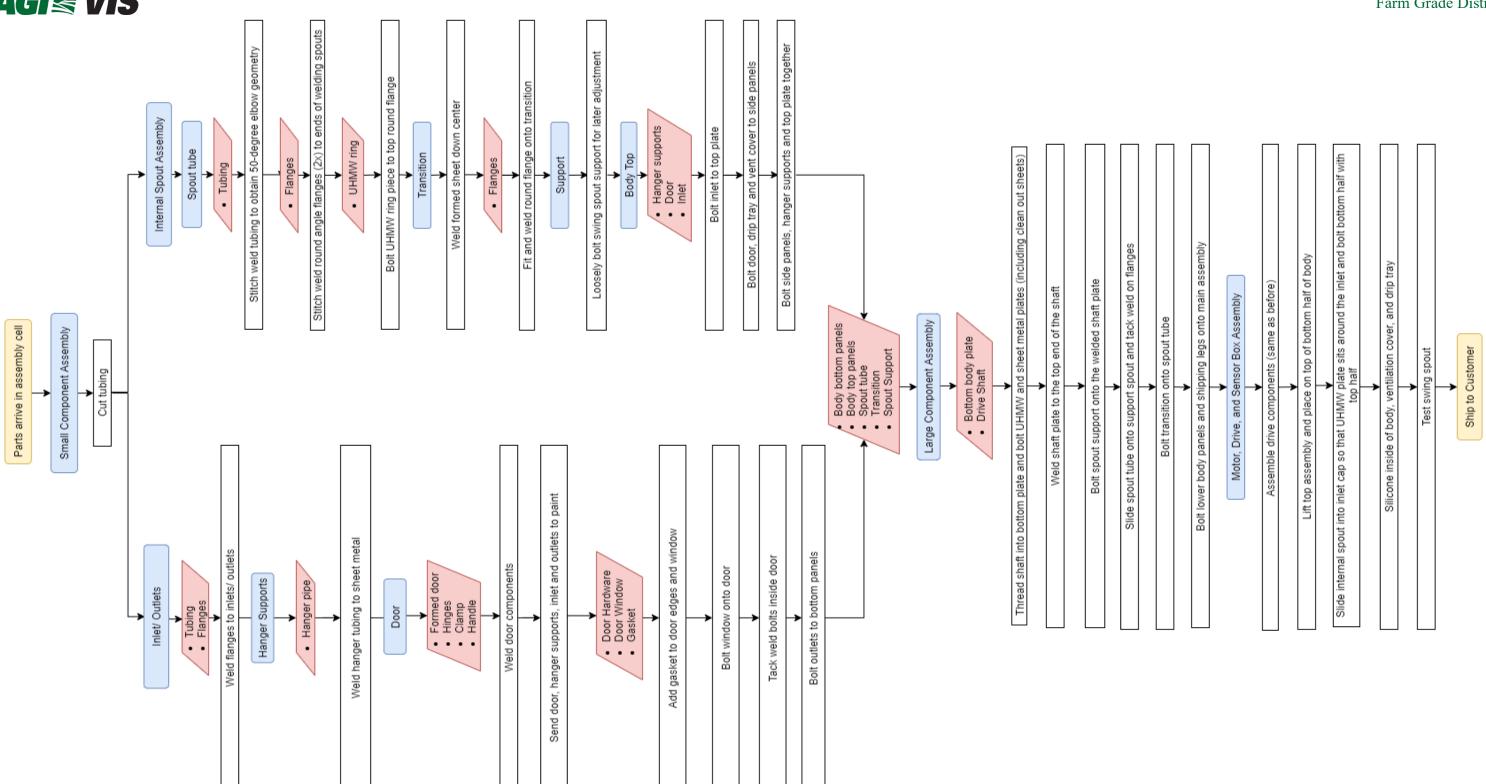


Figure 38: Updated Process Flow Chart



4.4 Assembly Layout

The assembly layout explains the process tools, layout, and locations of where the process takes place.

4.4.1 Work Center Layout

Below in Figure 39 is a layout of the work center where all the components of the distributor are to be assembled.

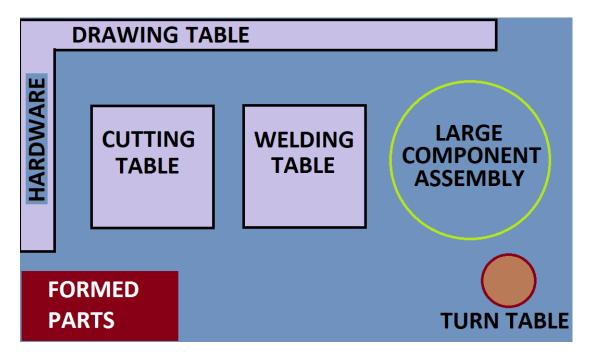


Figure 39: Work center layout

The new distributor assembly work center has a similar layout to the previous design. In the figure above, the work center is separated by a wall along the perimeter of the hardware and drawing table. On the right side, exists a curtain to separate the welding light from other work centers. The main walkway is located at the bottom perimeter of the cell.

The table positions of the physical layout have remained the same, however, specific areas are now labelled for specific tasks. The new process of the distributor design allows for two assemblers to work on separate tables and to complete individual tasks. Tooling and fixtures do not change in the new design process. These include the forklift, pallet jack, turntable and overhead cranes.



4.4.2 Shop Layout

AGI-VIS' manufacturing shop is conveyed in Figure 41. The lighter orange sections are the work centers that components of the distributor pass through. The gray areas are other work centers for various other jobs that include separate material handling equipment. The blue lines are a map of the crane branches and where they can move.

Despite the distance between the routing processes in the layout, it is beyond the team's control to change the location of the work centers. However, the overhead cranes lift the distributor body without the need for external means of transportation within the shop. With the proposed farm grade distributor design, the overall weight has decreased due to lighter material. Evidently, moving the distributor to the shipping bay is deemed feasible.

Although the paint shop is located away from all the work centers, the new design does not contain painted large components. The few mild steel parts that are welded only need paint if they are externally exposed to outdoor conditions that contribute to corrosion. Furthermore, with a galvanized steel body, the distributor process does not contain travel and excess processing. The assemblers can focus on working on the design instead of waiting on painted parts.

The following section will describe the cost analysis that provides a breakdown of the new design and supporting data on the improvements made.

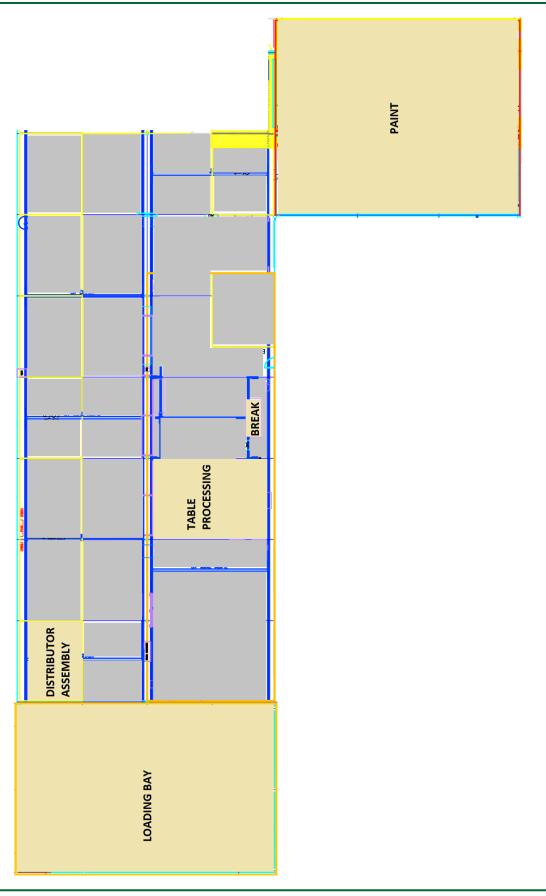


Figure 40: Shop layout to scale



5 Cost Analysis

The total manufacturing cost of the distributor is the total of the material and labour cost. The baseline commercially designed distributor has a total cost of \$10360.38 with the material and labour costs at \$4364.13 and \$5996.25 respectively. For the new farm grade distributor, the total manufacturing cost projects to be \$7827.52 with material and labour costs of \$3700.02 and \$4127.50. Overall, this amounts to a total cost savings of \$2532.86 or 24.5% (Material Savings - \$664.11 and Labour Savings - \$1868.75), just shy of the project objective, 25%. The following sections provide a breakdown of these new costs with a detailed Costed Bill of Materials (BOM) and Standard Routing reports of both the commercial and farm grade distributors found in Appendix E. Explicit details that are not addressed below are found in Appendix F.1 and F.2 for labour and material cost analysis.

5.1 Labour Cost and Routing Hours

Manufacturing at AGI-VIS is broken down into different work centers where similar equipment and operations are grouped together. The relevant work centers for manufacturing the farm grade distributor are summarized in TABLE VI.

TABLE VI: WORK CENTERS FOR THE FARM GRADE DISTRIBUTOR

Code	Work Center	Description	
TBLPRO	Table Processing	Sheet metal parts cut on either the plasma or water jet.	
FRMPRO	Form Processing	Sheet metal bending on a brake press.	
PAINT	Painting	Painting and kiln drying.	
AO#	Assembly Cell	Assembly cells for large and small component assembly and testing. Each cell is assigned a specific number (#). AO1 being assembly cell 1 as an example.	

The labour costs are directly associated with the number of standard routing hours allocated to each work center using a fixed labour rate of \$65/hr. The following TABLE VII summarizes the routing hours allotted to the distributor and its subassemblies.



TABLE VII: SIMPLIFIED ROUTING REPORT SUMMARY

Work Center	Operation Quantity	Production Hours (HR)	Standard Cost (CAD \$)
Item:	Farm Grade Distributor (FBDTA-08HFR-5012E) - (QT	ΓY - 1)
TBLPRO	1	2	130.00
FRMPRO	1	4	260.00
PAINT	1	1	65.00
AO#	1	18	1170.00
TOTAL	N/A	25	1625.00
]	Item: Outlet Spout (FBDT	A-OUTLET-MS) – (QTY - 8)
TBLPRO	8	.25	130.00
PAINT	8	.5	260.00
AO#	8	.75	390.00
TOTAL	N/A	12	780.00
Iten	n: Swing Spout (FBDTA-S	SWING-SPOUT-MS) – (QTY	- 1)
TBLPRO	1	1	65.00
PAINT	1	1	65.00
AO#	1	2	130.00
TOTAL	N/A	4	260.00
Item	Transition Spout (FBDT)	A-TRANSITION-MS) – (QT	Y - 1)
TBLPRO	1	.5	32.50
FRMPRO	1	.5	32.50
PAINT	1	.5	32.50
AO#	1	2	130.00
TOTAL	N/A	3.5	227.50
	Item: Shipping Leg (D)	ΓA-SHIPLEG) – (QTY - 4)	
TBLPRO	4	.25	65.00
FRMPRO	4	.50	130.00
AO#	4	1	260.00
TOTAL	N/A	7	455.00
Item: Drive Assembly (DTA-DRIVE-E01-08FR) – (QTY - 1)			
TBLPRO	1	2	130.00
FRMPRO	1	2	130.00
AO#	1	8	520.00
TOTAL	N/A	12	780.00
OVERALL TOTAL	N/A	63.5	4127.50



The total assembly time for the farm grade distributor is 63.5 hours which equates to \$4127.50 in labour costs. This means that the project objective of decreased labour hours in the new design was successfully fulfilled as the new design will take 28.5 hours less to fully assemble than the commercial version with a total of 92 hours. Note that these numbers include all routing work centers which include a total labour time (different from the defined baseline performance suggested in section 4).

It is important to note that the routing hours allocated to each assembly are estimates since creating prototypes were out of the scope of this project. Therefore, no time studies were conducted. To ensure that these estimated labour times were accurate without any concrete data from the limited capability of performing time studies, the following combination of steps were taken:

- The process performers (assemblers and brake press operators) were interviewed throughout the entire duration of the project. They provided valuable input and logical build time estimates based on their years of experience working on the production floor.
- The routing reports of the commercial distributor and similar jobs were thoroughly analyzed and used to establish assembly times on common tasks.
- An updated step by step process flow chart of the entire distributor assembly was created
 and documented (Section 3.4). Each step in the new process was given an approximate
 completion time based on the previous two points in combination with each team member's
 input and manufacturing knowledge/experiences.
- The updated process flow chart and estimated assembly hours were presented and approved by the client.

5.2 Material Costs

Table VIII outlines the material costs of the entire distributor and its subassemblies. These costs include all the sheet metal, fasteners, and purchased parts required for the new design. In total, the farm grade distributor will require a total material cost of \$3700.02, a \$664.11 cost reduction from the commercial version (\$4364.13).



TABLE VIII: SIMPLIFIED MATERIALS COST SUMMARY

Item	Quantity	Standard Cost (CAD \$)
Distributor Body	1	540.72
Outlet Spout	8	337.44
Swing Spout	1	96.52
Transition Spout	1	16.25
Shipping/Assembly Legs	4	31.36
Drive Assembly	1	2677.73
TOTAL	N/A	3700.02

All the listed material costs were determined by matching the SolidWorks bill of materials (Appendix E) to the standard bill of materials in the company's MRP software, Made2Manage.



6 Recommendations & Future Works

This section highlights an implementation plan and some key insights the team encountered during the project.

6.1 Future Works

To move forward with prototyping and implementation, there are a few suggestions to consider. These include the next actions that need to be performed such as analyzing and acting on the causes, prototyping, studying results, and standardizing.

6.1.1 Analyze the Causes

The Future State VSM shown in Figure 38 stems from the analysis in the Current State VSM described in Section 4.1. Based on the Value-Added Analysis, the current process showed that the model was not linear, the process included Work-In-Progress (WIP) components, and multiple steps were not necessary. A cause and effect diagram discussed earlier in Figure 37 describes various key variables that need to be validated by collected data. AGI-VIS will have to test certain variables in the design to ensure that the causes are explicitly related to long labour times.

Next, the causes can be analyzed by:

- Establishing key variables contributing to the design such as an inlet or outlet design, excessive welding, material choice, and body shape in the fishbone diagram discussed earlier in section 4.2. These are examples of key variables that can be explored.
- Proposing a hypothesis: If the design is improved by eliminating excessive welding, updating the material choice, and changing the body, inlet, and outlet design, then the labour time will decrease by 25%.
- Testing the hypothesis by reviewing routing reports on other jobs with similar design concepts at AGI-VIS that confirm lower labour time rates. Refer to the Future State VSM to reach the TOC.
- Evaluating data to confirm the proposed hypothesis. A detailed cost analysis should be performed internally with the company after prototyping. With exact values, the hypothesis can confirm if the distributor design needs rework or can proceed with acting on the cause.



6.1.2 Act on the Cause

When acting on the proposed causes and analyzing key variables that contribute to the new design, a range of tools should be used to help track the changes. Root cause analysis is key to understanding where and how the process is affected by the changed design. In addition, a series of time studies and referring to customer demand will help strengthen the design and allow for improvements to be effective.

The final steps that follow in lean methodology for the proposed distributor are to study results, standardize, and conclude the changes and improvements made. This consists of a period of reviewing and tweaking the prototype. Optimizing the design will come with the following tasks:

- Collecting explicit time studies of distributor labour hours.
- Revisiting the process flow and design
- Understanding that data and facts must support the decisions made moving forward
- Consult with production to create a change management plan (i.e. new shop layout)
- Standardize the distributor sizes by creating thorough CAD models and assembly and part drawings
- Develop maintenance procedures for farmers highlighting the design features and critical points in the overall design.

6.2 Key Insights

Key insights throughout the project include accurate data recording. A lack of accurate reliable data available at AGI-VIS limited the ability to collect information to determine a baseline performance. In the future, accurate data will allow for further improvement to processes. It is crucial to document information proactively as soon as a task is completed to ensure there are no discrepancies between the true data and remembered times.

Compare various resources to determine different ways to communicate ideas effectively to different audiences. The use of appendix is an effective manner to cater to multiple audiences. Ensure the project is reviewed by external stakeholders if permission granted from the client, to ensure documentation is easily comprehendible and has good cohesion between sections.



The integration of the voice of the customer in each step of the design process is crucial to ensure the customer needs are being met. The frequent visits with the client ensure the design is still within customer needs and addresses any changes from the original intent.

7 Summary

The proposed final design achieves the main project objective set by the project sponsor to design a farm grade distributor with a 25 percent reduced total manufacturing cost from the current commercial version. The distributor configuration that was selected as the baseline for this project was AGI-VIS' mild steel distributor with eight outlet spouts, 12-inch diameter spouting and a 50-degree discharge angle. Including all material and labour, the total manufacturing cost of this baseline commercial distributor is \$10360. The proposed farm grade design has a projected cost of \$7828 (Material Cost – \$3700 and Labour Cost - \$4128). This amounts to a 24.5 percent cost reduction from the baseline distributor and an overall material and labour savings of \$664 and \$1869, respectively. Additionally, the required labour hours for the proposed design is estimated to be 63.5 hours which is a 28.5-hour improvement over the commercial version.

The new farm grade distributor features a design that involves significantly less forming and welding compared to the commercial version and has a much more simplified outlet spout design. All of which were identified earlier on in the project as major contributors of nonvalue-added time in the fabrication process. Overall, six main subassemblies make up the farm grade distributor including a body shell, internal swing spout, transition spout, outlet spouts, drive assembly and shipping legs. The major design changes and modifications include:

- Using galvanized steel instead of mild steel for the body shell to reduce welding and painting
- Bolting most components for easy maintenance and replacement of parts for the product user
- Adding a bolt-on transition to the swing spout and oversized holes in the lower body panel to ensure proper grain discharge
- Using standard 12-inch diameter tubing for the inlet, outlets and swing spout to eliminate time-consuming processes, including water/plasma jet cutting, forming, rolling and welding, that were required in the commercial version



- Built-in lifting lugs into the body shell flanges to reduce components and welding
- Changing the body shell shape to have an angled lower section to facilitate a simplified outlet design and installation
- Using standard round flanges on the tubing for ease of assembly and less rework compared to the original tapered outlet design
- Incorporating the door opening and air vent into the body panel during table processing
- Implementing features such as product cleanout holes, an inspection window and a service door to ensure improve maintenance

The new design satisfied 10 out of the 12 target specifications with values within the acceptable ranges that were established in the project definition phase of the project. These include reduction in cost, number of assembly steps, and total labour time. The lifecycle and tolerance requirements were met. The design is also airtight, corrosion and wear resistant, includes a ventilation system, has a sufficient door opening and internal space for easy entrance and exit in and out of the distributor. Beyond that, other critical project needs including spout reliability and easy maintenance were also successfully addressed with the proposed design.

Lastly, several recommendations were mentioned to further improve the final design of the farm grade distributor. These include:

- Prototyping to identify issues with the design and assembly process
- Analyze causes in the distributor design and process
- Act on the causes by implementing change
- Optimize the distributor by iterating changes between the process and design components
- Track data for improvements and study the results
- Standardize the changes
- Implement the final design as a new farm grade product



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9 Appendices

Table of Contents

LIST OF FIGURES	58
LIST OF TABLES	59
Appendix A – Project Charter	61
Appendix B – House of Quality	72
Appendix C – Assembly Drawings	63
Appendix D – Process Analysis	63
D.1 Suppliers, Inputs, Process, Outputs, and, Customers (SIPOC)	64
D.2 Performance Data	66
D.3 Value Add Analysis	67
D.4 Current State VSM	70
D.5 Current State Process Flow Chart	71
Appendix E – Bill of Materials and Routings	82
Appendix F – Cost Analysis	100
F.1 Material Cost Analysis	101
F.2 Labour Cost Analysis	103
Appendix G – Project Schedule	105



LIST OF FIGURES

Figure A: Project Charter	62
Figure I: Baseline Performance I-MR Chart of Total Assembly Times	66
Figure K: Histogram of Total Assembly Times	66
Figure L: Current State Value Stream Map	70
Figure M: Current Process Flow Chart	71
Figure B: House of Quality	73
Figure C: Farm Grade Distributor Exploded View	76
Figure D: Farm Grade Distributor	77
Figure E: Farm Grade Distributor Outlet Spout	78
Figure F: Farm Grade Distributor Internal Swing Spout Assembly Drawing	79
Figure G: Farm Grade Distributor Swing Spout Transition	80
Figure H: Farm Grade Distributor Shipping/Assembly Leg	81
Figure N: Gantt Chart Phase I and II	107
Figure O: Gantt Chart Phase	108



LIST OF TABLES

TABLE A: PROCESS OWNERS AND STAKEHOLDERS64
TABLE B: VALUE ADD ANALYSIS OF THE DISTRIBUTOR PROCESS FLOW67
TABLE C: NVA STEPS68
TABLE D: COMMERCIAL DISTRIBUTOR (DTA-08HFR5012E-MS) COSTED BOM83
TABLE E: COMMERCIAL DISTRIBUTOR (DTA-08HFR5012E-MS) ROUTING REPORT 84
TABLE F: FARM BRAND DISTRIBUTOR (FBDTA-08HFR-5012E) COSTED BOM85
TABLE G: FARM BRAND DISTRIBUTOR (FBDTA-08HFR-5012E) ROUTING REPORT86
TABLE H: FARM BRAND DISTRIBUTOR SWING SPOUT (FBDTA-SWING-SPOUT-MS) COSTED BOM87
TABLE I: FARM BRAND DISTRIBUTOR SWING SPOUT (FBDTA-SWING-SPOUT-MS) ROUTING REPORT88
TABLE J: FARM BRAND DISTRIBUTOR TRANSITION (FBDTA-TRANSITION-MS) COSTED BOM89
TABLE K: FARM BRAND DISTRIBUTOR TRANSITION (FBDTA-TRANSITION-MS) ROUTING REPORT90
TABLE L: FARM BRAND DISTRIBUTOR OUTLET SPOUT (FBDTA-OUTLET-MS) COSTED BOM91
TABLE M: FARM BRAND DISTRIBUTOR OUTLET SPOUT (FBDTA-OUTLET-MS) ROUTING REPORT92
TABLE N: DISTRIBUTOR DRIVE ASSEMBLY (DTA-DRIVE-EO1-08FR) COSTED BOM93
TABLE O: DISTRIBUTOR DRIVE ASSEMBLY (DTA-DRIVE-EO1-08FR) ROUTING REPORT94
TABLE P: DISTRIBUTOR DRIVE SHIPPING LEG (DTA-SHIPLEG) COSTED BOM95
TABLE Q: DISTRIBUTOR DRIVE SHIPPING LEG (DTA-SHIPLEG) ROUTING REPORT 96
TABLE R: BODY MATERIAL SELECTION COST ANALYSIS101



TABLE S: SWING SPOUT MATERIAL SELECTION COST ANALYSIS	101
TABLE T: OUTLETS MATERIAL SELECTION COST ANALYSIS	102
TABLE U: LABOUR ALLOCATED TO EACH ROUTING CATEGORY	103



Farm Grade Distributor Appendix A – Project Charter

Prepared for:

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Vern Campbell, P. Eng., MBA

Center of Engineering Professional Practice and Engineering Education

Dr. Paul Labossiere, P. Eng.

Department of Mechanical Engineering

Aidan Topping, M.A.

Center of Engineering Professional Practice and Engineering Education

Revision: B







Project Charter

Project Name: Distributor Redesign and Cost Savings
Project Sponsor: Tristen Gitzel
Prepared By: Kavan Patel, Mark Marquez, Megan DaCosta, Zerlina Abhazim

PROJECT BACKGROUND

- The current AGI-VIS product line is designed for commercial use only
- New product development department has recently been added to the company with the goal of adding farm grade versions of AGI-VIS products
- The distributor is one product that requires redesign for framers

BUSINESS CASE

- Currently, the company does not sell many distributors because it is overpriced
- To increase number of sales and to increase profit
- Current level of performance impacts the business by increasing the lead time to the customer
- Benefits from the improved performance will allow target customers outside of the competitive market; i.e. farm grade products

PROJECT OBJECTIVES

- Select the most cost-effective approach in designing a farm grade distributor by the end of the course, December 5, 2019
- Total cost of final design, including material and labour, will be reduced by 25% than the current commercial use distributor from approximately \$10370 to \$7750

PROJECT SCOPE

- Distributor to be designed for farming applications only
- Team will design a single distributor configuration (12" outlet, full round, 8 outlets)
- Distributor process flow will start from parts arriving to assembly cell to shipping
- All electrical and control aspects of the design is excluded from scope
- Team to provide drafting of individual parts if time permits
- Any overhead costs will not be investigate

- RESOURCES
- Time from advisors (Tristen Gitzel and Vern Campbell) for project guidance
- Time from AGI-VIS shop welders (Provide information on assembly)
- Distributor time sheets, costed bill of materials (BOM), production drawings
- Time from team for AGI-VIS site visits
- AGI-VIS SolidWorks modelling and drawing templates
- Project budget (\$ to be confirmed

- Any overhead costs will not be investigated		- Project budget (\$ to be confirmed)		
 Cost savings can be fr 	rom design change, tooling/fixtu	ures, process improvements		
Roster	Role	COMPANY	KEY PROJECT DELIVERABLES	DUE DATE
Zerlina Abhazim	Team Manager	University of Manitoba	Project Charter	09-24-19
Contact Information			Phase I: Project Definition Report	09-30-19
Tasks: Check in on members tasks – help if needed and delegate and develop tasks		Gantt Chart & Phase I Meeting Minutes	10-09-19	
Mark Marquez	Point of Contact	University of Manitoba	Phase II: Concept Design Report	10-25-19
Contact Information			Gantt Chart & Phase II Meeting Minutes	10-30-19
asks: Maintain communicat	tion between team and client		Phase III: Final Report (1st Draft)	11-25-19
Megan DaCosta	Team Secretary	University of Manitoba	Gantt Chart & Phase III Meeting Minutes	11-27-19
Contact Information			Phase IIII: Final Design Report	12-04-19
asks: Meeting minutes and	other general documentation		SolidWorks 3D Model & Assembly Drawings	12-04-19
Kavan Patel	Team	University of Manitoba	Project Poster	12-04-19
Contact Information				
asks: Update schedule and	d transportation means to and from	n project site		
Vern Campbell	Project Advisor	University of Manitoba		
Contact Information	-			
Tristen Gitzel	Project Advisor	AGI-VIS		
Contact Information				
STANDARD TEAM MEETIN	NGS		LOCATION	
Tuesday & Thursday: 10	0:00am - 11:15am		AGI-VIS (140 Parkland Road, Oak Bluff, MB)	
Wednesday - 10:30am -	11:20am		University of Manitoba (66 Chancellors Cir, Winnipeg, MB)	
RISKS			RISK MITIGATION PLAN	
- Losing a team member			- Create a work plan for the team	
Entire team has conflicti	ing schedules		- Set up weekly meetings and keep schedules availble for urgernt meetings	
Lack of scheduled distri	butor jobs at AGI-VIS		- Interview assemblers and review products with similar fabrication methods	
CONSTRAINTS			· · ·	
- Discharge angle, height	and bottom plate location can	not be changed from current	design	
Lack of accurate time sh	heets available for assembly tir	ne of the distributor		
- Entire team has conflicti	ing schedules			
PROJECT CHARTER APP	•			
AGI-VIS New Product Development Manager (Project Sponsor): Tristen Gitzel		AGI-VIS Enigneering Manager: Chris Trenholm		
	. 3 \ 7	,	J J J J	
	•		E	
AGI-VIS General Manage	er: Shawn Conway	· ·		

Figure A: Project Charter



Farm Grade Distributor Appendix B – Process Analysis

Prepared for:

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Customers

The process analysis used for the current design is shown in the following sections.

B.1 Suppliers, Inputs, Process, Outputs, and, Customers (SIPOC)

There are five major components in the SIPOC Chart that are critical to understanding the manufacturing process flow: Suppliers, Inputs, Process, Outputs, and Customers. The summary of distributor fabrication is shown in TABLE A.

TABLE A: PROCESS OWNERS AND STAKEHOLDERS

	Process Owners :	and Stakeh	olders			
Process Owner	Shop Supervisor: Adr	rien				
Process Performers	Assemblers: Zhong an	nd Juan				
Stakeholders	Stakeholder		Concerns			
	VIS Team		Change m	anagement		
	Capstone Team		Process/ d	esign improvement		
	University of Manitol	oa	Budget			
	Advisor		Providing	time and guidance		
	Distributor assembler	S	Too many	parts for assembly		
	Machine operators		Number o after chan	f parts for forming ges		
	Customers (end user) Lead times					
	Process Purpo	se and Out	tput			
Purpose	Fabricate the distribut	tor				
Outputs	operations	cludes steps	s from parts	al for farm grade s arriving at the work bing		
	Customers	and Needs	S			
Internal	Customer	Target (N	leed)	Specification		

Formed Parts

Assembler/ Welders

Match drawing

specs.



	Process Owners	and Stakeholders		
External	Shipping	Variable time for travel	Lead times includes distance traveled for delivery	
	End-user	Quality, quantity, time	Meet needs (see House of Quality)	
	Suppliers	and Inputs		
Internal Suppliers	Supplier	Input	Capability	
	Machine Operator	Formed Parts	Quality and quantity	
External	Premier	Spouting	Meet lead times	
	Nord/ WEG	Drive and motor	Meet lead times and functionality	
	Muzeen and Blyth	Shaft	Meet lead times and compatibility with drive	
	Brunswick Steel	Sheet Metal	Meets size requirements of 4'x10' or 5' x10'	
	Uniflight and Cadorath	Round Flange	Meets lead times	
	KI Supplier	Hardware	Meets VIS' inventory stalk	

TABLE A shows that the process performers are only two workers. Assembly of the distributor is therefore not standardized and only done by two assemblers with experience. The process contains a list of external suppliers. Since most of the parts are important to the process output, it is important to highlight the reasons for specific suppliers and their capabilities. From this, there may be other options for the fabrication of parts and places where problems stem from within the process if further examined.



B.2 Performance Data

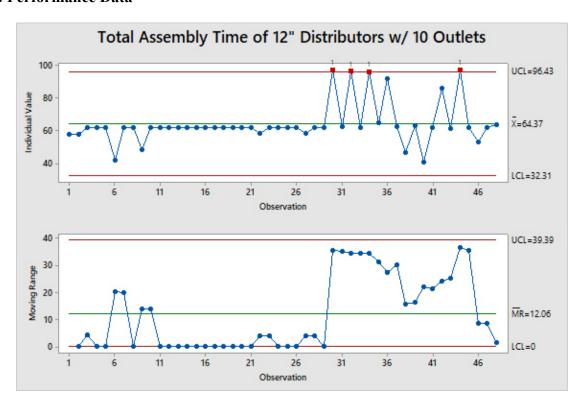


Figure B: Baseline Performance I-MR Chart of Total Assembly Times

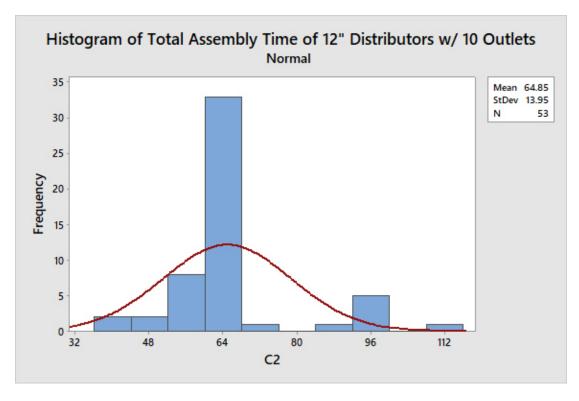


Figure C: Histogram of Total Assembly Times



B.3 Value Add Analysis

TABLE B: VALUE ADD ANALYSIS OF THE DISTRIBUTOR PROCESS FLOW

		TABLE B: VALUE ADD ANALYSIS OF	THE DISTRIBU	TOR PROCESS I	FLOW		
		Description	Does the customer see the value or be willing to pay for this activity?	Is this activity required if prior activities are done correctly or differently?	Does this activity physically change the product/ service?	Is this activity dictated by policies and regulations?	VA / NVA
Start	1	Parts arrive at assembly cell	Yes	Yes	Yes	No	VA
	2	Outer inlet rolled & welded	Yes	Yes	Yes	No	VA
	3	Weld the flange to the inlet	Yes	Yes	Yes	No	VA
Inlet	4	Top cap assembled	Yes	No	Yes	No	NVA
Assembly	5	Top plate, inner inlet, and ring plate all welded together	Yes	Yes	Yes	No	VA
	6	Paint	Yes	Yes	Yes	No	VA
	7	Bend and weld outlet together	Yes	Yes	No	No	NVA
Outlet	8	Hammer and tack flange to outlet	Yes	No	Yes	No	NVA
Assembly	9	Place outlet on turn table and full weld	Yes	Yes	Yes	No	VA
	10	Paint	Yes	Yes	Yes	No	VA
	11	Cut and weld bottom of spinning arm to spinning flange (add UHMW)	Yes	No	Yes	No	NVA
	12	Cut and weld bottom of spinning arm, weld 18" inside and grind off 18" on outside weld	Yes	No	Yes	No	NVA
Internal Spout	13	Add bottom to see if it spins easily by hand	Yes	Yes	Yes	No	VA
and Control Elements	14	Cut and weld upper flange assembly on spinning arm	Yes	Yes	Yes	No	VA
	15	Add spinning arm holder in proper placing	Yes	Yes	Yes	No	VA
	16	Assemble, drill half on shaft and weld to plate	Yes	Yes	Yes	No	VA
	17	Wire sensor box	Yes	Yes	Yes	No	VA
	18	Plug weld hinges on door	Yes	No	Yes	No	NVA
	19	Bottom plates welded together (2+ pieces)	Yes	No	Yes	No	NVA
	20	Bolt flange to bottom plate	Yes	Yes	Yes	No	VA
	21	Cut flange 1.5"-2" deep, centered between each bolt	Yes	No	Yes	No	NVA
	22	Main body tack welded to bottom flange assembly	Yes	Yes	Yes	No	VA
	23	Tack inside of inlet assembly to body	Yes	Yes	Yes	No	VA
	24	4 welds on holding lugs	No	No	Yes	No	NVA
	25	Weld lift lugs on the top of the assembly	Yes	No	Yes	No	NVA
T	26	flip	Yes	Yes	Yes	No	VA
Large Component Assembly	27	Tack weld stiffener flat bars to bottom plate	Yes	No	Yes	No	NVA
	28	Weld outlets to flat bottom plate	Yes	No	Yes	No	NVA
	29	Remove stiffener	Yes	No	No	No	NVA
	30	For less warpage stitch weld all outlets all the way around	Yes	Yes	Yes	No	VA
	31	Weld body to flange then the cuts Weld top inlet to the body (flip sideways	Yes	No	Yes	No	NVA
	32	for welding lugs)	Yes	Yes	Yes	No	VA
	33	Cut out inspection door on body Clean inside and silican adges	Yes	No Vos	Yes		
	34	Clean inside and silicon edges	Yes	Yes	Yes		
	35	Assemble internal spout into body assembly Add drive, sensor and motor box, position	Yes	Yes	Yes		
	36	sensor and bolt to bottom of distributor Add top cap and door	Yes Yes	Yes Yes	Yes Yes	No	VA VA
	38	Testing Stickers	Yes	Yes	Yes		VA
	39	Clean	Yes	Yes	Yes		
						ty cally activity dictated by policies and regulations? No	



The process flow was split into four sections such that each section can be evaluated more closely. The four sections include:

- Inlet assembly
- Outlet assembly
- Internal spout
- Large component assembly

NVA steps that are bolded in TABLE B have been reconsidered with reasoning shown in TABLE C below.

TABLE C: NVA STEPS

NVA Step	Problem Description							
4	Too many parts and too much welding involved							
7	Formed parts can create a bottleneck and added inventory							
8	This step is time-consuming and design features can be added to eliminate the added labour.							
11 12	Spinning arm support design can be reconsidered as there are simpler ways to make it with less welding (from competitor designs).							
18	Hinges can be bolted to reduce the cost of welding.							
19 21	Redesign to the octagonal body allows for no extra bottom pieces and no added flange for extra relief cuts.							
24 25	Welding is not the only option for holding lugs. Holding lugs can be reduced to two.							
27 28 29	The above three steps contain sheet metal warpage which is a process with added waste. The problem should be further analyzed.							
31	The octagonal body eliminates this step since relief cuts will not be needed in the bottom flange.							
33	The octagonal body allows for the door to be programmed in the DXF file since multiple bends are no longer present in the body pieces.							

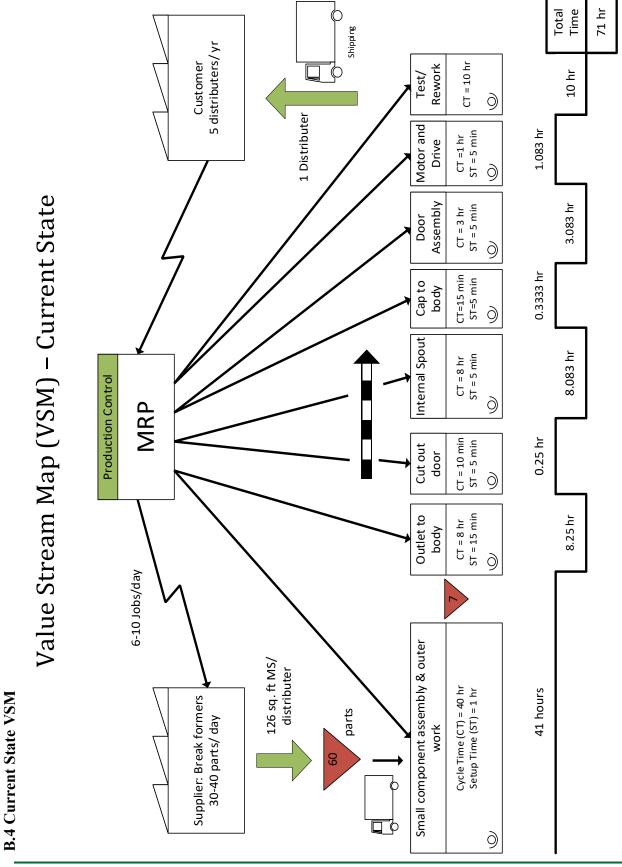


The problem decomposition shown in TABLE C is based on assumptions including:

- A chosen simple design from brainstorming sessions is compared to the current design (i.e. Octagonal body distributer)
- Value-add analysis is subject to change based on the actual design selection

The Value-Add analysis provides a direction on what aspects should be evaluated further. Insights gathered from the Value-Add analysis:

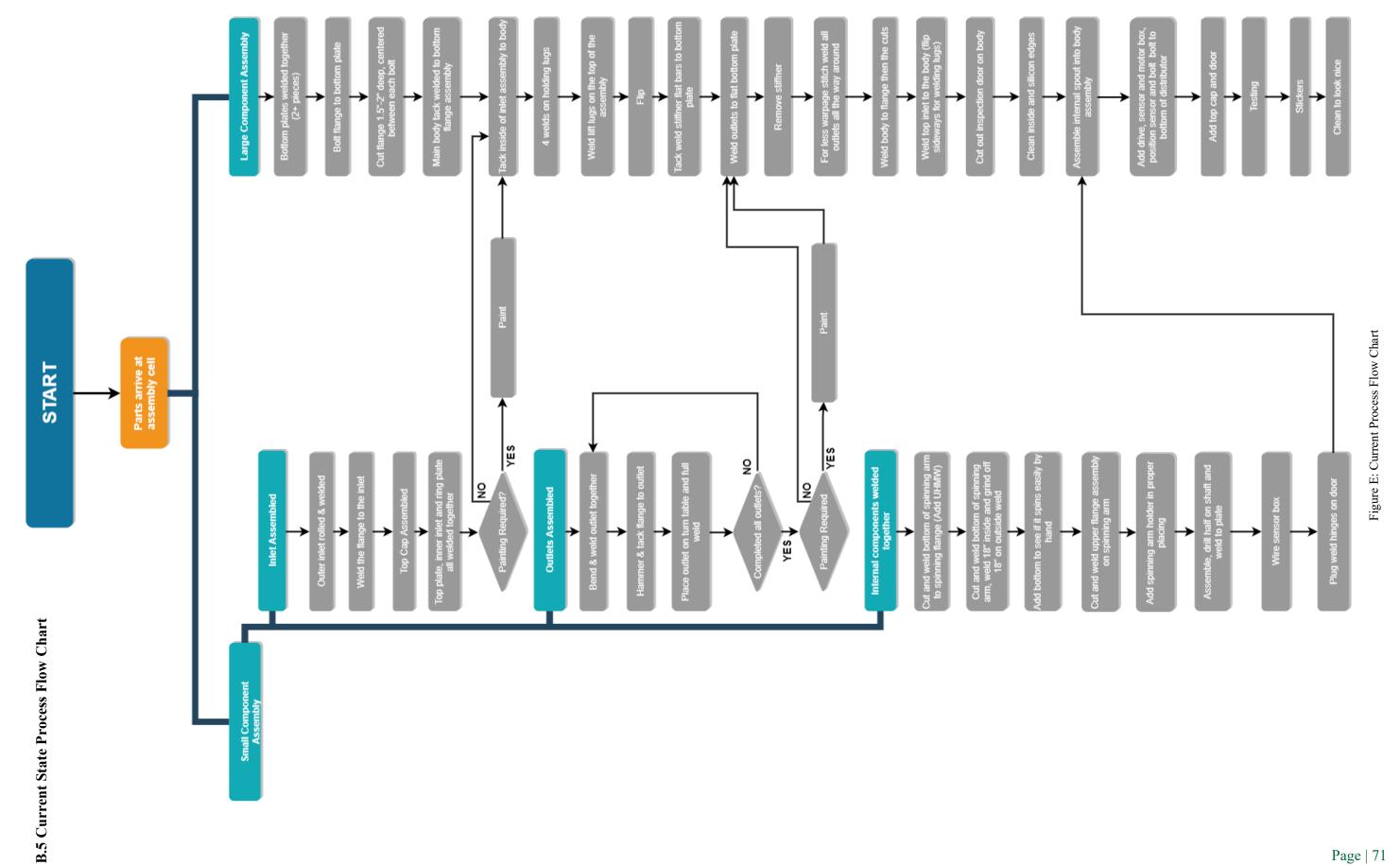
- Welding is time-consuming and excessive in the current design
- There are too many steps in assembling the large component assembly such as the relief cuts on the bottom flange that are welded
- Tolerances are not accounted for in the design phase



Page | 70

Figure D: Current State Value Stream Map







Farm Grade Distributor Appendix C – House of Quality

Prepared for:

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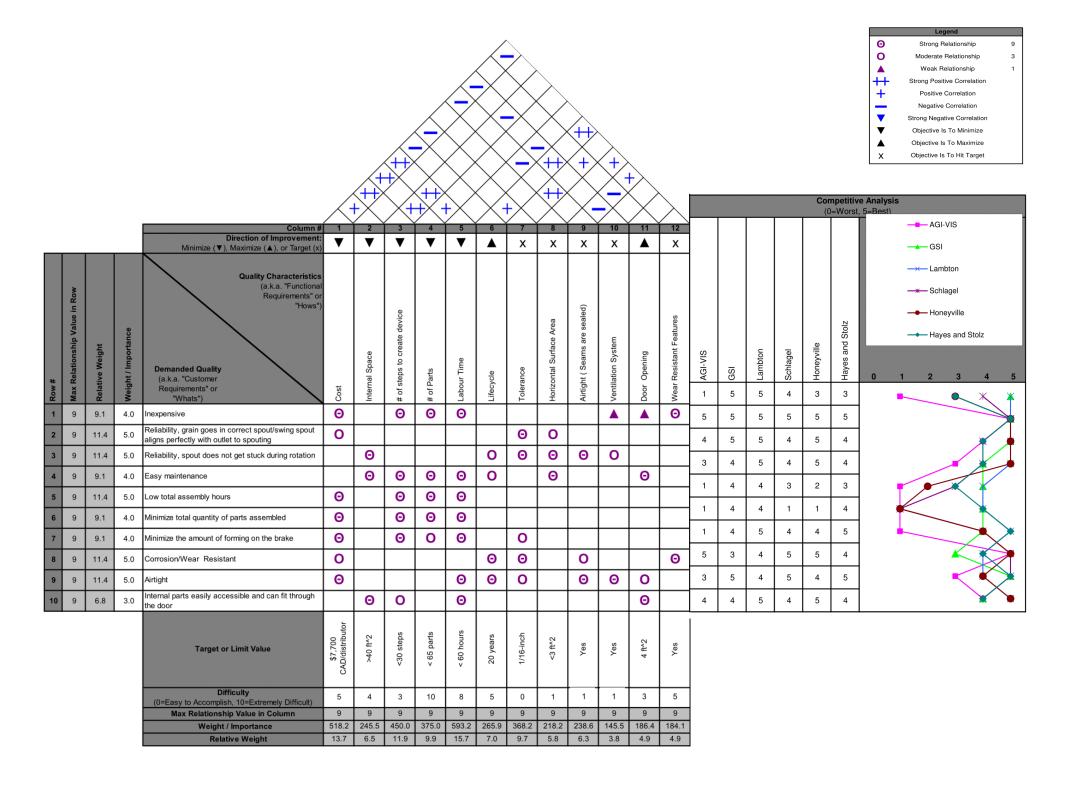


Figure F: House of Quality



The House of Quality shown in Figure B shows the selected metrics that can address every need specified by the client as indicated by the 9 values in the Max Relationship in Column and Row sections. The weighted value for each Demanded Quality was determined by the priority number given in Table 1: Customer Needs. Various metrics have wide coverage and address multiple needs, indicating it is of high importance during the concept and design of the device. The importance of the metric was given a calculated numerical value in the bottom portion of the chart and showed that the cost, labour time, and the number of parts will be crucial technical specifications in the final design to meet the characteristic needs specified and prioritized by the client. The right-hand side of the HOQ compares AGI-VIS's current model distributor to competitor's standards with relation to the identified needs. In terms of reliability and functionally, the current device measures on par with the competitors. However, the labour time and price of AGI-VIS' current commercial grade distributor poorly compares to the competitor market distributors.



Farm Grade Distributor Appendix D – Assembly Drawings

Prepared for:

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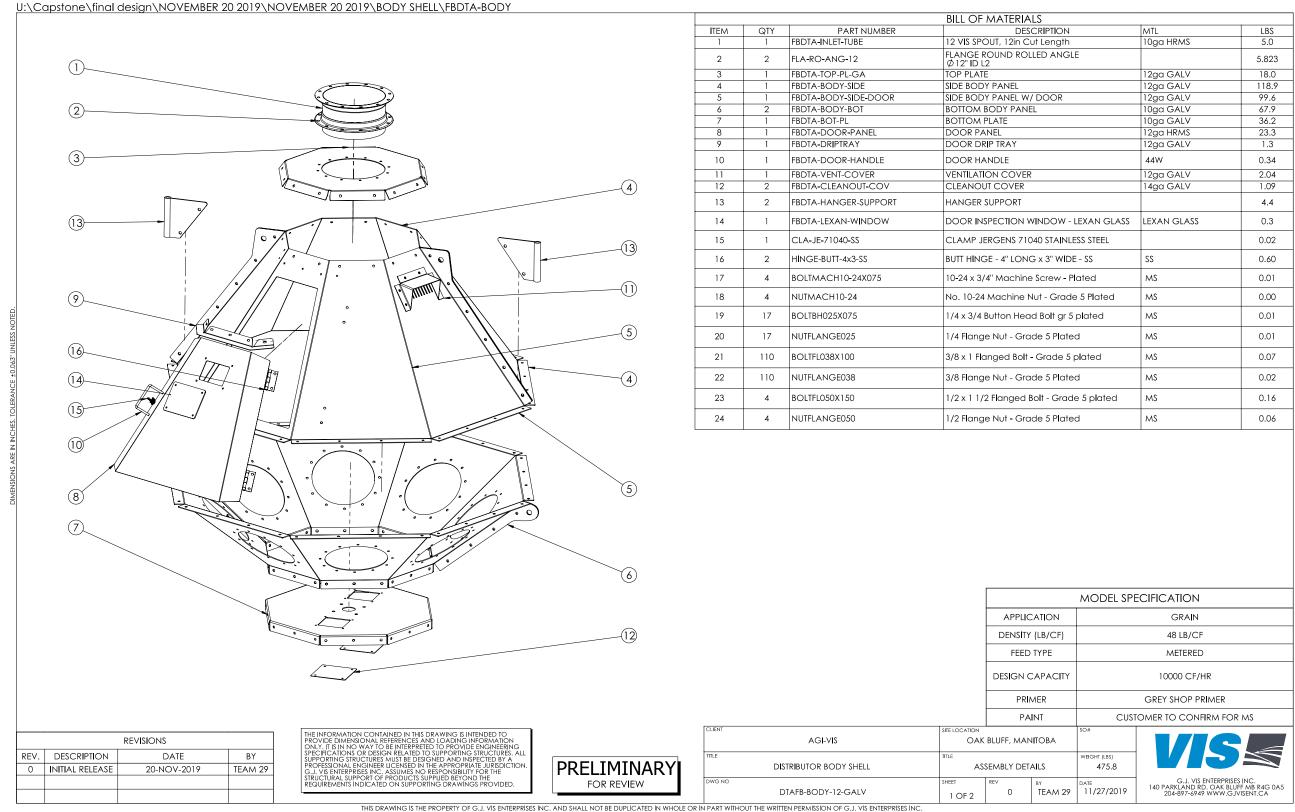


Figure G: Farm Grade Distributor Exploded View



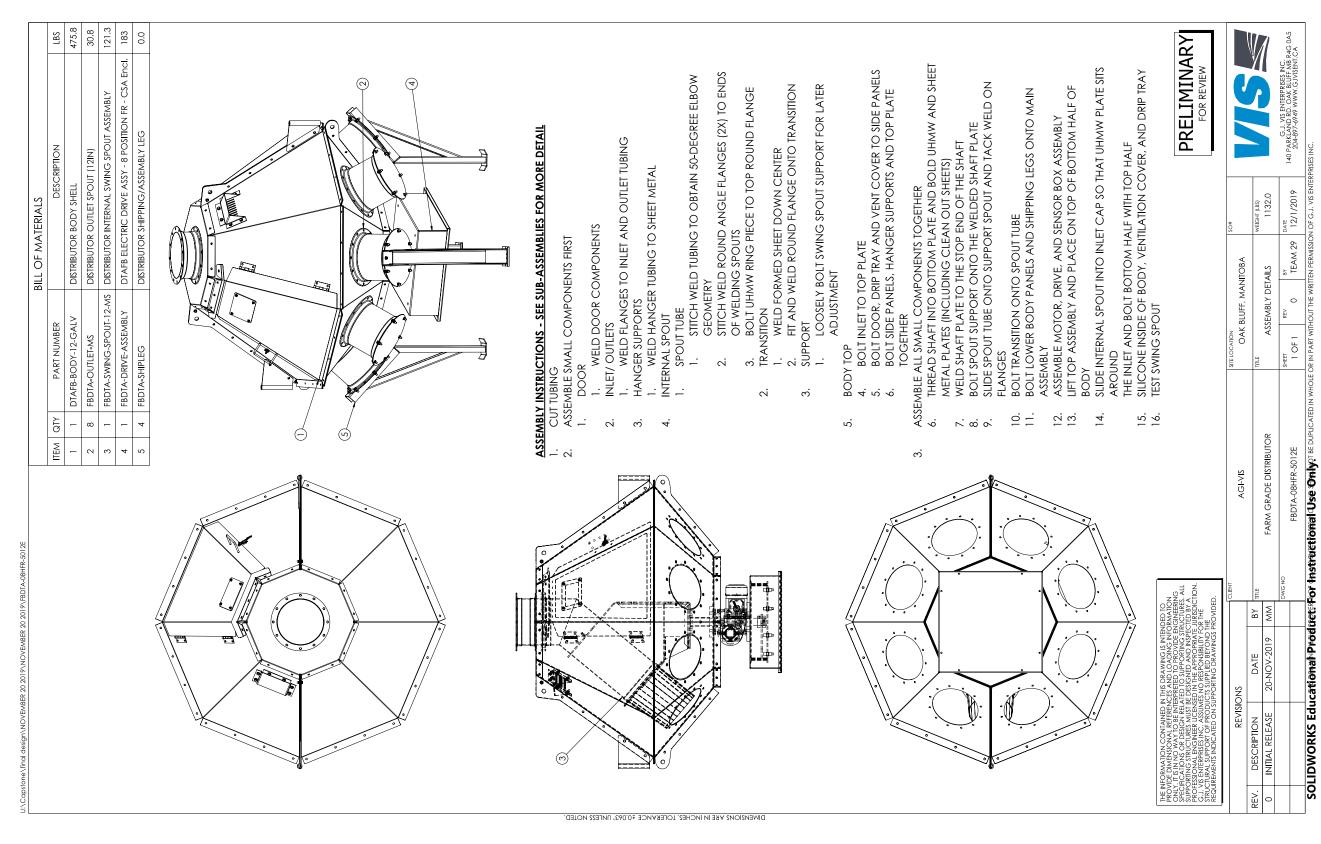


Figure H: Farm Grade Distributor



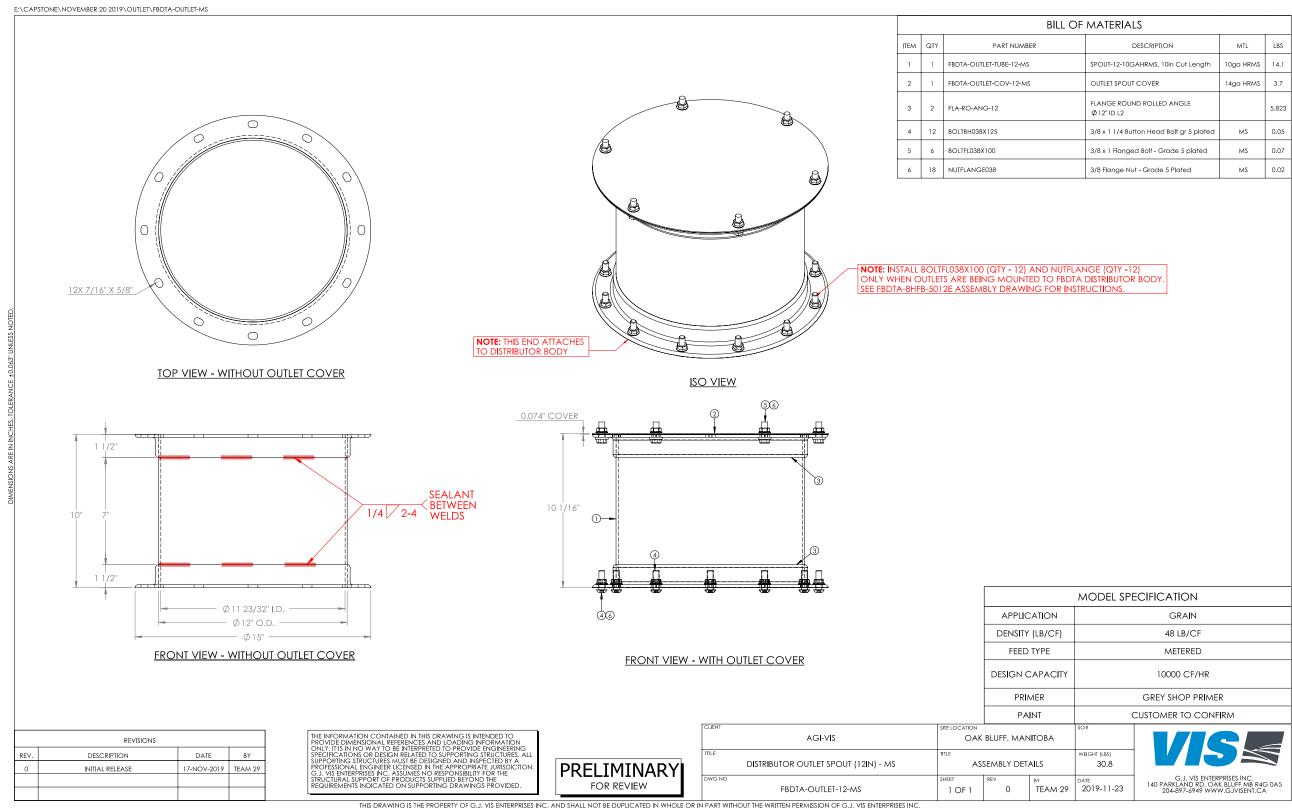


Figure I: Farm Grade Distributor Outlet Spout



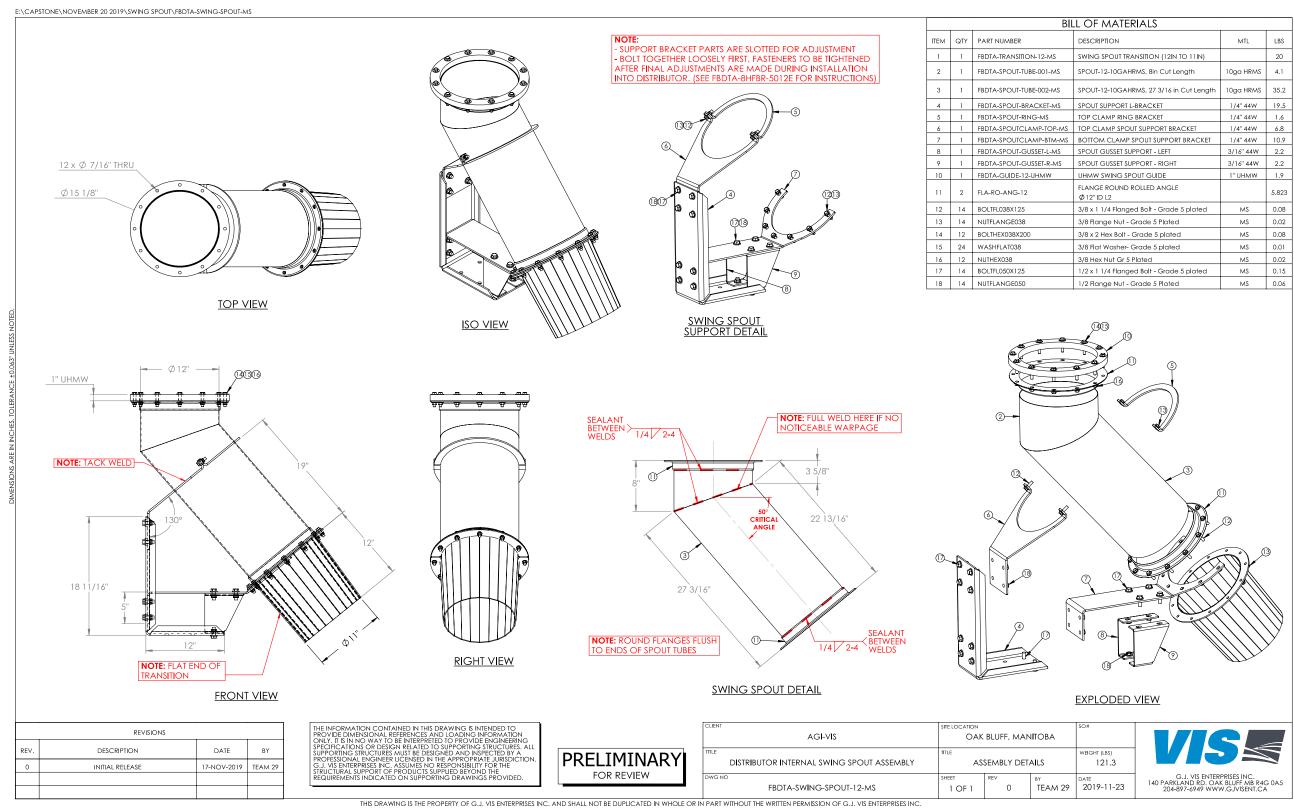


Figure J: Farm Grade Distributor Internal Swing Spout Assembly Drawing



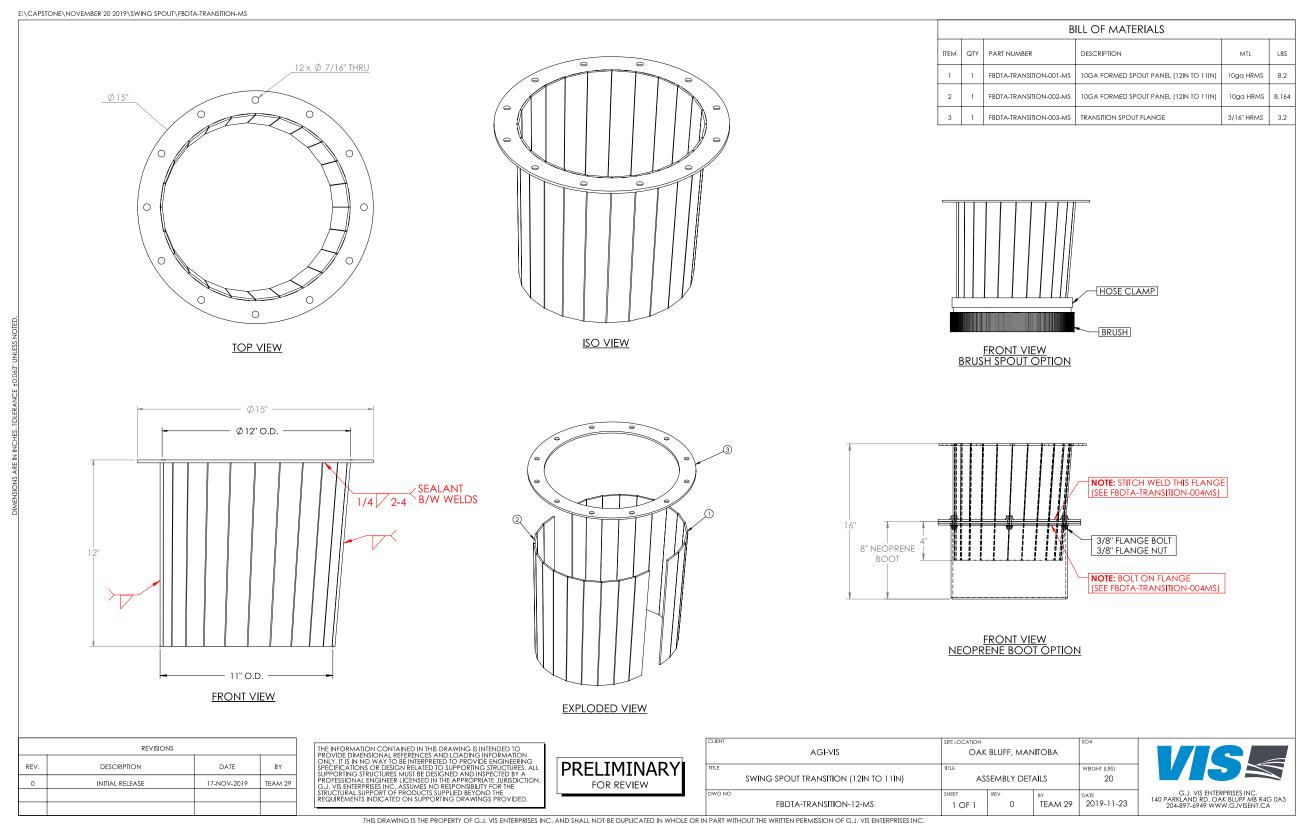


Figure K: Farm Grade Distributor Swing Spout Transition



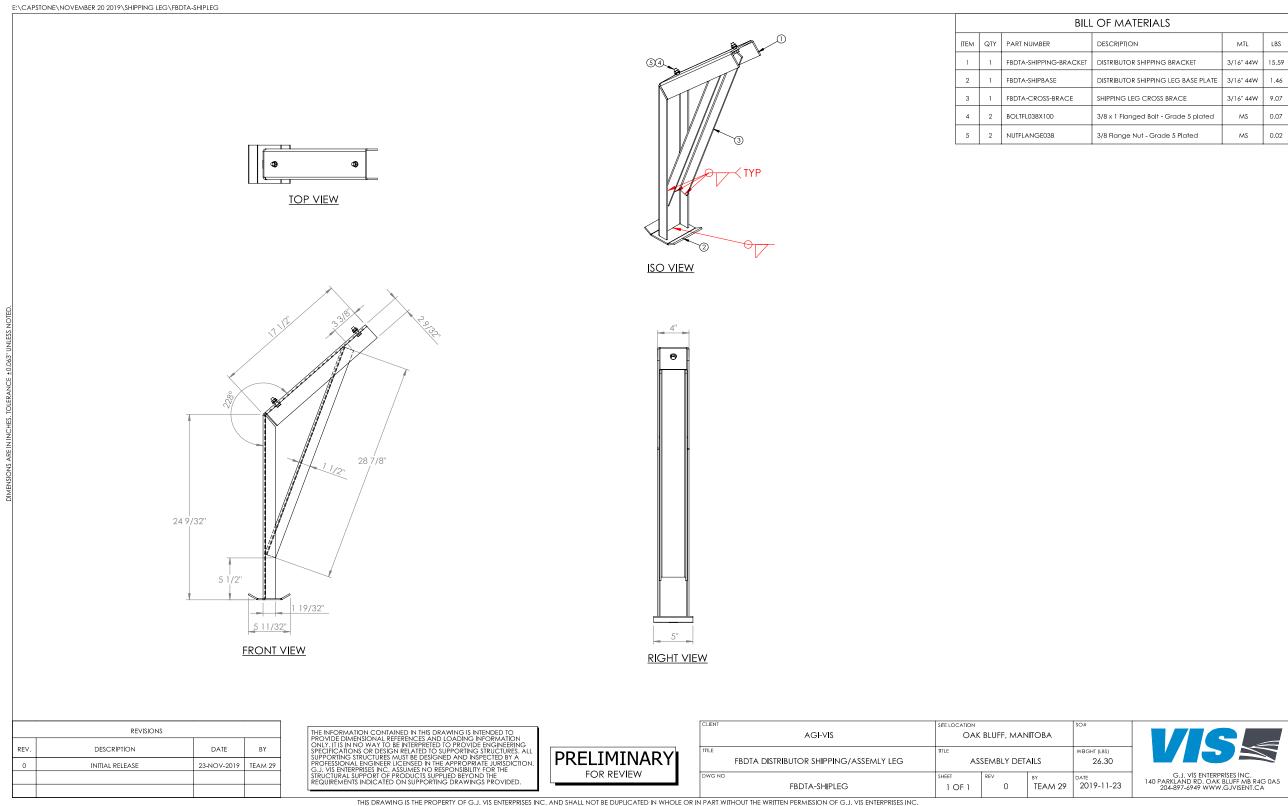


Figure L: Farm Grade Distributor Shipping/Assembly Leg



Farm Grade Distributor

Appendix E – Bill of Materials and Routings

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TABLE D: COMMERCIAL DISTRIBUTOR (DTA-08HFR5012E-MS) COSTED BOM

AG	AGI≲ VIS	ZI.	Costed BOM Report - Standard VS Average Cost Variance single LEVEL, Ordered by PART NUMBER Part No Equal To DTA-08HFR5012E-MS	Report - Standard VS Average SINGLE LEVEL, Ordered by PART NUMBER Part NO Equal TO DTA-08HFR5012E-MS	Star /EL, c	ndar Order	d VS ed by PA A-08HFR	eport - Standard VS Average NGLE LEVEL, Ordered by PART NUMBE Part No Equal To DTA-08HFR5012E-MS	Cost V	arial	92		Page : 1 of 1 Date : 10/30/ Time : 03:51: CDT	: 1 of 1 : 10/30/2019 : 03:51:39 PM CDT
Part Number	mber	DTA-08HFR5012E-MS	012E-MS									Tot	Total Weight	1,496.63
Docomption	Ş	8 Hole Full Bo	8 Hole Full Round 50od 2 Flor .MS	Dov 000					Standard	_	Average		\$ Variance	% Variance
Oty On Hand Oty Available	Hand	0.00000					Material Cost Labor Cost	aterial Cost Labor Cost	5,203.10 5,996.25		4,364.13 5,996.25	.13	838.97 0.00	19.22%
Last Revision	vision	03/22/2018					Tota	Total Cost	11,199.36		10,360.38	.38	838.97	8.10%
							Current Cost	t Cost	11,199.36		10,402.89	.89	796.46	7.66%
Level	Level Part Number	je,	Description	Item #	ş	Oty U/M	SRC	Std Matl	Avg Matl	\$ Var	% Var	Labor	Last PO APINV Date	# days from rpt date
-	DTA-DRIVE-E03-08FR	E03-08FR	DTA DRV-8 Position FR-CSA Encl.	000010	1.00	EA	W	3,919.70	3,341.07	578.63	17.32%	00:059	no last date	
-	DTA-OUTLET-12-MS	T-12-MS	DTA Outlet Weldment - 12 IN - MS	0000050	8.00	EA	W	229.60	168.00	61.60	36.67%	1,040.00	no last date	
-	DTA-SHIPLEG	9	DTA Ship Leg-10-12-14-16 Outlet	000000	4.00	EA	W	41.07	32.73	8.35	25.50%	455.00	no last date	
-	DTA-SPOUT-066-12-MS	-066-12-MS	* DTA Spout for 66DI-12'DI-MS	0000040	1.00	EA	W	248.90	203.93	44.97	22.05%	780.00	no last date	
-	DTA-VENT-MS	S)/	DTA Vent Assembly	000000	1.00	EA	W	14.00	10.78	3.22	29.85%	81.25	no last date	
-	HINGE-BUTT-4x3-SS	T-4x3-SS	Butt Hinge-4 LGx3 Open-SS-No Holes	090000	2.00	EA	S	19.60	17.76	1.84	10.36%	0.00	09/30/2019	30
-	BOLTFL038X100	K100	3/8 X 1 FLANGE BOLT GR 5 PLATED	000000	48.00	EA	S	6.72	5.74	0.98	16.99%	0.00	04/16/2019	197
-	CLA-JE-70558	38	Clamps Jergens 70558 - Pull Action	000000	2.00	EA	S	34.50	30.66	3.84	12.52%	0.00	06/29/2018	488
-	NUTFLANGE038	5038	3/8 flanged nuts gr 5 plated	060000	48.00	EA	S	2.11	1.68	0.43	25.71%	0.00	06/25/2018	492
-	PLA-44W-188	00	Plate 0.188in 44W Mild Steel	000100	12.00	SQF	S	59.40	47.23	12.17	25.76%	0.00	10/24/2019	9
-	PLA-44W-250	0	Plate 0.25in 44W Mild Steel	000110	39.00	SQF	S	259.35	199.91	59.44	29.73%	0.00	10/23/2019	7
-	SHEHRMS12GA	2GA	Sheet HRMS Steel 12ga	000120	75.00	SQF	S	210.00	161.72	48.28	29.85%	0.00	10/16/2019	14
-	PIP-SCH4075D	75D	Pipe 0.75in Diameter Sch40	000130	2.00	<u>u</u>	S	3.10	2.24	0.86	38.48%	0.00	07/24/2019	88
-	FLA-RO-ANG-24	3-24	FL Rnd Angle 24 in ID L1.5 FOR DTA	000140	1.00	EA	S	55.04	20.06	4.99	9.96%	0.00	06/11/2018	206
-	FLA-RO-ANG-66	3-66	FL Rnd Angle 66 in ID L2 FOR DTA	000150	1.00	EA	တ	100.00	90.62	9.38	10.35%	0.00	no last date	



TABLE E: COMMERCIAL DISTRIBUTOR (DTA-08HFR5012E-MS) ROUTING REPORT

AGI≅ VIS

Standard Routing Summary

Page: 1 of 1 Date : 10/30/2019 Time : 03:49:45 PM CDT

Facili	ty	Part Number	Rev	Descr	iption			Unit of Measure	Standard Process Qty
Defa	ult	DTA-08HFR5	012E-MS 000	8 Hole	e Full Round 50d	12 Elec -MS		EA	1.00000
Ор	Work Cen	iter	Operation Qty	Setup Hours	Production Hours		Sub-Contract Costs	Other Costs	Standard Cost/Operation
20	PROGR	PROGRAMMING							0.00
30		DRILL,PUNCH,SAW	1.000	0.00	0.00	0.00	0.00	0.00	0.00
-	TBLPRO	TABLE PROCESSING	1.000	0.00	18.00	0.00	0.00	0.00	1,170.00
50	FRMPRO	FORM PROCESSING	1.000	0.00	0.00	0.00	0.00	0.00	0.00
	КІТ	KITTING	1.000	0.00	0.00	0.00	0.00	0.00	0.00
70		PUT ON RACK	1.000	0.00	0.00	0.00	0.00	0.00	0.00
			1.000	0.00	24.00	0.00	0.00	0.00	1,560.00
90	PAINT	PAINTING	1.000	0.00	4.00	0.00	0.00	0.00	260.00
		Totals per U	tals	0.00	46.00 46.00	0.00	0.00	0.00	Can\$ 2,990.00 Can\$ 2,990.00



TABLE F: FARM BRAND DISTRIBUTOR (FBDTA-08HFR-5012E) COSTED BOM

AG/	AGI≲ VIS	Costed BOM Report - Standard VS Average Cost Variance SINGLE LEVEL, Ordered by PART NUMBER	Leport -	Standa VEL, orde	ard VS	Report - Standard VS Average SINGLE LEVEL, Ordered by PART NUMBER	e Cost \	/ariar	92		Page : 1 of 2 Date : 11/27 Time : 04:07	: 1 of 2 : 11/27/2019 : 04:07:14 PM
			Part No	Equal To P	FBDTA-0	Part No Equal To FBDTA-08HR-5012E					<u> </u>	
		Lorenza								Το	Total Weight	1,448.55
Part Number		(-5012E					Standard	70	Average		\$ Variance	% Variance
Description Qty On Hand Qty Available		*12 HOLE FULL ROUND 50012 ELEC 0.00000 0.00000	Rev 000	9	Mate Lal	Material Cost Labor Cost	4,599.93 4,127.50	0 3	3,700.02 4,127.50	0 2	899.92	24.32%
Last Revision	n 11/26/2019				Τ	Total Cost	8,727.44	4	7,827.52	2	899.92	11.50%
					Ser	Current Cost	9,312.44	4	11,719.22	2	(2,406.78)	-20.54%
Level Part Number	Number	Description	Item #	Oty U/M	A SRC	Std Matl	Avg Matl	\$ Var	% Var	Labor	Last PO APINV Date	# days from rpt date
1 PLA-	PLA-44W-250	Plate 0.25in 44W Mild Steel	900000	1.50 SQF	s	96.6	7.68	2.30	29.93%	0.00	11/21/2019	9
1 SHE(SHEGALV12GA	Sheet Galvanized Steel G90 12ga	010000	75.00 SQF	S	232.50	205.70	26.80	13.03%	00.00	no last date	
1 SHE(SHEGALV10GA	Sheet Galvanized Steel G90 10ga	000000	55.00 SQF	S	264.00	238.52	25.48	10.68%	0.00	04/03/2019	238
1 SHE	SHEGALV14GA	Sheet Galvanized Steel G90 14ga	000025	1.00 SQF	S	3.07	2.50	0.58	23.12%	0.00	no last date	
1 DTA	DTA-DRIVE-E01-08FR	DTA Elec DRV -8 Position Full Round	000000	1.00 EA	W	3,124.92	2,677.73	447.18	16.70%	780.00	no last date	
1 SPOL	SPOUT-12-10GAHRMS	Spout 12in OD 10 ga HRMS	000035	1.00 LF	S	24.65	12.80	11.85	92.58%	00.00	08/13/2019	106
1 FB01	FBDTA-SWING-SPOUT-MS	INTERNAL SWING SPOUT ASSEMBLY	0000040	1.00 EA	M	272.21	36.52	175.69	182.03%	487.50	no last date	
1 FBD1	FBDTA-OUTLET-MS	FBDTA OUTLET WELDMENT - 12 IN - MS	000000	8.00 EA	W	509.61	337.46	172.15	51.01%	780.00	no last date	
1 FLAH	FLA-RO-ANG-12	FL Rnd Rolled Angle 12in ID L1.5	090000	2.00 EA	S	35.20	20.15	15.05	74.67%	00.00	no last date	
1 SHE	SHEPOLYCARB250	SHEET POLYCARBONATE 1/4IN (LEXAN)	000000	1.00 SQF	S	8.23	98.9	1.37	19.98%	0.00	11/12/2019	15
1 HING	HINGE-BUTT-4x3-SS	Butt Hinge-4 LGx3 Open-SS-No Holes	000000	2.00 EA	S	19.60	17.76	1.84	10.36%	0.00	11/21/2019	9
1 CLA	CLA-JE-71040-SS	CLA-JE 71040 SS (equivalent 70558)	000085	1.00 EA	S	29.80	24.51	5.29	21.56%	0.00	05/27/2019	184
1 BAR-	BAR-HRMS-3750	Round Bar HRMS 0.375in	060000	0.25 LF	S	0.12	0.08	0.04	47.81%	0.00	01/30/2019	301
1 DTA-	DTA-SHIPLEG	DTA Ship Leg-10-12-14-16 Outlet	000100	4.00 EA	W	41.07	31.38	9.70	30.90%	455.00	no last date	
1 BOL1	BOLTMACH10-24X075	10-24x3/4 Round Head Mach PLAT	000110	4.00 EA	S	0.12	0.10	0.02	25.00%	00.00	07/02/2019	148
1 NUTA	NUTMACH10-24	No. 10-24 Machine Nut - Plated	000120	4.00 EA	S	0.08	0.04	0.04	81.82%	00.00	09/30/2019	28
1 BOL1	BOLTBH025x075	1/4x3/4 Button Head Bolt gr 5 PLAT	000130	17.00 EA	S	2.04	1.00	104	103.29%	00.00	11/21/2019	9
1 NUTE	NUTFLANGE025	1/4 Flange Nut gr 5 plated	000140	17.00 EA	S	0.54	0.50	0.04	8.84%	0.00	11/21/2019	9
1 BOL1	BOLTFL038x100	3/8 X 1 FLANGE BOLT GR 5 PLATED	000150	110.00 EA	S	15.40	13.16	2.24	16.98%	00.00	04/16/2019	225
1 NUTE	NUTFLANGE038	3/8 flanged nuts gr 5 plated	000160	110.00 EA	S	4.84	3.85	0.99	25.71%	00.00	06/25/2018	520
1 BOL1	BOLTFL050x150	1/2X1-1/2 FLANGE BOLT GR 5 PLATED	000170	4.00 EA	S	1.56	1.39	0.17	12.10%	0.00	05/10/2019	201



TABLE G: FARM BRAND DISTRIBUTOR (FBDTA-08HFR-5012E) ROUTING REPORT

AGI≣ VIS

Standard Routing Summary

Page : 1 of 1 Date : 11/26/2019

Time : 10:54:18 AM CST

Facili	ity	Part Number	Rev	Descr	iption			Unit of Measure	Standard Process Qty
Defa	ult	FBDTA-08HR-	-5012E 000	*12 H	OLE FULL ROU	ND 50012 EL	.EC	EA	1.00000
Ор	Work Cen	ter	Operation Qty	Setup Hours	Production Hours	Move Hours	Sub-Contract Costs	Other Costs	Standard Cost/Operation
20	PROGR	PROGRAMMING		0.00			0.00	0.00	0.00
30	DPSPRO	DRILL,PUNCH,SAW	1.000	0.00	0.00	0.00	0.00	0.00	0.00
40	TBLPRO	TABLE PROCESSING					0.00	0.00	130.00
50	FRMPRO	FORM PROCESSING				0.00	0.00	0.00	260.00
60	KIT	KITTING	1.000	0.00	0.00	0.00	0.00	0.00	0.00
70	RACK	PUT ON RACK			0.00		0.00	0.00	0.00
80	A03	CELL A03	1.000	0.00	18.00	0.00	0.00		1,170.00
90	PAINT	PAINTING	1.000	0.00	1.00	0.00	0.00	0.00	65.00
		Tot		0.00	25.00			0.00	Can\$ 1,625.00
		Totals per U	Init	0.00	25.00	0.00	0.00	0.00	Can\$ 1,625.00



TABLE H: FARM BRAND DISTRIBUTOR SWING SPOUT (FBDTA-SWING-SPOUT-MS) COSTED BOM

AGI 🗷 VIS	SI/I	Costed BOM Report - Standard VS Average Cost Variance SINGLE LEVEL, Ordered by PART NUMBER Part No Equal To FBDTA-SWING-SPOUT-MS	eport - SINGLE LEV	Stand EL, Orc	lard \	Report - Standard VS Average (SINGLE LEVEL, Ordered by PART NUMBER Part No Equal To FBDTA-SWING-SPOUT-MS	e Cost V ER	/arial	Joe		Page : 1 of 1 Date : 11/26 Time : 10:51 CST	: 1 of 1 : 11/26/2019 : 10:51:01 AM CST
										Δ	Total Weight	185.81
Part Number		FBDTA-SWING- SPOUT-MS INTERNAL SWING SDOLIT ASSEMBLY	Rev				Standard		Average		\$ Variance	% Variance
Qty On Hand Qty Available					-	Material Cost Labor Cost	272.21 1,072.50	- 0	96.52 1,072.50	20	175.69 0.00	182.03% 0.00%
Last Revision	11/26/2019					Total Cost	1,344.71	_	1,169.02	05	175.69	15.03%
					Ŭ	Current Cost	786.30		994.74	74	(208.44)	-20.95%
											Last PO APINV	# days
Level Part Number	Number	Description	Item #	Oty U/M	M SRC	Std Matl	Avg Matl	\$ Var	% Var	Labor	Date	rpt date
1 FBDT/	FBDTA-TRANSITION-MS	*ROUND TO ROUND, Ø12 TO Ø11	010000	1.00 EA	M	2126	16.25	5.01	30.82%	812.50	no last date	
1 SHEUL	SHEUHMW1000	Sheet UHMW 1in	0000050	1,000 SC	SQF S	19.62	17.78	187	10.34%	000	06/28/2019	151
1 PLA-4	PLA-44W-188	Plate 0.188in 44W Mild Steel	0000030	1,00 SC	SQF 5	4.95	3.77	1.18	31.39%	0.00	11/13/2019	13
1 PLA-4	PLA-44W-250	Plate 0.25in 44W Mild Steel	0000040	5.50 50	SQF S	36.58	28.15	8.43	29.93%	000	11/21/2019	9
1 SPOU	SPOUT-12-10GAGALV	Spout 12in OD 10 ga GALV	000000	3.00	S	142.50	0.00	142.50	142.50 14250.00 %	00'0	no last date	
1 FLA-R	FLA-RO-ANG-12	FL Rnd Rolled Angle 12in ID L1.5	090000	200 EA	8	35.20	20.15	15.05	74.67%	0000	no last date	
1 BOLT	BOLTFL038X125	3/8X1-1/4 FLANGE BOLT GR 5 PLATED	000000	14.00 EA	8	2.38	2.10	0.28	13.58%	0000	11/21/2019	10
1 NUTR	NUTFLANGE038	3/8 flanged nuts gr 5 plated	080000	14.00 EA	8	0.62	0.49	0.13	25.71%	0000	06/25/2018	519
1 BOLT	BOLTHEX038X200	3/8 x 2 hex boit gr 5 plated	060000	12.00 EA	8	1.58	1.44	0.14	10.00%	0.00	09/23/2019	3
1 WASH	WASHFLAT038	3/8 Flat Washer plated	0001000	24.00 EA	8	0.72	0.48	0.24	50.00%	0000	11/25/2019	-
1 NUTH	NUTHEX038	3/8 hex nut gr 5 plated	000110	1200 EA	8	0.36	0.29	0.07	25.00%	0000	11/07/2019	19
1 BOLT	BOLTFL050X125	1/2X1-1/4 FLANGE BOLT GR 5 PLATED	000120	14.00 EA	8	5.04	4.52	0.52	11.61%	000	04/16/2019	224
1 NUTE	NUTFLANGEDSO	1/2 flanged nuts gr 5 plated	000130	14.00 EA	8	1,40	171	0.29	26.58%	0000	06/25/2018	519



TABLE I: FARM BRAND DISTRIBUTOR SWING SPOUT (FBDTA-SWING-SPOUT-MS) ROUTING REPORT

AGI≅ VIS

Standard Routing Summary

Page: 1 of 1 Date : 11/26/2019

Time : 10:58:27 AM CST

Facili Defa	•	Part Number FBDTA-SWIN				POUT ASSEM	IBLY	Unit of Measure EA	Standard Process Qty 1.00000
Ор	Work Cen	ter	Operation Qty	Setup Hours	Production Hours	Move Hours		Other Costs	Standard Cost/Operation
10	PROGR	PROGRAMMING	1.000	0.00	0.00	0.00	0.00	0.00	0.00
20	TBLPRO	TABLE PROCESSING	1.000	0.00	1.00	0.00	0.00	0.00	65.00
30	FRMPRO	FORM PROCESSING	1.000	0.00	1.00	0.00	0.00	0.00	65.00
40	кіт	KITTING			0.00		0.00	0.00	0.00
50	RACK	PUT ON RACK	1.000	0.00	0.00	0.00		0.00	0.00
60	A03	CELL A03	1.000	0.00	2.00	0.00	0.00	0.00	130.00
			als	0.00	4.00 4.00	0.00	0.00	0.00	Can\$ 260.00 Can\$ 260.00



TABLE J: FARM BRAND DISTRIBUTOR TRANSITION (FBDTA-TRANSITION-MS) COSTED BOM

AGI Z VIS	NIS	Costed BOM Report - Standard VS Average Cost Variance SINGLE LEVEL, Ordered by PART NUMBER Part No Equal To FBDTA-TRANSITION-MS	Report - Standard VS Average (SINGLE LEVEL, Ordered by PART NUMBER Part No Equal To FBDTA-TRANSITION-MS	tan EL, o	dan Irdere FBD	d VS A	Werage T NUMBER SITION-MS	Cost Va	ıriar	90		Page : 1 of 1 Date : 11/27/ Time : 04:06: CST	: 1 of 1 : 11/27/2019 : 04:06:52 PM CST
											Total	Total Weight	33,99
Part Number	MS MS	MS						Standard		Average		\$ Variance	% Variance
Description Qty On Hand	0.00000	ROUND TO ROUND, Ø12 TO Ø11 	Kev 000			Material Cost	Cost	21.26		16.25		5.01	30.82%
Oty Available	0.0000					Labor Cost	Cost	227.50		227.50		00.0	0.00%
Last Revision	11/26/2019					Total Cost	Cost	248.76		243.75		5.01	2.05%
						Current Cost	Cost	833.76		252.25		581.51	230.53%
Level Part Number	nber	Description	ltem #	ŧ	Win	Qty U/M SRC	Std Matl	Avg Mati	\$ Var	\$ Var % Var	Labor	Last PO APINV Date	# days from rpt date
1 PLA-44W-188	88	Plate 0.188in 44W Mild Steel	010000	1.50 SQF	S	S	7.43	5.65	177	1.77 31.39%	0000	11/13/2019	14
1 SHEHRMS10GA	STOGA	Sheet HRMS Steel 10ga	000000	4.00 SQF	SQF	S	13.83	10.60	3.23	3.23 30.52%	0000	11/19/2019	80



TABLE K: FARM BRAND DISTRIBUTOR TRANSITION (FBDTA-TRANSITION-MS) ROUTING REPORT

AGI≣ VIS

Standard Routing Summary

Page: 1 of 1

Date : 11/26/2019 Time : 10:58:52 AM CST

Facili	ty	Part Number	Rev	Descr	iption			Unit of Measure	Standard Process Qty
Defa	ult	FBDTA-TRAN	ISITION- 000	* ROL	JND TO ROUND	D, Ø12 TO Ø11		EA	1.00000
Ор	Work Cer	ter	Operation Qty	Setup Hours	Production Hours	Move Hours	Sub-Contract Costs	Other Costs	Standard Cost/Operation
10	PROGR	PROGRAMMING	1.000	0.00	0.00	0.00	0.00	0.00	0.00
20	TBLPRO		1.000	0.00	10.00	0.00	0.00	0.00	650.00
30	FRMPRO	FORM PROCESSING	1.000	0.00	0.00	0.00	0.00	0.00	0.00
40	RACK		1.000	0.00	0.00	0.00	0.00	0.00	0.00
50	A02	CELL A02	1.000	0.00	2.00	0.00	0.00	0.00	130.00
60	PAINT	PAINTING	1.000	0.00	0.50	0.00	0.00	0.00	32.50
		To	tals	0.00	12.50	0.00	0.00	0.00	Can\$ 812.50
		Totals per l	Jnit	0.00	12.50	0.00	0.00	0.00	Can\$ 812.50



TABLE L: FARM BRAND DISTRIBUTOR OUTLET SPOUT (FBDTA-OUTLET-MS) COSTED BOM

AG	AGI≲ VIS	Costed BOM Report - Standard VS Average Cost Variance	Report - Standard VS Average	Star	dar	d VS b	Verage	Cost V	aria/	<u>1</u>		Page : 1 of 1 Date : 11/26 Time : 10:50	: 1 of 1 : 11/26/2019 : 10:50:17 AM
			Part No	v c.c., v Equal	To FE	Part No Equal To FBDTA-OUTLET-MS	LET-MS	2				CST	
											2	Total Weight	37.99
Part Number		FBD1A-OUTLET-IMS						Standard	_	Average		\$ Variance	% Variance
Description		FBDTA OUTLET WELDMENT - 12 IN - MS	Rev 000	0							ı		
Qty On Hand	Hand 0.00000	00				Material Cost	Sost	63.70		45	42.18	21.52	51.01%
Oty Available		00				Labor Cost	Sost	97.50		97.50	20	0.00	0.00%
Last Re	Last Revision 11/26/2019	2019				Total Cost	Sost	161.20		139.68	88	21.52	15.41%
						Current Cost	Sost	160.09	_	151.98	88	8.11	5.34%
												Last PO APINV	# days
Level	Level Part Number	Description	# met	Qt,	M/N	Qty U/M SRC	Std Matl	Avg Matl	\$ Var	% Var	Labor	Date	rpt date
-	SPOUT-12-10GAHRMS	IS Spout 12in OD 10 ga HRMS	0000010	0.83	5	8	20.53	10.66	9.87	92.58%	00.00	08/13/2019	105
-	FLA-RO-FLAT-12	FL Rnd Flat 12 in ID - 1.5 in Wide	0000050	2.00	EA	S	35.00	24.75	10.25	41.42%	00.00	no last date	
-	SHEHRMS14GA	Sheet HRMS Steel 14ga	0000030	2.00	SQF	S	4.44	3.35	1.09	32.41%	00.00	11/13/2019	13
-	BOLTBH038X125	3/8x1-1/4 Button Head Bolt gr5 PLAT	0000040	12.00	EA	S	2.10	2.07	0.03	1.30%	00.00	09/06/2019	81
-	BOLTFL038X100	3/8 X 1 FLANGE BOLT GR 5 PLATED	000045	9.00	EA	S	0.84	0.72	0.12	16.98%	00'0	04/16/2019	224
-	NUTFLANGE038	3/8 flanged nuts gr 5 plated	000000	18.00	EA	S	0.79	0.63	0.16	25.71%	0.00	06/25/2018	519



TABLE M: FARM BRAND DISTRIBUTOR OUTLET SPOUT (FBDTA-OUTLET-MS) ROUTING REPORT

AGI≅ VIS

Standard Routing Summary

Time : 10:54:57 AM CST

Facili Defa			Rev ET-MS 000			.DMENT - 12	IN - MS		Standard Process Qty 1.00000
Ор	Work Cen	ter	Operation Qty	Setup Hours	Production Hours		Sub-Contract Costs	Other Costs	Standard Cost/Operation
10	PROGR	PROGRAMMING					0.00		0.00
20	TBLPRO	TABLE PROCESSING						0.00	16.25
30	FRMPRO	FORM PROCESSING							
40	KIT FASTENEI	KITTING RS AND SMALL COMPON	1.000 ENTS	0.00	0.00	0.00	0.00	0.00	0.00
50		PUT ON RACK	1.000	0.00	0.00	0.00	0.00	0.00	0.00
60	A03	CELL A03	1.000	0.00	0.75	0.00	0.00	0.00	48.75
70	PAINT	DEPARTMENT	1.000	0.00	0.50	0.00	0.00	0.00	32.50
					1.50		0.00	0.00	
		Totals per l	Jnit	0.00	1.50	0.00	0.00	0.00	Can\$ 97.50



TABLE N: DISTRIBUTOR DRIVE ASSEMBLY (DTA-DRIVE-E01-08FR) COSTED BOM

AG	AGIE VIS	Costed BOM Report - Standard VS Average Cost Variance SINGLE LEVEL, Ordered by PART NUMBER	SINGLE LE	Standa	rd VS	Seport - Standard VS Average (SINGLE LEVEL, Ordered by PART NUMBER PAY NO FOLKS TO DISCONDENSE OF A DISCONDENSE OF A NO FOLKS TO DIS	e Cost V	/ariar	<u>8</u>		Page : 1 of 2 Date : 11/28/ Time : 10:52 CST	: 1 of 2 : 11/28/2019 : 10:52-29 AM CST
										Þ	Total Weight	182.96
Part Number	nber DTA-DRIVE-E01-08FR	501-08FR					Standard		Average		\$ Variance	% Variance
Description		DTA Elec DRV -8 Position Full Round	Rev 000	8								
Oty On Hand					Mater	Material Cost	3,125.22	2	2,677.73	23	447.48	16.71%
Oty Available	Jable 0.00000				3	Labor Cost	780,00		780,00	00	000	0,00%
Last Revision	rision 03/22/2018				P	Total Cost	3,905,22	2	3,457.73	22	447.48	12.94%
					B	Current Cost	3,905.22	2	3,457.74	74	447.48	12.94%
eve.	Level Part Number	Description	Rem #	Wn Ato	SRC	Std Mat	Ang Mat	\$ Var	% Var	Labor	Last Po APINV Date	# days from rpt date
-	DTA-ELEC-088MITCH	DTA BLBC TERM COMP-8 Switches	010000	1.00 EA	a.	62.54	48.05	13.60	27.97%	00'0	no last date	
-	SHE30488138A	Sheet Stainless Steel 304 12ga	000000	23.00 80F	60	218.50	170.46	3000	21,75%	000	08/19/2019	8
-	PLA-ALUM-250	Plate 0.250 Aluminum-USIty Grade	000000	8.00 30F	60	76.65	70.16	3	9.25%	0.00	01002000	10
-	CEMA-INTCOL200	Internal Collar 200	0000040	1.00 EA	00	32.00	23.24	8.78	37.87%	0.00	10/15/2019	45
-	INSEPECE/COOM	Model EVC001 Streight Corm 2M Cord	050000	8.00 EA	60	77.50	70.40	7.30	10.23%	0.00	no lest dete	
-	NSEPECIOS905	INSEPEC NOINC PN 195905 10-36 VDC	000000	8.00 EA	00	804.00	748.80	75.20	10.04%	0.00	no last date	
-	BOLTHEX031X10088	S10r1 88 Hex Bot stainless steel	000000	8.000 EA	60	1.14	10	0:10	10.00%	0.00	no lest date	
-	BOLTHE/05/0X15/0	1/2 x 1-1/2 hex bolls gr 5 plated	000000	4.00 EA	60	101	0.02	800	10,00%	000	11052019	53
-	BOLTHE/050/250	1/2 x 2 1/2 Hex Bolt gr 5 pleted	000000	8.00 EA	60	238	2.16	8	10,00%	0.00	04/18/2019	222
-	CEMA-CB108	Coup BotSMut 1/2mc3m MS 95	0001000	1.00 EA	60	2.60	2.27	033	14,30%	000	10/01/2010	88
-	NUTHEX03188	516 88 Hex Nut stainless steel	000110	8.00	60	0.48	0.20	9	67.13%	000	11/13/2019	g.
-	NUTHEX050	1/2 hex nuts gr 5 plated	000120	20.00 EA	00	1.50	ğ	8	10,40%	0.00	01/02/010	55
-	THDRDD0909R2	1/2 thd rod gr 2 10F length plated	000130	24.00 IN	60	4.08	1.20	288	340,00%	0.00	10/15/2019	4
-	WASHFLAT03188	S10 Flot Washer Stainless Steel	000140	16.00 EA	60	0.48	0.36	0.12	21.41%	0.00	07/18/2019	131
-	WASHFLAT0S0	1/2 Flot Weather plated	000150	34.00 EA	00	1,44	130	9.14	11,11%	0.00	11,07,2019	2
-	WASHLOCKOSO	1/2 Lock Wesher plated	000160	20.00 EA	60	1.00	50	8	85.80%	0.00	00/05/2019	10
-	NO18MP54042-580-115-1.9	Mini Cacce 8tae 75/40 AZ56 115 900:1	0000170	1.00 EA	60	1,194.85	971.91	222.04	22.94%	0.00	81026080	474
-	NO1805-BSPL	SK18ITS BS Flange Adapter Kit	000180	200 EA	00	77.00	68.48	8	12,44%	0.00	01022010	50
-	PLA-44W-375	Plate 0.379n 44W Mild Steel	000100	050 80F	60	823	3188	1.50	38.02%	0.00	10/23/2019	**
-	PLA-44W-500	Plete 0.50in 44W Mild Steel	000000	0.30 80F	60	4.10	3.06	2	33.86%	0.00	11062019	8
-	TUBDOM0.750x125	Tubing DOM 0.750 x 120 well	000210	125 UF	00	8.50	7.02	107	23.84%	0.00	08/27/2019	5



TABLE O: DISTRIBUTOR DRIVE ASSEMBLY (DTA-DRIVE-EO1-08FR) ROUTING REPORT

AGI≅ VIS

Standard Routing Summary

Date : 11/26/2019 Time : 10:59:16 AM CST

Facili	ty	Part Number	Rev	Descr	ription			Unit of Measure	
Defa	ult	DTA-DRIVE-E	01-08FR 000	DTA E	Elec DRV -8 Po	sition Full Roun	d	EA	1.00000
Ор	Work Cer	iter	Operation Qty		Production Hours		Sub-Contract Costs	Other Costs	Standard Cost/Operation
10		PROGRAMMING					0.00		0.00
20	DPSPRO	DRILL,PUNCH,SAW	1.000	0.00	0.00	0.00	0.00	0.00	0.00
30	TBLPRO	TABLE PROCESSING	1.000	0.00	4.00	0.00	0.00	0.00	260.00
40	FRMPRO	FORM PROCESSING	1.000	0.00	0.00	0.00	0.00	0.00	0.00
50	KIT	KITTING	1.000	0.00	0.00	0.00	0.00	0.00	0.00
60	RACK	PUT ON RACK	1.000	0.00	0.00	0.00	0.00	0.00	0.00
	A03	CELL A03	1.000	0.00	8.00	0.00	0.00	0.00	520.00
		To	tals		12.00			0.00	
		Totals per l	Jnit	0.00	12.00	0.00	0.00	0.00	Can\$ 780.00



TABLE P: DISTRIBUTOR DRIVE SHIPPING LEG (DTA-SHIPLEG) COSTED BOM

AG	AGI 🗷 VIS	Costed BOM I	Report - Standard VS Average (SINGLE LEVEL, Ordered by PART NUMBER Part No Equal To DTA-SHIPLEG	Star E. C	odar Indere	ort - Standard VS Avera LE LEVEL, Ordered by PART NUM Part No Equal To DTA:SHIPLEG	Average RT NUMBE IIPLEG	e Cost V	ariar	<u>3</u>		Page : 1 of 1 Date : 11/28/2018 Time : 10:53:13 AM	F1 28/2019 63:13 AM
											Þ	Total Weight	15.32
Descri	Par Number Description	DTA Ship Leg-10-12-14-16 Outlet	Rev 000					Standard		Average		\$ Variance	% Variance
O A		0.00000				Material Cost	Cost	10.27		7	7.84	242	30'80%
Otty Aw		0.00000				Labo	Labor Cost	113.75		113.75	75	00'0	0,00%
Last R		03/22/2018				Total	Total Cost	124.02		121.59	29	242	1,99%
						Current Cost	Cost	124.02		122.40	9	1.62	1.32%
dia	evel Part Number	se Description	Ē	ð	3	OBS MIN ABO	Service	Sid Mail Aud Mail 5 War 5, Van	S Var	% Var	apor	Last PO APINV Date	#days from
-	BOLTFL038X100		0,000	500	5	1	0.28	150	9	0.04 16.98%	000	04/16/2019	224
-	NUTFLANGED38	318 flanged nuts gr 5 plated	000000	200	ឥ	00	000	0.07	800	25,71%	000	04052018	510
-	PLA-44W-188	Plate 0.188m 44/W Mild Steel	000000	200 SOF	ä	60	00'0	7.50	2.37	237 3139%	000	11/13/2010	Ę.



TABLE Q: DISTRIBUTOR DRIVE SHIPPING LEG (DTA-SHIPLEG) ROUTING REPORT

AGI≅ VIS

Standard Routing Summary

Page: 1 of 1

Date : 11/26/2019 Time : 11:00:46 AM CST

Facili Defa	•	Part Number DTA-SHIPLEG	Rev 3 000		iption Ship Leg-10-12-	-14-16 Outlet		Unit of Measure EA	Standard Process Qty 1.00000
Ор	Work Cen	ter	Operation Qty	Setup Hours	Production Hours	Move Hours	Sub-Contract Costs	Other Costs	Standard Cost/Operation
10	PROGR	PROGRAMMING	1.000	0.00	0.00	0.00	0.00	0.00	0.00
20	TBLPRO	TABLE PROCESSING	1.000	0.00	0.75	0.00	0.00	0.00	48.75
30	FRMPRO	FORM PROCESSING	1.000	0.00	0.00	0.00	0.00	0.00	0.00
40	кіт	KITTING	1.000	0.00	0.00	0.00	0.00	0.00	0.00
50	RACK	PUT ON RACK	1.000	0.00	0.00	0.00	0.00	0.00	0.00
60	A03	CELL A03	1.000	0.00	1.00	0.00	0.00	0.00	65.00
		Tot	als	0.00	1.75	0.00	0.00	0.00	Can\$ 113.75
		Totals per U	nit	0.00	1.75	0.00	0.00	0.00	Can\$ 113.75



The items in the main body can be further broken down to include body shell, door, and inlet subassemblies. The labour distribution among these subsections are shown below and added together to create the main distributor standard routing summary.

Ιr	ı1	et

Ор	Work Center	Operation Qty	Setup Hours	Production Hours	Move Hours	Sub- Contract Costs	Other Costs	 ndard t/Operati	ion
20	Table Processing	1						\$ -	
30	Form Processing							\$ -	
60	Painting Cell	1		0.5				\$ 32.50	
50	A02	1		0.916667				\$ 59.58	
40	Put on Rack							\$ -	
10	Programming							\$ -	
	Totals		0	1.416667	0	0	0	\$ 92.08	Can \$
	Totals pe	r Unit							

Body Shell

	•					Sub-			
_		Operation	Setup	Production	Move	Contract	Other	Standard	
Op	Work Center	Qty	Hours	Hours	Hours	Costs	Costs	Cost/Opertati	ion
20	Table Processing	1		2				\$ 130.00	
30	Form Processing	4		4				\$ 1,040.00	
60	Painting	1						\$ -	
	Cell								
50	A02	1		15.75				\$ 1,023.75	
40	Put on Rack							\$ -	
10	Programming							\$ -	
	Totals		0	21.75	0	0	0	\$ 2,193.75	Can \$
	Totals per	r Unit							

Door

		Operation	Setup	Production	Move	Sub- Contract	Other	Sta	ndard	
Op	Work Center	Qty	Hours	Hours	Hours	Costs	Costs	Cos	t/Operati	i on
20	Table Processing	1						\$	-	
30	Form Processing	1						\$	-	
60	Painting	1		0.5				\$	32.50	
	Cell									
50	A02	1		1				\$	65.00	
40	Put on Rack							\$	-	
10	Programming							\$	-	
	Totals		0	1.5	0	0	0	\$	97.50	Can \$
	Totals per	r Unit								



Drip Tray & Vent Cover

Op	Work Center	Operation Qty	Setup Hours	Production Hours	Move Hours		Other Costs	,	ndard t/Operati	ion
20	Table Processing	1						\$	-	
30	Form Processing	1						\$	-	
60	Painting	1						\$	-	
	Cell									
50	A02	1		0.166667				\$	10.83	
40	Put on Rack							\$	-	
10	Programming							\$	-	
	Totals		0	0.166667	0	0	0	\$	10.83	Can \$
	Totals pe	er Unit								



The swing spout is a summation of the following three subsections including the internal spout and bracket support. The brush will be purchased externally and sourced in future works. The neoprene boot is not included in the total assembly cost as it is an optional item. But the potential cost is provided below.

Internal S	Spout
------------	-------

Op	Work Center	Operation Qty	Setup Hours	Production Hours	Move Hours	Sub- Contract Costs	Other Costs	 andard st/Operation
20	Table Processing	1						\$ -
30	Form Processing							\$ -
60	Painting							\$ -
50	Cell A02	1		1.333333				\$ 86.67
40	Put on Rack							\$ -
10	Programming							\$ -
	Totals	TT */	0	1.333333	0	0	0	\$ 86.67
	Totals	per Unit						

Support Bracket

Ор	Work Center	Operation Qty	Setup Hours	Production Hours	Move Hours	Sub- Contract Costs	Other Costs	,	andard st/Operation
20	Table Processing	1		1				\$	65.00
30	Form Processing			1				\$	-
60	Painting							\$	-
50	Cell A02	1		0.33				\$	21.67
40	Put on Rack							\$	-
10	Programming							\$	-
	Totals		0	2.33	0	0	0	\$	86.67
	Totals	per Unit							

Neoprene

Boot

Ор	Work Center	Operation Qty	Setup Hours	Production Hours	Move Hours		Other Costs	Stand Cost/0	dard Operation
20	Table Processing	1						\$	-
30	Form Processing							\$	-
60	Painting							\$	-
50	Cell A02	1						\$	-
40	Put on Rack							\$	-
10	Programming							\$	-
	Totals		0	0.00	0	0	0	\$	-
	Totals 1	per Unit							



Farm Grade Distributor Appendix F – Cost Analysis

Prepared for:

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For the new farm grade distributor, the cost analysis was broken down into material and labour costs.

F.1 Material Cost Analysis

The following TABLE R, TABLE S, and TABLE T outline the selection process to determine the material for the main components of the distributor. The table compared the cost of buying the materials raw and forming vs buying pre-prepared components such as standard tubing. GS, CS, SS, and MS represent galvanized steel, carbon steel, stainless steel, and mild steel, respectively.

TABLE R: BODY MATERIAL SELECTION COST ANALYSIS

		Body						
	Per sqft		Gauge	Total for body				
Materials								
GS	sqft	\$	2.74	12	\$	205.50		
CS	sqft							
SS	sqft							
MS	sqft	\$	2.15	12	\$	161.24		
MS+Paint	sqft	\$	75.00	12	\$	421.24		

TABLE S: SWING SPOUT MATERIAL SELECTION COST ANALYSIS

Swing Spout									
			oing std tubing mier	Rolling (Manufacturing in House	Brush	Clamp 12"	Rubber Boot		
Materials									
GS	sqft	\$	1,468.80	TBD	~\$50	\$ 11.50	~50		
CS	sqft								
SS	sqft								
MS	sqft	\$	828.00	TBD					
MS and Paint	sqft								



TABLE T: OUTLETS MATERIAL SELECTION COST ANALYSIS

			Outlets								
			Transitions			Standard Tubing					
		12" Premier	12" Nolan	Shipping	In house	Premier 12"	Length ft	Gauge			
Materials											
GS	sqft	\$ 1,468.80	\$ 1,117.00	TBD	-	\$ 853.20	40	10			
CS	sqft					\$ 686.80	40	10			
SS	sqft					\$ 2,888.80	40	10			
MS	sqft	\$ 828.00	\$ 961.00	TBD	\$ 2,008.00						
MS and Paint	sqft										

The table shows that using galvanized steel is cheaper than mild steel due to the additional labour time required for the painting to ensure the distributor is corrosion resistant.



F.2 Labour Cost Analysis

The following TABLE U outlines the steps allocated to each step during the manufacturing of the proposed farm grade distributor design. The table indicates the labour allocated to each std routing category as well was used to create the standard routing summary provided in Appendix F. The tables display the steps in a sequential pattern however the small components will be made in parallel with the use of two assemblers.

TABLE U: LABOUR ALLOCATED TO EACH ROUTING CATEGORY

	Std Routing Category	Instruction	Assembly/Parts	Time/unit	Total Time	Unit
1	Table Processing	Laser cutting sheet metal	Main items (body, drip tray, vent cover)	120	120	min
2	Forming	Sheet metal bending	Main items (body, drip tray, vent cover)	240	240	min
		Smal	l Components			
		Ir	nlet/Outlet			
3	Table Processing	Cut Tubing	11 tubes	60	60	min
			8 outlets			
			1 inlet			
			2 spouts			
4	Cell	Weld flanges to inlets/outlets	1 inlet	30	30	min
			8 outlets	30	240	min
5	Painting	painting inlet/outlets	1 inlet, 8 outlets	30	270	min
		Han	ger Supports			
6	Cell	hanger support assembly	2 supports	15	30	min
		Doo	or Assembly			
7	Cell	weld door components	1 clamp, hinges, door handle	10	30	min
8	Painting	painting	door	30	30	min
9	Cell	add gasket	door rim and window rim	10	20	min
10	Cell	tack weld bolts with glass	door	10	10	min
		Outl	et Assembly			
11		Bolt outlets to bottom body panel	outlets, body bottom panel	5.625	45	min
		Internal	Spout Assembly			
12	Cell	Spout tube stitch weld 50 degrees	tubing	15	15	min
13	Cell	flanges - stitches weld round angle flanges	flanges, tubing	15	30	min



14	Cell	Bolt upper UHMW	UHMW, flange	5	5	min
15		7	Transition			
16	Forming	bending sheet metal into form	sheet metal	60	60	min
17	Cell	wels flange to transition and	swing spout, transition	120	120	min
		loosely bolt to swing spout	flanges			
10	m 11		port Bracket	20	2.0	
18	Table Processing	laser cutting sheet metal piece	sheet metal	30	30	min
19	Forming	bending sheet metal into form	sheet metal	30	30	min
20	Cell	loosely bolt support pieces together	6 pieces	10	10	min
		Body To	p Shell Assembly			
21	Cell	bolt inlet to top plate	inlet, top plate	15	15	min
22	Cell	bolt trip tray and vent cover to side panels	drip tray, vent cover, top side body panels	5	10	min
23	Cell	bolt door, side panels, hanger and top plate	door, upper side body panels, hangers, top plate	120	120	min
			e Components			
			cket>Bottom Plate			
24	Cell	thread shaft into bottom plate	shaft, bottom plate,	1	1	min
24	Cen	and the bearing sheet metal plate	bearing plate	1	1	111111
25	Cell	sandwich pieces and bolt it down and bolt windows on	UHMW, bottom plate, bearing plate, fasteners	15	15	min
26	Cell	weld shaft to top plate of support bracket	support bracket, shaft	10	10	min
		Support Brad	cket>Internal Spout			
27	Cell	Bolt-on spout support onto welded shaft plate	support bracket, shaft	5	5	min
28	Cell	bolt and welding spout tube to support spout	internal spout, support bracket	60	60	min
29	Cell	bolt transition onto spout tube	internal spout, transition	10	10	min
		Upper Assemb	oly>Lower Assembly			
30	Cell	bolt lower body panels and lower plate and bolt shipping legs	lower body shell, upper body shell, shipping legs	60	60	min
31	Cell	Add motor drive, sensor box assembly	motor drive, sensor box	480	480	min
32	Cell	Silicone and clean	silicone	120	120	min
33	Cell	testing/rework	all parts	600	600	min



Farm Grade Distributor Appendix G – Project Schedule

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The Gantt Chart below shows the schedule to complete phases I to III. Phase I defined the customer needs and design criteria for the project. Phase II focused on the development on the concepts and Phase III detailed the final design elements. The Gantt Chart involved project management milestones and design milestones to be achieved. The team successfully completed the project within the specified timeline and only future works and recommendations remain to completed post the December 4, 2019 deadline.



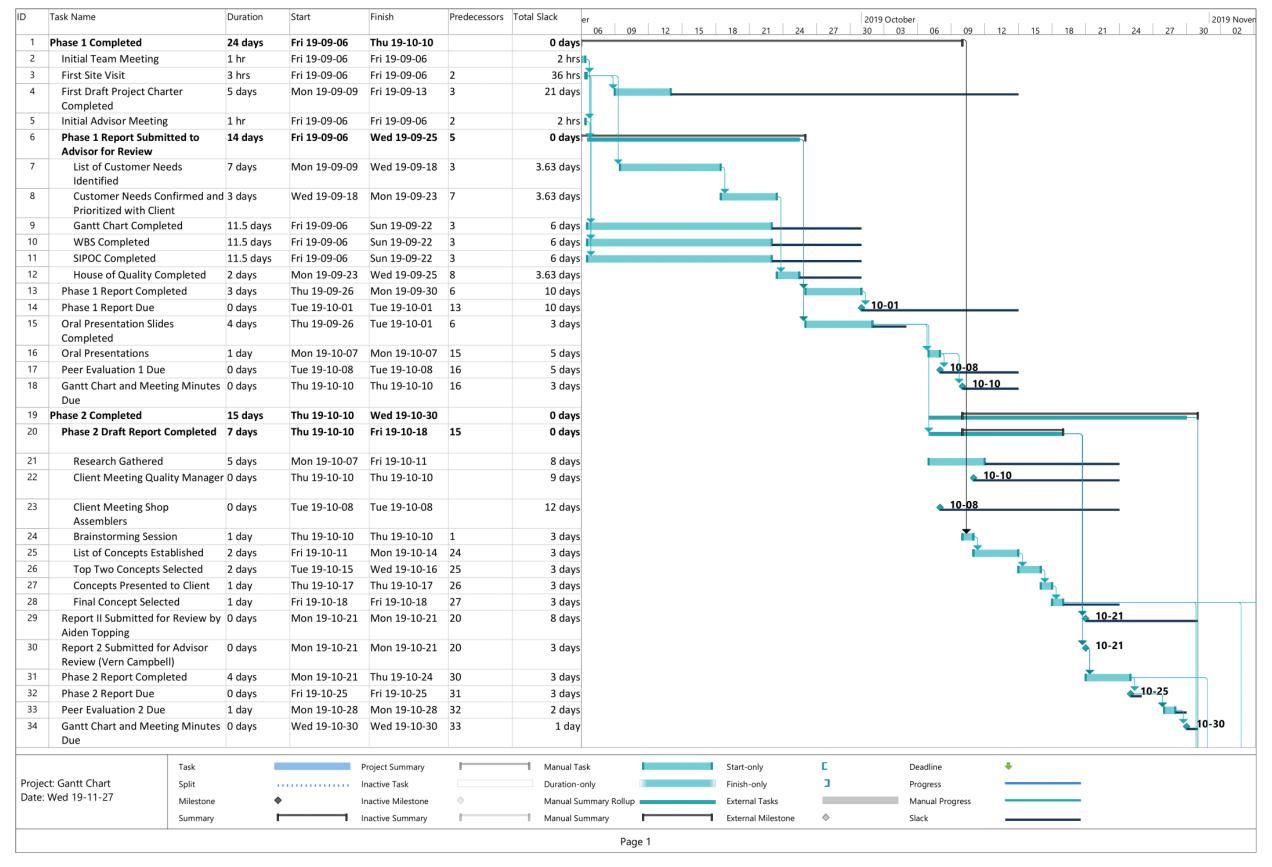


Figure M: Gantt Chart Phase I and II



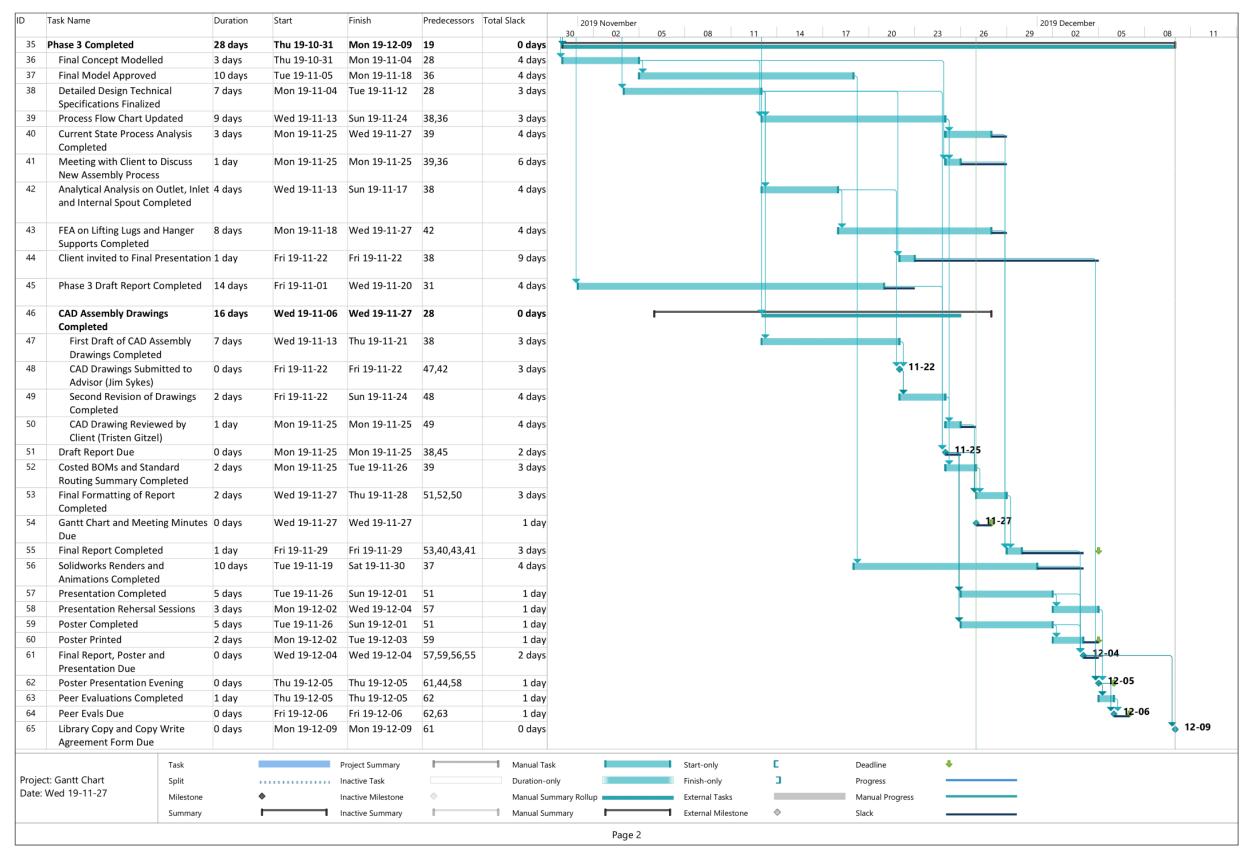


Figure N: Gantt Chart Phase

